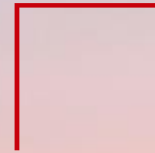


Trends in new broadcasting technologies, services and applications

Gang Wu
2019/3



Screen Everywhere

Public Screen



Home Screen



Personal Screen



Vehicular Screen



Industrial Screen



4K Becomes a Main Driver for New Video Services

NETFLIX

>750 hours
>1,000 programs
\$13.99 / month

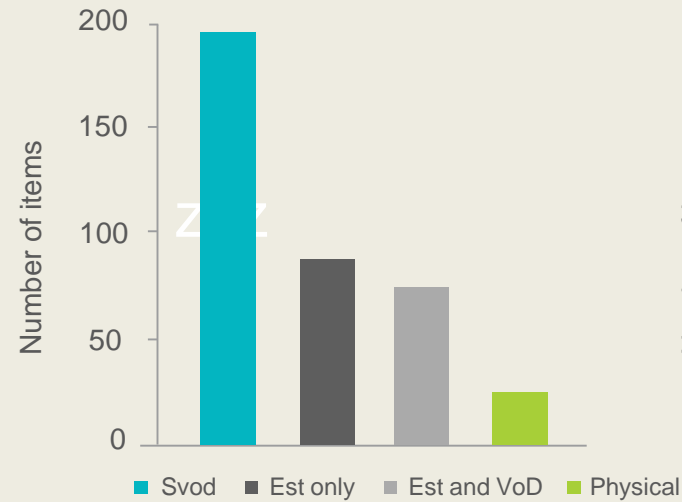
YouTube

>700 hours
>2,000 programs
\$11.99 / month

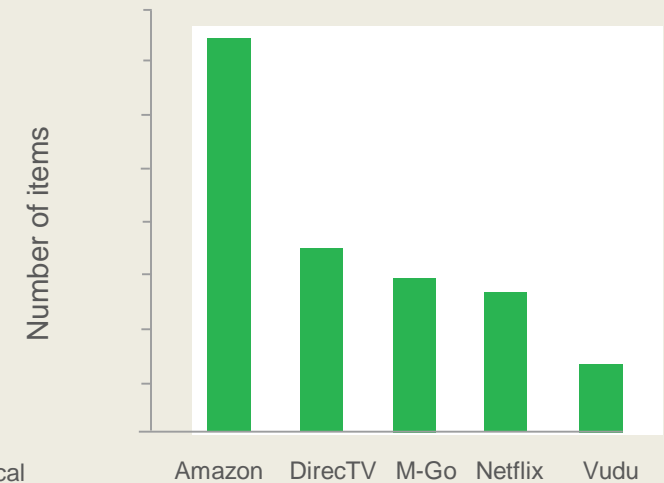
iQIYI

>800 hours
>1,000 programs
¥178 (\$26) / year

Delivery method



Service



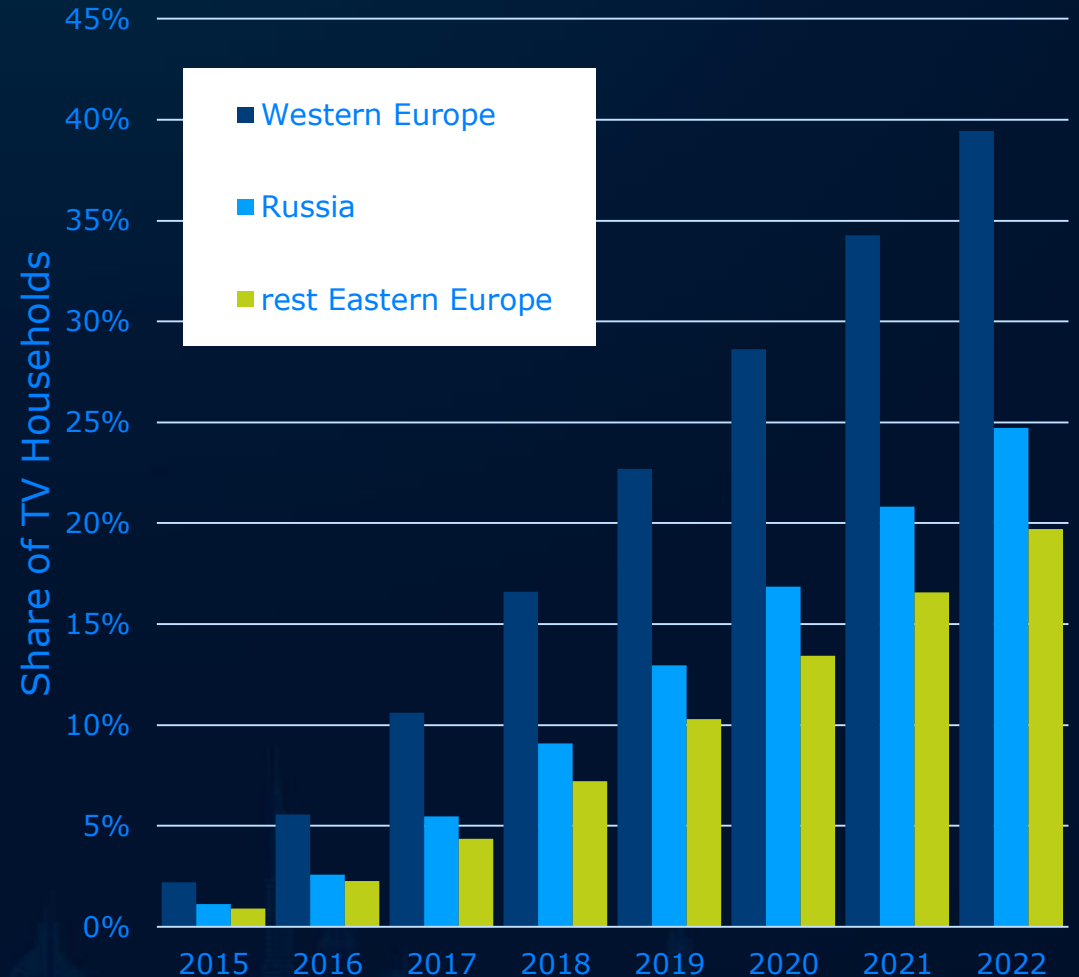
Data Source: Digital TV research; IHS Markit 4k TV and UHD the whole picture

Consumer Side: Household equipemnt

UHD HOUSEHOLD PENETRATION

- Screen size growth largely driving UHD penetration
- We expect steady growth:
 - all screen sizes over 55" now ship with 4K resolution
 - Screen size purchased growing by 1" per year (long-term trend)
- Lower prices will underpin size growth, with severe price erosion expected as a result of overcapacity in LCD display manufacturing in China

UHD TV household penetration forecast



Source: IHS Markit

© 2018 IHS Markit

Europe UHD Channels/Services as of August 2018



• 29 or 35
channels feeds



41
services



0
DTT channels
(with local or temporary channels)

Ultra HD Associations or Initiatives in Europe

- // Germany: **Deutsche TV Plattform (DTVP)***
- // UK: **DTG UK UHD Forum***
- // Italy: **Ultra HD Forum Italia***
- // France: **Forum AudioVisuel Numérique (FAVN)***
- // Russia: No association, but 4k & HDR conference (Moscow – Oct. – Telesputnik)
- // Spain: No association, but 4K HDR Summit in November (Sevilla, Malaga - Organised by Medina Media)
- // 4K Sessions at MIPTV (April) and MIPCOM (Oct.) in Cannes (France), where Production meets Distribution
- // Non exhaustive list ...

