

# Agentic Trust Requirements

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# Project Background & Goals

The Trusted AI Agents Working Group is keen to anchor its work in concrete use cases, in order to enable real-world solutions built on DIF specifications. To support these efforts, DIF commissioned a study to identify compelling Enterprise use cases for cross-boundary Agent-to-Agent communication, and gather Enterprise perspectives on what's needed to bring solutions into production.

## Project Goals

1. Understand the conversations happening within Enterprises around Agentic AI
2. Identify current, emerging and potential Enterprise use cases where AI agents need to operate across trust boundaries
- 3. Identify key identity and trust requirements**

## Research methodology

Literature review to understand overall maturity & industry adoption of Agentic AI

3x industry-specific deep dives, including in-depth interviews with subject matter experts

# Enterprise AI Adoption: Current Reality vs. Future 'Agentic Web'

## Current Enterprise Reality

### AI-augmented Workflows & LLMs



**In Production:** LLM-based chatbots and AI-augmented workflows are deployed.

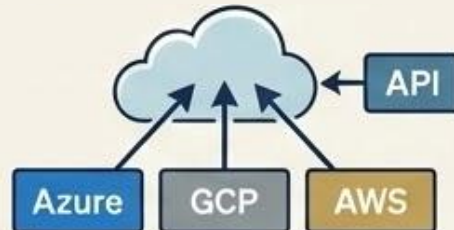
### Platform ecosystems



**Walled-Garden SaaS:** Interaction via AI-augmented workflows within platforms like SAP.

**Closed, single domain deployments**

### Loosely coupled API orchestration



**Cloud & API-based:** Integration within cloud environments via APIs, not open protocols.

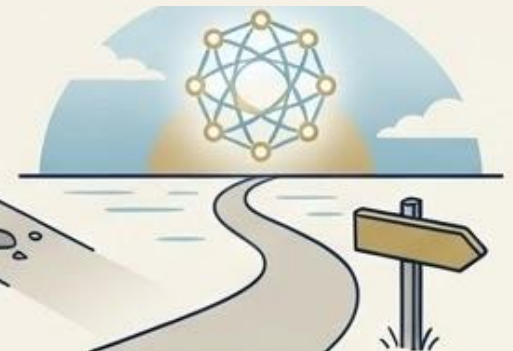
## Future Outlook & Barriers



### Autonomous Agents & Multi-Agent Systems

**Experimental:** Usage is still experimental; interactions confined within enterprise boundaries.

### Open, distributed agent choreography



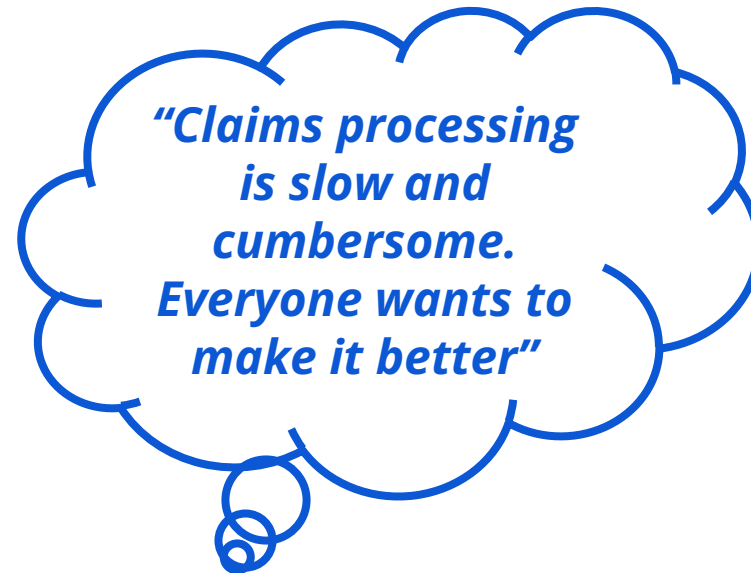
**API vs. Open Protocols**  
(e.g., A2A)

