

Money goes mobile: Committed to banking the unbanked



Dr. Lara Srivastava

Advisor – Economic & Policy Issues Study Group 3 TSB/International Telecommunication Union



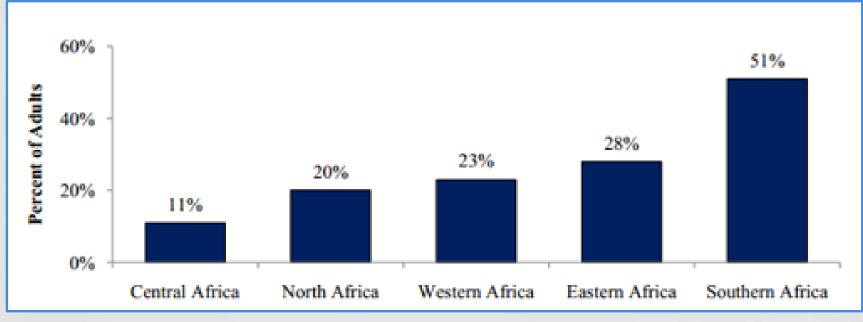
Financial 'exclusion' is a reality in many parts of the world

% Adults using a bank account in a typical month



Source: Global Financial Inclusion (Global Findex) Database, World Bank, Washington, DC, http://www.worldbank.org/globalfindex. Note: Percentage of adults (age 15 years or older) depositing to or withdrawing from an account with a formal financial institution at least once in a typical month.

Regional Data Percentage of adults with a bank account - Africa



Source: Demirguc-Kunt and Klapper, 2012

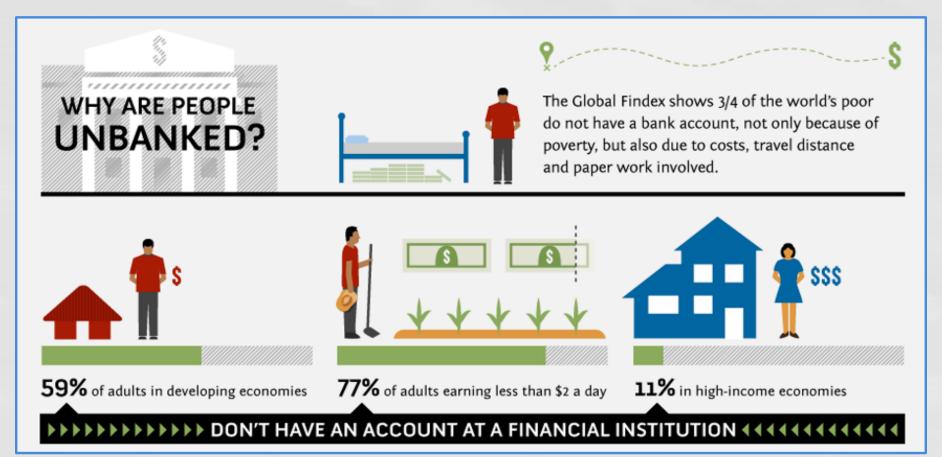


Low levels of financial inclusion are a barrier to socio-economic development – and exacerbate poverty and social exclusion

UNDP



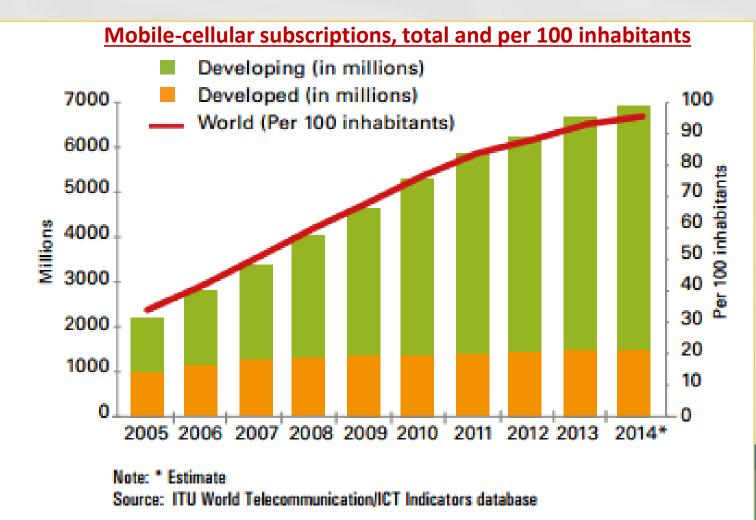
Who doesn't have an account & Why?



