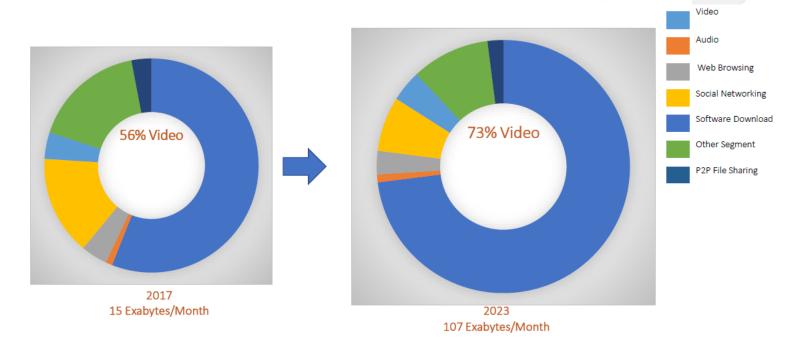




Converged OTT using 5g broadcast: India use case



Video Consumption is exploding



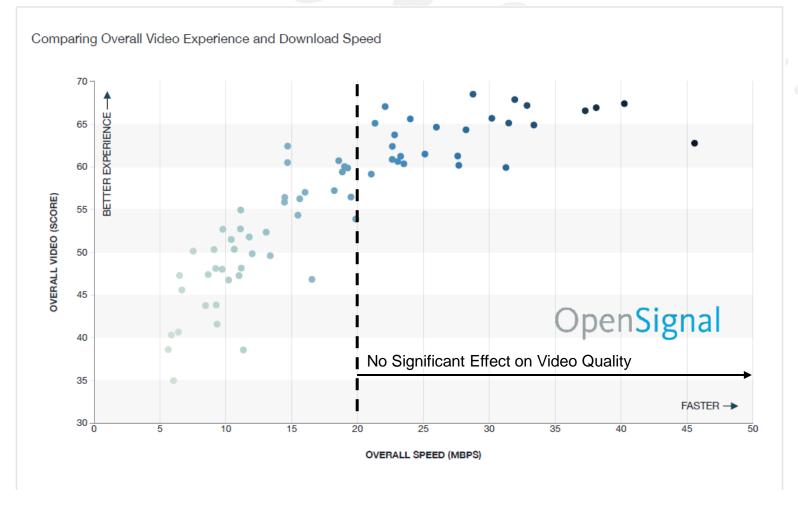
Mobile data traffic by application category per month (percent) ¹

Exponential growth of video consumption on mobiles





- Non-Linear relationship between download speed and video quality
 - Video quality depends on "Instantaneous" speed not "Average" speed
 - Video needs a "constant quality" pipe
 - Operators throttle speed



Source: Open Signal "The State of Mobile Video" Report

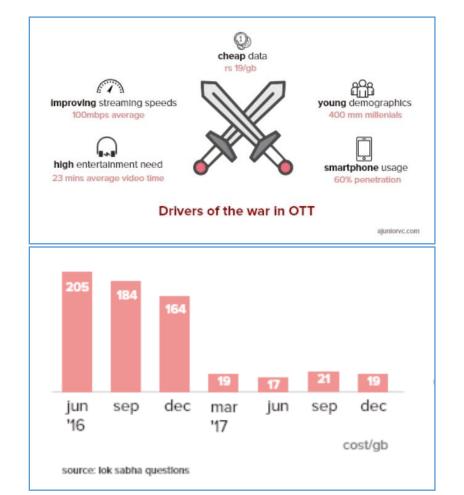


Broadcast Infrastructure is barely utilized

- There is ZERO demand for traditional DTT to fixed Televisions in India
- Current transmit architecture doesn't
 - Link budgets for mobile reception
 - No native support for OTT content
 - Not Cloud Native
- Conventional High Tower DTT is very wasteful of spectrum (Reuse ¼)
 - Based on legacy "masks"
 - No localization support
 - Low data pipe



Cheap Data ... not forever



Key driver, "Cheap Data" will no longer be available.

