Session 4

Market & Business Development in mobile TV, satellite TV, Cable TV, IP TV, etc.

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Market & Business Development in mobile TV, satellite TV, Cable TV, IP TV, etc.

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Background

• Stakeholders in the Media Industry
  – Broadcasters
  – Providers – Technology, Network, Cloud Services, Consultancy
  – Telcos
  – Regulators

• Platforms of delivery
  – Terrestrial
  – Satellite DTH
  – Cable CATV
  – IP WebTV and IPTV

• Where are you today?
  – OTT providers (Netflix….)
  – IBB providers - Broadcasters
  – IPTV for Telcos
Outline

• Linear Digital Television
  – DVB-T,T2,S,C, ISDB, DTMB, ATSC

• Wired IBB
  – HbbTV
  – Hybridcast
  – iCon

• Mobile IBB
  – Japan mmbi

• IPTV

• OTT
  – Singapore Toggle
  – Malaysia tonton
  – Malaysia Astro On the Go
Traditional TV

• Linear TV
  – At scheduled times, missed it then catch the delayed version, …

• Public or commercial
  – Funding or business model, FTA, advertising, License fee, subscription, …

• Terrestrial, Satellite, Cable
  – Now cloud, IP etc. …

• Return channel
  – One-to-many service, no return channel

• Telephone, SMS, email and the Internet
  – Return channel for interactivity – request, comments, voting, …
Complete chain from capture to receiver need to be digital to realize the full advantage of digital

- Visuals and audio are acquired using digital cameras
- Source and Channel encoding are done on video and audio data
- Digital receiver receives digitally processed signals
DTV Standards

• **ATSC** - Advanced Television System Committee in USA
  – Currently in USA and Canada
  – Mainly Terrestrial standard, extended to other forms such as cable

• **ISDB** – Integrated Services Digital Broadcasting
  – Mainly in Japan, Brazil and some other south American countries
  – Extended to forms such as terrestrial, cable and satellite standard

• **DVB** – Digital Video Broadcasting
  – Most of the countries in the world
  – Developed through a consortium known as DVB in Europe
  – Many variants or forms of DTV operations

• **DTMB** – Digital Television Broadcasting System - China
# DTV Standards


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<td>ARIB STD-B31 ABNT NBR 15601</td>
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DTV Standards

Interactive Television

ETS 300 800 Return channels in CATV systems (DVB-RCC)
ETS 300 801 Network-independent Interactive protocols (DVB-NIP),
ETS 300 802 Return channels in PSTN / ISDN systems (DVB-RCT),
ETS 300 813 Interfacing to PDH networks,
ETS 300 814 Interfacing to SDH networks

Conditional Access

EN50221 Common Interface for conditional access and other applications,
TS101 197 Technical specification of SimulCrypt in DVB systems

Subtitling

prETS 300 743 Digital broadcasting systems for television, sound and data services; Subtitling systems

Interfaces

prETS 300 813 DVB interfaces to PDH networks,
prETS 300 814 DVB interfaces to SDH networks,
prETS 300 815 DVB interfaces to ATM networks
Linear TV Audience

• Linear TV audience is growing all around the world

[Source: IHS – ScreenDigest]

• Cross-platform Television Viewing Time FY 2012

Note: Forecast from 2012 // * 2020 forecast by EBU. Non-Linear includes DVR
## Classification

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**Legend:**
- Linear TV
- DTTB
- Satellite
- VoD
- Internet
- MTV
- 3/4G
- IPTV
- HFC
- OTT
- Wireless OTT
• With the availability of devices connected to broadband gives viewers option to access additional content

• Almost all the traditional broadcasters are currently offering their viewers to access some selected content as catch up or additional contents related to the lined up programmes via broadband networks

• There are number of systems that can operate in hybrid configuration

• The most of these systems have explored ICT-Information and Communication technologies to build such system
IBB - Integrated Broadcast Broadband

• The ITU-R SG6 are currently studying the Integrated Broadcast-Broadband (IBB) Systems, and based on the Recommendations established at ITU-T SG9, in July 2013
  – they established the Recommendation ITU-R BT. 2037: General requirements for broadcast-oriented applications of integrated broadcast-broadband systems and their envisaged utilization,
  – in February 2014 they also established the Recommendation ITU-R BT. 2053: Technical requirements for integrated broadcast-broadband systems

• Currently working towards a new Recommendation ITU-R BT. [IBB-SYSTEM]
Wired IBB

- Wired - Cu (Copper) or Fibre
- IBB - Integrated Broadcast Broadband

Three systems
1. HbbTV
2. Hybridcast - Japan
3. iCon - Korea

- MHP - Italy was considering MHP
- Italy will move to HbbTV
What is HbbTV?

