H261-07

Graphics Communication Technologies,Ltd. 7-1-5, Minami-Aoyama, Minato-ku Tokyo 107, JAPAN June 5, 1989

Mr. Sakae Okubo, Chairman Specialist Group on Coding for Visual Telephony Project Team-3, Room Y-924A NTT Human Interface Laboratories 1-2356 Take, Yokosuka 238-03, JAPAN

Dear Mr. Okubo,

Our licensing policy on patents relevant to the CCITT Recommendation on $p \times 64$ kbps Video Codecs is to grant non-exclusive licenses on fair and reasonable terms.

Sincerely,

Hiroshi Fujiwara

woh Vice'President,

Research & Development Graphics Communication Technologies,Ltd.