SONY

ec: IC

Sony Corporation Contracts & Licensing Division
6-7-35 Kitashinagawa. Sminagawa-ku, Tokyo, 141 Japan
Cable Address: SONYCORP TOKYO Telephone. (03)5448-2111 Telex: SONYCORP J22262

Mail Address: Tokyo International P.O.Box 5100 Tokyo.

100-31 Japan Telecopier: +81 3 5448 5706

December 2, 1994

1 4 BEC 1834 3 302

Mr. Th. Irmer
Director of Telecommunication Standardization Bureau
ITU
Place des Nations
CH-1211 Geneva
Switzerland

Dear Mr. Irmer

Re: Patent Licensing Policy

Sony Corporation hereby declares that it is prepared to license its patents, both granted and pending, which are necessary to manufacture and sell implementations of H.222.0|ISO/IEC 13818-1 Standard for systems coding, to those who wish to obtain such licenses under fair and reasonable terms, on a non-discriminatory basis, provided that such parties obtaining such licenses from Sony Corporation agree to license Sony Corporation their patents necessary for Sony Corporation to practice the above mentioned standard, if any, on a reciprocal basis.

Very truly yours,

Yoshihide Nakamura General Manager

Contracts & Licensing Division

cc: Mr. Sakae Okubo,

Rapporteur for Q.2/15,

ITU-T SG15,

Graphics Communication Laboratories