

RECOMMENDATION ITU-R SM.1603

Spectrum redeployment* as a method of national spectrum management

(Question ITU-R 216/1)

(2003)

The ITU Radiocommunication Assembly,

considering

- a) that all administrations need to make spectrum available for new radio applications and for increased use of existing applications;
- b) that as the use of the spectrum increases it may become progressively more difficult for administrations to find suitable spectrum for radio applications;
- c) that making spectrum available for some new applications may require redeployment to other frequency bands or redeployment to new technologies (i.e. to decreased bandwidth or analogue to digital);
- d) that redeploying licence-exempt bands will be complicated by lack of records of users;
- e) the experiences of administrations in spectrum redeployment techniques would provide information on the practice;
- f) that frequency management and thus redeployment of spectrum is a national responsibility and there is a need for guidelines,

recommends

- 1 that the following definition for spectrum redeployment be recognized as:

“Spectrum redeployment (spectrum re-farming) is a combination of administrative, financial and technical measures aimed at removing users or equipment of the existing frequency assignments either completely or partially from a particular frequency band. The frequency band may then be allocated to the same or different service(s). These measures may be implemented in short, medium or long time-scales.”;

- 2 that Annex 1 be used as a guide for national consideration of redeployment issues.

* Also referred to as “re-farming”.

Annex 1

Redeployment issues

1 Introduction

The radio spectrum is a finite, but reusable resource that can benefit each administration by providing a medium to assist communications and economic development. In order to maximize the benefits to an administration the radio spectrum needs to be efficiently and effectively managed. Part of efficient and effective spectrum management is planning the development of radio services in advance of their requirement; this may include extending the coverage of existing services, enhancing the performance of existing services and introducing new services. This type of spectrum planning is considered to be associated with the development of a national spectrum strategy and the strategy is normally expected to cover a period of 5 to 10 years.

To improve existing services or introduce new services it may be necessary to move existing users of the radio spectrum to more modern technologies or new frequency bands. This movement of existing spectrum users, or as it is otherwise known, spectrum redeployment, needs to be planned. Spectrum redeployment should be included in the administration's national spectrum strategy together with the mechanism identified to assist implementation of redeployment. It should be considered equally with all other options, i.e. sharing, removing restrictions, and not as a last resort.

Spectrum redeployment is not necessarily a simple task and an administration may face a number of difficulties that can complicate, delay and even disrupt the process. The administration is encouraged to use spectrum monitoring data to supplement other data when considering redeployment. The level of difficulty experienced and options of implementations available may subsequently influence an administration's approach to spectrum redeployment. The following text examines the process of spectrum redeployment and the various factors that are associated with its use.

2 The requirement for spectrum redeployment

All administrations have plans to introduce new radio services and for some this may include the need to move existing users of the radio spectrum to new technologies or new frequency bands. This requirement to move existing users of the spectrum can arise for a number of reasons, for example:

- a) a spectrum allocation may have been in operation for a considerable period of time and currently no longer matches the demands of users, or the capabilities of modern systems;
- b) an allocation within a specific range of frequencies is required for a new radio service and these frequencies are occupied by services with whom the new service cannot share;
- c) a decision by a WRC to allocate a currently-occupied frequency band to a different service on a regional or global basis.

If, as in the case of b) above, the spectrum allocation is not being used efficiently, there may be a requirement to re-engineer the band to improve spectral efficiency and this can include the following options:

- increasing the level of spectrum sharing;
- reducing the channel bandwidth to increase the number of channels;
- changing to more efficient modulation techniques that permit greater sharing;
- reducing the frequency reuse distance.

Any of the above options may provide the requirement for starting a spectrum redeployment process in order to change existing users' current equipment and/or their frequency assignment, even though any change in frequency may be limited to the same frequency band.

If an administration can move existing users to unused spectrum, then the spectrum redeployment process may not be difficult. However, resistance amongst radio users to changes in the type of equipment used, or to changes in frequency allocation, limits an administration's flexibility to make spectrum available for new users and services. In addition, in some countries, increasing spectrum congestion can make the identification and use of alternative frequency bands time-consuming and difficult. Delays in the introduction of new services are undesirable, as they can make a proposed solution obsolete before it is implemented and, in the case of a proposed change affecting one or more frequency bands, a delay with one service¹ may impact on several other bands and services.

