QoS/QoE Analytics and Benchmarking

ITU Workshop on
"Telecommunication Service Quality"

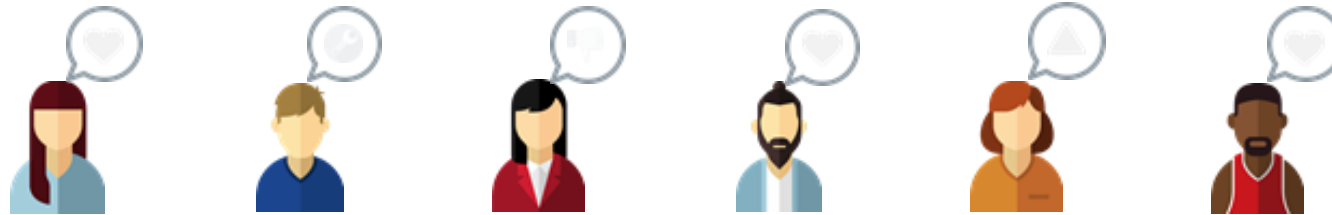Amman, Jordan
17-18 October 2022

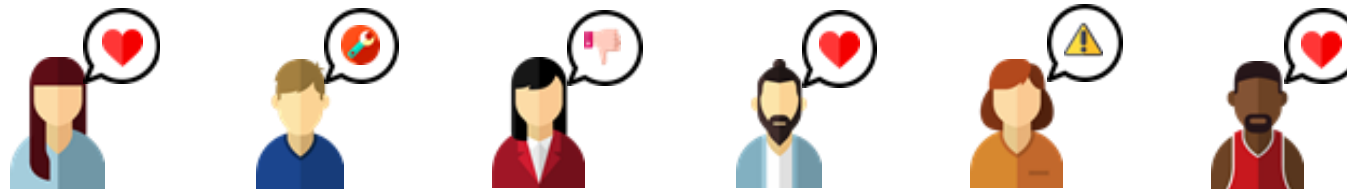# The challenge: Understanding the Customer Experience

MedUX

Digital Life is becoming more complex in a hyperconnected world
and customers are becoming more demanding than ever

Are end-users really happy with Internet and service Quality?

Satisfaction surveys deliver subjective and non-actionable info
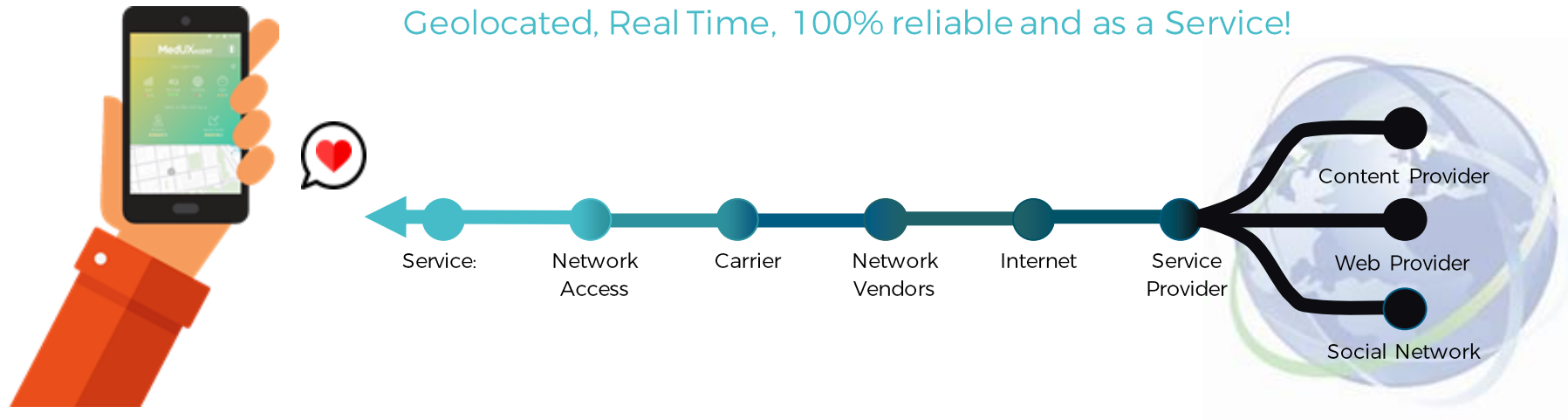
MedUX

What if you could know the TRUE Quality of Experience from one platform?
360°: Objective, subjective and actionable

Standard surveys or crowdsourcing are not enough (lack of context)

The solution: Digital Experience Monitoring

Massively testing digital services and obtaining actionable insights
by making use of AI Powered Real-Time Applied Analytics.

