

Matsushita Graphic Communication Systems, Inc.

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20-Aug-98

Mr. Th. Irmer, Director
Telecommunication Standardization Bureau
International telecommunication Union
Place des Nations
1211 Geneva 20
Switzerland

Subject: Matsushita Graphic Communication Systems Patent Statement relative to the ITU-T Q4/15 proposed Recommendations.

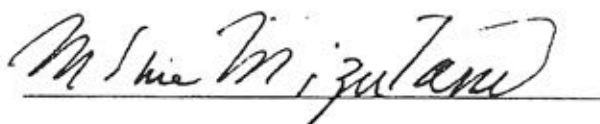
Dear Dr. Irmer,

To the extent that Matsushita Graphic Communication Systems, Inc. (MGCS) has existing patent rights or may in the future obtain patent rights which are essential to the ITU-T proposed Recommendations (G.dmt, G.lite, G.ploam, G.test, G.ref, and G.hs) being developed under Question 4/15, MGCS will grant a non-exclusive license with other parties on a non-discriminatory basis on reasonable terms and conditions (in accordance with paragraph 2.2 of the ITU-T patent policy), provided that such parties also agree to grant licenses under its own patents to MGCS on non-discriminatory basis on reasonable terms and conditions.

A party that wishes to receive further information on these license options, or to request a license, should write to:

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Sincerely yours,



Mikio MIZUTANI

Director, Research Laboratory
Matsushita Graphic Communication Systems, Inc.