

Money goes mobile: Committed to banking the unbanked



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Financial 'exclusion' is a reality in many parts of the world

% Adults using a bank account in a typical month



Source: Global Financial Inclusion (Global Findex) Database, World Bank, Washington, DC, http://www.worldbank.org/globalfindex. Note: Percentage of adults (age 15 years or older) depositing to or withdrawing from an account with a formal financial institution at least once in a typical month.

Regional Data Percentage of adults with a bank account - Africa



Source: Demirguc-Kunt and Klapper, 2012



Low levels of financial inclusion are a barrier to socio-economic development – and exacerbate poverty and social exclusion

UNDF



Who doesn't have an account & Why?





At the same time, there's a mobile revolution in the developing world: Reaching 78% of world's total in 2014



LEVERAGING THE MOBILE REVOLUTION Although 59% of adults in developing countries don't have formal bank account, most of them do have a mobile phone

Today, 43% of Kenya's GDP

flows through its mobile banking service M-Pesa!

Albany Associates



The mobile money race

By 2017, global mobile payment transactions are expected to quadruple to \$1.3 trillion annually* Juniper Research

And there are many contenders...



Mobile Operators

Tech companies

Retailers

Credit Card Companies

Banks



Traditional & non-traditional players...

Annual global m-payment transactions

Mobile payment transactions (b) CAGR 2010-14F 35 30 92.3% 25 20 15 55.4% 10 5 Ô 2010 2011 2012 2013E 2014F Non-hanks Banks

Source: "World Payments Report 2012," RBS/Capgemini, October 2013.





The theory of change: Financial Services for Inclusion

Intervention areas	> Outputs	Outcomes	Impact
Expand the Digital Financial Infrastructure	 Accounts which can connect digitally to other accounts Population within 5km of access point Reduced transaction costs 		Fewer people fall into poverty
Drive Participation in the Digital Financial System	 <\$2/day adults use a digital account Digital bulk payments Number/type of financial products available digitally 	adults worldwide and 60% of <\$2/day adults actively use a digital account to access at least one financial service beyond payments (credit, savings, insurance) More people move out of poverty faster	
Foster Regulations and Policy	 Reforms adopted on e- money account issuing, KYC requirements, and distribution 		people move out of poverty



So let's do it

Increase the ability of people to visualize + realize opportunities to generate income
 Reduce the amount of time and money needed for financial transactions in the developing world, esp. for the poor



Digital and Financial Connectivity generates Positive + Tangible macro-economic effects!



Key barriers to overcome

 Lack of global ICT standards in this area
 Lack of interoperability
 Non-uniform regulatory framework across countries

So: what is needed is a global platform for dialogue between regulators and



operators from ICT + financial service industries



Dialogue between ICT & Financial Services Regulators is vital, e.g. on:



- **Consumer Protection**
- Best practices to encourage competition
- Quality of service of the mobile networks used
- Interoperability
- Distribution networks
- Data Security



Enter ITU's Focus Group on Digital Financial Services (FG-DFS): June 2014

- Mission: To develop a "standardization roadmap for inter-operable digital financial services for financial inclusion". From the <u>Terms of Reference</u> of the FG:
 - Describe the ecosystem for digital financial services
 - Identify the technology trends in digital financial services
 - Work towards the creation of an enabling framework
 - Identify successful use cases
 - Study best practices re: policies, regulatory frameworks, fraud, consumer protection, business models...
- Chair: S. Polverini, Bill & Melinda Gates Foundation



Working Groups established at first meeting of Group on 5 December 2014*:



ITU-T FG Digital Financial Services is meeting this week

- Next meeting is currently being held from 21-22 April 2015, at The World Bank (Washington DC)
- The Working Groups met 20th April 2015 at Bill & Melinda Gates Foundation Office, Washington DC
- The idea is for meetings to be held in different regions
- To keep up to date, subscribe to the mailing list <u>fgdfs@lists.itu.int</u>
- And check out the website at <u>http://www.itu.int/en/ITU-</u> <u>T/focusgroups/dfs/Pages/default.aspx</u>
- Next meeting: tentatively scheduled for September 2015



Survey

The ITU Focus Group on Digital Financial Services is undertaking an online survey of ICT regulators as part of its work. This online survey aims to investigate the current policy, regulatory and collaborative tools in place at the level of ICT regulators for digital financial services. The information will be compiled for the work of the Focus Group Digital Financial Services and the results will be shared and discussed in the focus group meetings.

The online survey can be accessed here: <u>https://extranet.itu.int/ITU-</u> <u>T/surveys/Lists/DFS-Survey/overview.aspx</u>

The deadline for the survey is 5th May 2015.



Information on FG-DFS Mailing Lists

Focus Group Digital Financial Services:

fgdfs@lists.itu.int

Working Group Mailing Lists

- DFS Ecosystem: <u>dfseco@lists.itu.int</u>
- Consumer Experience & Protection: <u>dfscep@lists.itu.int</u>
- Interoperability: <u>dfsinterop@lists.itu.int</u>
- Technology, Innovation & Competition: <u>dfstic@lists.itu.int</u>







Let's empower the future !





Muchas Gracias Merci

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