55% of borrowers in developing economies use only informal sources of credit



At the same time, there's a mobile revolution in the developing world: Reaching 78% of world's total in 2014





LEVERAGING THE MOBILE REVOLUTION Although 59% of adults in developing countries don't have formal bank account, most of them do have a mobile phone

Today, 43% of Kenya's GDP

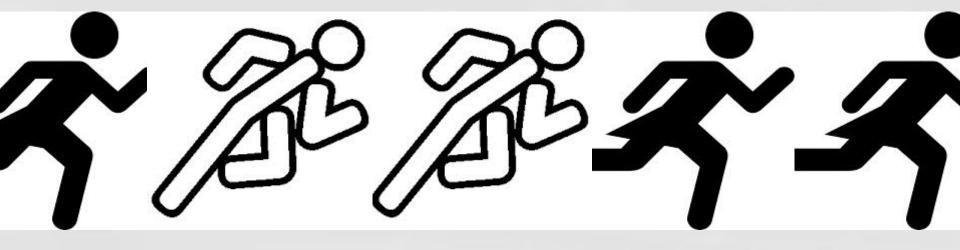
flows through its mobile banking service M-Pesa!



Albany Associates

The mobile money race By 2017, global mobile payment transactions are expected to quadruple to \$1.3 trillion annually* Juniper Research

And there are many contenders...



Mobile Operators

Tech companies

Retailers Credit Card Companies

Banks



Traditional & non-traditional players...

Annual global m-payment transactions

CAGR 2010-14F Mobile payment transactions (b) 35 30 92.3% 25 20 15 55.4% 10 5 Ô 2010 2011 2012 2013F 2014F Non-banks **Banks**

Source: "World Payments Report 2012," RBS/Capgemini, October 2013.





The theory of change: Financial Services for Inclusion

Intervention areas Outputs Outcomes Impact Poor people can **Fewer people** Accounts which can manage their fall into connect digitally to other Expand the Digital Financial money digitally poverty Population within 5km of Infrastructure access point By 2035, 80% of Reduced transaction costs adults worldwide and 60% of <\$2/day adults use a digital</p> account <\$2/day adults **Drive Participation in the** Digital bulk payments **Digital Financial System** actively use a Number/type of financial digital account to products available digitally access at least one financial Reforms adopted on e-More service beyond Foster Regulations and money account issuing, people payments (credit, Policy move out savings, of poverty *insurance*) faster

Graphic Source: © Bill and Melinda Gates Foundation



So let's do it

- Increase the ability of people to visualize + realize opportunities to generate income
- Reduce the amount of time and money needed for financial transactions in the developing world, esp. for the poor



Digital and Financial Connectivity generates Positive + Tangible macro-economic effects!



Key barriers to overcome

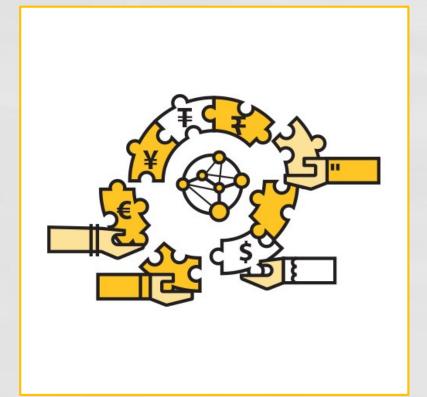
- Lack of global ICT standards in this area
- Lack of interoperability
- Non-uniform regulatory framework across countries
- So: what is needed is a global platform for dialogue between regulators and



operators from ICT + financial service industries



Dialogue between ICT & Financial Services Regulators is vital, e.g. on:



- **Consumer Protection**
- Best practices to encourage competition
- Quality of service of the mobile networks used
- Interoperability
- Distribution networks
 - Data Security