These delays, as studies have shown, are capable of causing a significant loss to a country's economy. If a solution is not achieved, this may lead in the long term to impairment in spectrum use and a reduction in radiocommunications development. Hence, it is important that once an administration has decided to use spectrum redeployment any unnecessary delays in the process are avoided.

The extent to which an administration will need to use spectrum redeployment will depend on the size of the demand for spectrum and the level of spectrum congestion within the administration. For those administrations where the level of demand for spectrum has given rise to spectrum congestion and there is little usable spectrum available, the need for an effective spectrum redeployment policy is self-evident. However, there are benefits in identifying a suitable spectrum redeployment mechanism. Benefits can apply even to countries where spectrum congestion is not a problem, as the necessity to make spectrum available to take advantage of new services is an issue that faces all administrations, e.g. providing spectrum to take advantage of the global growth in mobile services.

3 Spectrum redeployment

Spectrum redeployment is a national spectrum management tool and therefore, in theory, any frequency band and any system could be subjected to some form of spectrum redeployment. In practice, spectrum redeployment is more limited as it can only be applied in cases where an

¹ Whether delays occur will depend on the difficulty an administration has in getting users to agree to the change. Assessment of the difficulty experienced by administrations should be based on their ability to make all users, both public and private, large and small release spectrum when it is required.

administration can change the use of the frequency band and this may be limited by international agreements and sharing criteria.

The administration should derive benefits in terms of technical, economic and social aspects from the process of redeployment of spectrum.

For example, the new use of a released band can make more efficient use of the spectrum and can provide services to improve quality of life and generate new business opportunities that can increase employment.

The issues associated with applying spectrum redeployment in bands where use is exempt from licences are more complex than for licensed use, as there is no record of users of the service. The ramifications of these issues are described in § 3.2.2.

3.1 Time-scales

The approach an administration takes to spectrum redeployment depends on the time-scale in which the spectrum needs to be made available. For some services a change in spectrum use may be associated with a new international allocation. In this case, the period for planning the introduction for the particular service may take place over a 10 to 20 year time-scale and be subject to a long-term plan with quite detailed market predictions of the possible technology developments to justify the allocation process.

For services where the change in spectrum use is based on a change in the end user service, for example mobile data, the demand for spectrum access can arise more quickly due to the rapid change of market requirements and the availability of the technology. These services may require a more flexible system for the national designation of spectrum for a particular service and typically would be characterized by a shorter planning cycle (i.e. less than five years) where the spectrum would need to be made available over a much shorter time period.

A reasonable amount of advance notice of the proposed change should be given to enable existing or new users time to plan and implement any consequent changes. The spectrum manager should schedule the period of advance notice into plans for the process.

In all cases, redeployment decisions should be taken at an early stage to allow the maximum time for the migration of existing services and systems. An early decision on spectrum redeployment is desirable, although not always possible, as it provides a clear basis on which existing and new users can develop their implementation plans and for larger systems may include establishing the necessary financial backing. To avoid leaving spectrum unused for any lengthy period, it is also desirable to have a flexible transition period that only clears existing users from the spectrum when it is required by the new services. However, this approach may require a compromise on technical decisions on the structure of the assignments in the frequency band and may not produce the most efficient use of the spectrum.

3.2 Voluntary and regulatory spectrum redeployment

Spectrum redeployment may be used in a number of different ways but there are only two basic types: voluntary spectrum redeployment and regulatory spectrum redeployment.

3.2.1 Voluntary spectrum redeployment

This method of spectrum redeployment represents the case when an administration decides to implement spectrum redeployment and to use methods to encourage an existing spectrum user to voluntarily decide to return the frequencies used to the spectrum manager for re-assignment. This process tends to occur when an existing user recognizes the benefits they are gaining from using the spectrum are less than the costs of continuing to use it. This method may not be suitable if the spectrum needs to be recovered quickly, as it is likely to take time. Typically voluntary spectrum redeployment occurs when there may be more than one increase in licence fees or for an increase in licence fees to coincide with the existing equipment needing to be serviced or replaced, or a new technology appearing that provides a better service than the existing equipment, e.g. for taxi drivers, the greater range provided by cellular telephones compared to mobile radio.

