



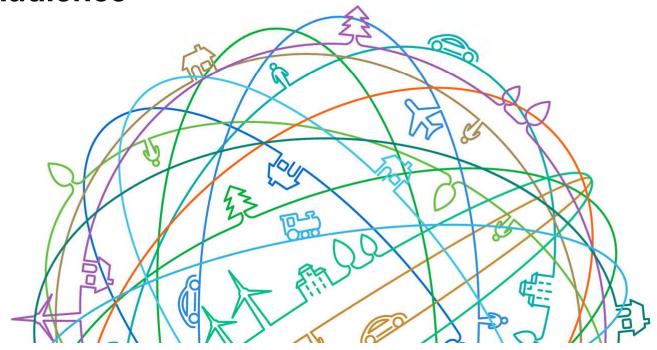
The Future Trend in Digital World 6-9 August 2015, Bangkok, Thailand





**eMBMS** Delivers Mobile Video To The Mass Audience

Allan Lee Senior Marketing Expert Huawei Technologies 20150808



## Content

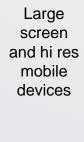
- eMBMS Overview
- Use Cases



## **Mobile Video Traffic Is Growing Fast**





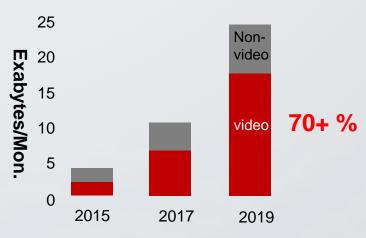






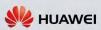
Hi Speed, lo latency network

#### **Global Mobile Data Traffic**



Source: Huawei VE Lab 2015

How to improve network efficiency and monetization video in LTE era?



## **eMBMS** Enhances Efficiency

- eMBMS evolved Multimedia Broadcast and Multicast Service
- Based on LTE (3GPP Rel.9 onwards)
- Saves on air interface spectrum resource and network transmission resource
- Key Features: bandwidth sharing with existing unicast LTE, MBSFN, SYNC, MooD



**MBSFN** SYNC

- Multicast/Broadcast single frequency network
- phase-synchronized network MooD
  - Multicast operation on demand

Highly efficient in delivering popular content to mass number of users



#### **eMBMS** Overview

Use existing LTE spectrum: allocated BW to broadcast as needed

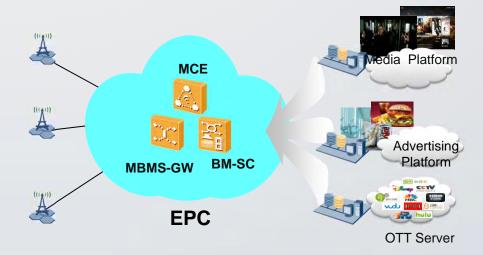
#### **Spectrum Bandwidth Sharing**



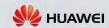


Broadcast bandwidth allocated according to demand

## Add 3 new network elements to existing LTE core network



- MCE: Multi-Cell/Multicast Coordination Entity
- MBMS GW: MBMS Gateway
- BM-SC: Broadcast-Multicast Service Centre



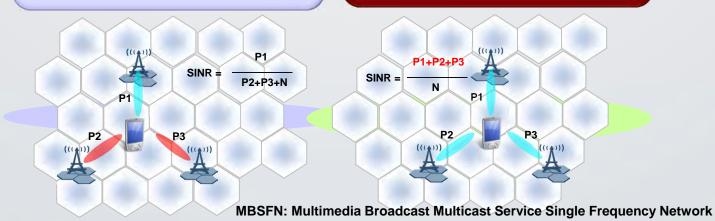
#### **MBSFN** Gain

#### **Unicast transmission**

The signal of neighbor cells (P2, P3) and noise(N) can be interference sources to the useful signal(P1).

#### **MBSFN** transmission

The UE combines signals of neighbor cells (P2, P3) and serving cell (P1), thus getting a higher SINR gain compared with unicast.



