











Wireless Broadband Evolution

November 2007 Mikhail Krylov Director, QUALCOMM

Mobile Services Are Becoming the Center of Life



Mobile Communication

Mobile Entertainment









Developing Markets





Location Based Services



Mobile Education



Mobile Healthcare



Mobile Retail



Wireless Broadband Evolution

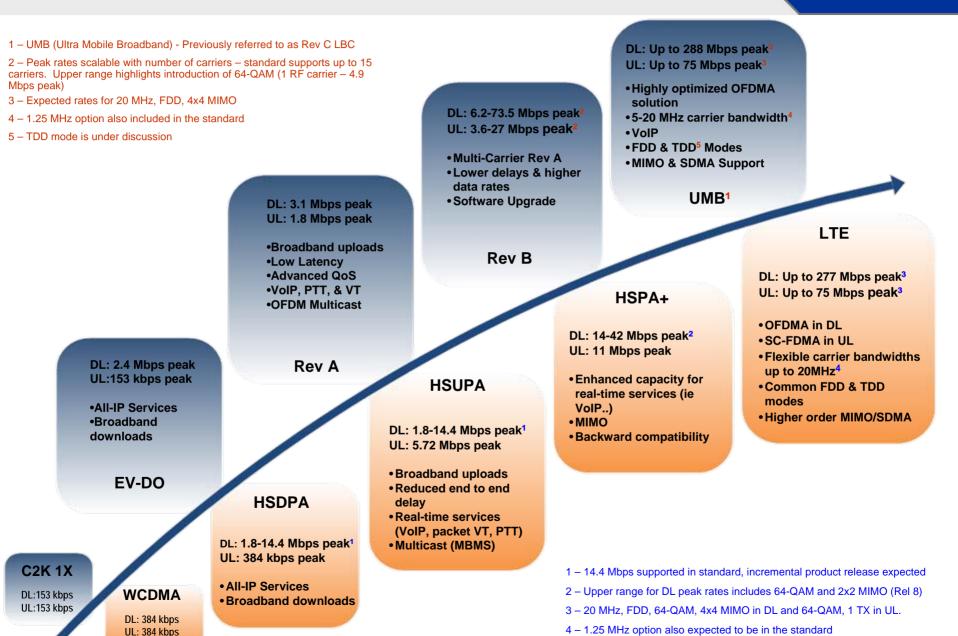




Network Evolution Mobile Device Evolution Service Evolution All-IP Network For Fixed-Mobile Convergence of Communication, User Behaviors Trend Convergence (VoIP & data) Computing & CE Platforms from Wired to Wireless Co-existence of Different Access Multi-mode Devices Connect Same Rich IP Apps and **Networks for Various Needs** to Various Access Networks Services in all Environments -Coverage, Mobility, Capacity, -Service Requirements, -Ubiquitous & Consistent Availability, Cost ... **Experience Desired** QoS, Data Rates ...

