

Annex I

Draft Agenda and Work Program

Capacity Building Workshop on Regulatory Auditing and cost Modeling in Sub-Saharan Africa for Portuguese speaking African countries

6 - 10 May 2013

(Praia, Cape Verde)



Day 1: Goal: Introduction to the appropriate use of cost controls as a strategic regulatory tool

08.30-09.00	Delegate registration
09.00-10.30	Session 1: <ul style="list-style-type: none">Welcome, introduction, expectations, team building
10.30-10.45	Coffee Break
10.45-12.30	Session 2: <ul style="list-style-type: none">Understanding the process of liberalisation and regulation and the place of regulatory accounting and cost modelling within it Presentation by: Mr. Pedro Seixas
12.30-14.00	Lunch Break
14.00-15.15	Session 3: <ul style="list-style-type: none">Regional case studies: A review and critique of policy and regulatory approaches to regulatory costing Presentation by: Mr. Pedro Seixas
15.15-15.30	Coffee Break

15.30-17.00	Session 4: <ul style="list-style-type: none">Overcoming barriers and bottlenecks: Practical approaches to cost-based price regulation Presentation by: Mr. Pedro Seixas
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Day 2:
Goal: Understanding the regulatory process for cost accounting and cost modeling

09.00-10.30	Session 5: <ul style="list-style-type: none">Costing concepts (FAC, LRIC, top-down, bottom-up etc.) and their regulatory function Presentation by: Mr. Pedro Seixas
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10.30-10.45	Coffee Break
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10.45-12.30	Session 6: <ul style="list-style-type: none">Practical exercise 1: Calculation of call termination costs using different cost concepts. Establishing the background; preparing the calculations in working groups Presentation by: Mr. Pedro Seixas
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12.30-14.00	Lunch break
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14.00-15.15	Session 7: <ul style="list-style-type: none">Practical exercise 1: Calculation of call termination costs using different cost concepts. Presenting and discussing the findings. Presentation by: Mr. Pedro Seixas
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15.15-15.30	Coffee Break
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15.30-16.30	Session 8: <ul style="list-style-type: none">The seven habits of effective cost-based regulation. Presentation by: Mr. Pedro Seixas
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16.30-17.00	Session 9: <ul style="list-style-type: none">Introduction to Practical exercise 2: including bedtime reading! Presentation by: Mr. Pedro Seixas
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Day 3:
Goal: Understanding how to manipulate input assumptions and obtain appropriate results from cost models

09.00-10.30	<p>Session 9 (continued):</p> <ul style="list-style-type: none"> Practical exercise 2: manipulating input data and assumptions to obtain the desired results from a cost model. Establishing the background, preparing the calculations in working groups. Presentation by: Mr. Pedro Seixas
10.30-10.45	Coffee Break
10.45-12.30	<p>Session 10:</p> <ul style="list-style-type: none"> Practical exercise 2: manipulating input data and assumptions to obtain the desired results from a cost model. Presenting and discussing the findings. Presentation by: Mr. Pedro Seixas
12.30-14.00	Lunch Break
14.00-15.15	<p>Session 11:</p> <ul style="list-style-type: none"> The regulatory process for cost accounting and cost modeling - What is involved and how should it to be addressed? Presentation by: Mr. Pedro Seixas
15.15-15.30	Coffee Break
15.30-16.30	<p>Session 11 (continued):</p> <ul style="list-style-type: none"> Common pitfalls in regulatory cost modeling - Regional and international case study examples. Presentation by: Mr. Pedro Seixas
16.30-17.00	<p>Session 12:</p> <ul style="list-style-type: none"> Introduction to the ITU training cost model and to Practical Exercise 3 - including bedtime reading! Presentation by: Mr. Pedro Seixas
<p>Day 4:</p> <p>Goal: Adapting the ITU training cost model for use in HIPSSA Member States</p>	
09.00-10.30	<p>Session 13:</p> <ul style="list-style-type: none"> Practical exercise 3: Using the training cost model as part of a hypothetical regulatory procedure to establish costs and prices for wholesale and retail mobile services. Establishing the background, preparing the calculations in working groups. Presentation by: Mr. Pedro Seixas
10.30-10.45	Coffee Break

10.45-12.30	<p>Session 14:</p> <ul style="list-style-type: none"> Practical exercise 3: Using the training cost model as part of a hypothetical regulatory procedure to establish costs and prices for wholesale and retail mobile services. Presenting and discussing the findings. Presentation by: Mr. Pedro Seixas
12.30-14.00	Lunch Break
14.00-15.15	<p>Session 15:</p> <p>Country-by-country analysis for each member state attending the workshop:</p> <ul style="list-style-type: none"> Description of current situation, successes and challenges (by local representative and regional experts). Presentation by: Mr. Pedro Seixas Critique if current situation, identification of gaps and how to fill them (by international and regional experts) Presentation by: Mr. Pedro Seixas
15.15-15.30	Coffee Break
15.30-16.45	<p>Session 16:</p> <ul style="list-style-type: none"> Country-by-country analysis (continuation of Session 15 for any remaining countries). Presentation by: Mr. Pedro Seixas
16.45-17.00	<p>Session 16 (continued):</p> <ul style="list-style-type: none"> Introduction to Practical exercise 4: Including bedtime reading! Presentation by: Mr. Pedro Seixas
<p>Day 5:</p> <p>Goal: Consolidate learning outcomes, effective use of cost models in price regulation</p>	
09.00-10.30	<p>Session 17:</p> <ul style="list-style-type: none"> Practical exercise 4: Using the ITU training model as a basis to develop cost estimates for member states in the HIPSSA region Presentation by: Mr. Pedro Seixas
10.30-10.45	Coffee Break
10.45-12.15	<p>Session 18:</p> <ul style="list-style-type: none"> Practical exercise 4: Using the ITU training model as a basis to develop cost estimates for member states in the HIPSSA region (Cont'd) Presentation by: Mr. Pedro Seixas

12.15-14.00	Lunch Break
14.00-15.30	Session 19: <ul style="list-style-type: none"><li data-bbox="427 349 1230 412">• Plenary session: Summary of learning points; open discussion Presentation by: Mr. Pedro Seixas<li data-bbox="427 432 1098 459">• Conclusion of workshop and delivery of Certificates