

CC: FC

# Matsushita Graphic Communication Systems, Inc.

Head Office

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November 8, 1993

Mr. Theodore Irmer  
Director, TSB  
Union Internationale de Telecommunications  
Place des Nations  
CH-1211 Geneva 20  
Switzerland

TSB
06 JUL 1994
No. 1790

Subject: Matsushita Graphic Communication Systems Patent Statement  
relative to Automatic Terminal Selection Procedures

Dear Mr. Irmer

In the event the proposed recommendation now identified as TSS(CCITT) Rec.T.30 Annex D is adopted as recommendation by TSS and the recommendation cannot be practiced without the use of one or more issued patents owned and controlled by Matsushita Graphic Communication Systems Inc. (MGCS), MGCS is willing upon request to grant a non-exclusive license under such patent or patents on a non-discriminatory basis and on reasonable terms and conditions, provided that such party also agrees to grant licenses under its own patents to MGCS under non-discriminatory and reasonable terms and conditions.

A party that wishes to receive further information on these license options, or to request a license, should write to :

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Sincerely yours,

*K. Suzuki*  
Kimitaro Suzuki  
Director  
Member of the Board  
MGCS