



- Introduction
- Nokia & IRIS Turkey Managed Services Turk Telekom Use Case
- Electra Managed Services Turkey
- Session Wrap-up Q&A





## Welcome

InfoVista provides cost-effective network performance orchestration solutions that help our customers provide top-quality user experience while increasing the capital efficiency of their network infrastructure.

We are proud to count the majority of mobile operators and service providers as customers worldwide, in addition to several hundred global enterprises and public administrations that rely upon InfoVista solutions for actionable network, application and customer intelligence, and for visibility and control across services, technologies, and domains of mobile and fixed networks and enterprise WANs.



TEMS<sup>TM</sup>





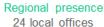




Over 1,500 customers In more than 180 countries









R&D centers
France, Canada, Malaysia,
Sweden, UK, USA



# Solutions for all networks types

- Application-Aware SD-WAN
- Application Visibility
- Industry Leading Service Assurance and Customer SLA Reporting for Business Services



#### **Enterprises**

automatically guarantee business-critical application performance over the secured hybrid-infrastructure, while reducing telecom costs.

6 times Gartner Visionary



#### Communications Service Providers

maximize the monetization of high-value IT services to business customers at the lowest possible costs.

#1 in Business Services



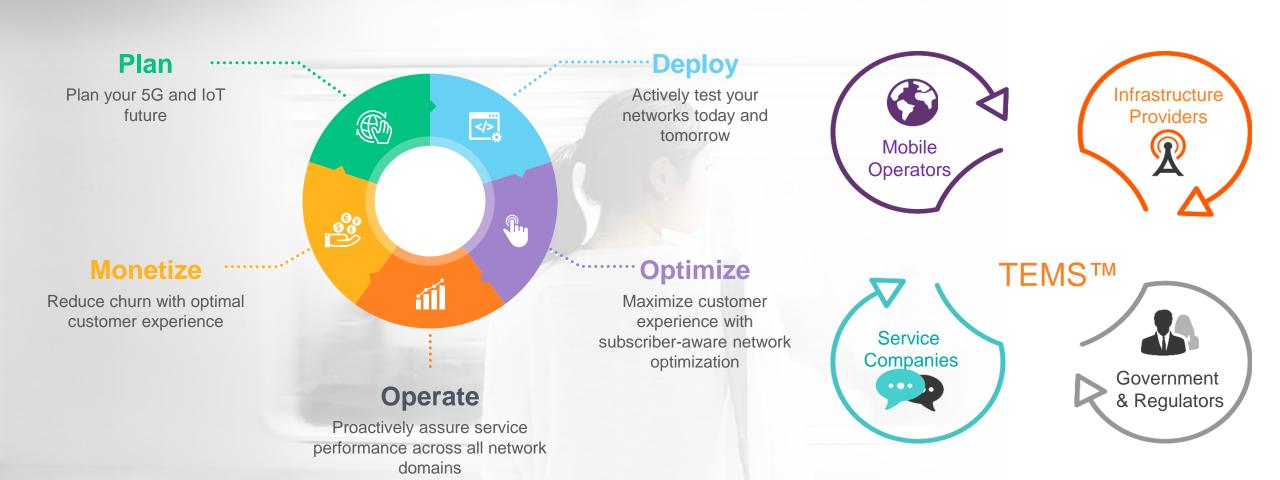
### Mobile Operators

reduce costs, boost quality, and prepare for a 5G future with solutions for the entire network and service life-cycle, across the transport, mobile core, and radio network.

