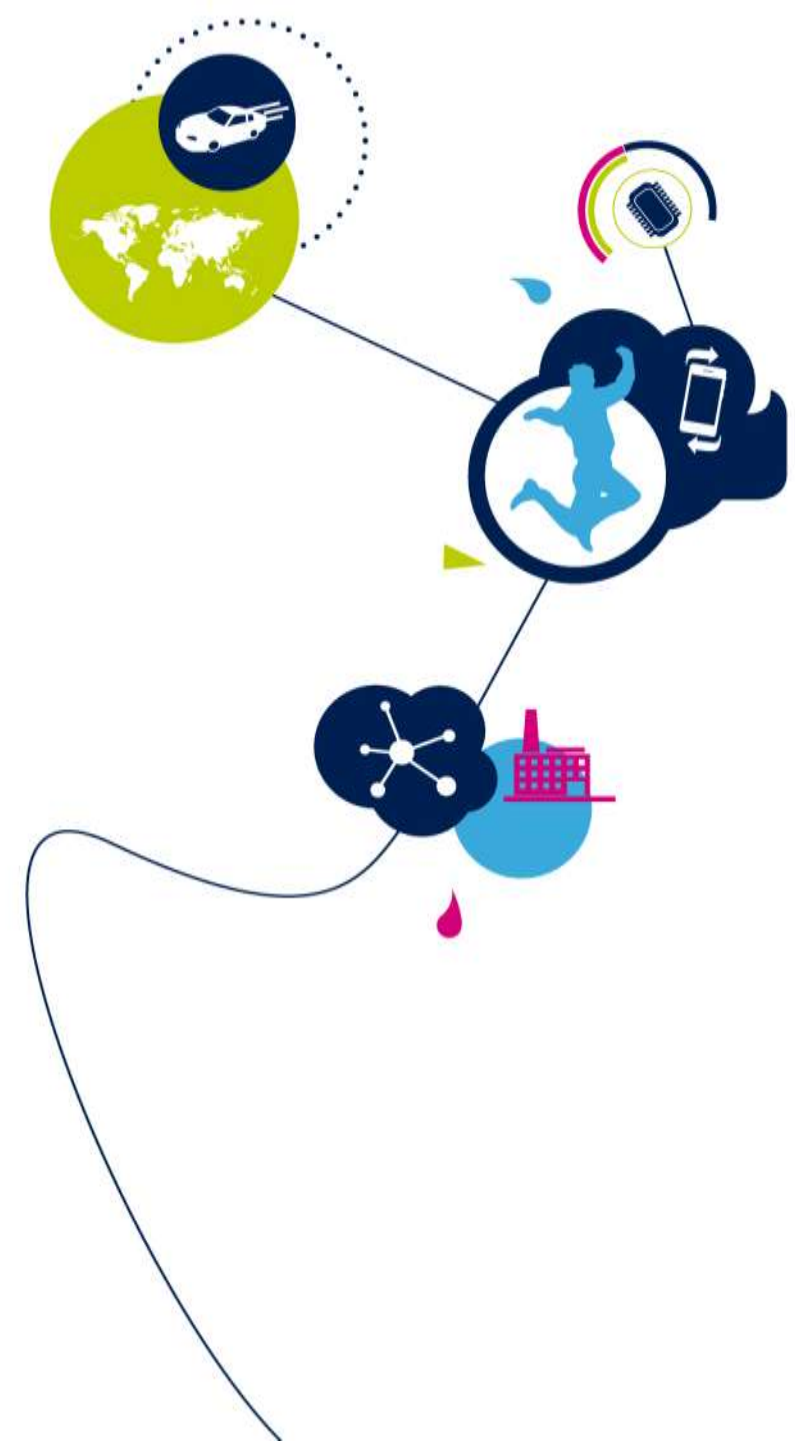


Industrial IoT

Raunaque M QUAISER

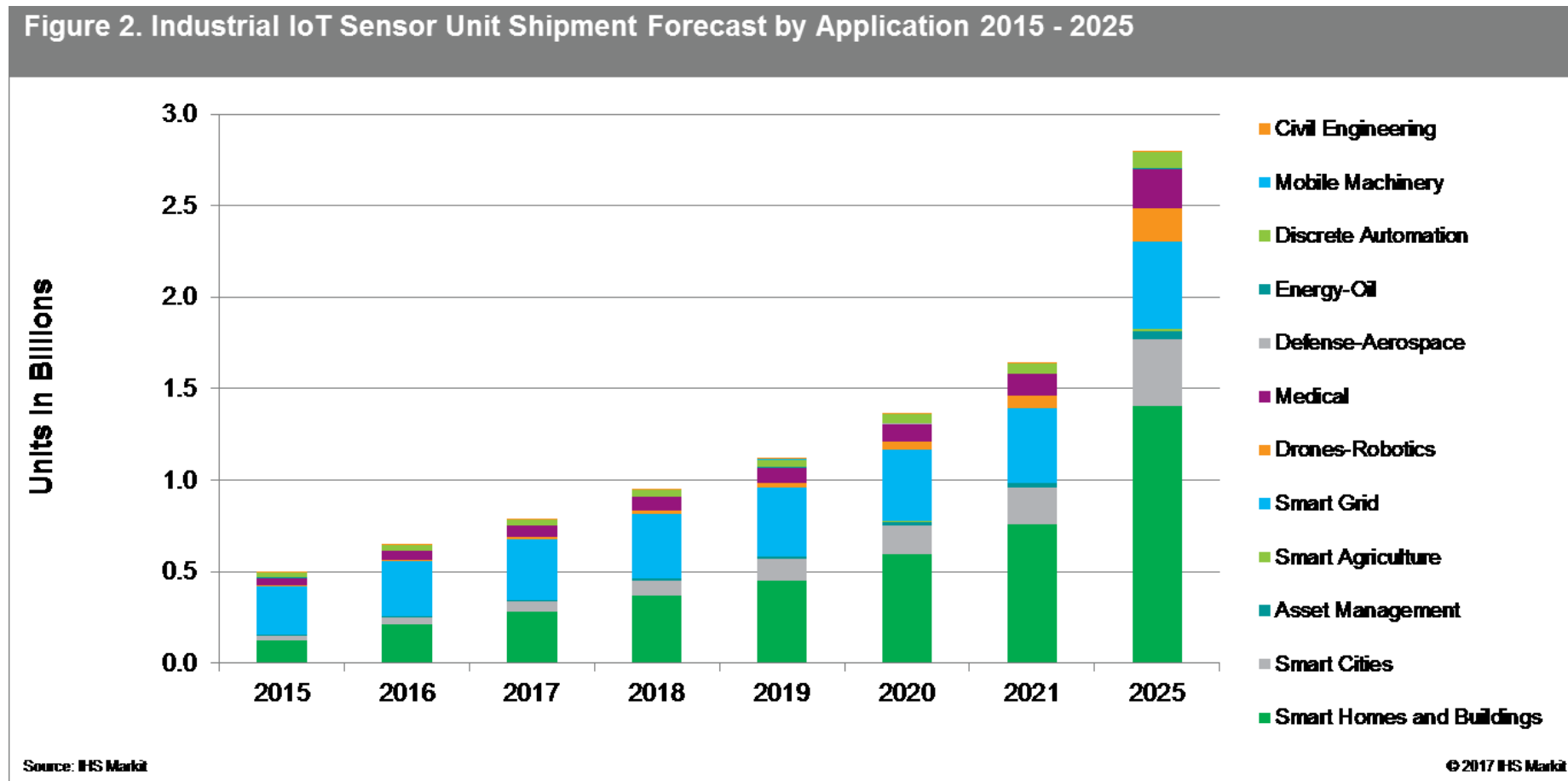
STMicroelectronics



- Industrial IoT is a system where sensors collect, compute and connect to Cloud/Internet via wired or wireless medium
- Generally Industrial category includes Asset Management, Smart Cities, Smart Buildings, Smart Agriculture