**A LONG way off!** The fully realized "agentic web" is still ~7 to 10 years away



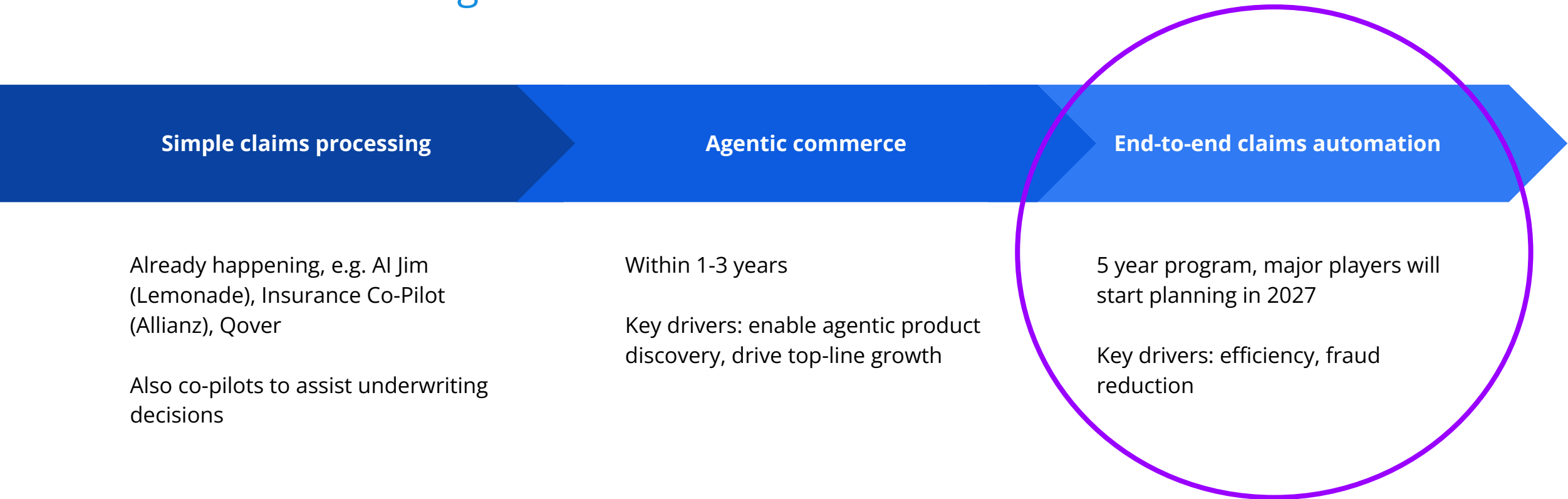
## Insurance sector - context

- › Legacy tech and data silos
- › High cost of claims processing & fraud
- › Current agentic initiatives are internal RPA-style projects



Source: DIF interviews with insurance industry participants

# Insurance sector - agentic timeline



Source: DIF interviews with insurance industry participants

# Claims Automation - use case overview

## Description

- › AI agents orchestrate the insurance claims lifecycle across multiple external participants — insurers, brokers, adjusters, repair shops, healthcare providers, and policyholders.

