



International Telecommunication Union (ITU)
Arab Regional Office (ARO)

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Cairo, 16 May 2018

- Arab Administrations of ITU Member States,
- Arab Regulators
- ITU-D Sector Members and Associates
- Academia Institutions
- Regional and International Organizations concerned

Subject: ITU Capacity Building Programme on Quadplay: Costing and Pricing of Infrastructure Access for Arab Region
Rabat-Morocco, 9-12 July 2018

Dear Sir/Madam,

I am pleased to invite your organization to participate in the **ITU Capacity Building Programme on Quadplay: Costing and Pricing of Infrastructure Access for Arab region**, to be conducted in collaboration with the Institut National des Postes et Télécommunications (INPT) in Rabat-Morocco, from **9-12 July 2018**.

This Capacity Building Programme aims to:

- Build knowledge and skills of policy makers, regulators, telecom operators, and academia on strategic cost modelling in quad play environment (Next Generation Networks, Next Generation Access and Mobile Networks);
- Understand how cost models are built and the various building blocks;
- Acquire skills on using cost models (fixed, mobile, core) for decision making on pricing and costing strategies in a Quadplay environment;
- Understand telecommunication/ICT economic and financial priorities in the region.

This training is targeted at managers, engineers and technical staff from regulators, policy makers, telecom operators and academia, who are interested in costing and pricing of Next Generation Network, Next Generation Access and Mobile Networks.

The Training will be conducted in Arabic, English and French with simultaneous interpretation. Please note that all the information related to the above-mentioned event, including the **training outline, fellowship form, practical information for participants and online registration link** are available on the ITU Arab Regional Office website ([Click here](#)). This website will be updated as new or modified information becomes available.

We encourage you to participate and to register in this event through the above-mentioned link. Please note that the deadline for registration is **1st July 2018**.

In order to facilitate the participation of delegates from the Arab Least Developed Countries (LDCs) and Low Income Countries (LIC) in this event, there will be a limited number of **Partial Fellowships** to cover the accommodation expenses of one delegate from these countries. The interested countries should fill in the Fellowship Request Form, which is available on the event website mentioned above and return it to ITU no later than **20 June 2018**.

Should you require any further information, Eng. Mustafa Al Mahdi, Programme Administrator of ITU Arab Regional Office (mustafa-ahmed.al-mahdi@itu.int) and Dr. Mustapha Benjillali, CoE Project Coordinator of INPT (benjillali@inpt.ac.ma) are at your full disposal.

I look forward to your active participation in the training workshop.

Yours faithfully,



Eng. Ebrahim Al Haddad
Regional Director,
ITU Arab Regional Office