Geolocated, Real Time, 100% reliable and as a Service!

Service: Network   Carrier   Network   Internet   Service
           Access   Vendors   Provider

Content Provider

Web Provider

Social Network

TRUE customer experience from customer premises

Home

Street & Transport & Public Buildings

Enterprises

MedUX, a global trusted partner since 2014

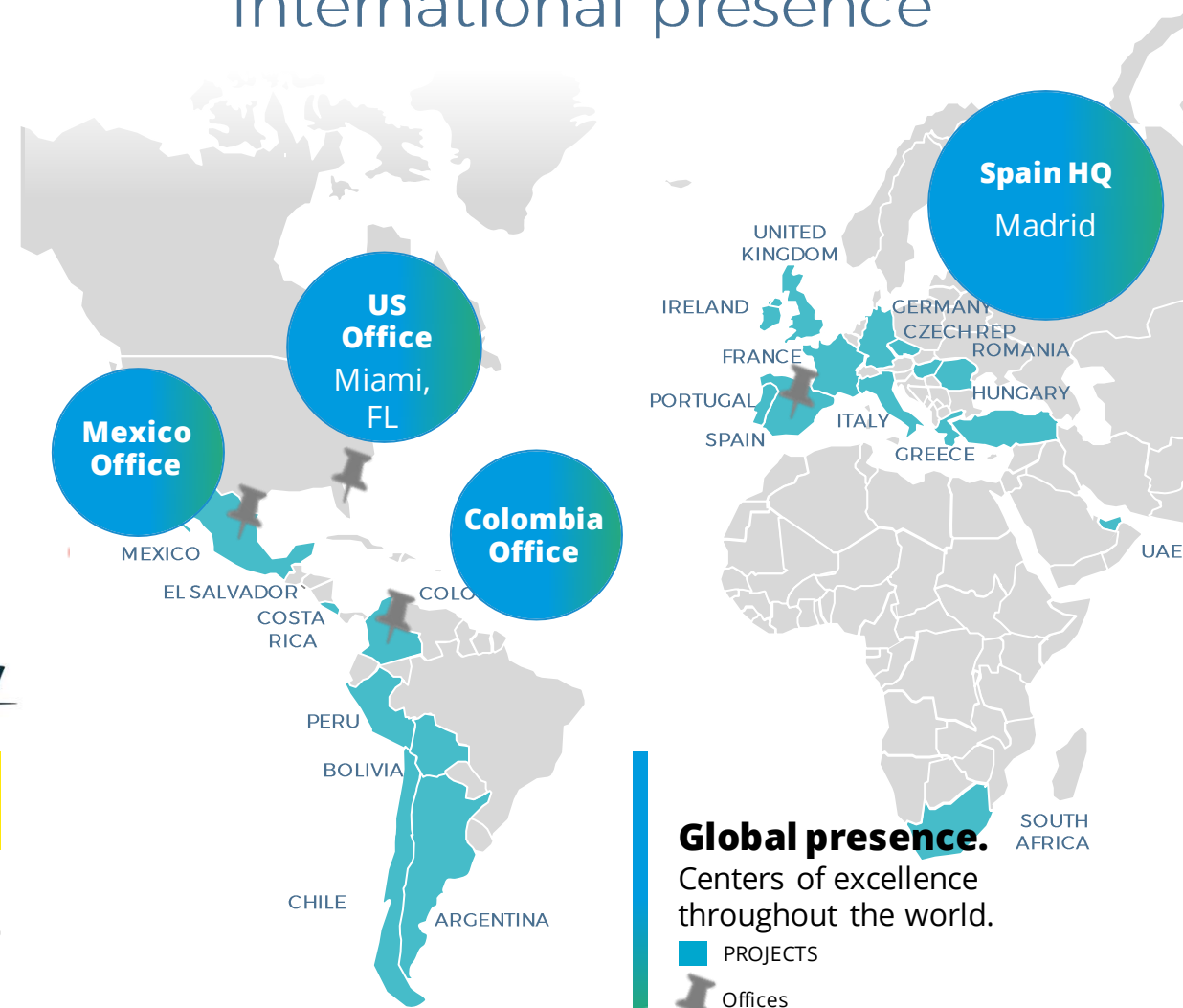**Our QoS/QoE solutions are available for Regulators, Governments and Telecom Operators alike**

Our telecom regulation use cases (benchmarking, monitoring and auditing) provide visibility into the QoS/QoE and network performance delivered by network operators, and help enforce obligations and shape future policies,

Regulators & Govs.