• Innovative services can be offered *directly* on a "Connected TV" or on an appropriate set top box, without the consumer having to buy extra equipment using HbbTV technology

• The Hybrid Broadcast Broadband TV (HbbTV) is a new international standard

• HbbTV standards are
  – developed by the "HbbTV Association"
  – published by ETSI (European Telecommunications Standardisation Institute)

• HbbTV is planned to be launched in Australia on September 2014, NZ and may be in Malaysia in 2015

• It is also in the process of being tested in Indonesia, Myanmar, Vietnam, Thailand and Singapore
Countries Adopting HbbTV

• In Asia-Pacific Australia, New Zealand, FreeviewPlus
• Malaysia
• Vietnam
• Indonesia
• Myanmar
• Thailand
• Singapore
• …
ARD connects HbbTV to second screen
NRK outlines HbbTV future
Hybridcast

- Hybridcast
- 2013 Sep
- Broadcast-applications
- Standardisated at IPTV Forum, Japan
- Submitted to ITU for world standardisation as a IBB system
• KBS launched iCon in Korea on March 19, 2013

• iCon is the first terrestrial hybrid TV (OHTV) service in Korea

• The service includes EPG, program search, video clip, vote, etc.

• Advertising market share on the Internet has been rapidly increasing and a smartphone is the most necessary media for the age group under 30’s
• About half of viewers in Korea use a smartphone while watching TV

• In future, OHTV 2.0 service will be provided by KBS

• The service uses HTML5 and second screen devices such as smartphones or tablets

• KBS is planning to launch VOD service in fourth quarter of 2014
Specifications for IBB systems

• Hybridcast

• HbbTV
  – ETSI TS 102 796 V1.2.1, “Hybrid Broadcast Broadband TV” and ETSI TS 102 809 V1.2.1 “Signaling and carriage of interactive applications and services in Hybrid broadcast/broadband environments”

• OHTV - Korean system TTAI OT-07.0002

• DVB-MHP
  – ETSI TS 102 728 V1.2.1, “Globally Executable MHP (GEM) specification 1.3 (including OTT and hybrid broadcast/broadband)”
Mobile IBB – mmbi

• NOTTV
• April 2012
• On NTT Docomo devices
• ISDB-Tmm
• Sub-spec of ISDB
• Mainly used for time-shift services
• Uses XML based BML meta data
• Encrypted
• MEG4 AVC/H264
Multimedia services such as television, video, audio, text, graphics, and other data delivered over IP based networks managed to provide the required level of Quality of Service/Quality of Experience (QoS/QoE), security, interactivity and reliability [ITU]
Type of VOD Services Consumed

Source: Ofcom, 2013 (adapted)
What is OTT?

- Over the Top are the audio-visual services delivered over broadband and internet
- OTT are over unmanaged networks from the television services operators point of view
- As there is a return channel, full interaction is possible.
What is Over the Top?

• OTT is delivered directly from provider to viewer using an open internet/broadband connection, independently of the viewer’s ISP, without the need for carriage negotiations and without any infrastructure investment on the part of the provider

• It is a ‘best effort’, unmanaged method of content delivery via the Internet that suits providers who are primarily broadcasters rather than ISPs
Content on Mobile

Be part of the action, even when you’re on the go
Enjoy LIVE coverage of this week’s spectacular action wherever you go

Sign up now
How to sign up
Mobile IBB – Astro on the Go

• Collaboration between TM and Astro

• Astro – well known DTH provider in Malaysia

• Telecom Malaysia, National Telco in Malaysia

• Use Apps to interface
Summary and Recommendations

- OTT – over unmanaged networks, are improving
- IPTV – less penetration
- IBB – middle ground
- HbbTV, Hybridcasting, iCon, DVB-MHP…
- Technologies are evolving
- How we build infrastructure using such Technology will determine the services
- Regulation, especially policies will play a key role in it
- Assurance to access to information - No information divide (Dr AMAL Punchihewa)
- Less harm to the society