Over 20 years of leadership



# Service Assurance for the mobile network lifecycle



### Introduction | - Products Portfolio

#### **Network Orchestration Infovista - products pillars**

- Ipanema solutions for application aware SD-WAN, application visibility and control, and WAN optimization, all geared to maximize enterprise application performance over the WAN. In 2016, Ipanema was positioned for the sixth consecutive year in the "Visionaries" quadrant of Gartner's "Magic Quadrant for WAN Optimization". These solutions are delivered through an international network of CSPs, managed service providers and channel partners, either as is or on top of supplemental IT services to enterprises.
- Vistalnsight helps service providers and IT-intensive enterprises deliver high-performing and differentiated
  network services at the lowest operational cost. Vistalnsight is the most powerful, scalable and flexible
  infrastructure performance monitoring platform in the industry, and today manages the performance of
  some of the largest fixed and mobile service provider networks and enterprise WANs in the world. These
  networks consist of hundreds of thousands of network elements, from the IP core to the edge/access
  network.
- The Planet product portfolio integrates live network performance data, along with subscriber localization, identification and experience, with mobile network planning, service assurance and optimization to help mobile operators contain churn while cost-effectively managing the growth of their mobile networks. This enables mobile operators to continuously maximize LTE and small cell ROI, improve coverage, and focus on high-value subscribers' and enterprise customers' quality of experience (QoE).
- The TEMS™ suite of products enables mobile operators, infrastructure vendors and regulatory bodies to assess and manage the performance of their networks through a series of active testing, analytics and monitoring tools. Drive, walk, and autonomous testing, as well as pre-and post-launch active testing, including application testing and monitoring, are key components for network rollout and optimization that TEMS™ delivers. These offerings allow operators to make network improvements and solve interoperability issues quickly. All of the top 20 mobile operators in the world rely on TEMS™ solutions to test and maintain the quality of their networks.



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## Nokia & IRIS Turkey Managed Services – Turk Telekom



### Service scope





- 5 years Contract for managed service Turk Telekom
  - Site Verification
  - Cluster Optimization
  - Planning
  - Optimization
  - Performance and consistency check
  - Initial Tuning
  - Pre-benchmarking tests
  - Coverage verification
  - Customer complaints handling
- More than 100 engineers involved in project on daily basis :
  - Ankara
  - Karadeniz
  - Erzurum
  - Diyarbakir
  - Kayseri



## Nokia & IRI\$ Turkey Managed Services – Turk Telekom



### Service scope

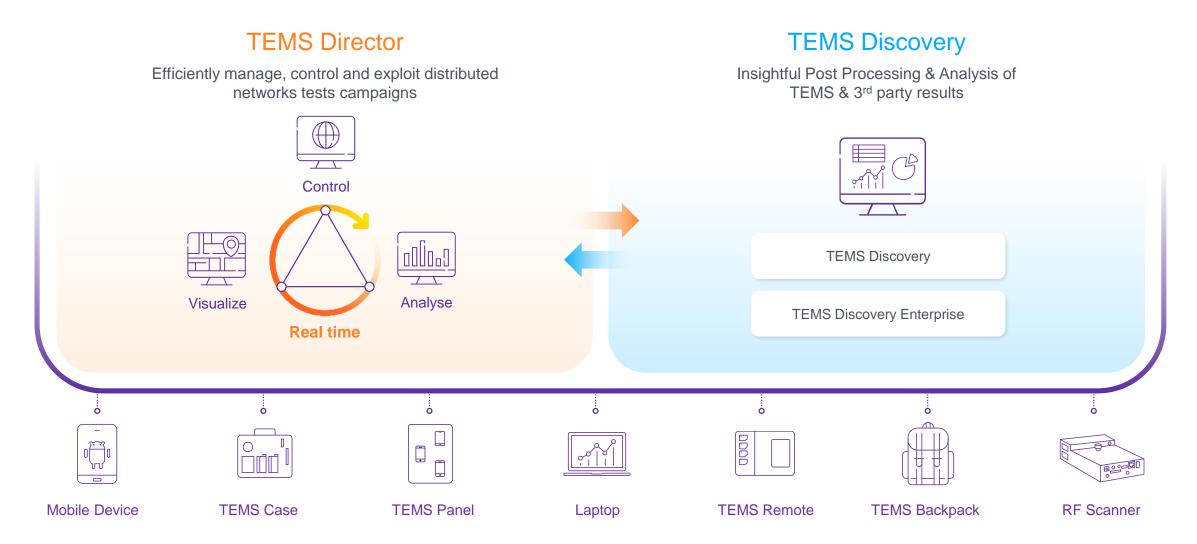




- 13 Fully equipped cars allowing data collection and active test
- Latest technologies and services testing
  - LTE
  - Carrier Aggregation
  - 256 QAM
  - Speech Quality testing POLQA MOS
  - Application/OTT testing



## Service Deployment Architecture



#### Network Test Software Running on a Test Probe

Data collection solutions for fixed and mobile testing, from handheld devices to fully autonomous platforms – all supporting active testing monitoring



