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# Telecommunication Trade and Finance Colloquium for CIS – Final Report St. Petersburg (Russia), February 1998



The Final Report (Volumes I and II) is the resume of the Telecommunication Trade and Finance Colloquium for CIS Countries, organised by the Telecommunication Development Bureau, 2-3 February 1998, took place in St. Petersburg, Russia with the participation of 113 delegates from 26 countries. The findings of the Colloquium provide a better understanding of the necessary conditions for attracting investment and for emphasizing the importance of the investment required for the development of the sector.

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The Telecommunication Trade and Finance Colloquium for CIS will provide an appropriate, wellconsolidated and innovative framework of action on financing and resource mobilisation strategies in the context of new technologies, changing regulatory environments for trade and investment in telecommunications and specific requirements of different countries. The findings of the Colloquium provide a better understanding of the necessary conditions for attracting investment and for emphasizing the importance of the investment required for the development of the sector, as well as for setting up specific agreements between participants. Volume I includes the Message from the BDT Director, summary of conclusions and recommendations, programme and the list of participants. Volume II includes the abstracts and presentations.

### **Expansion of the Region**

Case Studies from the Region.

Working Group meetings.

### **Main Issues in Penetrating Markets**

- 1) Operators:
  - Mobile Operators;
  - Fixed Operators.
- 2) Banks and Financial Institutions.

### **Trends and Tools**

*Trends* Main trends for Europe; Implementation of the WTO Agreements; Working Group meetings.

Tools

Tools to Meet the Trends

- 1) Tariff Re-Balancing.
- 2) International Accounting and Settlement Rate Policy.
- 3) Special Case for Rural Telephony, Universal Access.

#### Conclusions

Presentation of the Conclusions of the Working Groups.

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