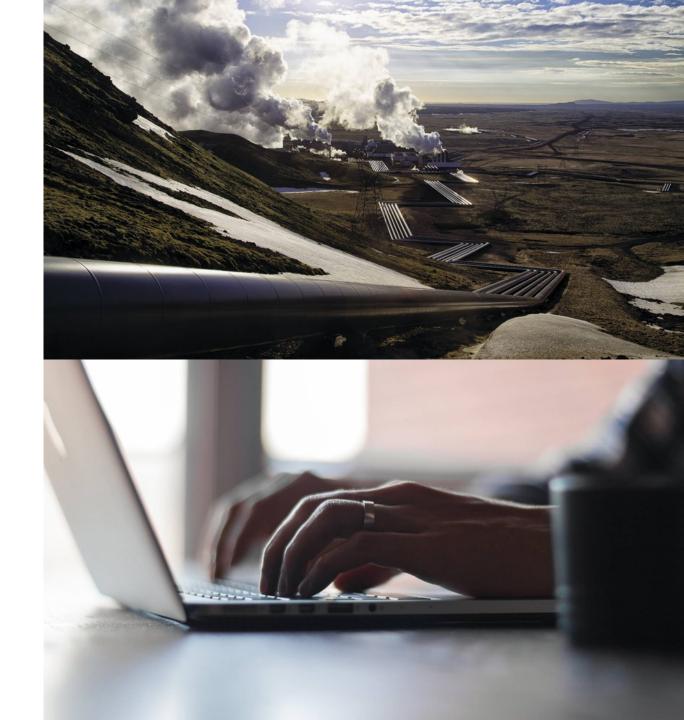




Morten Friis Møller October 22 2020

Digital frontrunners

- Ambitiuos strategies and plans for digitalisation towards a GigabitSociety
- A mature, secure and wide distributed digital infrastructure
- Strong digital ecosystem and start-up community
- Strong telecom providers



Goals for Nordic-Baltic 5G cooperation

- Encourage the development of new testing facilities
- Ensure the technical coordination of 5G
 frequency bands within the region
- Remove obstacles to expansion of the 5G network, in particular deployment of base stations and antennas
- Encourage and monitor the development of 5G



Regional SWOT

- All Nordic and Baltic countries feature
 5G test activities lead by different driving forces
- At least 50 test beds with 5G or with 4G
- Plethora of local 5G initiatives, from cities, municipalities, universities and industries
- Many very active and strong testbeds in various verticals (manufacturing, fisheries, industries and transport)



Green transition

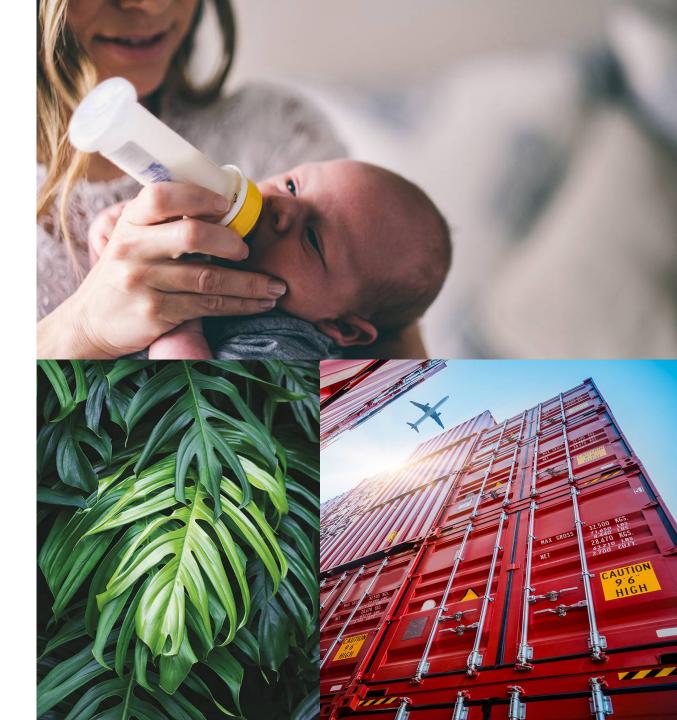
- o Sustainable production
- Environmental protection and monitoring
- Smart energy grid
- Agriculture Effective use of natural resources

Competitiveness

- Precision Positioning and Autonomous Systems
- Mining
- Self-driving cars and ferries
- o **Drones**

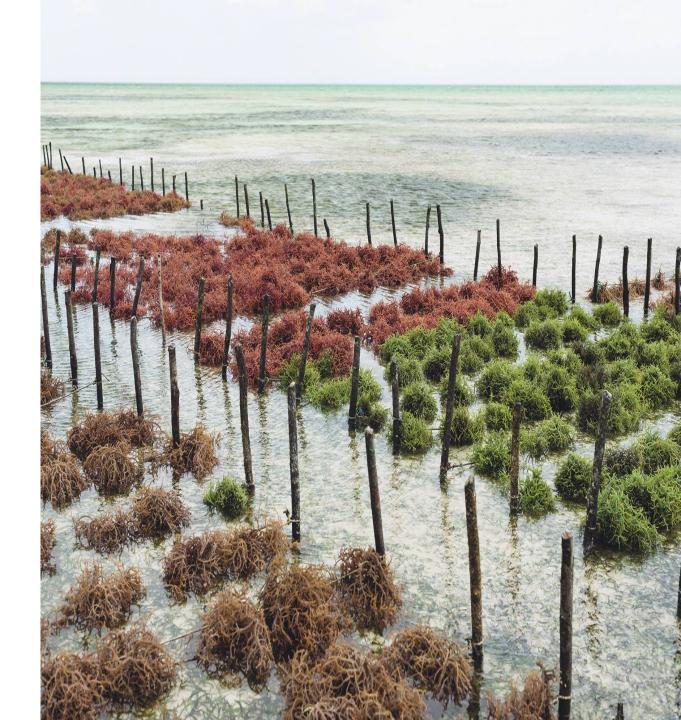
Social sustainability

- Hospital applications
- Critical mission communication
- Welfare technology



Opportunities

- Digital corridors a clear infrastructure for data for e.g. cars/trains/drones
- Small countries we need to cooperate on advanced testbeds
- Common standards for 5G
 regulation and enabling policies
- Economy of scale for operators and vendors, as well as simplifying transnational business for corporates



Weaknesses

- Several verticals with little 5G activity (health and welfare, emergency services)
- Only very little cross-regional collaboration on 5G – countries, cities and verticals have their own agendas
- Test activities are hampered by low terminal availability
- Lack of "killer application" and intermediaries developing new 5G services
- Other countries (South Korea, China and US) are investing more in 5G R&D
- 5G revenue could cannibalize on 4G investment
- Many talks about new business models, but not much can be seen so far



3 actions

1. Building a regional 5G ecosystem

- Supporting regional cooperation between digital test environments
- facilitating lose policy dialogue with stakeholders from the ICT industry

2. Monitoring and benchmarking 5G roll-out

- Providing analytical tools identifying driving forces and digital divides at regional and local levels
- 3. Promoting regional 5G innovations
 - Showcasing innovations and business models



Thank you!