eNBs in the same MBSFN area need to be phase-synchronized



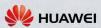
## **Examples Of Coverage**

- Venue-specific broadcast
  - sports arena, exhibition grounds
- Regional broadcast
  - e.g. campus-wide or city-wide
  - local events, news, Live TV, VoD, push service, education
- Nation-wide broadcast
  - Live TV, national news, VoD, push service
  - World Cup and Olympic Games





eMBMS enables the operator to control the service area to match audience



#### Flexible Bandwidth Allocation

• bandwidth partitioning needs to be pre-programmed according to time of day



Spectrum bandwidth is only allocated to broadcast as needed

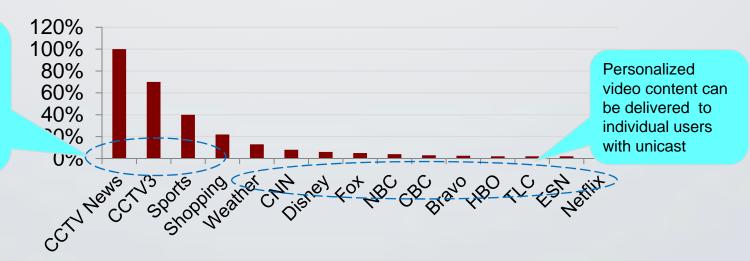


## **MooD** — Automatic Bandwidth Partitioning Between Unicast & Broadcast

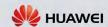
•available in 3GPP Rel.10 onwards

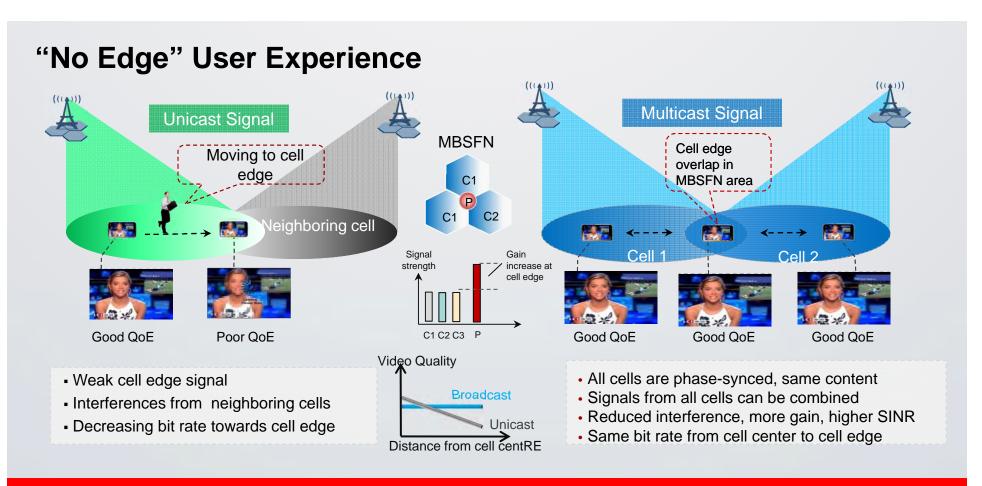
#### Normalized No. of Subscribers

Popular video content can be delivered to a large number of users more efficiently with broadcast



#### Optimizes air interface spectrum usage





#### Enhanced QoE independent of user location



#### eMBMSTrials & Commercial Plans

#### 25+ trials globally

Country	Trial Operator	Trial Network Vendor
China	смсс	
China	СТС	
Germany	Vodafone	
Germany	T-Mobile	
Spain	Vodafone	
Italy	Telecom Italia	HUAWEI
Philippines	Smart	
Philippines	Globe	
Portugal	Meo	
UK	EE (with BBC)	
Malaysia	Non- disclosed	
Russia	MegaFon	

Country	Trial Operator	Trial Network Vendor	
Australia	Telstra		
Germany	Vodafone	=	
Netherlands	KPN		
Poland	Plus/Polkomtel		
Singapore	SingTel	ERICSSON	
UAE	Etisalat		
USA	AT&T		
USA	Verizon		
France	Orange		
USA	AT&T	Alcatel-Lucent 🐠	
USA	Verizon		
India	RJIL (unconfirmed)		
UK	3 UK (unconfirmed)	SAMSUNG	
South Korea	KT		
Germany	Bayerischer Rundfunk	Nokia Networks	