Industrial Sensors for IoT

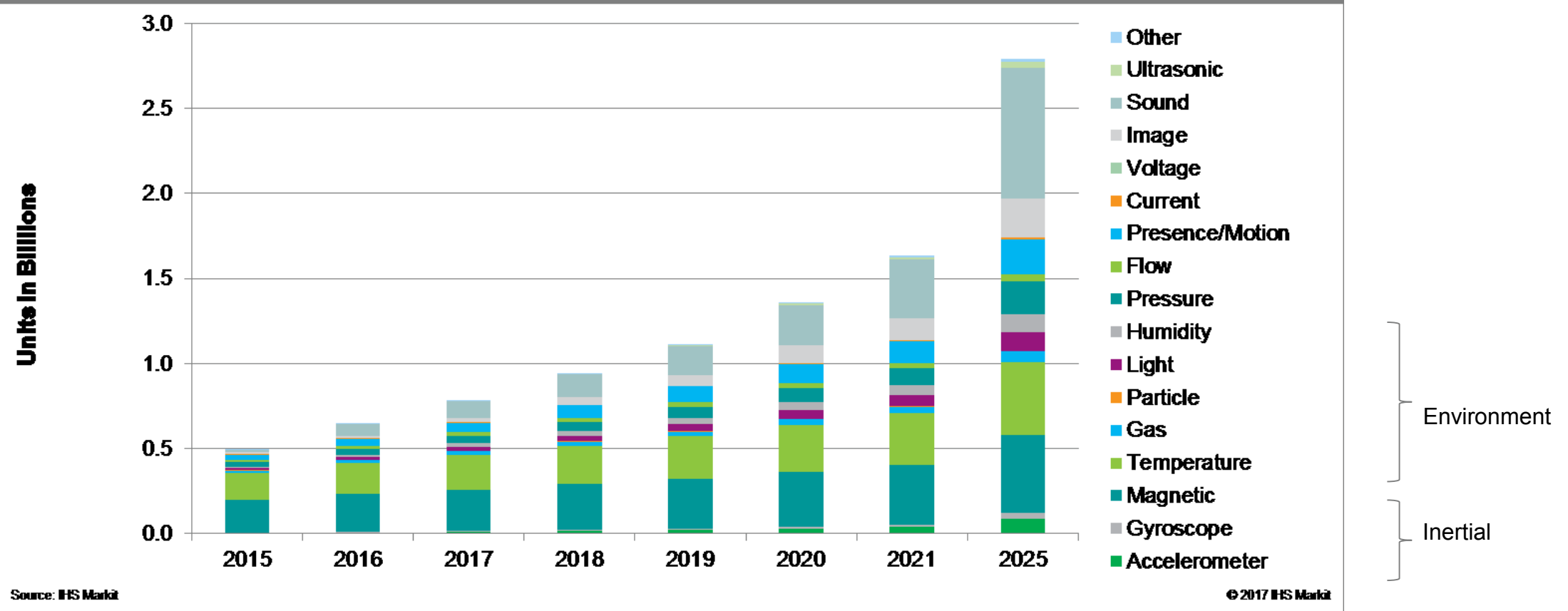
- How big is the market ?
 - Unit Shipment Forecast of Industrial IoT Sensors by Application 2015 - 2025



- The industrial market is dominated by two applications: smart homes & buildings and smart grid
 - Smart homes and buildings include sensors in both homes as well as commercial buildings.
 - Sound grew rapidly in 2016 due to explosion of the home smart speaker market.
 - Temperature sensors found in both markets in thermostats.
 - Motion sensors driven by HVAC and lighting control in smart buildings.
 - Smart grid is driven by magnetic, temperature and flow sensors in smart electricity, water and gas meters.

Industrial Sensor by Type

Figure 3. Industrial IoT Sensor Unit Shipment Forecast by Sensor Type 2015-2025



Source: IHS Markit

© 2017 IHS Markit



Industrial Sensor by Type

- Some of the fast growing Industrial Sensors are
 - Pressure: features prominently in medical equipment, smart cities (for weather stations), and drones/robotics.
 - Motion: used in smart homes and buildings to control lighting systems and heating, ventilation & air conditioning (HVAC), and in smart cities to track outdoor motion to trigger street lights and cameras.
 - Image: used for security cameras in smart homes & buildings, smart cities, and drones & robotics.
 - Humidity: used increasingly in smart thermostats, as well as for weather stations in smart cities and in smart agriculture.
 - Gas: CO2 sensors used in smart buildings and medical applications, while particle and gas sensors are used in smart cities