The stimulus for an administration deciding to implement voluntary spectrum redeployment may arise for many reasons, including the monitoring of statistics on the use of a frequency band, e.g. if the number of users in a frequency band are decreasing nationally, or possibly regionally, or if there is a rapid turnover of users in the band. Such changes in the number of users may indicate that the existing service is either no longer desirable or there are problems of operation with that particular service. Noting that spectrum users may vacate a frequency band for a large number of reasons and that in some frequency bands there may be only a limited number of users (either due to a large operating bandwidth or individual users having access to multiple frequency assignments in the band), the decision by a single user to leave a band may create an opportunity for the administration to consider future usage. If a frequency band became vacant, without any action by the administration, good spectrum management practice should mean the automatic reconsideration of the frequency band's usage.

When this spectrum redeployment method is to be used as part of an identified administrative policy then it may need to be linked to a charging mechanism, e.g. licence fees. To provide the greatest flexibility the charging mechanism also needs to be flexible. Hence this spectrum redeployment method may be suitable for charging mechanisms like spectrum pricing, where the cost of the licence can be linked to a wide variety of factors, e.g. coverage area, extent of sharing, bandwidth, hours of operation.

3.2.2 Regulatory spectrum redeployment

Regulatory spectrum redeployment is the approach most associated with an administrative policy to redeploy spectrum. This method basically consists of the administration either terminating the licence or refusing to renew the licence. Early notification/publicity of the administration's plans for the frequency band is essential to ensure that those affected will have the maximum time to plan alternative arrangements.

3.2.2.1 Spectrum redeployment at the expiration of the current licence

This approach currently appears to be the most common way of achieving spectrum redeployment. The difficulty faced by the administration in applying the policy will depend on the length of the licence term and the speed with which the administration wishes to recover the frequency band. If the period of the licence is short (e.g. one or two years) or the administration knows sufficiently far

in advance that it requires this spectrum, then recovering the spectrum may not be a problem. However, if the administration wants to recover the spectrum quickly, it may face claims for compensation depending on the terms and conditions of the licence, if:

- the existing licence period is long (e.g. 10-15 years); or
- the licensee has purchased radio equipment based on an understanding that, even though the licence period is short, the licence will be renewed automatically.

3.2.2.2 Spectrum redeployment at the end of the equipment's lifetime

This approach requires that the administration announce its intentions to redeploy the spectrum sufficiently far in advance of the date on which they propose to reclaim the frequency band. However, the lifetime of equipment differs from service to service and for some systems, such as military equipment, updating technologies are used which further prolong the lifetime of equipment. For cases where the operational lifetime of the equipment is unacceptable, compared to the period the administration has set to recover the spectrum, it may be necessary for the administration to agree with the users a fixed lifetime for the equipment or impose a cut-off date; potentially giving rise to claims for compensation.

3.2.2.3 Redeployment of spectrum in licence-exempt bands

By definition there are no records of users and their application of services used in licence-exempt bands. It would be impossible to contact all users to notify them of redeployment bands, and this prevents the band from being emptied of incumbent users.

Considerations for new assignments or allocations of licence-exempt bands should take account of the legacy from assigning licence-exempt services if the bands are later to be the subject of redeployment plans.

3.3 Cost of implementation

Redeployment can impact on the budgets of administrations and existing users of the spectrum. The administration can lose revenue from licence fees if the period allowed to move existing users out of a particular frequency band is too long. It is the existing users who initially incur the cost of implementing spectrum redeployment, as they will need to purchase new equipment in addition to the new licence fee. The level of costs incurred by users will depend on the amount of equipment used, how much time they have had to amortize its costs and how much of their existing equipment they can reuse. Taking three typical examples can provide an indication of the range of costs, and while the costs may be associated with regulatory redeployment they could equally apply to voluntary redeployment:

3.3.1 Migration to frequency bands within the tuning range of the equipment used

This option assumes that all the equipment associated with spectrum redeployment process can be re-tuned. In this case, the costs may be limited to those associated with the re-tuning and testing of the equipment. If the costs of operating in the new frequency band were lower (e.g. a lower licence fee), the cost of re-tuning would be offset by the reduced operating costs. This approach is reasonably simple and therefore suitable for short-term implementation.