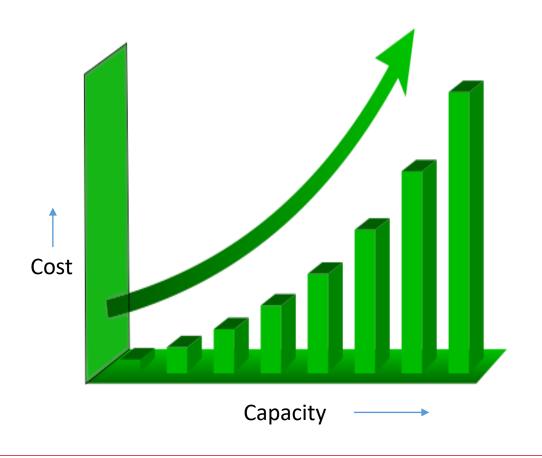
Airtel, Jio and Vodafone Idea to raise tariffs by up to 47%

OTT players will require smarter alternatives for Video/data delivery

Video viewing has exploded due to disruptive pricing.



Unicast is Expensive ... and getting worse



0.5 GB/day has cost JIO 40B\$ yet supply constrained

* From Mukesh Ambani's address at RIL's 42nd AGM

2 GB/day is required for good user experience

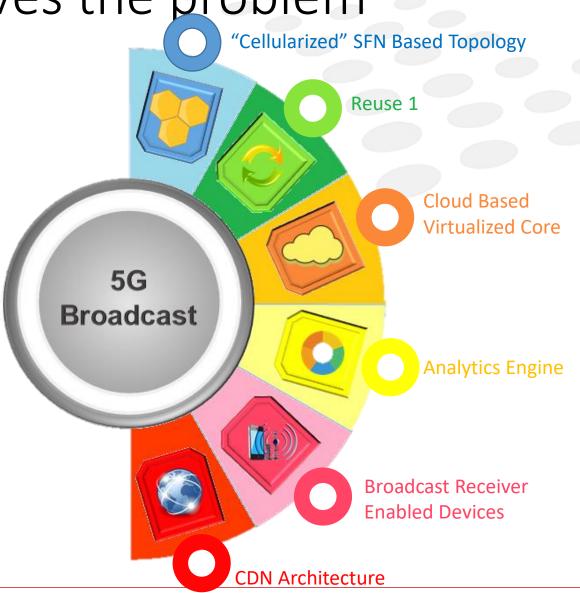
Unicast congestion will significantly worsen further. (Cisco – 18 GB/day*, 850 million subs by 2025)

^{*} From Cisco's 13th annual Visual Networking Index (VNI).



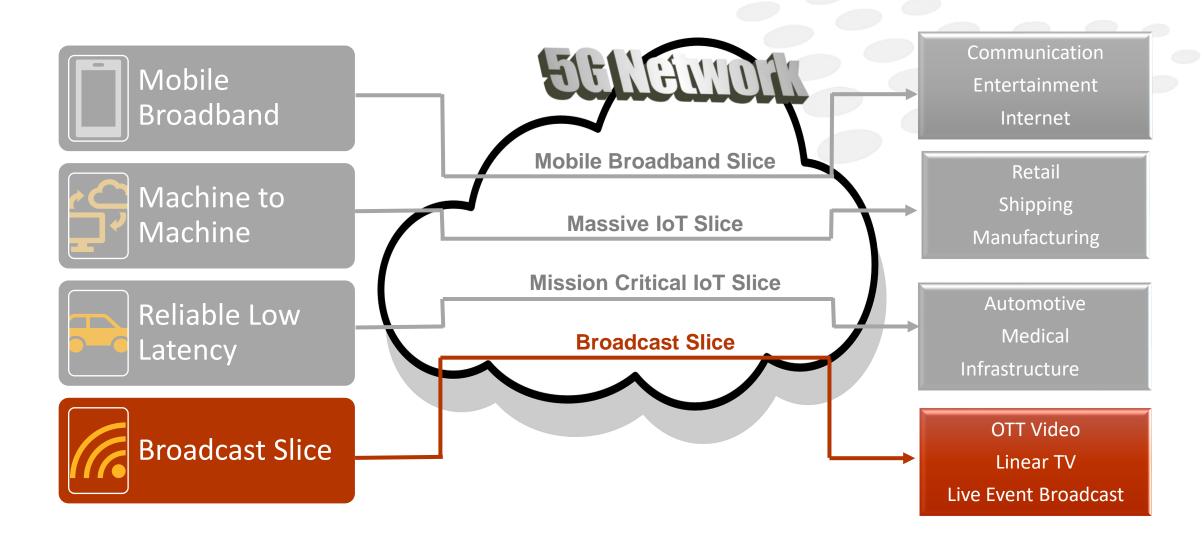
S)

