



Huawei Research & University Partnership

Collaboration with various partners

Universities/Research institutes

- The Huawei Innovation Research Program (HIRP) has covered over 300 universities from more than 20 countries.
- Huawei's Seeds for the Future Program has partnered with more than 280 universities in 96 countries.



Suppliers

- Non-Chinese suppliers account for 82%.



Channels

- 12,000+ channel partners for Enterprise Business



Financing

- Overseas banks provide 87% of all financing



Standards

- Member of 300+ standards organizations; 280+ important positions



HIRP structure

Huawei Innovation Research Program (HIRP)

HIRP Exploratory



- Bring together internationally renowned leading researchers for the purpose of exploring cutting-edge topics.
- Format: Workshop, Summit, Seminar
- Invitation-only basis

HIRP OPEN



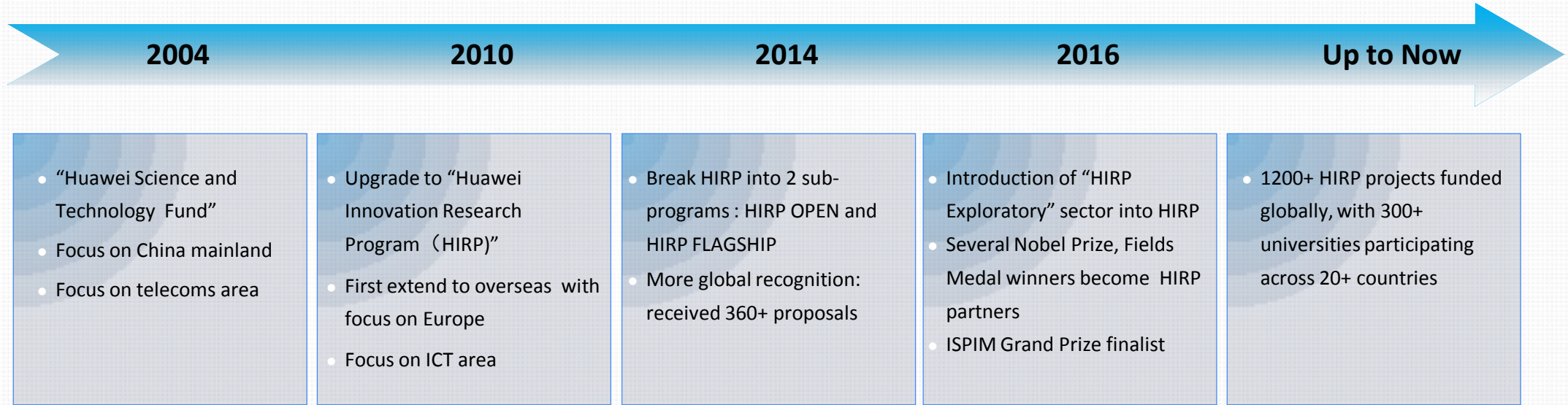
- Support novel and early-stage research ideas in the ICT areas on which Huawei focuses and beyond
- 1-2 year award: US\$30k-US\$70k
- Open call for proposals, usually two rounds per year. But accept online submission anytime for novel ideas

HIRP FLAGSHIP



- Support research that will significantly impact technology areas of mutual interest to academia and Huawei
- Large and multi-year contract-based awards
- Invitation-only basis, with leading-class faculty members from top universities and research institutes worldwide

