


Partner2Connect
National Roundtable Cambodia, 8-9 July 2024
Phnom Penh, 12206, Cambodia

Session 3 (a)	Extending universal connectivity in Cambodia
Title of presentation	INTELSAT Pledges
	Rajeev Kapoor Director, Asia Pacific
	<p>Based out of Singapore, Rajeev is overseeing Intelsat's business for ASEAN, South Asia, Indochina and North Asia. He has been with Intelsat for over 22 years. He oversees all of Intelsat's Network and Broadcasting business in the region and has been instrumental in forming key alliances with Govt and private business entities in the region.</p> <p>In over 38 years in the telecom and IT industry, Rajeev has worked for some leading multinationals in senior management roles. Just before joining Intelsat, he was the Managing Director of Bell Canada Teleglobe operations for South-East Asia based out of Singapore and played a key role in setting up the company's Voice, Enterprise and Data business in the region.</p> <p>As a part of the Ericsson Management team, Rajeev also setup Ericsson's Mobile Phone business in the Indian sub-continent between 1995-1999 and during his tenure helped Ericsson achieve leading market share in the region. He is also the recipient of the 'International Cannes Award' for Ericsson's 'One Black Coffee' TV marketing campaign in 1996.</p> <p>Rajeev has also worked for AT&T in key roles to setup their manufacturing facilities in India and lead their Consumer business in South Asia. He was overseeing AT&T's Consumer Products and Global Business Communications business between 1990-1995 and was instrumental in setting up key partnerships and distribution for the company in the region.</p> <p>Rajeev is a Computer Engineer by profession and has also completed a Senior Management course at IMD Institute of Management, Lausanne, Switzerland during his career. During his career, he has been based out of Singapore since 1999 and in India from 1986-1998.</p>