

RICOH COMPANY, LTD.  
Tel : 03-3777-8111  
1-3-6, Nakamagome  
Ohta-ku, Tokyo, 143 Japan  
Fax (GIII&GIV) : 03-5742-5429

May 31, 1993

Mr. Theodore Irmer  
Director, TSS  
Union Internationale de Telecommunications  
Place des Nations  
CH-1211 Geneva 20  
Switzerland

Subject: Ricoh Patent Statement relative to Automatic  
Terminal Selection Procedures

Dear Mr. Irmer:

In the event the proposed recommendation now identified as TSS(CCITT) Rec.T.30 Annex D is adopted as recommendation by TSS and the recommendation cannot be practiced without the use of one or more issued patents owned and controlled by Ricoh, Ricoh is willing upon request to grant a non-exclusive license under such patent or patents on a non-discriminatory basis and on reasonable terms and conditions and provided a similar grant under licensee's patents within the scope of the license granted to licensee is made available upon request to Ricoh.

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General Manager  
Legal Division  
Ricoh Company, Ltd.  
3-6, Nakamagome 1-chome  
Ohta-ku, Tokyo 143, Japan

Sincerely yours,  
Ricoh Company, Ltd.



K. Sakai  
Managing Director

cc: Mr. J. Lepasqueur, TSS  
Mr. J. L. Tao, TSS  
Mr. B. Revillet