Industrial IoT and Ecosystem

- The below image show case the complete eco-system from components to consumer



Example technologies and services

<ul style="list-style-type: none"> • Micro controllers • Connectors • Wireless ICs • Sensors 	<ul style="list-style-type: none"> • Processing machines • Packaging machines • Material Handling • Robotics 	<ul style="list-style-type: none"> • PLCs • Operator terminals • Remote I/O • IPC's • Motion control products 	<ul style="list-style-type: none"> • Servers • Routers • Switches • Computers 	<ul style="list-style-type: none"> • Networking • Industrial protocols • 5G • LoRaWAN 	<ul style="list-style-type: none"> • IP protection • Equipment downtime prevention • Regulation compliance • Worker safety 	<ul style="list-style-type: none"> • Cloud • Connectivity management • Data management • Device management • Application enablement 	<ul style="list-style-type: none"> • PLM • MES/MOM • ERP • SCADA 	<ul style="list-style-type: none"> • Technology expertise • IT and OT collaboration • Change management 	<ul style="list-style-type: none"> • Remote Monitoring • Predictive maintenance • Plant visualisation • Design and simulations tools 	<ul style="list-style-type: none"> • Enables new business models (seller of XaaS) • Enables new operations (customer of XaaS)
--	--	--	---	---	--	--	--	--	--	---

Example Stakeholders

<ul style="list-style-type: none"> • Intel • Qualcomm • Infineon • Toshiba • NXP • Balluff • SICK 	<ul style="list-style-type: none"> • Bosch • Packaging Tech • ProMach • ITW • Tetra Laval • Krones • FANUC • KUKA 	<ul style="list-style-type: none"> • GE • Rockwell • Siemens • Schneider Electric • Emerson • Mitsubishi Electric 	<ul style="list-style-type: none"> • Cisco • Belden • Dell • HP 	<ul style="list-style-type: none"> • Vodafone • AT&T • Huawei • Ericsson • Orange 	<ul style="list-style-type: none"> • Symantec • McAfee • Lockheed-Martin 	<ul style="list-style-type: none"> • Microsoft • IBM • SAP • GE • Siemens • Bosch 	<ul style="list-style-type: none"> • Oracle • Dassault • PTC • SAP • Honeywell 	<ul style="list-style-type: none"> • Accenture • Capgemini • Maverick Technologies • PwC • Tata?? • M+W Automation 	<ul style="list-style-type: none"> • IBM • GE • Siemens • PTC 	<ul style="list-style-type: none"> • Coca-Cola • BMW • Foxconn • Samsung • Shell • BASF
--	---	---	---	--	---	---	---	--	---	---



Asset Management (1/3)

- Asset tracking is monitoring the condition of valuable items while they are in the process of shipment or if they are difficult to track
- The primary sensors that go into the asset tracking are
 - Temperature & Humidity
 - To record the temperature and humidity in which the shipment is sent
 - Pressure
 - Condition of the shipment under which it sent
 - Motion
 - Did not move beyond a permissible limit
 - Light
 - Was the light allowed



Asset Management (2/3)

- There is a transition from data logger where data can be extracted at the destination to continuous retrieval of data at an interval
- Different types of connectivity
 - Low power asset tags with sensors and short range connectivity (RFID/BLE)
 - Low power asset tags with sensors and long range connectivity (LoRA, Sigfox)
- Location is the king. All parties need to know the current location of the asset via Cloud / Internet



Asset Management (3/3)