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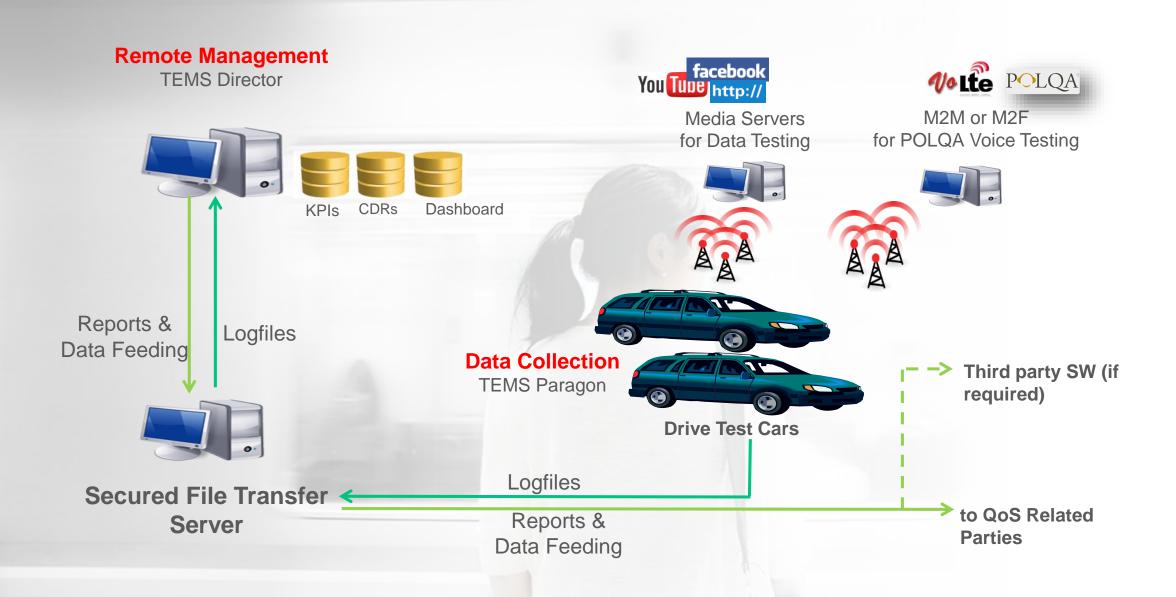


### Service scope

ELECTRA

- 12 Drive-test cars (drivers only) distributed over Turkey and managed remotely by a single control centre in Istanbul
- +18 Channels measurements scenario
- M2M measurements between cars at different locations
- Log files are automatically transferred to backend for post-processing
- Post-processing is done automatically as CDR or detailed reporting
- High-level KPI metrics collected and available via Web Access
- Latest technologies and quality metrics complaint :
  - LTE + MIMO, CA, POLQA, PESQ, VoLTE, IMS, Social Media Application Layer testing





## Electra Deployment Scenario

#### **Data Collection**



Indoor Tests using TEMS Pocket



Benchmarking using TEMS Paragon



Troubleshooting using TEMS Investigation

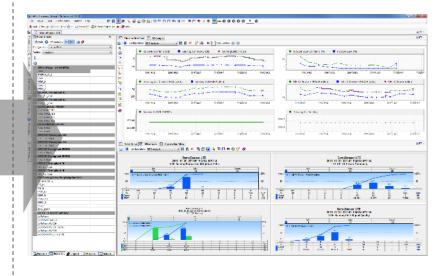
Data is collected via a number of collection devices, fixed or mobile, indoor or outdoor

