

BAAP Programme 3  
Guidelines for Elaboration of Business-Oriented Development Plans

Activity 3.1 : Development of guidelines for the elaboration of business-oriented development plans	Contributions requested from partners/members	Contribution(s) envisaged by your organization in kind      in cash	
	<ul style="list-style-type: none"> <li>constructive comments and suggestions</li> </ul>	<input type="checkbox"/>	

**BDT contribution:** Draft guidelines

Activity 3.2 : Development of training material	Contributions requested from partners/members	Contribution(s) in kind      in cash	
Case studies, slides, tests, to be used at seminars	<ul style="list-style-type: none"> <li>consultants</li> <li>constructive comments</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>

**BDT contribution:** Coordination, draft training material

Activity 3.3 : Trial course for validation of guidelines and course material	Contributions requested from partners/members	Contribution(s) in kind      in cash	
	<ul style="list-style-type: none"> <li>consultants</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>

**BDT contribution:** Coordination, training material

Activity 3.4 : Revision of guidelines and training material	Contributions requested from partners/members	Contribution(s) in kind      in cash	
Based on comments received from users and partners, guidelines and training material to be revised regularly	<ul style="list-style-type: none"> <li>consultants</li> <li>constructive comments</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>

**BDT contribution:**

Activity 3.5 : Translation of guidelines and training material to French and Spanish	Contributions requested from partners/members	Contribution(s) in kind      in cash	
Working languages of the ITU; perhaps also official languages (Arabic, Chinese, Russian)	<ul style="list-style-type: none"> <li>translation</li> <li>printing</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>

**BDT contribution:** Coordination

Activity 3.6 : Regional seminars	Contributions requested from partners/members	Contribution(s) in kind      in cash	
At least one seminar per region from 1995-1998; planned duration about 3 weeks; 20-30 participants	<ul style="list-style-type: none"> <li>consultants</li> <li>fellowships</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>

**BDT contribution:** Coordination, training material, software, lecturers and fellowships

Activity 3.7 : Pilot projects; bankable national development plans	Contributions requested from partners/members	Contribution(s) in kind      in cash	
At least one pilot project per region	<ul style="list-style-type: none"> <li>consultants</li> <li>data</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>

**BDT contribution:** Consultants, software

Please indicate if you envisage contributing to any of the main activities or the whole programme, without earmarking it for a specific sub-activity :

3.1		3.2		3.3		3.4		3.5		3.6		3.7		Programme 3	
in kind	in cash	in kind	in cash	in kind	in cash	in kind	in cash	in kind	in cash	in kind	in cash	in kind	in cash	in kind	in cash
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please indicate any region or country of specific interest to you \_\_\_\_\_