

NEC

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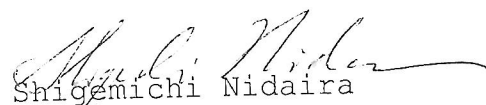
November 11, 1993
Our ref.: PL-0595

Mr. Theodore Irmer
Director, TSS
Union International de Telecommunications
Place des Nations
CH-1211 Geneva 20
Switzerland

Dear Mr. Irmer:

If the proposed recommendation T.30 Annex D is adopted and if the recommendation cannot be practiced without the use of one or more issued patents, now or hereafter owned or controlled by NEC Corporation ("NEC"), which relate to automatic terminal selection procedures, NEC is willing to grant upon request, to the extent it has the right to do so and subject to requisite governmental approvals, a non-exclusive license under such patent or patents on a non-discriminatory basis and on reasonable terms and conditions including its then current royalty rates, provided that a similar grant under licensee's patents within the scope of the license granted to licensee is available upon request to NEC and its subsidiaries.

Very truly yours,


Shigemichi Nidaira
General Manager
Intellectual Property Division