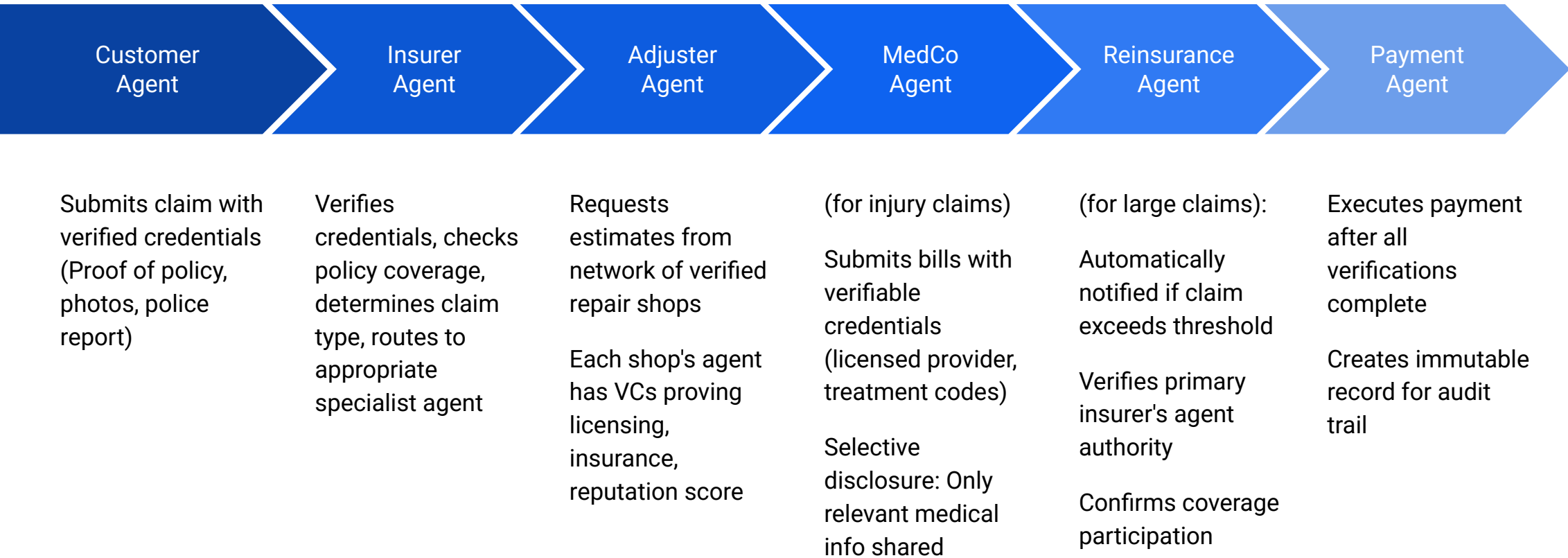
## Why cross-boundary trust is needed

- › Agents must autonomously extract, verify, and transfer key data (incident details, documents, photos, repair estimates, medical bills) between systems, ensuring policy compliance and regulatory transparency while reducing manual handling.

## Feasibility considerations

- › Selective disclosure: Only claim-relevant data (not full customer records) should be exchanged, to protect privacy
- › Trust through verification: Agent actions must be logged, attested, and audited, ensuring accountability across parties

# Claims Automation - example workflow (automotive)



Source: DIF Interviews with industry participants

# The Trust Gap in Agent Interactions

Understanding where trust breaks down in the AI agent ecosystem reveals why current approaches fall short of enabling safe, scalable automation.