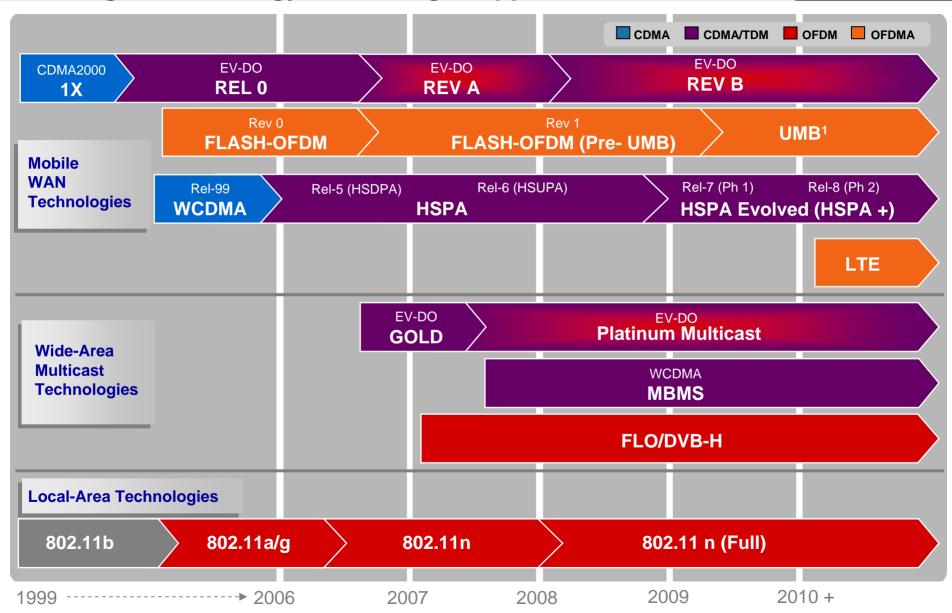
Evolution of Wireless Technologies





Wireless Evolution: The Right Technology for the Right Application





EV-DO: From Rev A to Rev B



Rev A

Key Improvements

- Designed for symmetric traffic
- Reduced latency and optimized QoS

- Increased capacity1.2 times Rel 0 forward link sector capacity
 - 3.4 timés Rel 0 reverse link sector capacity

Higher data rates

- 3.1 Mbps peak data rate on forward link
- 1.8 Mbps peak data rate on reverse link

QoS

- User based and flow based prioritization
- Enables different grades of services based on subscription level to expand the addressable market

Enhanced services and applications

- Improves user experience UL intensive apps (sending files, picture/video messaging)
- Target mass market for applications such as mobile social networking
- DO Platinum Multicast

Backward compatibility

Continued support for existing Rel 0 devices



Rev B

Key Improvements

Aggregates multiple carriers for higher performance

Increased capacity

Bigger pipe to address more users & encourage longer usage

Higher data rates

- Proportional to number of carriers aggregated
- Flexible frequency re-use configurations

QoS

Reduced delays from with delivery from a bigger pipe

Enhanced services and applications

- Significantly enhanced user experience for existing applications throughout cell coverage
- Faster Download of Higher Quality, Longer Video and Music

Backward compatibility

- Software upgrade to existing DOrA channel cards
- Continued support for existing Rev A devices

UMB (Ultra Mobile Broadband)



- Highly optimized Mobile OFDMA solution with higher performance than competing technologies
 - Advanced antenna techniques, superior interference management, optimized reverse link
- Scalable IP network architecture and advanced QoS mechanisms enable leadingedge performance
 - Support for real time services and seamless handoffs
- Enhanced user experience with higher data rates (peak, avg, cell edge), lower latency, and seamless mobility
- More flexible and affordable services with higher capacity & robust QoS capabilities
- Support for all applications ranging across all types of devices