To be noted:

- // 8 Plugfests (interoperability) organised so far by DTG and DTVP
- // * = Associate members of the Ultra HD Forum

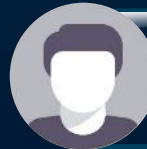
2018 DT is the Only video Operator with Growing in Germany

Fixed

Entertain TV



Fixed TV revenue : **1003M€** , **9%** increase



IPTV User : **3400K (incl 4K:900k)** , **7%** increase



Bundle : **18%** , **4Pct** increase , Churn 6-7%

Mobile

StreamOn



Mobile revenue : **5.8B€** , **1.6%** increase

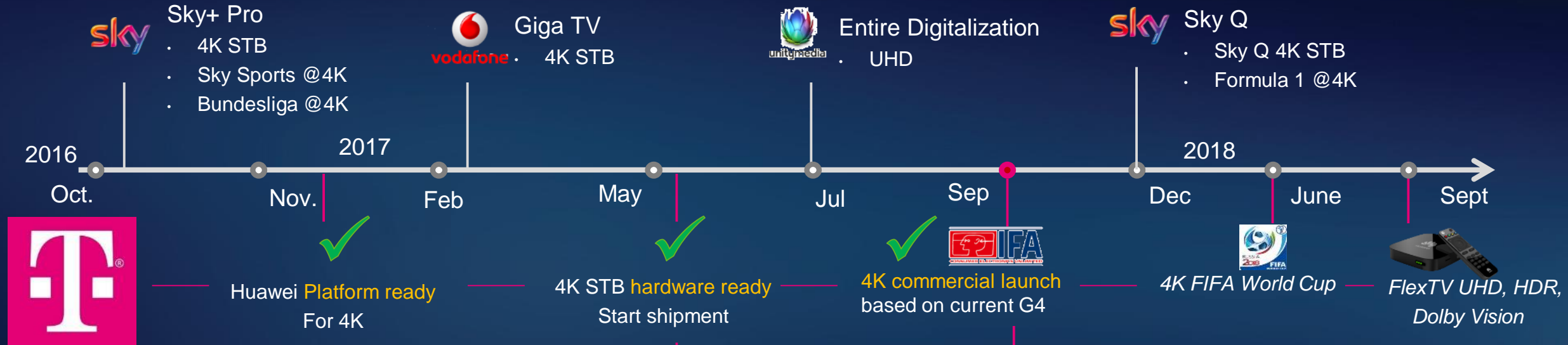


StreamOn User : **1600K** , **DOU 7GB**



Average **DOU 2GB** , **55%** increase

The Milestone of DT UHD-4K Channel



Service enabling

GIFT IN NOW AND SECURE HD RECEIVER MR 400 FOR ONLY 49,99 €

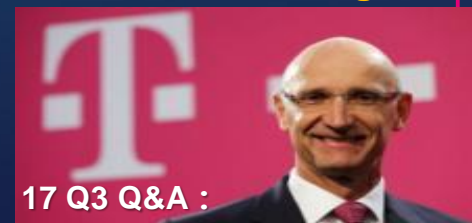


LEARN MORE

4K Box Promoting:

MR 400 STB: 300 → 49.99 €
 MR 401/201 STB: 4.95 €/rent
 (350 € for purchasing)

Broadband enabling



17 Q3 Q&A :

Bandwidth Speedup :

7 Million Vectoring
 250 Mbps from next summer
4K Bandwidth resolved before 2018 World Cup.



High Speed Package promotion :

Speed XL, Speed XXL, Magenta home Giga available for high bandwidth.

The Establishment of China UHD Video Alliance



China First Ultra High Definition Industry Development and Alliance Inaugural Meeting March 2018, Guangzhou

CUVA was established on 29th March in Guangzhou. It aims to formulate an UHD action plan, and promotes the development of UHD video industry in China. More than 40 enterprises from the industry chain had joined in CUVA, including content collection and production, network transmission, terminal manufacturing, and application service providers. Since its birth, CUVA has received great attention at the national level.