#### **Already In Service**



started in Jan 2014

#### **Commercial Service Planned For 2015**











## Sample of Huawei Experiences in eMBMS





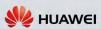






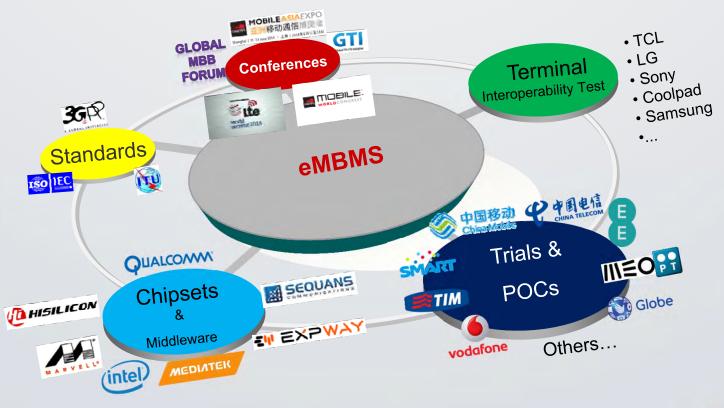


10+ trials/PoCs globally and more new requests



## **Ecosystem Development**

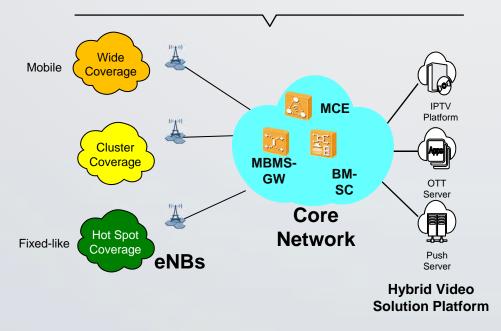
Huawei Partnerships and Contributions



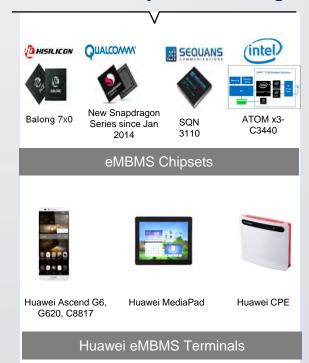


## **Ecosystem is Taking Off**

#### **Huawei LTE eMBMS Solution**



#### LTE eMBMS Ecosystem is Taking off



Unique E2E in industry: chipsets, devices, network & content platforms



## Content

- eMBMS Overview
- Use Cases



#### **Innovative Use Cases**

1. Live Video







2. E-commerce

3. Broadcast & unicast Synergy

Home Screen

In-Video Ad

Add Details

4. Pre-Loaded Contents





5. Ad, Sponsored Data

App Screen

**Content Selection** 

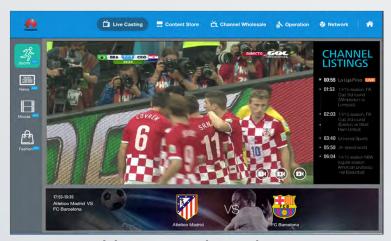
Booking

eMBMS unleashes new business potentials



## **Use Case 1: Venue Casting**

For tablets and smartphones



Live event broadcast

– channels only assigned for
event duration



In-video ad menu (user initiated)



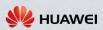
User-selected ad



Online Betting (user initiated)



User-selected bet



#### **Use Case 2: Mobile TV**

For tablets and smartphones



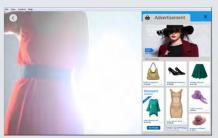
News Channel
- Channels assigned for all day



**Movies Channel** 



**Fashion Channel** 



In-video ad menu (user initiated)

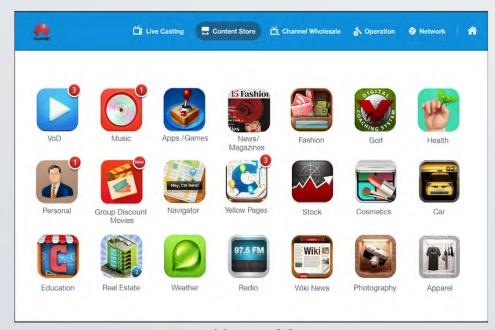


User-selected ad

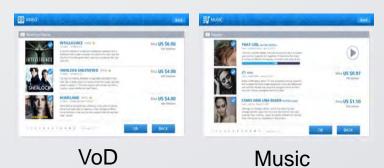


#### **Use Case 3: Pre-Loaded Content**

For tablets and smartphones



Home Menu
- User-selected push time







Push time selection

 Tariff discounts during network non-busy hours Order confirmation



### **Use Case 4: Home TV**

#### SD & HD for regular TV





Electronic Program Guide



**Shopping Channel** 



Online Betting



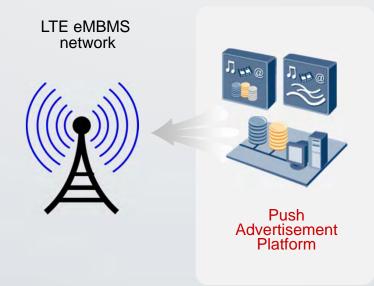
- LTE to reduce last mile costs: lack of access fiber/copper
- TV + MBB + voice services through LTE
- TTM