3.3.2 Migration into other frequency bands outside the tuning range of the equipment used

This option is potentially more technically and economically difficult to implement. For some services it may be impossible to move to other bands, e.g. science services using physically specific frequencies. For other services it may require a general change of the radio infrastructure, which could be costly. However, it should not be assumed that the costs are always high. If redeployment is part of a move to a new technology that is already available (e.g. a taxi company moving from two-way radio to a cellular phone) the cost to the end user may be low, providing they have had time to amortize the cost of their original equipment. In addition, the increased flexibility and performance could over a short period of time outweigh the costs. Depending on the extent of the operator's infrastructure, migration to a higher frequency band may require a long transition period, due to the consequences of shorter propagation paths, e.g. re-designed infrastructure, acquisition of new transmission sites and equipment; this does not necessarily fit with the general desire for rapid changes in the telecommunication environment.

It should be noted that the consequences of migration to a lower frequency band can also lead to a longer transition period, because a greater propagation range may require international coordination.

3.3.3 Migration to achieve greater spectral efficiency

This option would almost certainly require the purchase of some new equipment (e.g. a move from equipment with a 12.5 kHz bandwidth to a 6.25 kHz bandwidth). However, it is unlikely that this option would require any change in the transmission/reception infrastructure (i.e. antennas and masts) and so again the costs would be limited. If the costs of operating in the new frequency band are lower (e.g. a lower licence fee), then the costs of new equipment would be offset by the reduced operating costs.

4 Relationship between spectrum redeployment and spectrum pricing

From the above text it can be seen that the effects of redeployment on existing spectrum users may vary from minimal, e.g. slight frequency adjustment in same band, to major, e.g. new transmission infrastructure. Incumbents that are subjected to the burden of major system changes may, in some cases, seek some form of compensation, based on certain administrative policies. Hence it is useful for the administration to have a range of spectrum management tools or mechanisms to encourage existing users to change frequency bands, particularly if the administration requires spectrum redeployment to be implemented quickly. Two mechanisms for encouraging spectrum users to vacate a frequency band are spectrum pricing and some form of compensation.

4.1 Spectrum pricing

As previously noted, spectrum pricing can be used to encourage spectrum users to voluntarily vacate a frequency band. The use of spectrum pricing to promote a more rapid migration in cases of spectrum redeployment, can take three to five years to be successful, and in many cases this time-frame could be acceptable to the administration. Spectrum pricing has the benefit that it is fully flexible and can be applied to a variety of situations, as it enables a pricing structure to be created

that provides spectrum users with the financial inducement to change equipment or frequency bands. In addition, spectrum pricing can also be applied progressively to promote spectrum redeployment on an area-by-area basis. This aspect of spectrum pricing is particularly helpful for tackling local areas of spectrum congestion or cases where a new service or new operating condition (e.g. reduced bandwidth, reduced power) would be introduced.

However, spectrum pricing may have the undesirable consequence of increasing illegal spectrum use, i.e. users that are not prepared to pay for a licence and require that more resources have to be provided on spectrum monitoring and spectrum enforcement activities.

4.2 Compensation

The radio spectrum is an asset that belongs to the country and not to individual groups of spectrum users. Payment of compensation should not be *de facto* policy, but if it is to be provided it is advised that administrations have the appropriate policies for compensation and competition restrictions that comply with national legislation and international bodies like the World Trade Organization (WTO).

Determining whether some form of compensation is justified, the correct level of any compensation and how it should be provided can be a difficult task depending on:

- the spectrum rights provided by the administration when they issued the licence;
- the spectrum rights retained by the administration;
- the time-scales for completion of spectrum redeployment;
- the proposed method of compensation.

It should be noted that compensation does not only have to be given in the form of a direct financial payment; for example it could take the form of licensing assistance (trial licences) or equipment subsidies.

The following subsections consider the potential sources of any compensation (see Report ITU-R SM.2012 for discussions on the issue of spectrum rights).

4.2.1 The new entrant compensates existing spectrum users

This approach has been used in some countries, e.g. Bulgaria, Finland, France, Israel, Italy, Jordan, the United Kingdom and the United States of American, where it was considered necessary to speed up the process of spectrum redeployment. Basically, it consists of the new entrant(s) compensating the existing spectrum users for early vacation of the frequency band.

