



Network / Other Communication Equipment	14%
Scientific / Photo / Control Equipment	1%
Security	5%
Telecommunication Operator	7%
Video / Voice Services	5%
<b>Company Type</b>	
Academic / Association / Education / Healthcare	5%
Consultancy / Analysis	8%
Finance / Banking	0.20%
Government / Regulatory	12%
Manufacturer / OEM	20%
Media / Publishers	7%
ResellerTrade (Wholesale/hospitality)	3%
Service / Access Provider	10%
Software Supplier / Software Publisher	12%
Systems Integrator	10%
Telecom / Network Operator	13%
<b>Company Size</b>	
1-10 employees	12%
11-100 employees	29%
101-1,000 employees	33%
1,001-5,000 employees	13%
5,001-10,000 employees	3%
over 10,000 employees	10%