

# CABLE TV OVERVIEW AND STANDARIZATION CHALLENGES ECUADOR



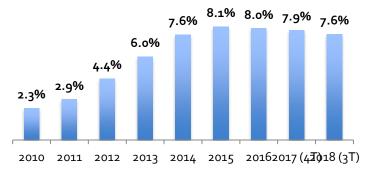
### **SCOPE**

- 1. ECUADOR STATISTICS
  - √ Cable Tv
  - **✓ Fixed Access Internet**
  - **✓ Mobile Access Internet**
- 2. CABLE TV TECHNICAL EXPECTATIONS
- 3. STANDARIZATION CHALLENGES OVERVIEW
- 4. CONCLUSIONS

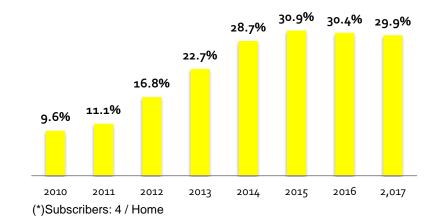
### **CABLE/SAT TV**

### % USAGE

# (Clients / total population) 2016 -2017 - 0,1%



### \*subscribers / total population



### **PROVIDERS**



CABLE TV: 251



SAT TV: 7



SOURCE: ARCOTEL - http://www.arcotel.gob.ec/

### **CABLE TV**

2017 – 86,2 % of Overall Homes





2017 - 36,6 % SMART TV



2012 – Ecuadorians watch TV about 3 hours/day IN Average



### **FIXED ACCESS INTERNET**



2017 - 26 % HOMES



2017 - 25,9%



**DESKTOP PC** 





### **MOBILE ACCESS INTERNET**

# \*\*MOBILE ACCESS / RADIO ACCESS TECHNOLOGY 2016 2017 2016 2017 4G +71% 3G +30,5% 2016 2017 2016 2017 2016 2017 2016 2017 2016 2017

**-56%** 

**2017 – 59,6 % MOBILE DEVICES** 

2012 2013 2014 2015 2016 2G 3G 4G

2011





2G

2018

2017 -63,6% SMARTPHONES

2.4%

10.5%

2011

2012 2013 2014





2017 2018 (3T)

2015 2016







GROWING FIXED AND MOBILE ACCESS FOR ALL SERVICES



GROWING ACCESS FOR INTERNET CONTENT



**CABLE TV** 



### **PROVIDERS CHALLENGE:**

Adapt to new customer's requirements based on new scenarios.