The advantages of this approach are that the administration does not have to fund any compensation and, if properly managed, it can speed up the release of spectrum only when the new entrant requires it. However, there are several potential disadvantages; the new entrants may have to pay less or more than the market value for the spectrum or equipment/infrastructure unless a fund has been established through an auction mechanism or there is some form of spectrum trading, i.e. the user of the spectrum sells on the rights to use the spectrum. Furthermore, without a clear mechanism

for trading or handling payments the process could raise issues of transparency. To avoid these concerns an administration may have to maintain strict oversight of the process, which may require considerable effort.

There are different ways this approach can be implemented:

- the spectrum may be suitable for some form of spectrum trading;
- a fund could be established against which each existing user either makes a claim or is given a set level of compensation;
- existing spectrum users are directly compensated by the new entrants.

An administration may provide legislation that allows payment of the expenses of relocating the incumbents' operations from one or more frequencies to another frequency or frequencies, including the costs of any modification, replacement, or re-issuance of equipment, facilities, operating manuals, or national regulations incurred, e.g. pre-auction notices.

Where spectrum is to be auctioned the administration should make known, before the auction, the marginal costs anticipated to be associated with such relocation or with modifications necessary to accommodate prospective licensees. The administration's procedures may include a process for resolving any differences that arise between the incumbent and new licensees regarding estimates of relocation or modification costs.

4.2.2 Redeployment funds

Some countries have introduced the concept of a redeployment fund to compensate spectrum users for having to hand back spectrum. This approach provides a number of possibilities for implementing redeployment in a shorter time-scale than waiting for the expiry of a licence. Redeployment funds raise a number of issues that need careful consideration, not least the concern that the very existence of such a fund raises the idea that any user of the radio spectrum should receive compensation if required to change some aspect of their operation. Hence it is necessary to clearly identify the conditions under which any compensation may be paid and to establish a transparent mechanism that can be used to determine the level of compensation.

A redeployment fund can be funded from a number of different sources, for example:

- The new entrants could pay into the fund collectively.
- All licence holders could pay via part of the licence fee.
- Spectrum pricing fees could be transferred to the redeployment fund.
- Fees from auctioning of licences or frequency bands could be transferred to the redeployment fund.

While a redeployment fund can provide a convenient means to speed up the spectrum redeployment process, it is not a universal panacea. Redeployment funds may not be sufficiently strong to pay for redeployment in other than limited cases. The fund will need to be managed and there may be concerns over transparency, which is likely to increase the effort and costs. In addition, the existence of the fund, its size, the frequency with which compensation is paid and the levels of any payments, could lead to an assumption by spectrum users that payment of compensation is guaranteed, distorting the market value of the spectrum and generating the type of negotiations that actually prolong the redeployment process rather than shorten it.

In addition, in some countries, the concept that individuals or companies that do not use the radio spectrum, or the frequency band concerned, should compensate others may raise political or judicial issues.

5 Conclusions

Spectrum redeployment is a spectrum management tool, which can be used to satisfy new market demands, increase spectrum efficiency or to respond to changes in international frequency allocations. In many cases, spectrum redeployment is a natural process as existing users change their radio operations based on new technologies and changing operational requirements. The main problems relating to spectrum redeployment occur when insufficient time is available for introducing a change in spectrum use, and it is necessary to use a supporting mechanism to speed up the redeployment process. However, the use of such supporting mechanisms can lead to objections from new or existing users about the consequent expenditure and inconvenience; it may require as much, if not more, management effort than the redeployment process.

While spectrum planning and the monitoring of spectrum requirements will not solve all redeployment problems, building these processes into the development of a national spectrum strategy may be a simpler way to limit problems associated with implementing spectrum redeployment.

Technical issues such as frequency usage plans and equipment characteristics are important considerations for administrations and users that need to be available for efficient and successful spectrum redeployment within the appropriate time-frames.

Reference the reports by the Electronic Communications Committee (ECC) within the European Conference of Postal and Telecommunications Administrations (CEPT) and the Permanent Consultative Committee III (PCC III): Radiocommunications of the Inter-American Telecommunication Commission (CITEL) could provide further information on the issues from a regional perspective and also include lessons from the experiences of other countries.

Appendix 1 provides an example of an administration's experience.

Appendix 1 to Annex 1

1 An example of the spectrum redeployment process

This Appendix is based on the French experience. However, the general principles identified may well apply to other countries.

Redeployment is a spectrum management tool which makes it possible to observe the timetable laid down for the availability of frequencies to newcomers.