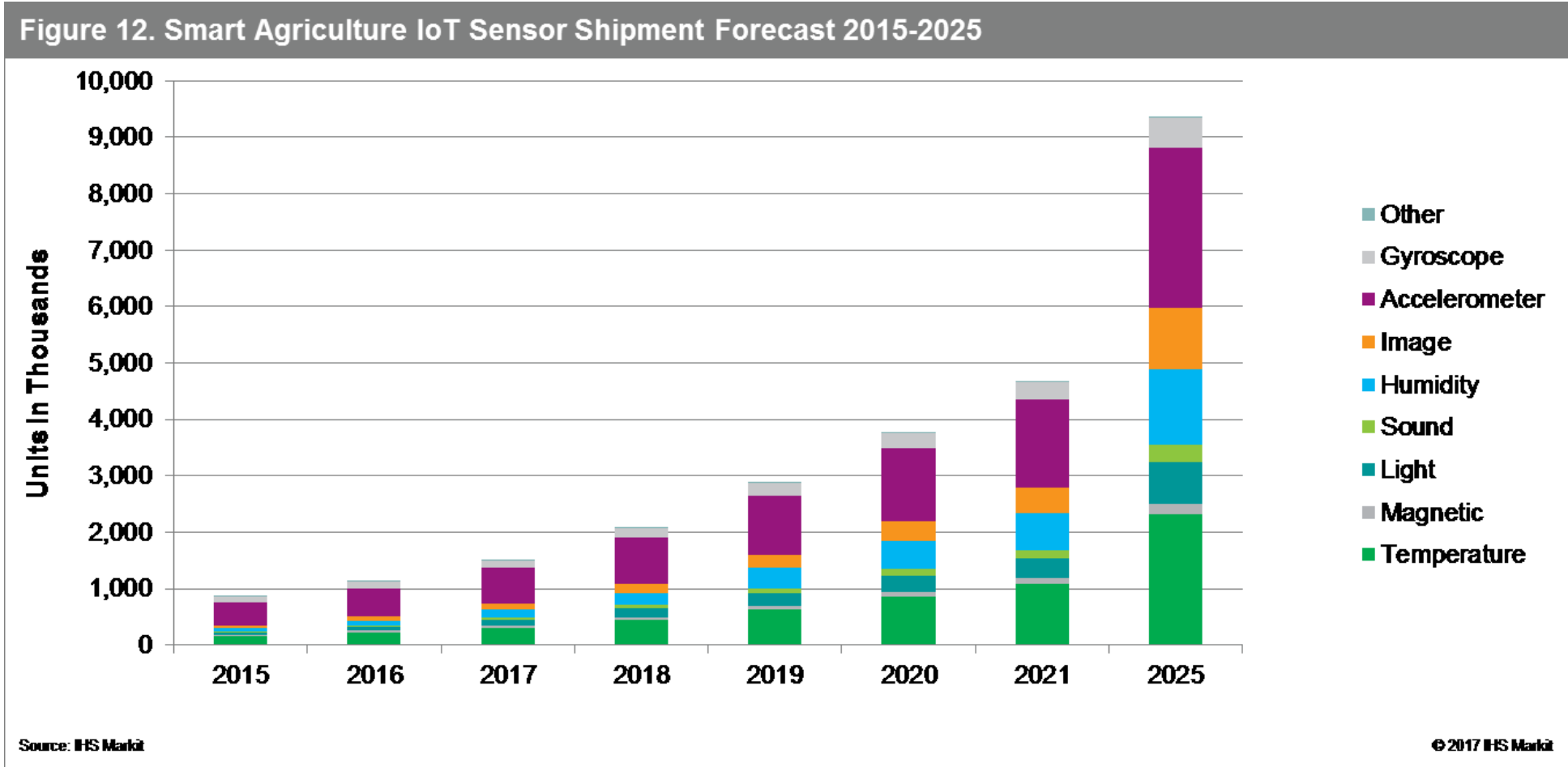
- Data loggers dominated over IoT in 2016, with data stored on route, and data logger collected at destination
- IoT should gain ground over the length of the forecast as sensors connect to cellular hubs in shipping container or at remote location via short-range radio, such as Bluetooth.
- IoT sensors were less than half the market in 2016; in revenue terms; will grow to just under 90% by 2025

Smart Agriculture (1/4)

- Smart Agriculture also known Precision Agriculture
- This includes crop monitoring and agriculture maintenance
- The sensors includes general sensors such as humidity and temperature sensor and specific sensors for micro-nutrients
- A lot of work is done in this segment but still most of them are academics
- More penetration is expected

- Air temperature, humidity, light, soil temperature and moisture are primary concerns for smaller farmers, and primary targets for sensor makers
 - Air and soil temperature key for plant health
 - Soil humidity determines if farmer is over- or under-watering
 - Light sensors, track visible, UV light, in fields or green houses
 - Others:
 - Accelerometer can inform farmer if sensor knocked over
 - Sound: microphones to track wind
 - Soil chemistry is interesting – would let farmer know about soil nutrients, but not currently available

Smart Agriculture (3/4)



- Market dominated by sensors for agricultural machinery: accelerometers and gyroscopes.
- Soil and crop monitoring is emerging markets
- IoT dominates smart agriculture (or precision farming) because of size of investments: agricultural machinery and crops
 - Variety of connectivity found in smart agriculture, including Bluetooth for short range, Wi-Fi for longer ranges, and LoRa/ISM band radio or cellular for longest distances.
 - Data loggers found in some academic research farms, where students are available to collect data.