## Lengthen the life of lead-acid batteries & Regenerate old abandoned batteries With "Super-K" and our technology

Lead-acid battery is indispensable for building infrastructure for information technology and telecommunications in non-electrified regions. Introducing our efforts to minimize waste and reduce cost of lead-acid battery.

> Hiroshi Tominaga General Manager



Japan Battery Regeneration, Inc.

# **Extend Battery Life with Super-K**

# **Cost Reduction & Green Environment**



P type Super-K activator for vehicle batteries

A type Super-K activator for tubular type & deep cycle batteries

- Super-K Patented Battery additive for lead-acid batteries
- Developed by Dr. Akiya Kozawa and ITE researcher group
- World's most economical way of battery regeneration and re-use of old abandoned batteries
- Extend battery life up to 10 years max. when Super-K is used in batteries deteriorated by sulfation.
- Lead-acid Battery : Useful for electric power storage for building infrastructure for ICT & electrification in non-electrified regions in developing countries.
- Making best use of limited natural resources and reducing cost for battery replacements.

### How Super-K activator works

### (1) Lead-acid Battery deteriorated by Sulfation



(2) Super-K activator dissolves Sulfation and Battery becomes like New !

Battery life can be doubled with Super-K. Effective for one or two years.

# Technology for extending battery life for ICT infrastructure



#### Long-term Practical Truck Tests

- Tested Super-K ITE organic activator in 200 working truck batteries used by the Sanwa Transportation Corp. located in Tokyo, Japan.
- Number of purchased replacement batteries by year. (See graph below) (for 200 trucks where Super-K was put in at the Sanwa Transportation)
- After start putting in Super-K for 200 trucks once every year, they needed to buy only one new battery from 3rd year, and needed to buy none from 4th year.
- Before using Super-K, the average battery replacement was 52.
- This transportation company does not need to buy new batteries at all for more than 10 years





#### Re-use of abandoned batteries for electric forklift

- Battery cell replacement + Super-K + regeneration charging with ITE designed charger
- Realized recovery of battery capacity to more than 90% of new battery
- Regenerated forklift batteries can be used again for forklift and also for Solar PV systems

Regeneration charging Front: 48V 280Ah/5h battery Back: 96V 390Ah/5h battery ITE-designed Slidax Charger



#### Half capacity battery + Super-K

- Dr. Kozawa's idea to use half capacity battery (= half cost battery) for trucks using Super-K
   Super K activator was added in
- Super-K activator was added in 50% smaller capacity batteries on 20 trucks for five years:
- 5 Year test had excellent results ! It was not necessary to use any reserve batteries.
- The test confirmed that 50% smaller than originally equipped batteries can last for 5 years with our Super-K activator.
  Battery capacity



### Life with only Battery & Solar PV (Okayama, Japan)

#### Green Activist Mr. Ohtsuka and his family during 2004 - 2015

- Living with electric power generated by Solar PV and stored in lead-acid batteries only since 2004.
- Very rare in Japan where electricity supply is stable and fully covered throughout the country.
- Super-K is applied for lengthening the life of batteries for forklift.
- Super-K proved to be effective to lengthen battery life and helpful to delay sulfation of negative electrode of the batteries.
- The same effect of Super-K activator was confirmed at other places where he installed the same PV systems.







### For the Future

- Battery cost and replacement battery cost for storing electric power are huge and heavy burden to the people
- Promote penetration of small scale power generation system by lowering the costs necessary for batteries



- Huge growth is expected for Solar PV and wind power generation
- Large scale power generation systems require huge cost and time Need to make inexpensive small scale power storage systems



# Challenges and opportunities for startups

1) Challenges/hurdles for new venture companies:

- a. No name, No brand value
- b. No credibility (established)
- c. No reputation, No recognition
  - \*\* Lack of fund for advertising
  - \*\* However good the technology or products are, people won't believe in new things easily.

# CSFs = Critical Success Factors

 "FOCUS" After initial stage of Try-and-error, you must FOCUS. And, narrow down and go deep. Where is your target niche market ? Find it out.
 \*\* Set up of business model
 PASSION" for your business and success

 Work with a small group of Professionals Each person in each different field (Inventor: World's top level researcher of batteries/additives President: Passionate believer in our product/technology Expert of International business Expert of Intellectual Property, Patent applications)

- 4) "Flexibility" Adjust to the demand/market/people
- 5) "Idealism" Contribute to the world

6) "ITU Award"