1.1 Interests driving the decision to redeploy spectrum

The community as a whole must derive sufficient benefit from a redeployment of radio-frequency bands to merit the granting of authorization. This benefit is reflected, in economic terms, through a maximization of the community surplus. In other words, one must reach an equilibrium point such that no other use of the spectrum can improve the community surplus, according to the Pareto optimality criterion.

In seeking this equilibrium point it is useful to compare the preferences (utilities) of the various players involved. Their utility functions are expressed in terms of private value and social value for the community. Private value corresponds to the profits they can derive from the use of the frequency bands, whereas the social value corresponds to the importance of the service to society at large. The calculation of private value is fairly simple, whereas quantifying the social value is relatively complex. It is possible to call on the notion of “opportunity” in trying to evaluate the social value of the service. In other words, by calculating what the absence of the service would cost the community.

As regards the process of spectrum redeployment, it is necessary to compare the utilities in terms of private value and social value of the agent being asked to relinquish the frequency bands and of the incoming agent.

Let $U_{outgoer}$ and $U_{incomer}$ denote the respective utilities (comprising the private and social values) of the operator leaving the spectrum and the operator who replaces him. Let $C_{removal}$ denote the spectrum redeployment cost for the outgoer:

if $U_{incomer} > U_{outgoer} + C_{removal}$ then the removal is socially and economically optimal;

if $U_{incomer} < U_{outgoer}$ then the removal is not socially and economically optimal; and

if $U_{outgoer} < U_{incomer} < U_{outgoer} + C_{removal}$ then a choice has to be made.

1.2 The cost of redeployment

It is assumed that, as the result of spectrum redeployment, the user of a frequency band is obliged to relinquish the band and to pursue his activity in a different frequency band or to use a non-radio solution where this is possible. For this user, the obligation to leave the frequency band may induce an additional cost that he would not have incurred in the absence of this obligation. In what follows, this additional cost will be known as the “redeployment cost”. The removal cost $C_{removal}$ discussed earlier forms part of the redeployment cost.

In the telecommunication sector in particular, the resale value of the equipment involved in the move is in most cases unknown. Investments made in these networks are often so-called “sunk costs” for the users. This means that if the activity ceases the users cannot recoup their investments. Calculation of the residual value makes it possible to determine the theoretical value of this equipment when it cannot be resold. It is useful to distinguish the residual book value and the residual economic value. For this reason, two methods are envisaged and presented below for the calculation of the redeployment cost:

- calculation using residual book value;
- calculation using residual economic value.

1.3 Calculation of the redeployment cost using the residual book value

The book value method is applied in particular when the outgoer keeps normal accounts. Moreover, in the case of commercial activity, this method takes into account the tax advantages that the outgoer has enjoyed relating to the depreciation of his equipment.

1.3.1 Evaluation of the cost incurred by the user on leaving the frequency band

1.3.1.1 Move to another part of the spectrum or exit from the spectrum

It must first be determined whether the outgoing user is obliged to use radio frequencies if he is to pursue his activity. If this is the case (as, for example, for an operator of mobile services), the outgoing user is moved to another frequency band and the cost, Cd , of this move to another part of the spectrum is evaluated. If this is not the case (as for example, for an organism owning fixed radio links), the two following hypotheses must be envisaged:

- the user is moved to a different frequency band and the cost Cd is evaluated;
- the user gives up the use of frequencies in favour of an alternative wire-based system and an evaluation is made of the cost, Cs , corresponding to the exit from the radio spectrum.

The choice between these two hypotheses, taking only the economic criterion, leads to adopting the least costly of the two.

Let Ci be the cost incurred by the user on leaving the frequency band. Ci is equal either to Cd if the user is obliged to occupy a different frequency band, or to the smaller of Cd and Cs if the user has the possibility of adopting a wire-based solution.

1.3.2 The residual book value, Vcr

This method makes allowance for the age of the outgoing user's equipment, taking the residual book value Vcr of this equipment. The usual definition of the residual book value of an item of equipment is obtained as follows:

$$Vcr = \text{purchase price of the equipment ready for use minus depreciation}$$

Vcr represents the value of the fraction of equipment remaining to be depreciated. If at this stage in the depreciation, its owner can no longer use the equipment, the latter, according to accounting theory, would incur a loss equal to Vcr .

