



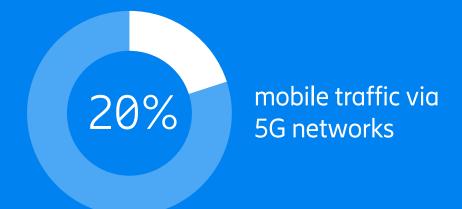
EVANGELIA TZIFA Director Networks Greece & Cyprus







Total mobile traffic grows 8 times between 2017 and 2023





5G will start with Enhanced MBB and then enable new evolved IOT use cases







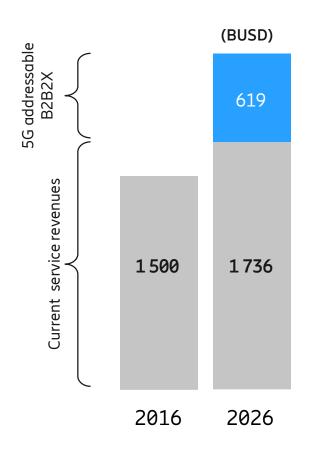




The 5G and IoT Additional Revenue Stream



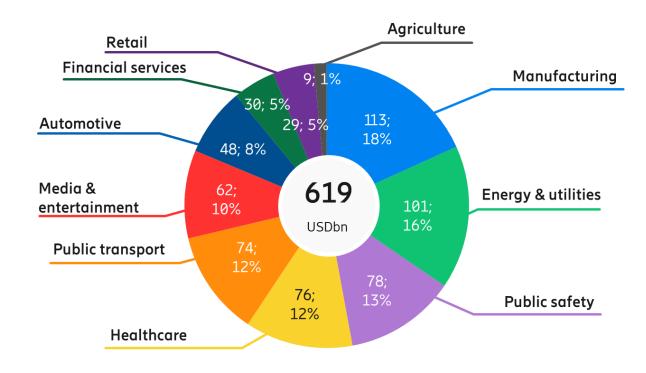
Service Provides will have access to new sources of growth thanks to 5G enabled digitalization



5G and IoT digitalization unlock

36%

additional revenue growth

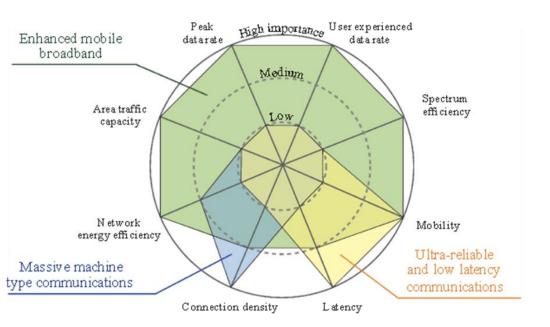


Greece 2 BUSD

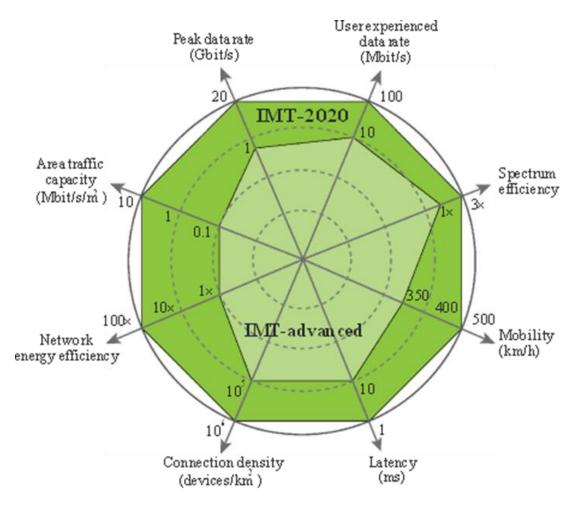
Potential revenues for Service Providers

Comparing 5G to 4G

Capabilities and use-case requirements







Source: ITU-R requirements for NR (IMT-2020) and LTE (IMT-Advanced)

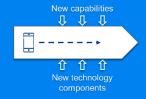
NR Key Benefits







Forward compatibility



Wide spectrum range



Low latency

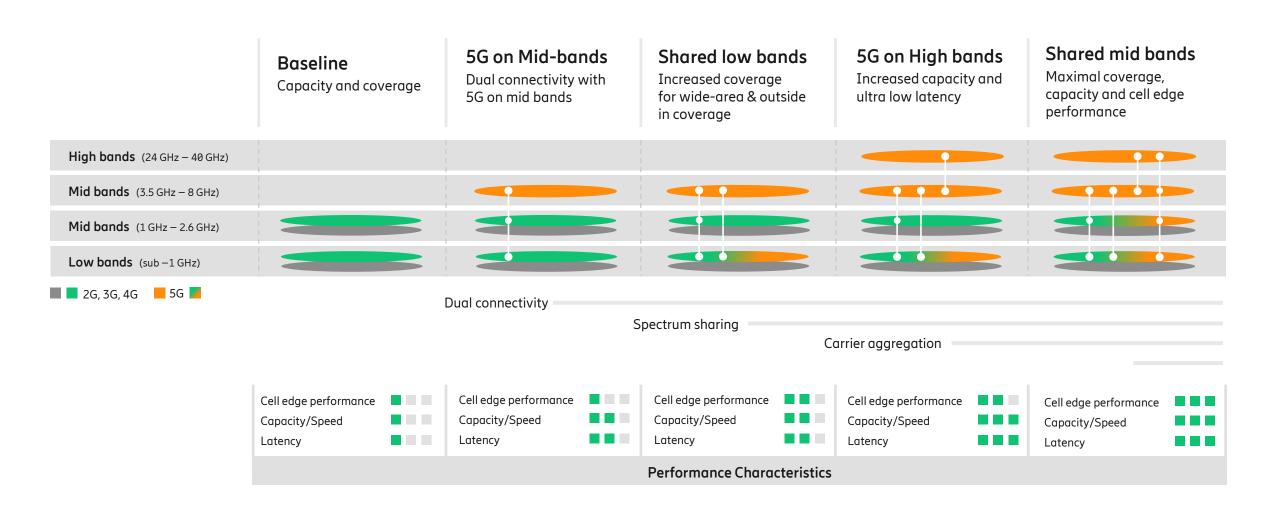


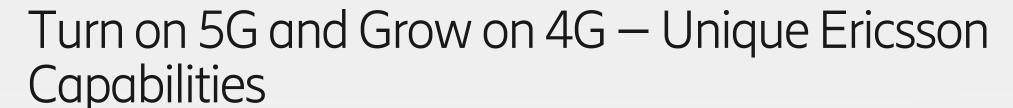
Multi-antenna



Spectrum Strategy





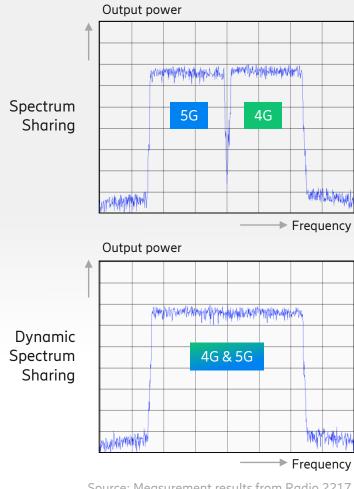




In more than networks



- **5G Proof Products**
- Ericsson Radio System Radios since 2015
- Ericsson Unique Dynamic Spectrum Sharing Add 5G NR with remote software installation
- Easy migration to 5G in existing bands **Balanced HW Investments**



Source: Measurement results from Radio 2217

Ericsson's 5G platform