More than 10 years of history

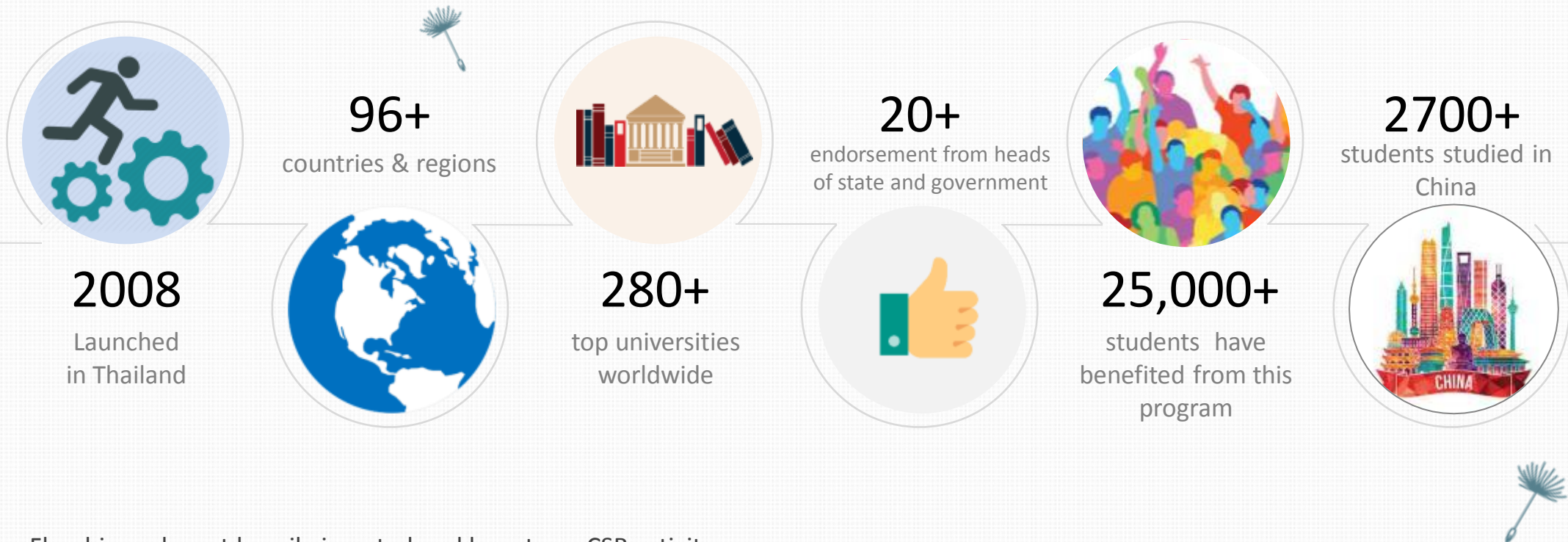


More than 300 Academic Partners Globally



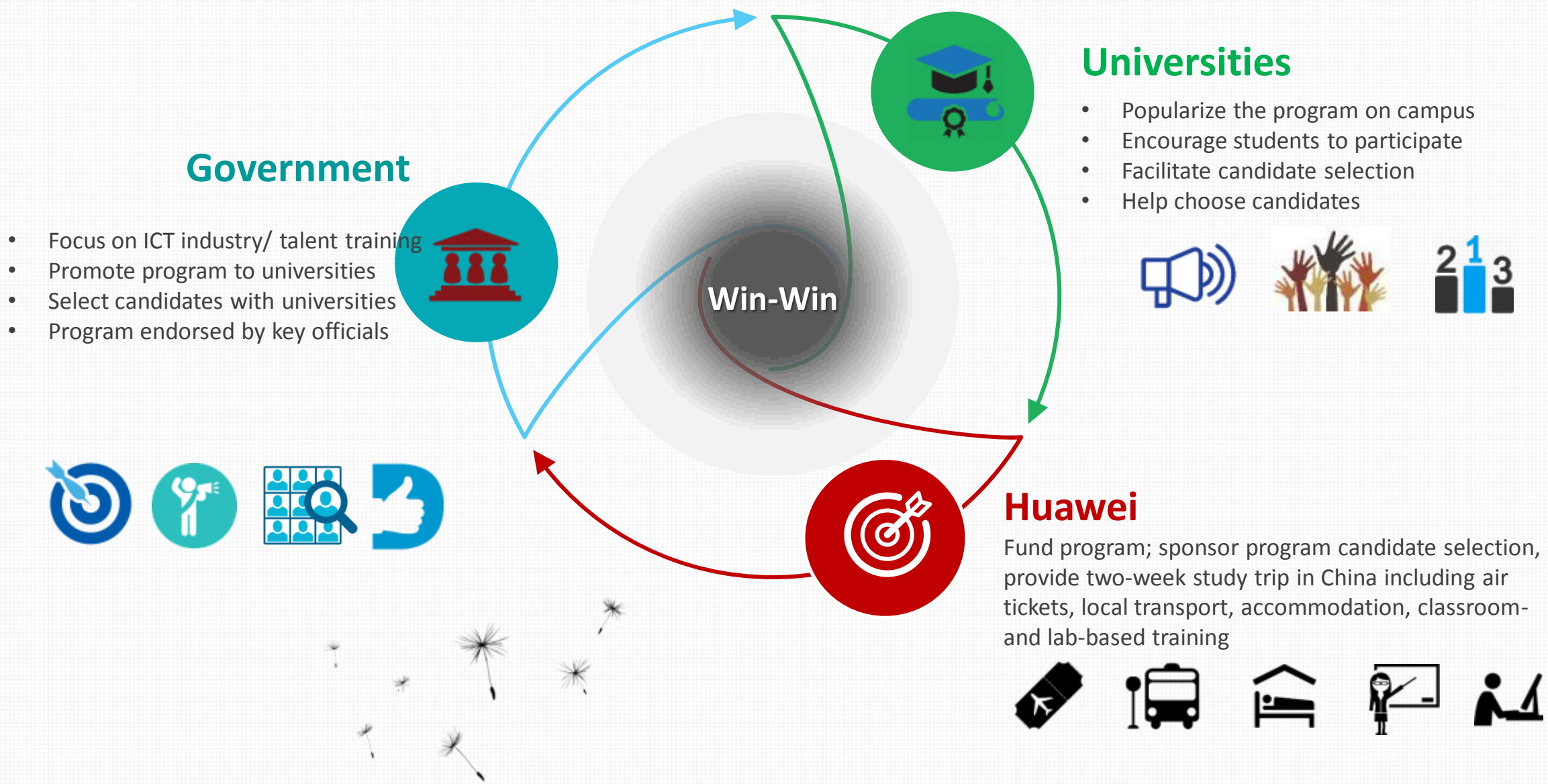
Seeds for the Future: Huawei flagship CSR program

Enduring commitment to a sustainable world



- Flagship and most heavily invested and long-term CSR activity
- Develop local ICT talent, enhance knowledge transfer, promote greater understanding and interest in telecommunications sector, improve/encourage regional capacity-building and participation in the digital community

Joint efforts to achieve win-win outcomes



Participants experience traditional and modern China



Leading-edge ICT curriculum, hands-on training



One week study in Huawei headquarters, Shenzhen



- Huawei exhibition hall visit and demonstration
- Enterprise management experience sharing
 - Cutting-edge ICT lessons
 - Lab practice



Thank you

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