Peak Data Rates 10 MHz, FDD

	1 X 2	2 X 2	4 X 4
FL	37 Mbps	70 Mbps	140 Mbps

	1 X 2	1X4
RL*	34 Mbps	34 Mbps

Peak Data Rates 20 MHz. FDD

	1 X 2	2 X 2	4 X 4
FL	74 Mbps	140 Mbps	280 Mbps

	1 X 2	1X4
RL*	68 Mbps	68 Mbps

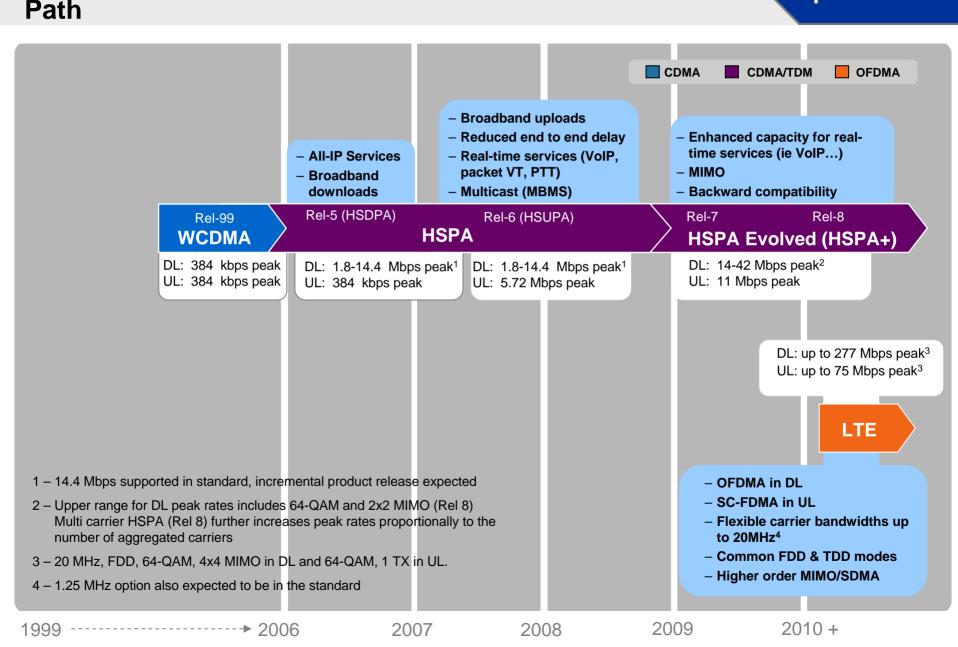
3GPP2 Evolution Offers Industry Leading Mobile Broadband Capabilities



- EV-DO was built to support all-IP services
- EV-DO Rev A supports higher data rates, increased capacity
- QoS support in Rev A enables support for delay sensitive packet Applications (e.g., VoIP, Push to Media, Video Telephony)
- Rev B provides a natural evolution in existing spectrum via software upgrade as operators add more voice and data capacity with additional Rev A cards
- Rev B provides superior user experience with consistently higher data rates and lower delays
- UMB is a highly optimized OFDMA system for wider bandwidths in new or vacant spectrum and will coexist with Rev B
- UMB's scalable IP network architecture and advanced QoS mechanisms enable leading-edge performance
- Flash is a field proven technology that provides early time to market for an OFDMA deployment

3GPP: A Well Established Mobile Broadband Evolution





HSPA



- HSDPA Key improvements on downlink
 - Shared channel transmission time, codes and power
 - Higher order modulation 16 QAM
- HSUPA Extends benefits of HSDPA to Uplink
- HSPA significantly increases capacity
 - 3x gain in DL sector capacity over R99
 - 2x gain in UL sector capacity over R99

Higher data rates

- DL peak data rates up to 7.2 Mbps (14.4 Mbps per standard)
- UL peak data rates of up to 5.76 Mbps

QoS

- Enables different grades of services
- Enhanced services and applications
 - Improves end-user experience for existing applications
 - Support for delay sensitive services and low latency networked gam
 - Enables efficient multicast transmission (MBMS)

• Backward compatibility

Continued support for Rel 99 and Rel 5 HSDPA handsets



Social Networking



Video On-Demand



 HSPA+ enhances R6 HSPA to significantly increase performance in a 5MHz carrier bandwidth

- Doubled data capacity over HSPA*
- Almost 3x Voice capacity through VoIP
 - Using VoIP frees up significant data capacity

Higher data rates

- DL: 14-21 Mbps peak (no MIMO)**
- DL: 28-42 Mbps peak (2x2 MIMO)**
- UL: 11 Mbps peak

Enhanced services and applications

- Enhances system capacity for VoIP and other lowthroughput delay sensitive applications
- Reduced set-up times, enhanced support for real time services (Packet VT, VoIP and enriched V+D applications)

Backward compatible

Continued support for Rel. 99 and HSPA terminals

QUALCOMA
Tull
7:52p
Video Conference
Video Conference
QUALCOMA



Packet Video Telephony



Push to Talk
Push to Media

^{*} Numbers based on advanced receivers at node B and UE

^{**} Upper range for DL peak rates includes 64 QAM. 28 Mbps is supported in R7

Long Term Evolution (LTE)