Industria y Comercio SUPERINTENDENCIA

REPÚBLICA DE COLOMBIA — MINTIC

COMISIÓN DE REGULACIÓN DE COMUNICACIONES

Generalitat de Catalunya — Centre de Telecomunicacions i Tecnologies de la Informació

Ajuntament de Barcelona

GOBIERNO DE ESPAÑA

sutel SUPERINTENDENCIA DE TELECOMUNICACIONES

SIGET

TRA هيئة تنظيم الاتصالات TELECOMMUNICATIONS REGULATORY AUTHORITY

Telecom Operators

vodafone

orange

at&t

Claro

MILLICOM

Telefónica

DIRECTV

FASTWEB

MÁSMÓV L

bouygues

DIGI

NOS

+ 25 Countries
International presence

Spain HQ Madrid

US Office Miami, FL

Mexico Office

Colombia Office

UNITED KINGDOM
IRELAND
FRANCE
PORTUGAL
SPAIN
GERMANY
CZECH REP
ROMANIA
HUNGARY
ITALY
GREECE
UAE

MEXICO
EL SALVADOR
COSTA RICA
COL
PERU
BOLIVIA
CHILE
ARGENTINA
SOUTH AFRICA

Global presence.
Centers of excellence throughout the world.

PROJECTS
Offices

Universal QoE

By MedUX

Making Quality of Experience available and affordable FOR ALL with customer centric and cost-effective solutions

At the forefront of QoE with a customer-centric approach

MedUX

Probe virtualization

- CPE Agent
- APP & SDK
- Multi platform agent (IoT)
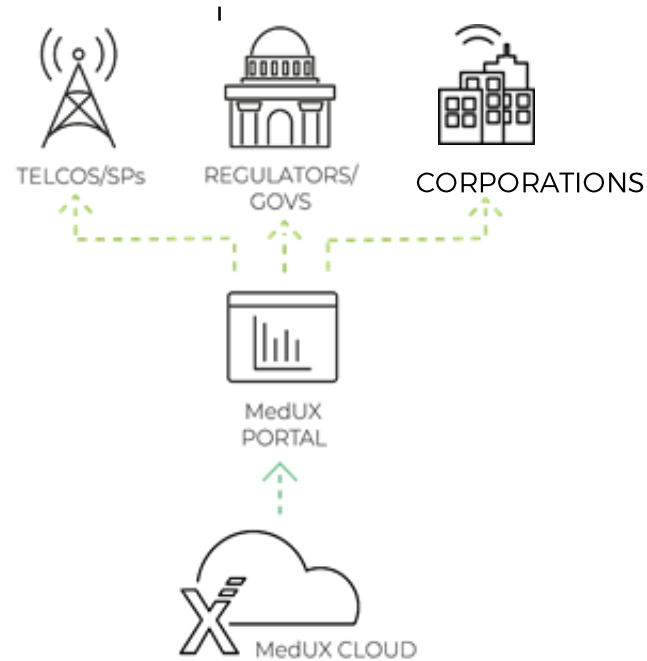
1 Gbps +

- XGPON
- DOCSIS 4.0
- Wi-Fi6

5G Ready

- Non Stand Alone Access
- Stand Alone Access
- Private 5G Networks

MedUX Platform

👍⭐ **3 Patents in the USPO!**

MedUX

TELCOS/SPs · REGULATORS/GOVS · CORPORATIONS

MedUX PORTAL

MedUX CLOUD

MEDUX ROBOTS · FEEDBACK · CROWDSOURCING AND SW AGENTS

03 **Results Presentation**

Data is presented in a 100% web tool - MedUX ANALYTICS PORTAL. and Data is avalilable through APIs

02 **Data Processing** 👍⭐

The information is sent in real-time to the cloud –MedUX CLOUD- where it is processed in real-time.

01 **Data Collection** 👍⭐

MedUX obtains through different technologies information on user experience while using fixed, mobile and TV services.

MedUX ANALYTICS PORTAL

MedUX ROBOTS
(No integration with ISPs)

MedUX HOME · MedUX MOBILE · MedUX TV

Active

Installed in customer premises, collecting a real-time true picture of Home Networking performance

Installed in transportation vehicles, but also in relevant fixed locations, collecting a real-time true picture of Mobile Networks performance

Installed between set-top-box and TV equipment, collecting near real time true picture of TV QoE and user behaviours

MedUX HOME | IN-HOME TRUE CUSTOMER EXPERIENCE visibility and E2E performance analytics...

Providing reliable in-Home performance measurements from the end-user perspective

Organizations can transform service monitoring and benchmarking capabilities to redefine a customer-centric strategy as networks evolve.

