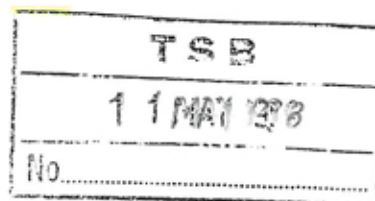




Cisco Systems, Inc.
170 West Tasman Drive
San Jose, CA 95134-1706
Phone: 408 526-4000
Fax: 408 526-4100
<http://www.cisco.com>

May 5, 1998

Dr. Theo Irmer
Director of Telecommunication
Standardization Bureau
Place des Nations
CH-1211 Geneva 20
Switzerland



Re: Intellectual Property Statement

Dear Dr. Irmer:

Should Intellectual Property, held now or in the future by Cisco, be required to practice the G series xDSL Recommendations in progress under Question 4 of Study Group 15 of the ITU, Cisco is not prepared to waive its rights but would be willing to negotiate licenses with other parties on a non-discriminatory basis on reasonable terms and conditions.

For further information please contact Robert Barr at:

Weil Gotshal & Manges LLP
2882 Sand Hill Road, Suite 280
Menlo Park, CA 94025-7022
(650) 926-6200
email rbarr@cisco.com

Very truly yours,

A handwritten signature in dark ink, appearing to read "Dan Scheinman".

Dan Scheinman
Vice President
Legal and Government Affairs

DS:bl

cc: Fabio Bigi, Head of Secretariat
Richard Stuart, V.P. Technology