ITU-T

**D.1101** 

TELECOMMUNICATION STANDARDIZATION SECTOR OF ITU (08/2020)

SERIES D: TARIFF AND ACCOUNTING PRINCIPLES AND INTERNATIONAL TELECOMMUNICATION/ICT ECONOMIC AND POLICY ISSUES

Recommendations for international telecommunication/ICT economic and policy issues – Economic and regulatory impact of the Internet, convergence (services or infrastructure) and new services

Enabling environment for voluntary commercial arrangements between telecommunication network operators and OTT providers

Recommendation ITU-T D.1101



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### **Recommendation ITU-T D.1101**

# **Enabling environment for voluntary commercial arrangements between telecommunication network operators and OTT providers**

### **Summary**

Recommendation ITU-T D.1101 addresses the measures for strengthening the commercial cooperation between over the top (OTT) providers and telecom operators. Given that network operators and OTTs are part of the international telecommunication/information and communication technology (ICT) ecosystem, this Recommendation encourages relevant stakeholders to work towards an enabling regulatory environment that supports and encourages the development of innovative business models in line with the advancement of technology and innovations, which are changing faster than ever.

### **History**

Edition	Recommendation	Approval	Study Group	Unique ID*
1.0	ITU-T D.1101	2020-08-28	3	11.1002/1000/14269

### **Keywords**

MNO, OTT, partnerships.

<sup>\*</sup> To access the Recommendation, type the URL http://handle.itu.int/ in the address field of your web browser, followed by the Recommendation's unique ID. For example, <a href="http://handle.itu.int/11.1002/1000/11830-en">http://handle.itu.int/11.1002/1000/11830-en</a>.

#### **FOREWORD**

The International Telecommunication Union (ITU) is the United Nations specialized agency in the field of telecommunications, information and communication technologies (ICTs). The ITU Telecommunication Standardization Sector (ITU-T) is a permanent organ of ITU. ITU-T is responsible for studying technical, operating and tariff questions and issuing Recommendations on them with a view to standardizing telecommunications on a worldwide basis.

The World Telecommunication Standardization Assembly (WTSA), which meets every four years, establishes the topics for study by the ITU-T study groups which, in turn, produce Recommendations on these topics.

The approval of ITU-T Recommendations is covered by the procedure laid down in WTSA Resolution 1.

In some areas of information technology which fall within ITU-T's purview, the necessary standards are prepared on a collaborative basis with ISO and IEC.

### **NOTE**

In this Recommendation, the expression "Administration" is used for conciseness to indicate both a telecommunication administration and a recognized operating agency.

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### Introduction

There has been significant expansion in the social and economic impact of OTT on society, and its demand has been increasing faster than ever. In the long run, cooperation between OTT providers and network operators may encourage competitive markets and sustainable development of the international telecommunication/ICT ecosystem.

### **Recommendation ITU-T D.1101**

## **Enabling environment for voluntary commercial arrangements between telecommunication network operators and OTT providers**

### 1 Scope

This Recommendation addresses the measures for strengthening the commercial cooperation between OTT providers and telecom operators.

### 2 References

The following ITU-T Recommendations and other references contain provisions which, through reference in this text, constitute provisions of this Recommendation. At the time of publication, the editions indicated were valid. All Recommendations and other references are subject to revision; users of this Recommendation are therefore encouraged to investigate the possibility of applying the most recent edition of the Recommendations and other references listed below. A list of the currently valid ITU-T Recommendations is regularly published. The reference to a document within this Recommendation does not give it, as a stand-alone document, the status of a Recommendation.

[ITU-T D.262] Recommendation ITU-T D.262 (2019), Collaborative framework for OTTs.

#### 3 Definitions

### 3.1 Terms defined elsewhere

This Recommendation uses the following term defined elsewhere:

**3.1.1 over-the-top (OTT)** [ITU-T D.262]: An application accessed and delivered over the public Internet that may be a direct technical/functional substitute for traditional international telecommunication services.

NOTE – This definition of OTT is a matter of national sovereignty and may vary based among Member States.

### 3.2 Terms defined in this Recommendation

None.

### 4 Abbreviations and acronyms

This Recommendation uses the following abbreviations and acronyms:

ICT Information and Communication Technology

MNO Mobile Network Operator

OTT Over the Top

#### 5 Conventions

None.

### An enabling environment for voluntary commercial arrangements between telecommunication network operators and providers of OTT application

- **6.1** Given that network operators and OTTs are part of the international telecommunication/ICT ecosystem, Member States are encouraged to work with relevant stakeholders to develop an enabling environment for the benefit of all stakeholders.
- 6.2 Member States are encouraged to create an enabling regulatory environment that supports and encourages the development of innovative business models in line with the advancement of technology and innovations, which are changing faster than ever.
- **6.3** Recognizing that OTT providers create new demand for communication services, it is important for Member States to create frameworks that do not inhibit market entry. At the same time, Member States should continue to ensure that even if softer regulation is in place, a competitive landscape is assured for the benefit of consumers and innovation.
- 6.4 In order to capitalize on the consumer demand for OTT applications, Member States should enable telecommunication network operators the flexibility to adopt innovative business models, such as the transition to data-centric end-user tariff structures to reduce dependence on revenues from traditional telecommunication services.
- **6.5** Regulators are encouraged to permit telecommunication network operators to offer their own OTT applications without subjecting them to legacy telecommunication regulations, as long as those applications as well as underlying broadband Internet access services are offered in a way that does not disadvantage or discriminate against competitive alternatives.
- **6.6** Recognizing that the private and public sectors play a key role in the expansion of telecommunication/information and communication technologies (ICTs), for example through investments in infrastructures and services, Member States are encouraged to develop policy frameworks to enable voluntary commercial arrangements among telecommunication network operators and providers of OTT applications so as to allow each to invest in Internet infrastructure, without subjecting the parties to traditional telecommunication regulatory requirements.
- 6.7 In order to promote a competitive landscape for the benefit of consumers and innovation, Member States are encouraged to examine the appropriate level of regulations both to OTT providers and traditional telecommunication providers, which may include refraining from extending legacy telecommunication regulations to providers of OTTs and examining the reduction of the regulatory burden upon traditional networks and telecommunication services.

### **7** Specific measures

**7.1** Member States are encouraged to promote mutual cooperation as far as practical between providers of OTTs and telecommunication network operators. To maintain competition in the market in the context of these partnership, member states are encouraged to consider conducting analysis on competition impacts (including transparency, non-discriminatory conditions, innovations and consumer benefits) of those arrangements.

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