Use Cases

- Benchmarking
- Network monitoring
- Optimization
- CPE Performance
- Regulation
- VIP Clients
- In-Home performance
- Voice of the customer

QoS/QoE KPIs

PING
DNS

MedUX SPEEDTEST

HTTP
FTP

Smart Services (OPTIONAL)

- Smart Performance
- Smart WiFi
- Smart Compliance
- Smart Wholesale
- Smart Service Mgmt
- Smart Web Browsing
- Smart CPE Testbed
- Smart NPS
- Smart Crowdtesting
- Smart Marketing

MedUX ANALYTICS PORTAL

MedUX CLOUD

- Results in real-time
- 24/7 monitoring
- Environmental know-how
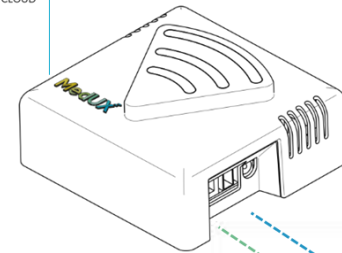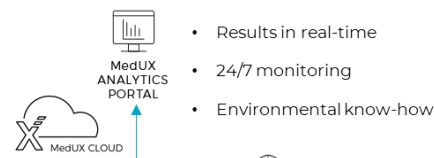
Connected to the CPE
Measuring Ethernet

Connected vía wireless
Measuring WiFi (2.4 & 5 GHz)

MedUX HOME BENEFITS
For Fixed Broadband Networks

INDEPENDENT VALIDATION

KEY INFO FOR DECISION MAKING

CONTROLLED TESTBED

COMPETITIVE INTELLIGENCE

PANELLIST FEEDBACK & SURVEYS

NETWORK AND SERVICES MONITORING

WIFI PERFORMANCE

CPE & ETHERNET PERFORMANCE

In-home measurements
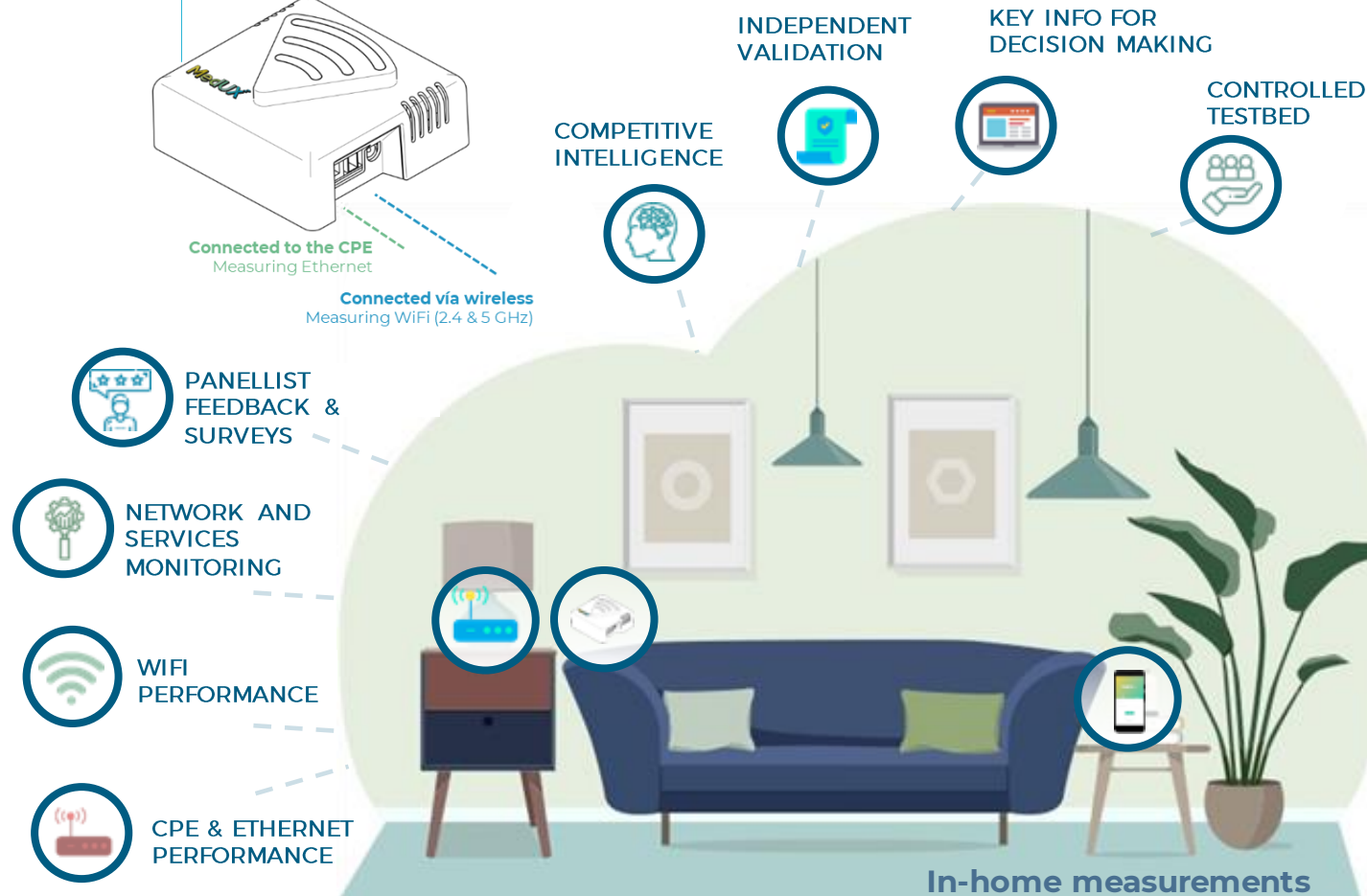
Key selected use cases in FBB