User ↔ Agent

✗ No Strong Linkage

Weak or non-existent binding between the user and their agent

Agent ↔ Business

✗ No Trust Layer

No cryptographic proof of authorization or identity

Consent & Authorization

✗ Missing Framework

No standardized consent or delegation mechanism

## Additional Gaps for Claims Automation

**Policy-bound agent authorisation (rather than broad, bearer-based access)**

**End to end auditability**

**Clear accountability & liability frameworks for agents acting on behalf of organizations or individuals**

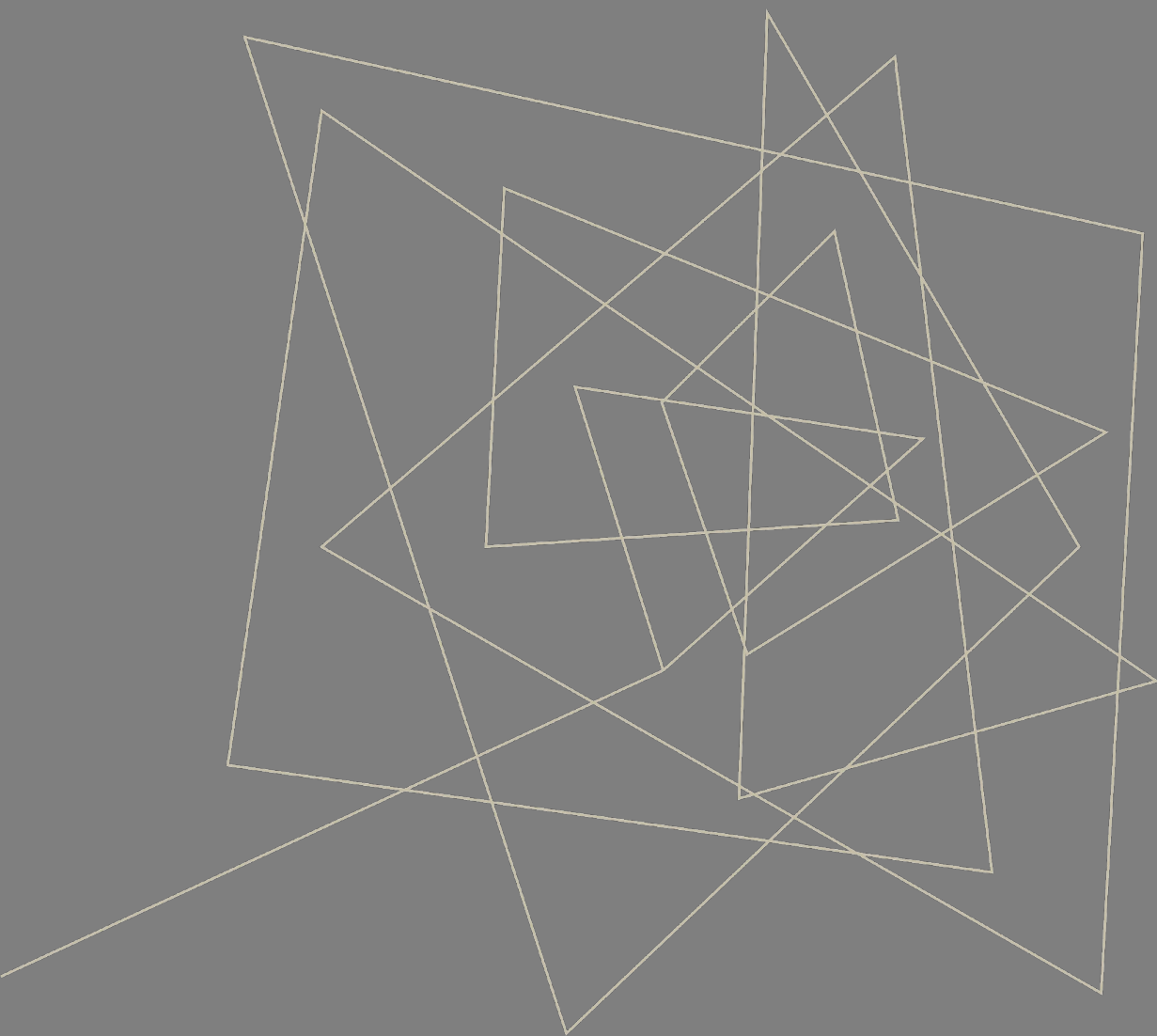
**Industry-specific schemas**

# Platforms & payments infra can bridge some of the gaps

|    |                                                                                        |                                                                                                                                                                                                                                                                                                                 |
|----|----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 01 | <b>Core Systems</b><br>(Guidewire, Duck Creek, Applied Epic)                           | <ul style="list-style-type: none"><li>• 70% of insurers run on these platforms for policy admin, claims, billing</li><li>• Users can enable agents to submit quotes for approval, endorse, cancel, and renew policies, etc</li></ul>                                                                            |
| 02 | <b>AI/ML Platforms</b><br>(Reserv, Shift Technology, Tractable)                        | <ul style="list-style-type: none"><li>• Provide AI for specific insurance use cases (claims triage, fraud detection, damage assessment)</li><li>• Already building agent-like functionality but without identity / interoperability layer.</li></ul>                                                            |
| 03 | <b>Payment / Agent Infrastructure</b><br>(Stripe, Plaid, fintechs, Open Finance rails) | <ul style="list-style-type: none"><li>• Stripe + others are building payment agent infrastructure</li><li>• E.g. Stripe enables merchants and service providers to share product data with AI agents, use payment tokens &amp; make machine payments (e.g. agents paying for API calls / data access)</li></ul> |

# Recommendations

- › Enterprises: start by piloting verifiable credentials for agents (internal) and adopt attestation for critical agents so you can later interoperate. Define liability/playbooks.
- › SaaS/platform providers: offer bridges (exportable credentials, signed audit trails, clear SLAs) to increase interoperability while preserving platform controls; participate in standards.
- › **Standards bodies: prioritize delegation & selective disclosure**
- › Researchers: focus on scalable revocation, attestation at ML/model level, sybil-resistant identity schemes, and human-interpretable provenance.
- › Integrators / developers: design using capability-scoped tokens and fallback safe modes (human in loop) for cross-domain flows; prefer composable, auditable messages.
- › Industry bodies & Regulators: develop data schemas, facilitate industry thinking on liability frameworks for agent actions



Thank you for your  
attention!