Vanuatu Telecoms Market

1st November 2013





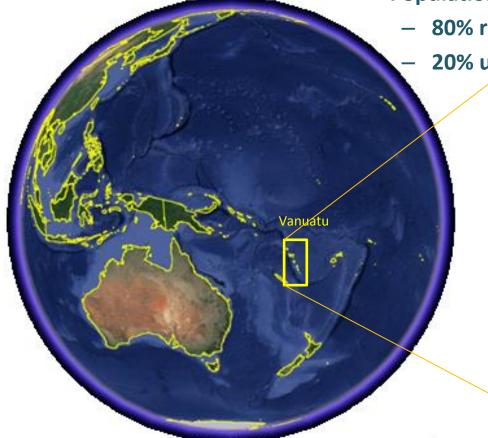
Vanuatu

- 83 Islands.. 850 Km N-S
- Sea area 12,000 Sq Km
- Total land area 5,000 Sq Km

Population: 240,000



20% urban









Liberalization in 2008

Telecoms and Radiocoms Regulation Act 2009

Objectives:

(a) Facilitate the development of the telecommunications sector; and

(b) manage radio-frequency spectrum, in order to promote national social and economic development





National ICT Policy

National ICT Priorities:

- 1. Access to ICTs in Education;
- 2. Access to ICT Infrastructure and Devices;
- 3. E-Government;
- 4. Integration of ICTs into Sectoral Policies;
- Building Trust (Mitigating Risks and Threats related to the ICT Development);
- 6. Locally Relevant Content;
- 7. Capacity Building; and
- 8. Platform for Multi-Stakeholder and Multi-Sector Coordination and Collaboration.





Government Policy Statement

 The Government's Policy expresses a commitment of the Government of Vanuatu to maximise the contribution, efficiency and effectiveness of information and communication technologies (ICTs) in achieving the National Vision of "A Just, Educated, Healthy and Wealthy Vanuatu" thereby empowering and benefiting every citizen and resident of Vanuatu. This document will serve as a tool for an effective coordination of efforts of all of the various stakeholders towards achieving this commitment.



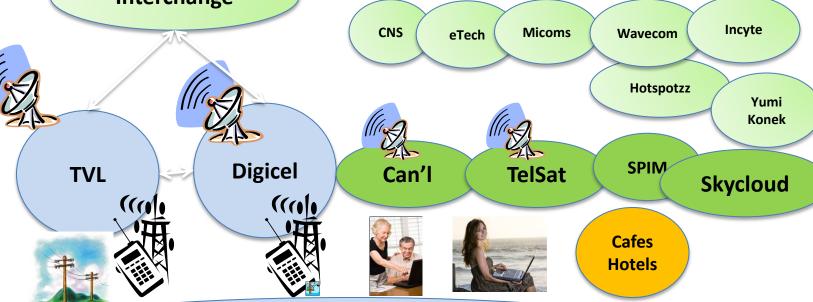


Telecoms Market



Interchange

Real Choice
Falling Prices
Increased coverage
Increased economic activity
> 85% of population access to
mobile