MedUX

CPE Testbed

Controlled testbed about CPE performance, a vendor agnostic validation in real-world environment (customer premises)

360° customer experience benchmark

Combination of in-home performance monitoring with feedback from real end-users

Special measurements

Ad-hoc deployments for 24/7 statistics under challenging circumstances (VIP, complaints, trains, mass events, rural areas, industry 4.0, etc)

Multi-play measurements

Measurement of all services (fixed, mobile and TV) and access technologies (xDSL, FTTx, HFC, FWA, celullar), for full visibility on customer experience

SLA & Regulatory compliance

Visibility on QoS/QoE measurements about actual performance delivered to the end users

OTT monitoring

Digital experience monitoring for residential, business, enterprise and corporate segments with real-time AI-powered anomaly detection
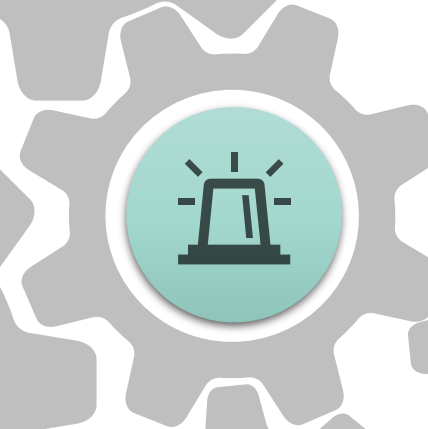
Grand scale deployment

Unattended and cost-effective solution without losing measurement accuracy and scope capabilities

European Information as a Service (IaaS)

A unique customer-centric and in-home performance project

Deploying MedUX HOME and retrieving Customer Experience information of European fixed broadband markets from over 5,000 households

NATIONAL LEVEL

· Benchmarking operators.
· Monitoring Real Time QoE.

INTERNATIONAL LEVEL

· Benchmarking across markets.
· Ranking pan-European best networks.

Millions of tests
More than 100 million monthly measurements available in real-time

+40 ISPs
Ranked with our MedUX QoE Scorecard®
(Ethernet)

+10 countries
Hungary [NEW]
Czech Republic [NEW]
Romania [NEW]