1.3.3 Renewal costs

Because of technological evolution and the ageing of equipment, the occupier of a frequency band is called upon to renew his equipment even in the absence of any change of band. Let Cr be this cost of renewal of equipment, with identical properties and the same frequency band. Cr in this case represents the cost this occupant would incur even in the absence of any spectrum redeployment.

1.3.4 Calculation of the redeployment cost

Take the user of a frequency band whose present equipment has a residual book value Vcr and who has to evacuate this band by reason of redeployment. Leaving the band means that he has to spend a sum equal to Ci (see § 1.3.1) in order to be able to pursue his activities. The fact of evacuating the

band will probably mean that it is impossible for him to use his present equipment, hence causing a loss equal to V_{cr} (see § 1.3.2). If he were to stay in the band, he would have to spend a sum equal to Cr (see § 1.3.3). We therefore have the following relationship:

Redeployment cost = additional cost for the user obliged to leave the frequency band $= C_i + V_{cr} - Cr$

Remarks:

- if the calculation results in a negative redeployment cost, this means that the user has an interest in leaving of his own accord the frequency band he currently occupies;
- calculating the redeployment cost of a frequency band requires, in each case, an expert appraisal to establish the actual costs of the existing network and the new network.

The results of the calculation are highly sensitive to the level of depreciation and the architecture of the existing network.

1.4 Calculation of the redeployment cost using residual economic value

The economic approach makes it possible, among other things, to leave aside the following two aspects:

- the fact that the actual service life of the equipment may be different from the life used for accounting purposes² (determined on the basis of depreciation periods);
- the possibility that the outgoing user does not apply a depreciation regime.

1.4.1 Analysis of the value of networks

Once the incomer has recognized his interest in using radio waves to provide his service and when it is established that the value to the incomer is greater than the value to the outgoer plus the cost of moving (in other words $U_{incomer} > U_{outgoer} + C_{removal}$), the outgoer has five options:

- Option 1: The outgoer ceases activity:* the outgoer provides a service whose value to society is small, whose technology is obsolete or which no longer has any justification; all these are cases in which it is preferable that the outgoer cease his activity.
- Option 2: Sharing frequency bands for a single service:* the existing operator uses frequencies but in an inefficient manner or is unable to justify the quantity at his disposal; in this case, he could, without technical handicap, agree to another operator being installed to provide the same service.

² Depreciation for bookkeeping purposes is different from economic depreciation. Equipment that has been completely depreciated can often go on being used for several years before being replaced. In concrete terms, economic depreciation is the sum of a depreciation term (the loss of nominal value of the equipment in the course of a year) and the term representing the remuneration of fixed capital at discount rate k (or cost of capital). Only the remuneration of that portion of capital that is financed by borrowing (debt) is included in the financial charges recorded in the accounts. As a result, the depreciation for bookkeeping purposes corresponding to the cost of constant use (investment divided by the life of the equipment used in the accounts) and decreasing financial charges, presents a difference in coverage compared with economic depreciation. For the latter, the remuneration is applied to the total capital value of the investment in question, given that part of the financing is in fact obtained internally. It therefore covers both the equivalent of the financial charges and the remuneration of the investment out of own resources (remuneration of shareholders, etc.).

- Option 3: Sharing frequency bands between different services:* the incomer may exploit the host frequency band without the existing operator having to move and the latter can also continue exploiting the spectrum without interference from the incomer. This is the solution of sharing frequency bands for the provision of different uses.
- Option 4: The outgoer moves his activity to another host frequency band:* the incomer has the exclusive use of the whole frequency band and the existing operator must move his activity to another frequency band.
- Option 5: The outgoer moves his activity to a totally different platform:* the incomer wishes to benefit from the exclusive use of the whole frequency band and the existing operator must move his activity. On examination, it turns out that the development cost of the activity of the outgoer on other frequency bands is higher than the development cost of the same activity on a wire-based support (cable, optical fibre, etc.). It is preferable, for an unchanged service, that the outgoer evacuate the frequency bands and move to an alternative platform.

Each of these cases can be tackled by an economic study of the different investment options.