Gov V & D N/W

Mobile

RRS-13-Asia-Pacific

Customers

WiMax

Fixed ADSL



Nadi, Fiji

WiFi

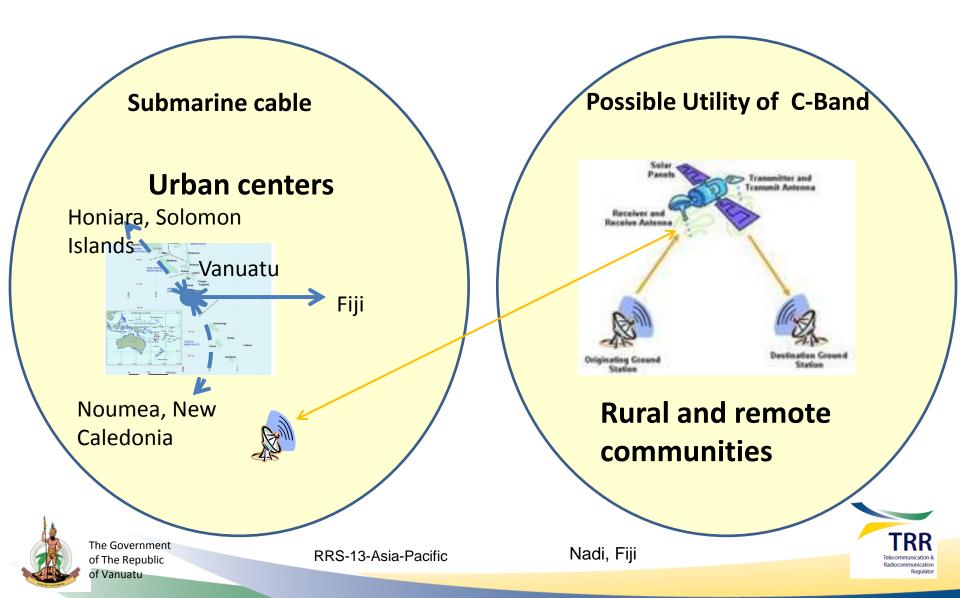
Radio spectrum utilization

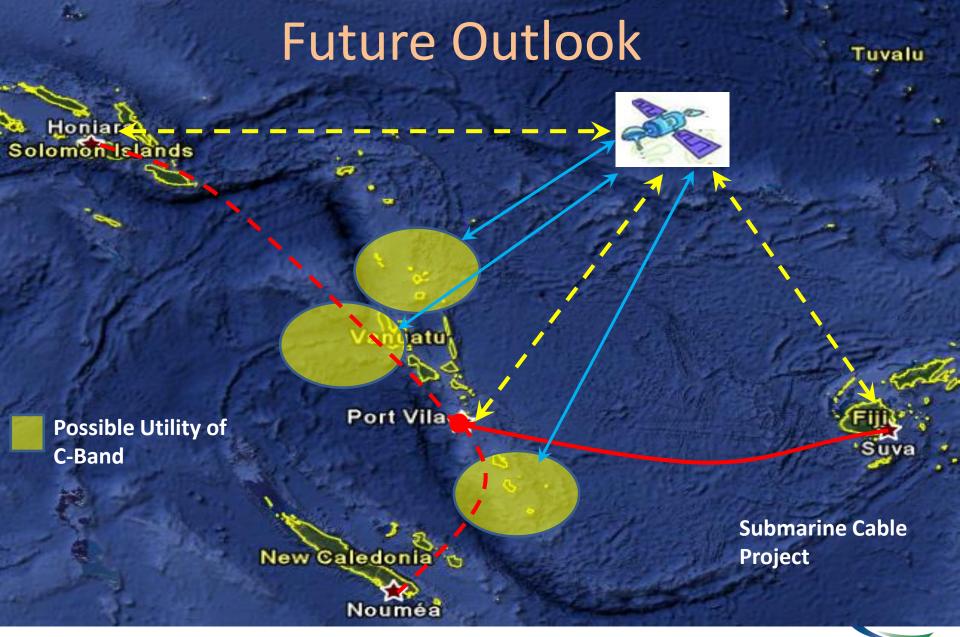
Public cellular mobile networks
Government Broadband Network (e-Government services)
Radio and television broadcasting
Maritime radiocommunications
Aeronautical radiocommunications & safety instrumentation
Emergency service and responder agencies
National defense and security services
Private radio networks
Wireless internet access
WiFi hotspots
Broadband wireless access
Rural telecommunications (tele-radio services)
International connectivity (satellite)
❖TVL, Digicel, Telsat & Can'l
Consumer wireless devices





Future Outlook









Future of C-Band

- ☐ Low latency
- ☐ Better resistance to rain fade than Ku & Ka Bands
- ☐ Back-haul links where terrestrial microwave not possible
- ☐ Satellite-based comms services to remote areas
- ☐ Backup for submarine cable alternative link
- □ Disaster recovery services that rely on satellites may be at risk without C-band
- Operator's Choice







Thank you



