



Máquina a Máquina,
Internet de las Cosas,
Big Data, Cloud
Computing y nuevas
oportunidades
comerciales

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Mobilising the Internet of Things

OUR VISION: to enable the Internet of Things, a world in which consumers and businesses enjoy rich new services, connected by an intelligent and secure mobile network.

How will we achieve that?

- Promoting Industry Collaboration
- Supporting Appropriate Regulation
- Optimising Networks
- Developing Key Enablers

1. LPWA

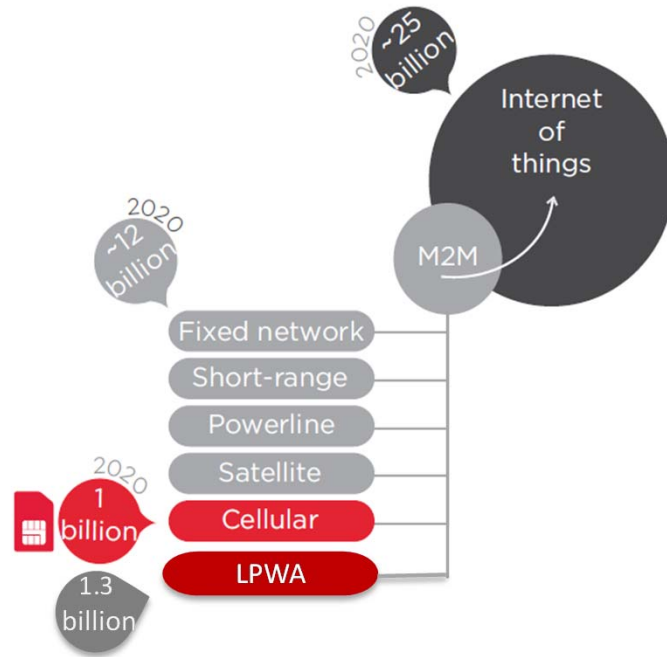
2. Remote SIM
Provisioning

3. IoT Big Data

4. IoT Business
Enablers

Mobile IoT and Low Power Wide Area Networks (LPWA)

IoT growth is enabled by multiple tech



LPWA opens up a family of mobile IoT businesses

Long Battery Lifetime:

➤ Can be as long as 15 years for apps such as water metering

Extended Coverage:

➤ Can provide deep indoor coverage (10dB to 20dB more RX sensitivity than present 3GPP radio interfaces)

Low Device Complexity / Cost:

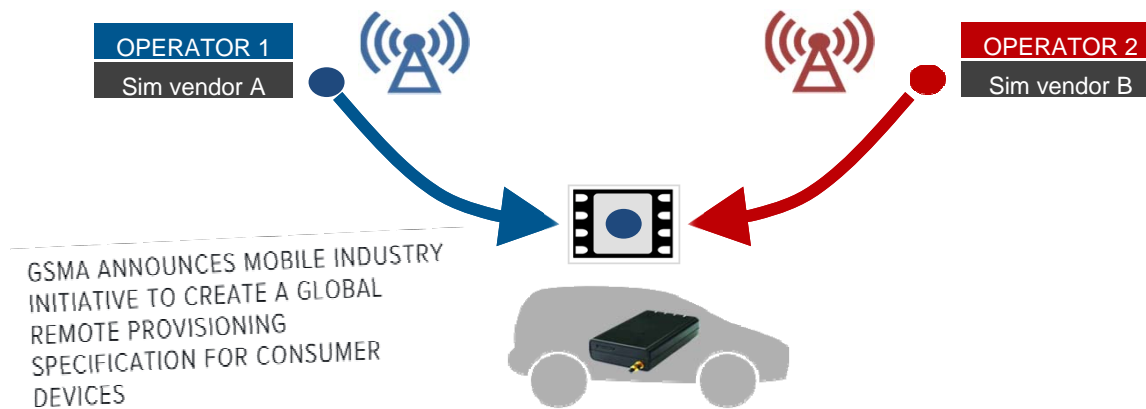
➤ Can be at and below current GSM/GPRS module prices

Other:

➤ Mobility, security, management of millions of devices, billing/charging

GSMA Embedded SIM at a glance

The GSMA Embedded SIM Specification



Key benefits

- Space efficiency:**
 - 90% SIM space reduction
- More choice:**
 - The industry will be able to design new ranges of products
- User controlled:**
 - Consumers can manage their subscriptions and select from any operator for any device on a global basis

GSMA ANNOUNCES MOBILE INDUSTRY INITIATIVE TO CREATE A GLOBAL REMOTE PROVISIONING SPECIFICATION FOR CONSUMER DEVICES

March 2, 2015 | Press Release

Common Remote Provisioning Specification to Put Consumers in Control of Connecting Mobile Devices and Help to Grow Market

Barcelona: The GSMA has today announced that it is working with mobile network operators, mobile device manufacturers and SIM vendors to create a common and global specification for the remote over-the-air provisioning and management of connectivity to consumer devices. The industry-wide initiative will allow consumers to activate the SIM embedded in a device such as a smartphone, tablet or wearable with the mobile network operator of their choice. A common approach and consistent user experience will also help to grow the market by allowing consumer device manufacturers to build products that support global deployment.

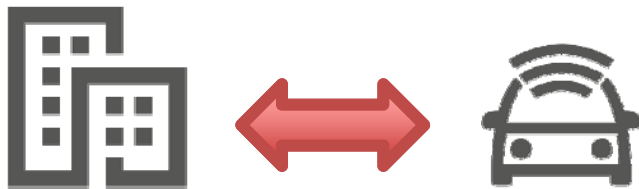


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IoT Big Data Ecosystem

Goal: Creation of new business models, products and services by applying various capabilities to IoT and context data captured from multiple sources

- Enable an ecosystem through which data can be harmonised and shared from multiple sources
- Develop new commercial products and services by applying capabilities to harmonised IoT and context data





IoT Business Enablers – Policy and Regulation

Security

- The GSMA has created a set of IoT security guidelines to explain how service providers can protect themselves from cyber security threats for the lifetime of their service.

Taxation

- For services with low ARPU, no taxation is key