# **CORPORACIÓN NACIONAL DE TELECOMUNICACIONES**



**Fixed Phone** 

Advanced Mobile Access















Cable TV

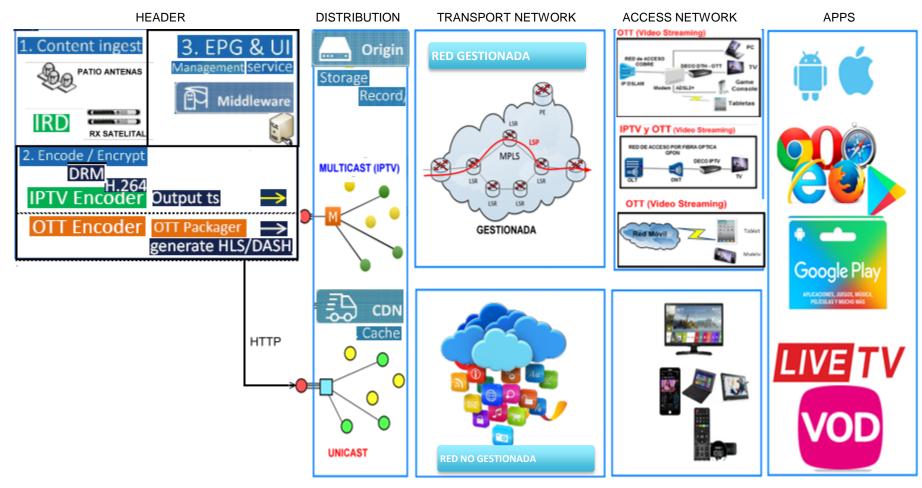






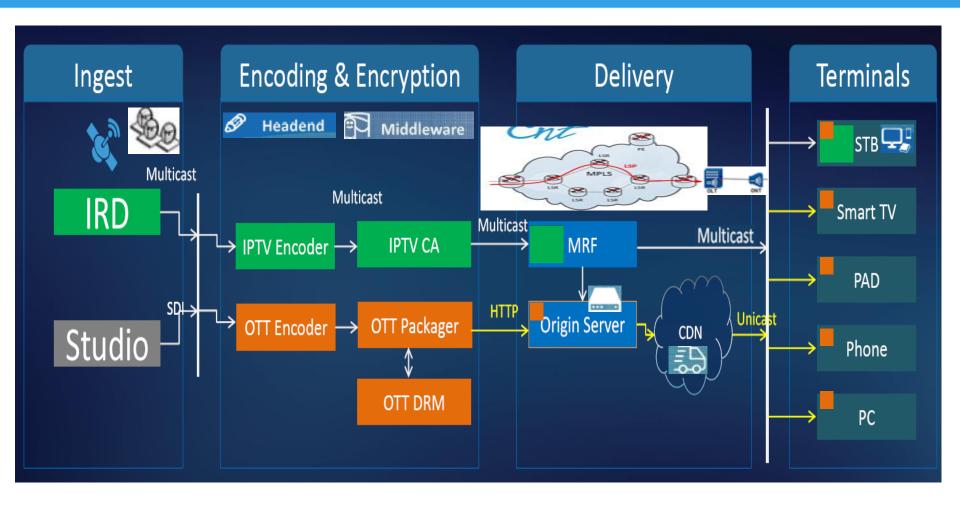
lo que eres nos hace grandes

# 2. CABLE TV TECHNICAL EXPECTATIONS





# 2. CABLE TV TECHNICAL EXPECTATIONS





### 3. STANDARIZATION CHALLENGES OVERVIEW

# INTERNATIONAL STANDAR ORGANIZATIONS EXPECTATIONS FOR TV DEVELOPMENT AND GROW

CHALLENGE: REDUCING THE DEVELOPMENT GAP BETWEEN FIRST AND THIRD WORLD COUNTRIES

SHARING TV RELATED RESULTS AND LEARNED LESSONS FROM LAST IMPLEMENTATIONS WITH SPECIAL THOUGHTFULNESS IN A CONVERGENT SCENARIO.

### STANDARIZATION NEEDS TO EASE SERVICE ACCESS

CHALLENGE: HIGH QUALITY REDUCING BANDWIDTH, AFFORDABLE USER EQUIPMENTS

STANDARIZATION SHOULD SEARCH FOR THE RIGHT TOPICS AND ACCORDING TO TV, TELECOM INDUSTRY AND USER EQUIPMENTS QOS.

### 3. STANDARIZATION CHALLENGES OVERVIEW

# INTERFACES AND FEATURES IS A MUST ON THE HEADER IN A CONVERGENT SCENARIO (RD TV AND OTT)

CHALLENGE: SUITABLE QOS USING LOWER BANDWIDTH

STANDARIZATION MUST HARMONIZE BETWEEN COMPRESSION, RESOLUTION, PACKET CONSTRUCTION AND LOW BANDWIDTH.

### BASIC REQUIREMENTS FOR USER EQUIPMENT TO HANDLE BOTH: TV AND OTT

CHALLENGE:
INTERNETWORKING IN
RECEPTION FOR SEVERAL
DEVICES AND SIGNALS

HADWARE (NEW TECHNOLOGIES ADAPTABILITY). SOFTWARE (OPEN SOURCE OS)



### 4. CONCLUSIONS





Subscribers preffering IPTV

# TV Developing

CABLE TV evolution to be flexible but reliable. High efficience transport network deployment.

A Healty Provider's Competitivity environment must be created.