CUVA Positioning and Overall Goal



Cloud VR is the future trend of VR



- Cloud VR is an online Streaming VR content distribution method that distributes arbitrary VR. Users can directly experience VR services without downloading and installing, and do not need to purchase expensive terminal devices, which will become the future VR service distribution.
- The cloud VR solution requires guaranteed high-speed network bandwidth and edge cloud rendering platform, which fit telecom operators capabilities.

Local VR



- 1, with HDMI / USB cable
- 2, Expensive, more than 20,000 RMB
- 3, the content is discrete, the copyright is difficult to protect
- 4, independent SDK between helmet manufacturers, can not communicate, the technical threshold is high

Cloud VR



- 1, Standalone terminal, no cables, more comfortable
- 2, cloud rendering, no PC, cheaper
- 3, content on the cloud, cloud aggregation, richer contents
- 4, unified standards, open ecology, simpler



5G+VR is a major application scenario of 5G @MWC19



Ooredoo showcased the first 5G "fly" and provided VR simulated flight experience (Huawei's mirror).

HTC released the new-generation VR appliance VIVE FOCUS PLUS.



The STC VR capsule has been chased and pulled up long dragons.

The KT displays the 5G+360 video.

Turkcell Cloud VR Game Experience Cloud Set

5G+AI create infinite possibilities for the VR/AR industry



Experience and ecosystem is the main challenge

...and overcome Today's imperfections!

Labels: Digital World, Erroneous, Visualization, Improvable, Insufficient, XR Interfaces, Limited.

- Expensive terminals are difficult for users to bear.
- Video quality, delay, and comfort

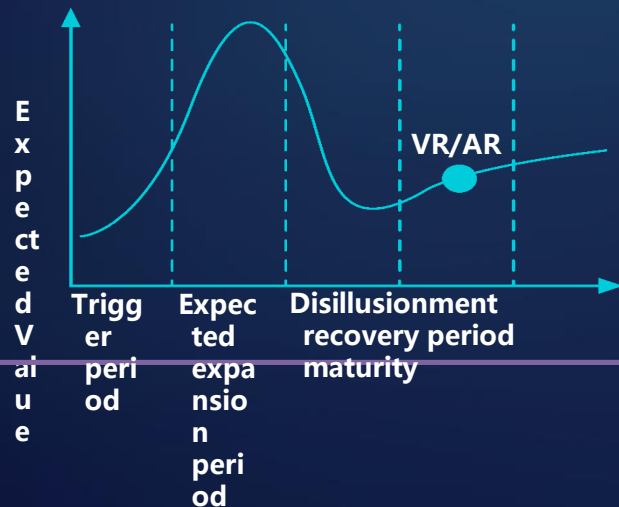
The VR/AR ecosystem is active. New products, such as Microsoft and HTC, are released continuously. The 2C business model of carriers is still unclear.

First Telco Cloud VR Service Launched in 2018

VR Partner Program ecosystem: Platform Partner, Terminal Partner, Channel Partner, Rendering Partner, Content Partner, Operation Partner.

- FTTH Based
- 5 content Categories
 - > MAX
 - > VR Cloud Game
 - > Live
 - > 360 VR VOD
 - > Education
- Reach 1000 users in 2018
- DAU(Daily Active User): 46%
- Average user spent per day: 1 hour

The VR/AR industry approaches the inflection point and begins to recover.



AR/VR - TOMORROW

- AR Market : \$114B
- VR Market : \$65B*

AR market scale \$114 Bn

VR market scale \$65 Bn

2020 :

AVG. INTERNET USER	AUTONOMOUS VEHICLES	CONNECTED AIRPLANE	SMART FACTORY	CLOUD VIDEO PROVIDERS
1.5 GB	4 TB	5 TB	1 PB	750 PB
OF TRAFFIC / DAY	OF DATA/DAY	OF DATA/DAY	OF DATA/DAY	OF VIDEO/DAY