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IMMERSIVE INTERACTIVE TECHNOLOGY: A CASE STUDY OF A WINE FARM

Sarel Viljoen
Department of Information Systems,
University of the Western Cape

**Session 6: Immersive
technologies in farming**

Paper S6.2



Outline

- Background
- Problem Statement
- Research Focus and Approach
- Results and Discussion
- References
- Acknowledgements



Introduction

- Wine industry contribution to GDP (> 36 billion ZAR)
- Challenges faced by wine industry
- Need for various interventions (e.g. using immersive technology)
- Problem
 - Existing/new farmers do not know of the benefits offered by immersive technologies
- Objectives
 - Present immersive technologies as a marketing tool
 - Report benefits of using immersive technologies



Significance and Economic Benefits

Potential benefits for winemakers and wine farms

- Continued business
- Decreased hosting costs
- Always open for business

Potential benefits for end-users (clients, wine sellers, partners)

- Self-navigation
- Decreased travel costs
- Safe form of tourism during the COVID-19 pandemic

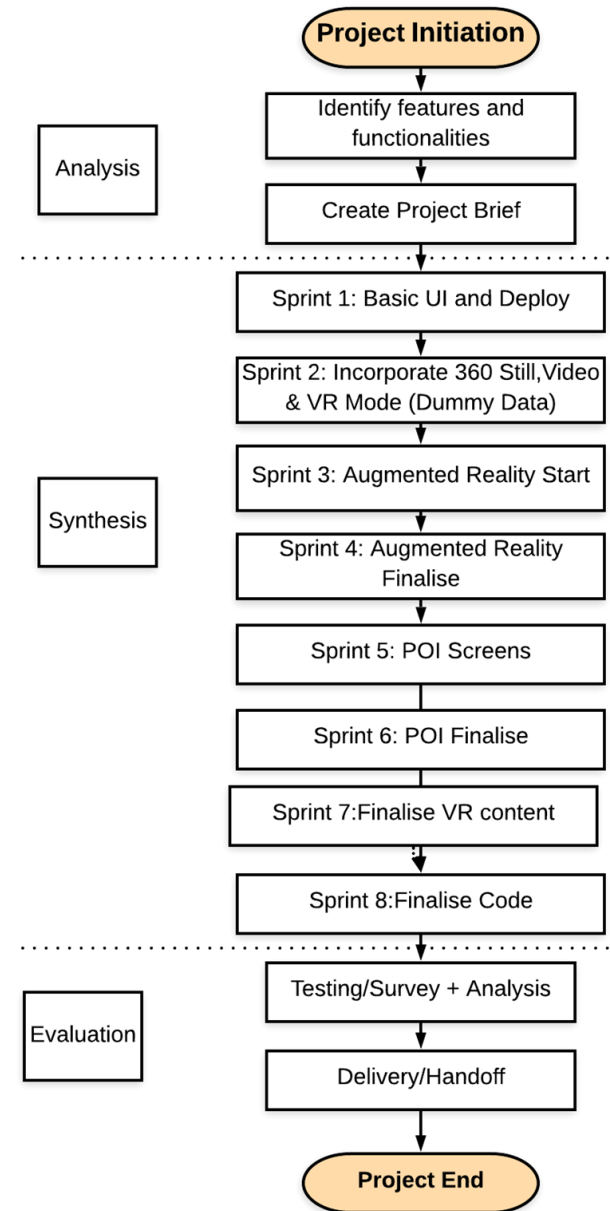
Literature Review – AR/VR in Wine Industry

- Enhancements in degree of fidelity and sensation of virtual presence (Loureiro *et al.*, 2020)
- Escalated requests for wine tourism exercises (Tafel *et al.*, 2020)
- VR has great potential in marketing (Lavoie *et al.*, 2020)
- Limited wine tourism research exists (Booyens, 2020)
- Hence, this research adds to the body of knowledge to promote wine industry

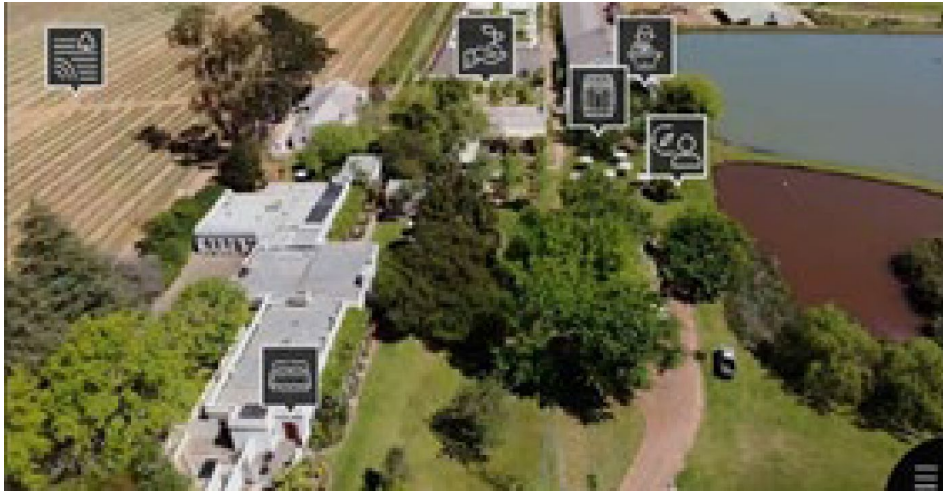


Design Methodology and Implementation

- Agile (SCRUM) methodology
- Participatory design



Results and Discussion



Navigation Hub – Points of interest (POI)



Winemaker explaining winemaking process



Top wine brands selection screen



360-degree exploration in the final app

Evaluation / Client Feedback

- Application evaluated by the client and their partners
- Positive feedback received
- Most important feature : Exploring the Estate
- Suggestions for improvement: Include commercial component



Conclusion and Outlook

- Study demonstrated the potential and benefits of using immersive technologies to showcase wine farms
- New and existing farmers can benefit and enhance marketing strategies, especially in response to the challenges due to Coronavirus pandemic
- Future research
 - Leverage lightweight applications
 - Integrative technologies such as IoT

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Acknowledgements



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