Upcoming countries?
EU: Albania, Netherlands, Austria, Switzerland

Other countries in EMEA
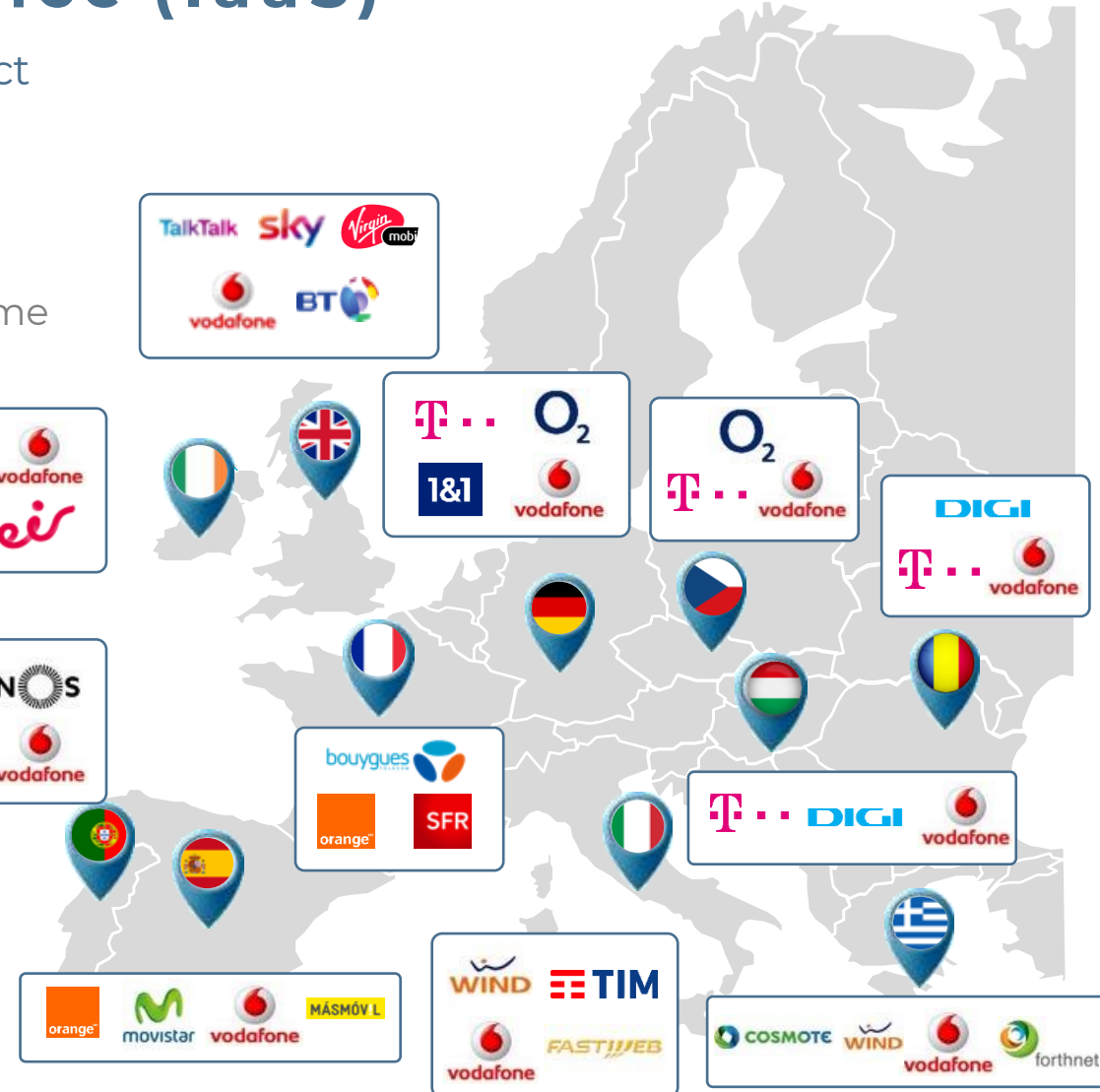
Investigating how NPS&CSAT relate to QoS/QoE?
MedUX surveys reveal relationship between Network Performance and Customer Satisfaction

Customer Experience: Network performance and service experience	**Customer Feedback:** Recommendation and satisfaction levels	

MedUX QoE Scorecard - Q42021

OP1a	871
OP2	867
OP1b	861
OP1c	861
OP3	857
OP4	845

NPS - Q42021

OP2	44
OP1a	41
OP3	27
OP4	20
OP1c	4
OP1b	3
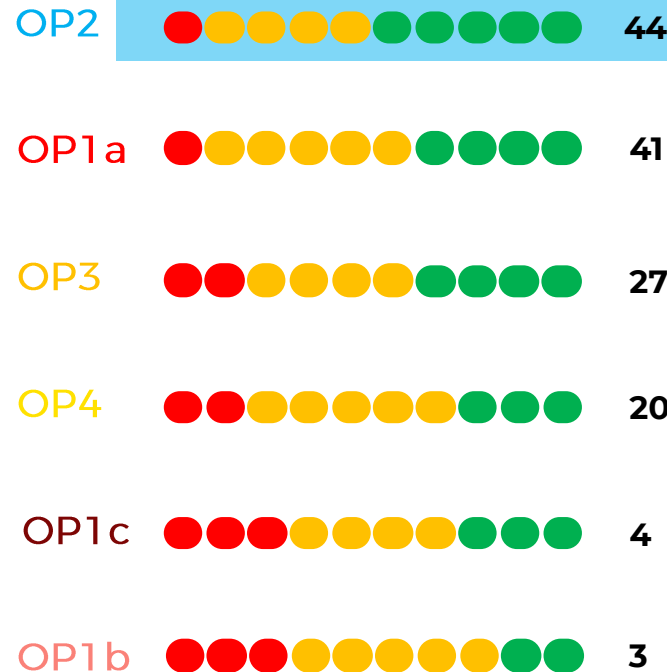
MedUX CSAT Star Rating - Q42021

