



**MOTOROLA**

21 September 1998

Dr. Theo Irmer, Director  
Telecommunications Standardization Bureau  
Place des Nations  
CH-1211 Geneve 20  
Switzerland

Dear Dr. Irmer:

In the event that the proposed Recommendations (G.dmt, G.lite, G.ploam, G.test, and G.hs) are decided by the ITU-T, Motorola is not prepared to waive its patent rights, but would be willing to negotiate licenses with respect to any patent claims held or controlled by Motorola that are essential for compliance on a technological basis with the aforementioned Recommendations, provided that such parties agree to similarly license their own patent(s) to Motorola.

Sincerely,

Peter M. Bingham  
Corporate Vice President and General Manager  
Communication Transmission & Access Systems Division