



## RFP Template

What to include in an RFP as background information to align all stakeholder understanding of objectives	
Descriptive title	<Insert>
Goal	<Insert>
Targets	<Insert>
Commencement date	<Insert>
Duration	<Insert>
Target area	<Insert>
Beneficiaries	<Insert>
Implementation partners	<Insert>
Funding partners or source/s	<Insert>

Outline: Project specific Information to provide to the bidder	
Item	Description
Scope of work	Overall service requirements. Minimum standards.
Technical evaluation criteria	A table setting out how the bid will be evaluated (e.g. technical plan - x points, price - y points, project references - z points...).
Draft service level agreement	Draft of the key clauses of the proposed service level agreement for the successful bidder.
Administrative and legal requirements	Requirements arising from procurement legislation (e.g. around pricing), funder requirements, etc that the bidder must be aware of and comply with in submitting the bid as well as if awarded the tender



## Universal Service Financing Efficiency Toolkit

<b>Checklist: What to request from the bidder in the RFP</b>	
<b>Item</b>	<b>Description</b>
Detailed proposal	Overall service requirements Minimum standards
Cost indication	Costs of delivery of the project as set out in the scope of work. This should not only be a lump sum but should also be broken down into equipment, labour, licensing and other costs. It should also clearly specify capex and opex and payment periods.
Commencement date and dependencies	Describe start-up requirements/dependencies or lead time required to begin services.
Site surveys	Copies of the maps and site surveys on which the proposal is based.
Administration and billing	Describe payment terms and the invoicing process.
Company information (General)	Capabilities Organizational charts Company history References
Company information (Project specific)	Capabilities Project organisational chart CVs of key team members
Describe any additional professional services that may be beneficial to the school/ project	This allows the bidder to provide advice on any aspect of the proposed roll-out that they cannot do, and which may have been overlooked by the project team.
Examples	India: <a href="https://ictschoools.ncert.gov.in/wp-content/uploads/2017/08/ICTguide.pdf">https://ictschoools.ncert.gov.in/wp-content/uploads/2017/08/ICTguide.pdf</a> Rwanda: <a href="https://www.unicef.org/rwanda/media/2941/file">https://www.unicef.org/rwanda/media/2941/file</a>

### Reference material: OECD tools for effective procurement

Checklist for Supporting [the Implementation of OECD Recommendation](#) of the Council on Public Procurement: Participation

[OECD Public Procurement Toolkit](#)

Learn more: [www.itu.int/UASFinancingToolkit](http://www.itu.int/UASFinancingToolkit)