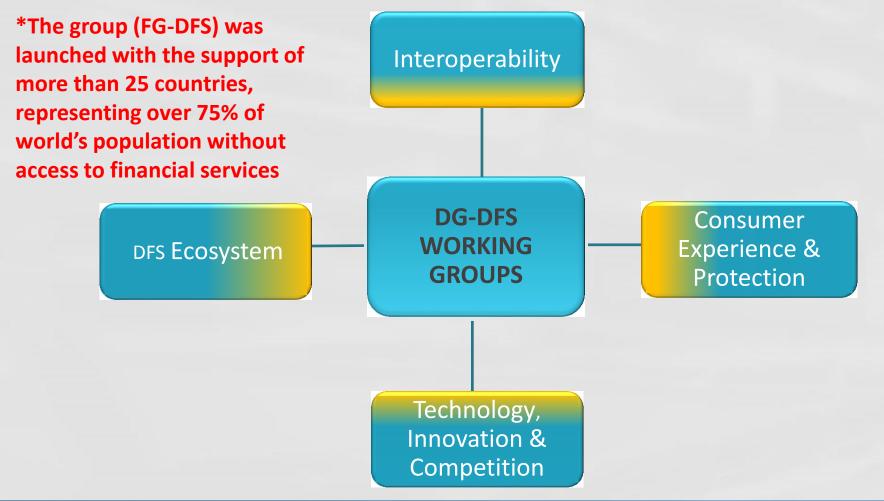


Enter ITU's Focus Group on Digital Financial Services (FG-DFS): June 2014

- Mission: To develop a "standardization roadmap for inter-operable digital financial services for financial inclusion". From the <u>Terms of Reference</u> of the FG:
 - Describe the ecosystem for digital financial services
 - Identify the technology trends in digital financial services
 - Work towards the creation of an enabling framework
 - Identify successful use cases
 - Study best practices re: policies, regulatory frameworks, fraud, consumer protection, business models...
- Chair: S. Polverini, Bill & Melinda Gates Foundation



Working Groups established at first meeting of Group on 5 December 2014*:





Next up for ITU-T FG Digital Fin. Services

- Next meeting will be held from 21-22 April 2015, at The World Bank (Washington DC)
- The Working Groups will meet on 20th April 2015 at Bill & Melinda Gates Foundation Office, Washington DC
 - Meetings will be held back to back with Task Force on Payment Aspects of Financial Inclusion (PAFI)
- The idea is for meetings to be held in different regions
- To keep up to date, subscribe to the mailing list <u>fgdfs@lists.itu.int</u>
- And check out the website at <u>http://www.itu.int/en/ITU-</u> <u>T/focusgroups/dfs/Pages/default.aspx</u>
- For more info, contact FG DFS Coordinator at <u>Vijay.Mauree@itu.int</u>



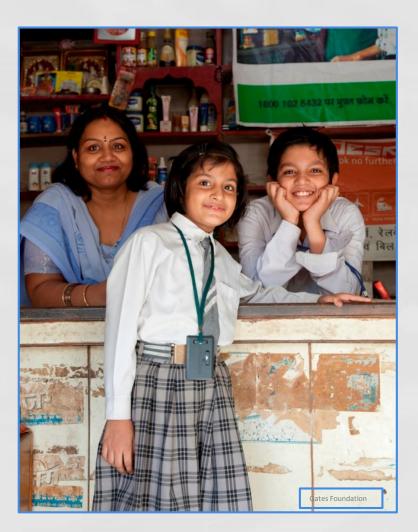
Information on FG-DFS Mailing Lists

Focus Group Digital Financial Services:

fgdfs@lists.itu.int

Working Group Mailing Lists

- DFS Ecosystem: <u>dfseco@lists.itu.int</u>
- Consumer Experience & Protection: <u>dfscep@lists.itu.int</u>
- Interoperability: <u>dfsinterop@lists.itu.int</u>
- Technology, Innovation & Competition: <u>dfstic@lists.itu.int</u>







Let's empower the future !



Obrigado Thank you Merci

lara.srivastava@itu.int