- Optimized Mobile OFDM solution suitable for wider bandwidth deployments (up to 20 MHz)
 - OFDMA in DL and SC-FDMA in UL
 - Same principles as HSPA+ : Link Adaptation, HARQ, MIMO, etc.
- Flexible bandwidth usage for TDD and FDD Modes
 - Variable bandwidths up to 20MHz supported
- High peak data rates
 - 277 Mbps DL / 75 Mbps UL in 20MHz*
- Increased cell edge coverage and data rates by use of Frequency Reuse techniques
- High capacity fully integrated Single Frequency Network (SFN) broadcast and multicast support
- Interoperable with existing 3GPP technologies and multi-mode devices will provide seamless user mobility



HSPA+ And LTE Are Complementary



HSPA+ - Deployments optimized for 5 MHz Carriers (1 - 4)

- The natural and most economical upgrade from HSPA
- Increased peak, average & cell edge rates
- Enhanced capacity for real-time services (VoIP, VT, PTT)
- Backward compatible
- MIMO support

LTE – Deployments optimized for wider bandwidths up to 20MHz

- Optimized mobile OFDMA solution for new and unused spectrum
- Flexible bandwidth usage with FDD and TDD modes
- Higher capacity and higher peak rates through wider bandwidths, higher order MIMO and SDMA support
- Interoperable with existing 3GPP networks



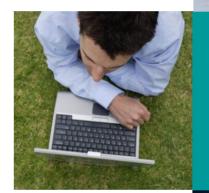
3GPP Evolution Offers Industry Leading Mobile Broadband Capabilities

- HSDPA provides broadband downloads and significant increase in DL capacity
- HSUPA provides broadband uploads and significant increase in UL capacity
- QoS support in HUSPA enables support for delay sensitive packet applications (e.g., VoIP, Push to Media, Video Telephony)
- HSPA+ enhances R6 HSPA to significantly increase performance in a 5MHz carrier bandwidth
- HSPA+ further enhances capacity for delay sensitive applications
- LTE is an optimized OFDMA system for wider bandwidths in new or vacant spectrum and will coexist HSPA+

Challenging Steps to Select a Mobile Notebook



- Today's Process: Limited by Mono-Mode Technology
 - Complicated technology/carrier decision process for end-user
 - No freedom of technology choice after purchase
 - Restricted global mobility
 - Forces notebook OEM to create variety of SKUs
 - Delays time to market
 - Inhibits cost reduction
 - Limits economies of scale
 - Results in low volume
 - ~1% of 100M notebook units per year



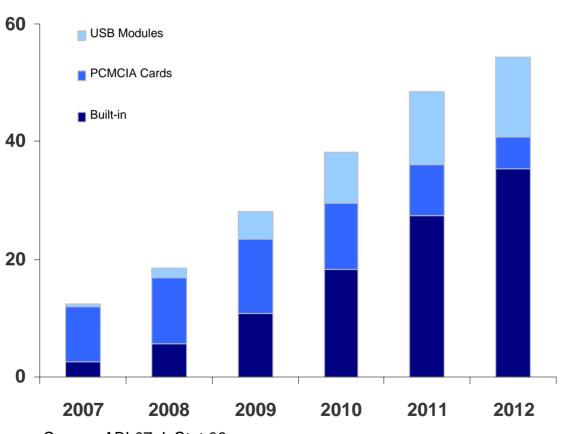
Searching for network...





Demand for Built-in Mobile Internet is Growing

3G Mobile Computing Market Forecast



Source: ABI-07, InStat-06

Notebook models

 Notebooks with Mobile Internet built in will be the majority by 2010

Subscriptions

12M subs per yearnow - growing>20M next year

Delivering Global Mobile Internet – Today!



Highly Integrated



Reliable Connectivity

Optimized Performance

Gobi technology includes

- Multi-mode chipset for global connectivity
- Software stack and API for streamlined network certification
- Module reference design for reduced costs and time to market

Benefits to wireless ecosystem

- Brings global connectivity that is popular in PDAs to notebook computers
- Enables global connectivity for the end-user
- Improves the user connectivity experience
- Streamlines inventory and supply chain logistics aimed to reduce costs
- Provides greater functionality
- Enables LBS services, asset tracking, antitheft with built-in GPS functionality

Global Mobile Internet – Today!