OP2	4.17
OP3	4.06
OP1a	3.92
OP4	3.88
OP1b	3.73
OP1c	3.52

Services

X Smart - NPS

QoS/QoE KPIs are key drivers for customer satisfaction, but how can telecom providers understand how network strategy impacts customer satisfaction:

- MedUX asks panelists to rate their provider and respond a customizable set of questions to understand pain-points
- The in-home performance and service experience measurements are combined with customer feedback from real end-users hosting MedUX HOME devices to get a 360° picture of customer experience

Keen on understanding your in-home performance gaps?
MedUX benchmarks wired and wireless performance for network improvement

	Ethernet	5 GHz	Best-in-Class
Service Availability	●	◔ ⚠️	○
Speed compliance	◔	◔ ⚠️	◐
Latency	●	◐ ⚠️	◔
Web Browsing	◔	◔	◔
Gaming	●	◐ ⚠️	◔
Cloud Storage	◑	◕	◔
HTTP	◐	◔ ⚠️	◐
Streaming	◑	◐ ⚠️	◐
Cloud Performance	◐	◑	◐

Services

Smart - Wi-Fi

MedUX evaluates the performance statistics and information from both Ethernet and Wi-Fi interfaces from relevant players and CPE router models in the market.

MedUX Analytics may also exploit Wi-Fi radio parameters for a complete view of the home network performance to identify common problems:

- RSSI, quality, channel, frequency, link peed
- Neighboring NW details (RSSI, ch, freq)
- Connected devices and performance (latency, jitter and loss), incl. manufacturer and IP/MAC

MedUX identifies issues and provides a set of improvement actions, and recommendations to improve customer satisfaction and lower operational costs (See Closed Loop Management Framework below)

● Strong
○ Weak

# Quantifying the QoE impact of service degradations?
MedUX offers visibility and alerts in real-time for service management

Facebook (now Meta) Tsunami: Services were down for over 5 hours. Backbone configuration issues in Facebook impacted internet experience worldwide It is one of the worst incidents we can recall. Many other services from Google, Youtube, Amazon, Microsoft Live and Yahoo were impacted as well. Facebook kicked off the tsunami, followed by an increase in DNS requests from humans and apps denying the obvious: Facebook was down.

Smart - Alerts

Impact on DNS performance

*DNS resolution time (ms) – FTTH services in Spain*
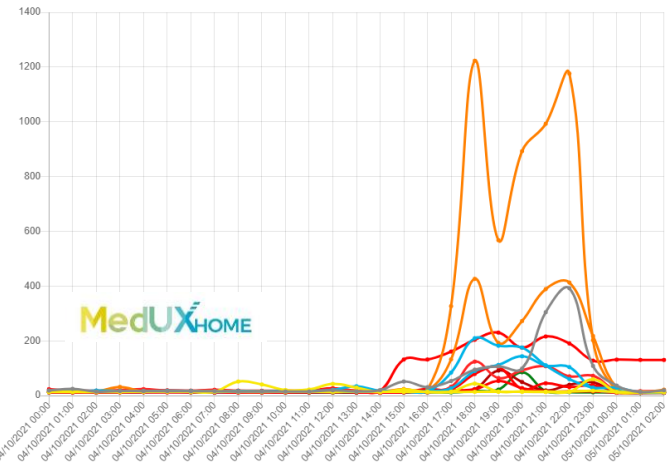
Each line in the graph corresponds with different speed profiles per operator

Facebook destinations were unreachable. Furthermore, reliability and accessibility were impacted across the board with skyrocketing DNS resolution times in Europe (DE, IT, FR, UK, ES, PT, GR, RU, HU, CZ. IE).

Typical DNS resolution times in Spain use to be in the range of 5-50 ms, whereas during the incident they increased above 200 ms in some operators and top Alexa sites.

Impact on Web Browsing Experience

Web loading time (ms) – FTTH services in Spain
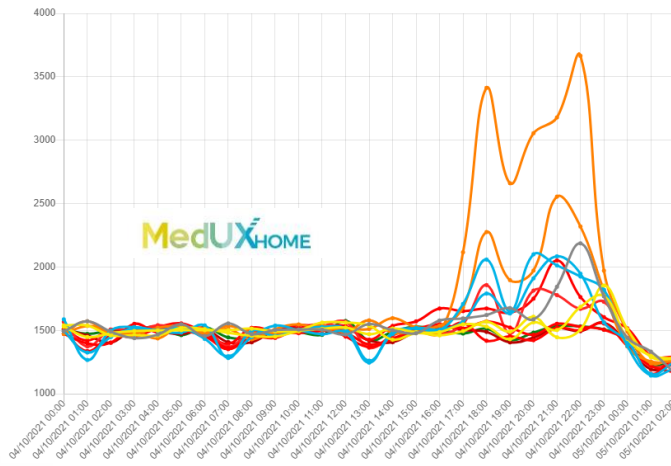
Each line in the graph corresponds with different speed profiles per operator

MedUX observed degradations in network performance consistency (test success rates) and how long it takes to access the network (network responsiveness and latency).