### **Use Case 5: Push Advertisement**

Digital Signage





#### Advertisements





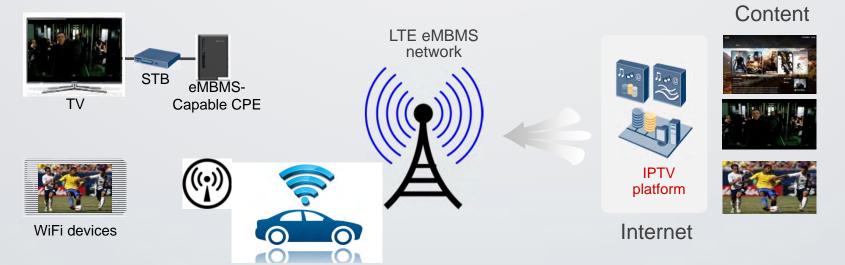




Video usually pushed during off-peak hours



## **Use Case 6: Connected Cars/Buses**





Bus stop





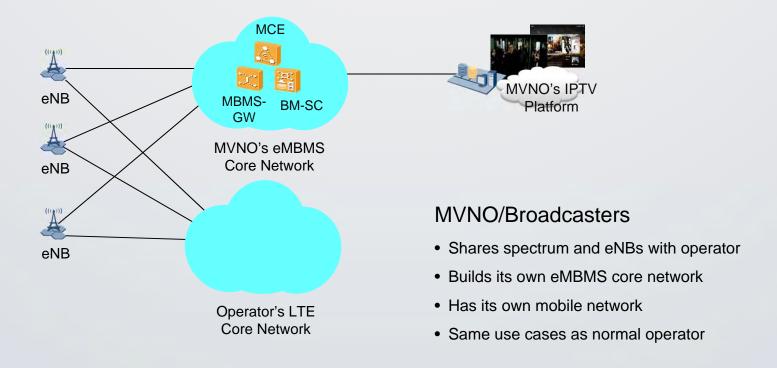


#### Trial in China:

- Tourist bus route
- Ad, bus schedule & route info and WiFi access at bus stops
- Mobile TV, advertisements and WiFi access on buses



## **Use Case 7: MVNO/Channel Wholesale/Traditional Broadcasters**





## **Use Case 8: Push-To-Talk**





Smartphones with PTT App







## **Use Case 9: Radio Over eMBMS**



















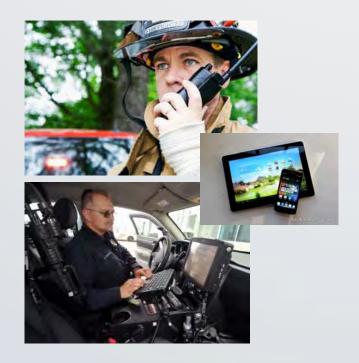


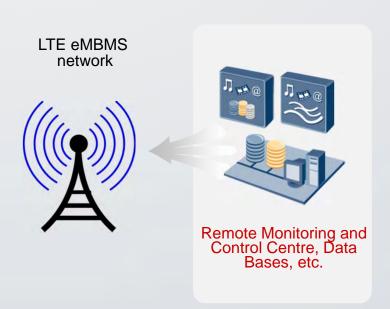






## **Use Case 10: Public Safety**

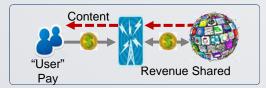






#### **Business Models**

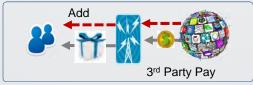
#### **Revenue Sharing**



#### **Use Cases:**

- Venue Casting
- Mobile TV
- Home TV
- Connected Cars/Buses

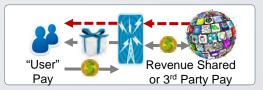
#### **Sponsored Data**



#### **Use Cases:**

- Push Ad
- Pre-Loaded Content
- Connected Cars/Buses
- Public Safety

#### Hybrid



#### **Use Cases:**

All

LTE eMBMS enables endless possibilities in B2C or B2B2C scenarios



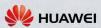
## **Promising Estimations of New Revenues**

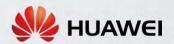
Additional broadcast service revenues as % of total data revenue		Year 1∼5
Forward	Live TV	
	Booked Video	
	Newspaper	+ 06%
	Datacard Live TV	
	MiFi Live TV	
Backward	Ad/Leased	+ 14%
Total		+ 20%



- Reference: one city in Asia, joint study of case with operator
- LTE adoption similar to 3G curve

eMBMS can improve data revenue by ~20% over 5 years





# THANK YOU

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