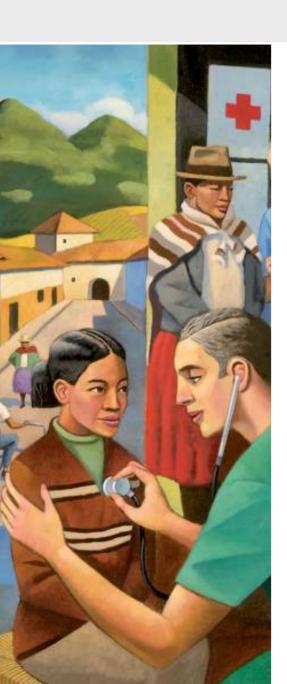
Qualcomm's Gobi Technology

- Delivers wireless communication technology to make mobile internet enabled notebooks mainstream
- Provides transparent global connectivity for end-users
- End-user confidence in purchase decision no complexities, no compromise
- World coverage unifies wireless high-speed networks
 - CDMA2000® 1X, EV-DO, EV-DO Rev. A
 - GSM, GPRS, EDGE, HSDPA, HSUPA
- Streamlines notebook manufacturer supply logistics aimed to reduce costs
- Internet, email, VPN, mobile TV, music downloads and more
- Provides popular mobile GPS functionality on notebooks

Gobi You. Wherever You Are







WIRELESS REACH: A NEW QUALCOMM INITIATIVE

QUALCOMM believes access to advanced wireless voice and data services improves people's lives.

Worldwide partnerships use advanced wireless technology solutions to provide new ways for people to communicate, learn, access healthcare and reach global markets for economic development.

A Global Wireless Initiative

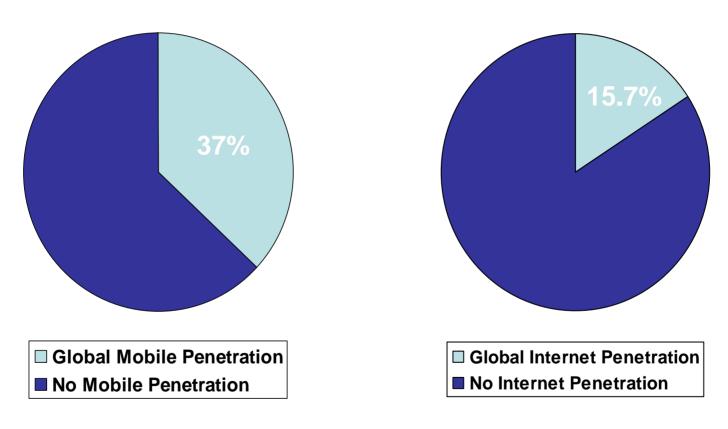




A Global Wireless Initiative



Current State of the World: A Digital Divide Exists



For every 100 people worldwide, less than 40 have a mobile phone. Even fewer have Internet access

Peru: Remote Mountain Surgery



Partner: Kausay Wasi Health Clinic, FACES Foundation

Execute: Laptops, datacards, printers, webcams

Innovate: Critical medical care for >12,000



HEALTHCARE

China: Rural Innovation & Business



Partner: PlaNet Finance, China Unicom

Execute: Mobile phones and service

Innovate: More efficient small businesses



"(SMS) allows me to know when is the best time to buy, when I should buy more and when I should buy only what I need until the price drops."—Yanchi County farmer, Ningxia province

ENTREPRENEURSHIP

A Global Wireless Initiative





Why Wireless Connectivity Matters

"A 1 point increase in mobile penetration is correlated with an increase in GDP per capita of USD \$322."

"A 1 point increase in Internet penetration is correlated with an increase in GDP per capita of USD \$551."

Source: TMG Telecom and ITU World Telecommunications Database Statistics; 2004













THANK YOU