Referring to the work carried out in France on the unbundling of the local loop and the calculation of network costs, the spectrum redeployment cost is examined by comparing different options (again referred to in terms of “configurations”). Take the case of the operator who has to evacuate his frequency band (totally or partially) and move to a different frequency band or a different platform (or simply adjust his use of the frequency band in order to accommodate another operator). The removal of the operator (called the outgoer) must not be to his detriment. The move must involve an incentive for the outgoer. Otherwise, he will not evacuate the frequency band or will try to delay his departure. Equally, the move by the operator must not give rise to the constitution of profits. As a result, an equilibrium point has to be found through the calculation of “fair” compensation. This is done through a comparison between the situation of the outgoer who has to bear the costs of the move and the situation of this same operator if he had not had to move and if he had only incurred the costs of renewing his equipment.

1.5 The redeployment fund and redeployment procedures

1.5.1 The redeployment fund

The fund is managed by the body responsible for managing the spectrum (Agence nationale des fréquences (ANFR)) with a specific budget that is kept strictly separate from the ANFR’s general budget. It can be financed in several ways, including contributions from public entities for the requirements of redeployment. So far, the only contributions have come from the Ministry of Finance.

The Ministry of Finance supplies the initial share of the fund, on an annual basis of 3 million euros, increased by an additional amount determined each year on a case-by-case basis in the light of the cases dealt with. From 1997 to 2001, the contributions emanating from the Ministry of Finance have amounted to 65 million euros because of the moves required to accommodate GSM 1800, IMT-2000 and SRD applications (including BlueTooth). At a later stage, contributions will also come from private persons. Users may be called on to pay their contributions into the fund at the

time they obtain the new frequency band. For example, GSM operators will contribute in 2002 for additional frequencies in the 1.8 GHz band and IMT-2000 operators will pay the contribution just after the granting of the authorizations, i.e. in September 2001.

The ministries and the independent authorities (or the entities delegated for the purpose) benefiting from the redeployment fund sign a redeployment convention with the ANFR.

The Board of the ANFR, on which all the ministries and authorities concerned are represented, approves these conventions. The cumulative total of conventions signed as of 30 June 2002 is 59 million euros. The entities that have already benefited from the redeployment fund are mainly the operator France Telecom and the Defence Ministry. Other beneficiaries are notably Electricité de France (EDF) and Société nationale des chemins de fer (SNCF).

1.5.2 The redeployment procedures

The procedures are launched by the part of the administration responsible for assigning frequencies before the re-attribution of the frequency band. In France, the bodies in charge of assigning frequencies are known as “affectataires”.

At their request, the tasks delegated by the State to the ANFR are as follows:

- to prepare the evaluation of the various cost elements and redeployment principles;
- to propose a schedule for the redeployment operation;
- to organize the supervision of the procedure;
- to manage the redeployment fund.

To carry out these tasks, the ANFR relies on a number of commissions within which consensus is sought and found. The Commissions involved in the redeployment operation are as follows:

CPF – Commission pour la Planification des Fréquences

This Commission receives, examines and coordinates the demands for frequencies emanating from affectataires.

It has the following tasks:

- to draw up and keep up to date the national Table of Frequency Allocations and to harmonize, as necessary, the use of frequency bands;
- to examine all issues relating to the use and allocation of frequencies having national or international implications;
- to issue directives to the CAF: Commission d’Assignment des Fréquences, which is accountable to it and for which it acts as the appeals body.

CSPR – Commission de Synthèse et Prospective des Radiocommunications

The CSPR contributes to prospective analyses of the radio-frequency spectrum with a view to optimizing its use by public and private users.

The CSPR makes proposals regarding the rules for electromagnetic compatibility, spectrum engineering and the standards needed to ensure proper use of radio systems.

The CSPR brings together representatives of the departments concerned, as well as those of operators of networks open to the public and the industries concerned.

The CSPR operates with the help of four sub-commissions:

- CCE: Commission de compatibilité électromagnétique
- CVS: Commission de valorisation du spectre
- CRDS: Commission des revues du spectre
- CFRS: Commission du fonds de réaménagement du spectre.

Usually, all decisions are taken by consensus. However, when this is not possible, the decision is taken by the ANFR Board, which is the highest decision-making body on matters related to the frequency spectrum. An appeals procedure can then be launched with the Prime Minister's office at the request of a member of the ANFR Board.

To date, all redeployment cases have been handled using the usual procedure, with consensus obtained in the commissions concerned and with full transparency guaranteed.
