



INTERNATIONAL TELECOMMUNICATION UNION  
TELECOMMUNICATION DEVELOPMENT BUREAU

**WORLD TELECOMMUNICATION DEVELOPMENT  
CONFERENCE (WTDC-98)**

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*For action*

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**PLENARY MEETING**

THIRD SERIES OF TEXTS SUBMITTED BY THE  
EDITORIAL COMMITTEE TO THE PLENARY MEETING

The following texts are submitted to the Plenary Meeting:

<b>Source</b>	<b>Document</b>	<b>Title</b>
COMA	208	Recommendation COMA-F - Liberalization and competitive business environment
COMA	208	Resolution COMA-1 - Resource mobilization and partnership for accelerating telecommunication development

Lucien BOURGEAT  
Chairman of the Editorial Committee

**Annex:** 3 pages

RECOMMENDATION COMA-F

**LIBERALIZATION AND COMPETITIVE BUSINESS ENVIRONMENT**

The World Telecommunication Development Conference (Valletta, 1998),

*considering*

- a) that the telecommunication sector is characterized by rapid globalization and market-oriented developments;
- b) that these developments have opened up the possibility of offering a wide range of services to customers for meeting their demands;
- c) that appropriate policies have to be developed for promoting reform with a view to enhancing market competition, facilitating network interconnection, technological development, network applications and cost reduction in the interest of the customers and the public,

*recognizing*

- a) that many developing countries have not yet started preparing themselves for increased competition in the telecommunication environment;
- b) that several policy initiatives are needed to facilitate market competition;
- c) that the policy initiatives must lead to major participation of the private sector in the development of telecommunications,

*recommends*

- 1 that appropriate actions should be identified and implemented for achieving market reform in a phased manner at national, intraregional and interregional levels;
- 2 that all countries should be urged to create and nurture a competitive business environment for promoting the growth and utilization of telecommunication facilities in their countries;
- 3 that frequent consultations should be encouraged among the various players involved at national, regional and global levels.

RESOLUTION COMA-1

**RESOURCE MOBILIZATION AND PARTNERSHIP FOR ACCELERATING  
TELECOMMUNICATION DEVELOPMENT**

The World Telecommunication Development Conference (Valletta, 1998),

*considering*

- a) that the development of telecommunications in many developing countries suffers from a shortage of financial resources;
- b) that traditional methods of funding have not reduced the gap between developing and developed countries,

*recognizing*

- a) that in some countries the telecommunication sector does not get due priority in budget allocation;
- b) that the telecommunication sector offers a high rate of return on investment and these returns are obtained more rapidly than in other sectors, yet financing from financial institutions in the telecommunication sector is relatively low;
- c) that practical and quick approaches are required for mobilizing funds for the telecommunication sector;
- d) that partnership should be mutually beneficial to narrow the gap,

*resolves*

- 1 that investment be encouraged and innovative partnership schemes such as BOT, BTO, BLT, etc. and joint ventures should be explored for financing telecommunication development;
- 2 that administrations should continue to take the necessary steps for making the telecommunication sector more attractive for investment;
- 3 that there should be continued dialogue among telecommunication operators and funding agencies for preparing commercially attractive projects;
- 4 that efforts should be made to reduce delays in the funding and implementation of project cycles,

*invites ITU-D*

- 1 to be the intermediary, facilitating development partnerships among all parties. ITU-D's involvement in specific projects amounts to a guarantee and ensures project continuity, which attracts investors;
  - 2 to reflect the role of intermediary in its work, for example by:
    - encouraging regional telecommunication projects;
    - participating in the organization of training seminars;
    - signing agreements with other international organizations involved in development;
  - 3 to promote transnational partnerships of knowledge-based enterprise incubators, in the telecommunication sector, involving developing countries;
  - 4 to promote transnational partnerships of emerging companies, in the telecommunication sector, involving developing countries;
  - 5 to promote education and training, in developing countries, over the complete industrial cycle, from the design of products and services to the establishment and operation of the corresponding companies;
  - 6 to promote, in the developing countries, the conditions required for a successful knowledge-based enterprise incubator process;
  - 7 to continue to assist developing countries to respond to global telecommunication restructuring, especially regarding financial issues.
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