- Convergence of broadcast and broadcast networks
- Not just "fat" but "smart" pipes
- Efficient use of the traditional UHF broadcasting spectrum
- Broadcasting pipe has infinite "elasticity"
- Lower cap-ex for a "giga byte" pipe
- ➤ L1 vs L3 convergence
 - > 3.0 or T2 or FeMBMS



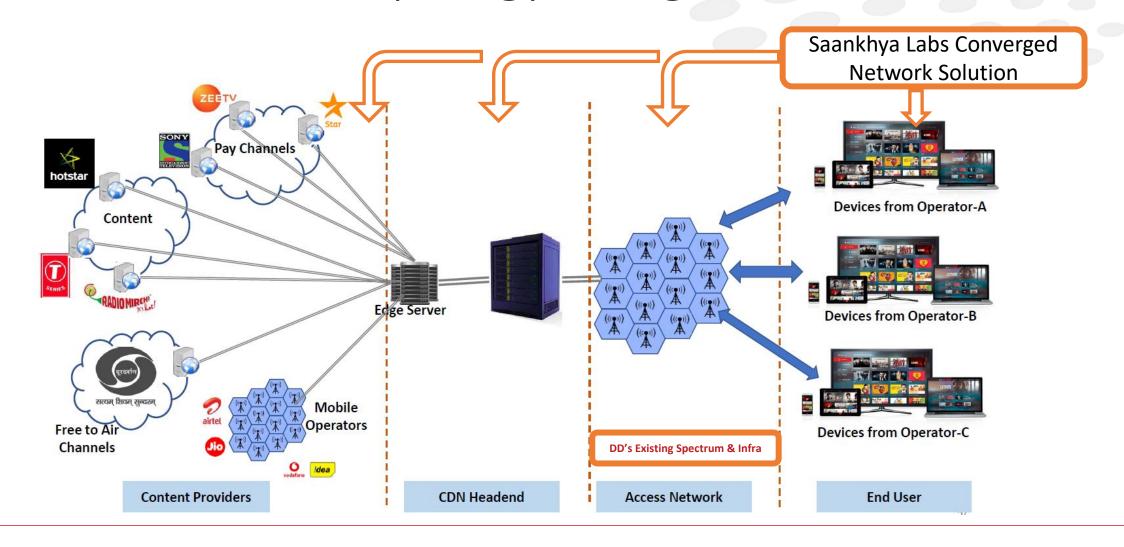
Broadcast as a 5G "Slice"







Broadcast-OTT Topology using BRH



Comparative Roll out costs – 3.0 vs 5g for India







ATSC3.0 Instantaneous throughput – 10 Mbps per subscriber



20 Mbps aggregate throughput per channel = 0.02 Mbps Instantaneous throughput

3465 Million



Assumptions -

- 1. Sites Ratio LTE: ATSC3.0 250,000: 125,000
- Spectrum Cost not included for LTE / ATSC3.0.
- Backhaul Cost (fiber/microwave) not included for LTE / ATSC3.0.
- 4. GBT Excluded. RTP / RTT 50 / 50. ATSC3.0 on existing LTE sites. No additional RTP / RTT costs.

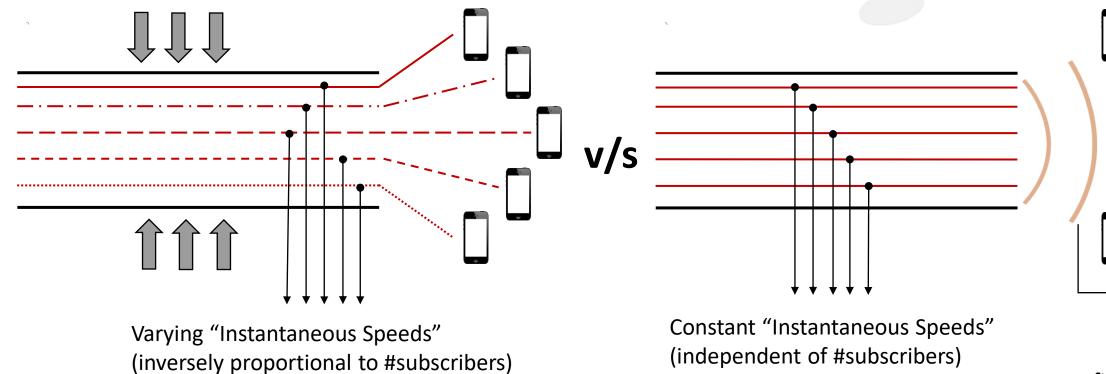
3 Million Subscribers



Broadcast provides better Video User Experience

Unicast

Broadcast



Thank you

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