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**SONY**

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Mr. Sakae Okubo  
Chairman  
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Dear Mr. Okubo:

In an attempt to facilitate the adaption of the recommendation by the CCITT regarding the px 64 kbps coding for visual telephony ("CCITT Recommendation") by the industry, Sony Corporation hereby declares that it will grant a non-exclusive license, under its patents which are necessary to implement CCITT Recommendation, to the third parties solely for their use in compliance with such CCITT Recommendation on non-discriminatory fair and reasonable terms and conditions, provided that such third party's agrees to likewise grant to Sony Corporation the license under its own patents.

Sincerely yours,

*Jiro Aiko*  
Jiro Aiko  
Managing Director

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