Web loading times increased severely in some operators and degraded internet experience of millions of users worldwide. Typical web loading times in Spain increased by 0.5 s, from typical values of 1.5 s.

Are you one of those severely impacted ISPs?
Ask MedUX for help

MedUX Value

Real-time issues detected in top Alexa websites. Some operators and DNS service providers more affected than others
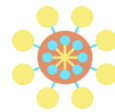
Actionable insights on Facebook outage, but also on overall services performance during the incident

Real end to end Quality of Experience from clients perspective

Issues on most-used services and OTT applications easily diagnosed

Willing to monitor your CPE lifecycle performance?
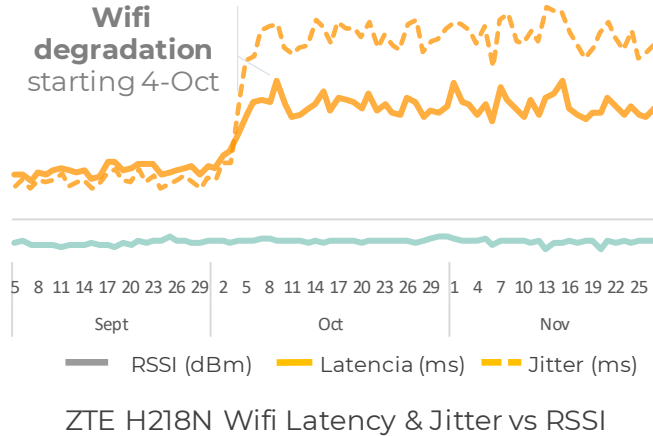## MedUX tests your CPE models and customer experience

MedUX Smart Performance help detect and solve an issue affecting customer experience in a major customer base of our client affecting Wifi performance and quality of service (latency and jitter indicators)
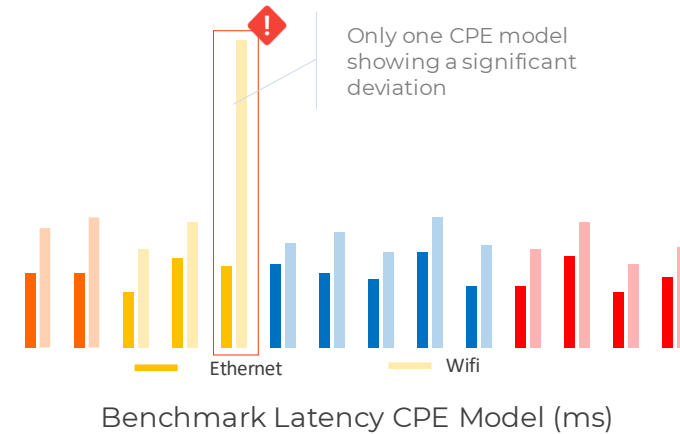
Smart - CPE/Wi-Fi

Issue Detected

After an automatic CPE firmware upgrade MedUX detected issues related to latency and jitter for the Wifi Interface

Wifi degradation starting 4-Oct

| 5 8 11 14 17 20 23 26 29 | 2 5 8 11 14 17 20 23 26 29 | 1 4 7 10 13 16 19 22 25 |
Sept | Oct | Nov

— RSSI (dBm) — Latencia (ms) -- Jitter (ms)

ZTE H218N Wifi Latency & Jitter vs RSSI

MedUX Analysis

- CPE benckmark showed latency and jitter increased while RSSI and WiFi conditions remained stable.

Only one CPE model showing a significant deviation

Ethernet   Wifi
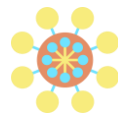
Benchmark Latency CPE Model (ms)

Conclusion:
Wifi chipset management issue for ZTE Model

MedUX Value

Issue reported to CPE manufacturer that released a firmware patch

Independent tool and validation during negotiations with manufacturer

Real end to end Quality of Experience from clients perspective

Correlation of multi-interface measurements helps monitor Wi-Fi performance and upgrades.

Thank you!

MedUX

Improving Customer Experience in the 5G Era

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CMO at MedUX

www.medux.com