#### **Real-time Test Orchestration**



All tests are managed centrally, with real-time data analysis & reporting

#### **Analytics & Post-Processing**

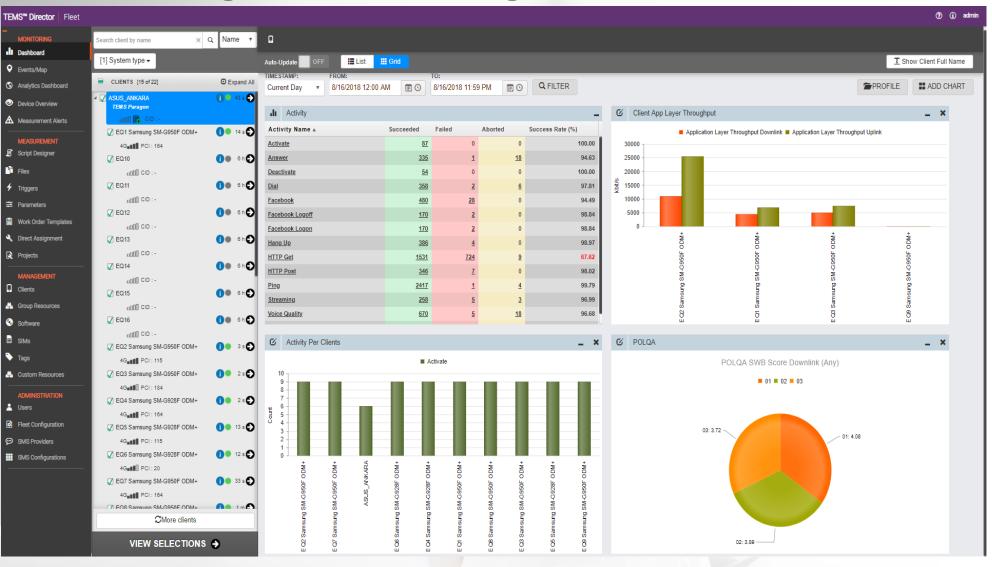


Collected data is further exploited using TEMS
Discovery and Electra
Dashboards Web Access



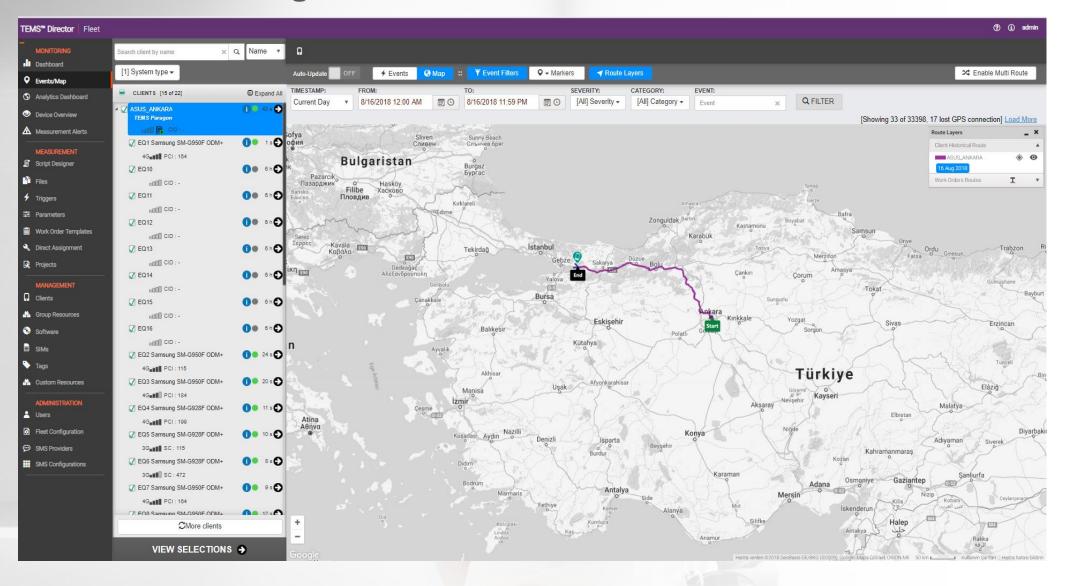


### **Remote Configuration and Management**





### **Remote Monitoring**



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## **Summary**



#### Conclusions

- Managed Services as best practice for efficient offload of Mobile Operators resources with positive impact on OPEX and QoS improvement by using service providers and vendors competence centres
- Automation of data collection and reporting as key factor for efficient and cost-effective service delivery –OPEX reduction
- Further cost reduction by drive-test automation especially in data acquisition part (drive-test remote control and real time monitoring in order to avoid "human mistakes" and provide fast response times)
- E2E Application testing is becoming one of the most important trends in Network testing – end user perceived quality instead of telecommunication bearer estimation by lower layer KPIs























