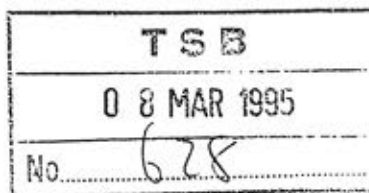




Gene G. Partlow
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February 28, 1995

Dr. Th. Irmer
Director
Telecommunication Standardization Bureau
Place de Nations, Ch-1211
Geneva, 20, Switzerland

Dear Dr. Irmer:

AT&T was informed that your organization has standardized concerning dropping certain marked ATM cells during congestion. A recommendation I.371 Traffic and Congestion Control includes technology for which AT&T has U.S. patents Eckberg 4,769,810 and Eckberg 4,769,811.

According to paragraph 2.2 of the TSB Patent Policy, AT&T is not prepared to waive its patent rights, but would be willing to negotiate a license on reasonable terms and conditions with other parties on a non-discriminatory basis. Such negotiations will be held directly with the parties concerned and will be performed outside the ITU-TS.

Please feel free to contact our representative Vernon Anthony (+1 908 580 5923 vanthony@attinail.com) concerning any licensing questions.

Sincerely,

Copy to:
ITU Study Group 13
AT&T Standards Secretariat