



Seminar Closing: Conclusions and Closing Remarks



*ITU/BDT Regional Seminar on Mobile and Fixed
Wireless Access for Broadband Applications for the
Arab Region*

Algiers, Algeria, 19 22 June 2006



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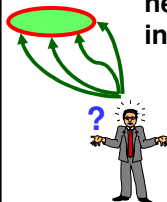
Introduction



- This presentation, prepared in real time to reflect the key points in ~50 presentations (~1414 slides!) and discussions, aims to provide a summary of the workshop and to provide an aid to more in depth review of the material contributed.

Quotations

- “When you get to a fork in the road, take it!” *
- “Prediction is very difficult, especially about the future.” **
- “We always over-estimate the change that will occur in the next two years, and underestimate the change that will occur in the next ten years.” ***



* Yogi Berra, American baseball player
** Neils Bohr, Danish Physicist
*** Bill Gates, Chairman, Microsoft Corporation

Key Overall Messages

- ★ • **Telecommunications: engine for economic growth**
- ★ • **Voice important, but ensure build-out includes data capability for IP-based services, internet access**
- ★ • **BWA: key technology for bridging the digital divide:**
 - WiMAX available now, global
 - Complements 3G, Wi-Fi, Bluetooth
- ★ • **Many advanced tools can assist decision-making**
 - Business, technology, deployment
- ★ • **Media/telecom/data convergence leading to service/device/network convergence**
 - Key enabler: bit rates with new radio access technologies
- ★ • **Strong industry alignment of visions, perspectives**

Let's make it happen!

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Opening (1/2)

Welcome Address



- **Brahim Ouarets** (Président Directeur Général, Algérie Télécom)
 - Warm welcome to delegates
 - Algeria recognizes telecommunications is the engine that drives economic development and is investing accordingly

Welcome Address



- **Boudjemaâ Haichour** (Ministre de la Poste et Technologies de la Communication et de l'Information, Algérie)
 - Warmly welcomed participants
 - Strong growth of telecoms in Algeria: mobile, internet access (ADSL), increasing PC ownership, ...
 - desire to implement e-medicine, e-government, etc: requires availability of high capacity communications

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Opening (2/2)



ITU/BDT Projects in the Region

- **Miloud Ameziane** (ITU BDT Regional Office)
 - Welcome on behalf of ITU-BDT
 - Noted a number of upcoming events of interest to the region



Introductory remarks/Keynote address/ITU Structure

- **John Visser** (ITU)
 - Seminar outline
 - ITU structure, mandate and roles of Radio, Telecommunications and Development sectors
 - Sectors work together to meet the needs of all involved in telecommunications



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Session 1: Introduction to Wireless Broadband (1/2)

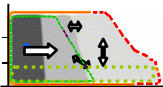


Session Chairman: Mokrane Akli (Algérie Télécom)



1. Global BWA in ITU

- **Colin Langtry** (ITU-BR), presented by John Visser
 - Overview of ITU activities and standards on BWA: Fixed and Mobile, IMT-2000, IMT-Advanced, and Satellite
 - Q: Boundary between NB/BB? A: Primary Rate: T1 / E1



2. ITU-D Report on Broadband Activities

- **Samantha Craig** (Rapporteur ITU-D Q. 20/2)
 - Details on BWA studies and planned deliverables in ITU-D
 - “Connect the World” initiative (www.itu.int/partners/index.html), recent examples



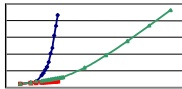
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Session 1: Introduction to Wireless Broadband (2/2)



3. ITU Development Activities on Wireless Communication

- **Riccardo Passerini** (ITU-BDT)
 - Digital divide is narrowing
 - BWA an essential technology for bridging the digital divide: speeds process, makes ICT access more affordable, easier to deploy
 - Industry shifts to IP-based, to mobile, to portable Internet, have a positive effect:
 - especially in developing countries: mobile >> fixed
 - Universal service:
 - mobile and BWA do not fit conditions in Europe
 - should developing world be treated the same way?



Session 2: Broadband Programs and System Implementation (1/3)

Session Chairman: Bilel Jamoussi (Nortel)



4. BWA: Enabling Broadband Qatar



- **Data Sharan Mishra** (Qatar Telecom - Qtel)
 - BWA is essential where Cu infrastructure not available
 - Bandwidth required per service and per user increasing
 - BWA designed to deliver high quality voice & data services



5. Réseau d'accès haut débit d'Algérie Télécom

- **Mokrane Akli** (Algérie Télécom)
 - Recognition of need for high speed access as key enabler
 - Desire to substantially advance ICT infrastructure in Algeria
 - Multiple projects underway to provide high speed access



Session 2: Broadband Programs and System Implementation (2/3)

6. WLL CDMA, Expérience de Tunisie Télécom



- **Afef Alimi** (Tunisie Télécom)
 - 2 pilot projects: WLL CDMA in 450 MHz band
 - WLL CDMA is an alternative in suburban areas up to ~7Km
 - Necessary to consider alternate solutions as well: WiMAX, EDGE, UMTS

7. Réseau backbone national fibre optique large bande d'Algérie Télécom



- **Mustapha Lounis** (Algérie Télécom)
 - Overview of Algerian fiber backbone
 - High capacity infrastructure with multiple connections to neighbouring countries in Africa and across the Mediterranean
 - A key resource for telecommunications in Algeria

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Session 2: Broadband Programs and System Implementation (3/3)

8. WiMAX trial in rural Canada - Case Study: Netago Wireless



- **John Visser** (Nortel)
 - WiMAX trial underway in rural Alberta, Canada
 - Highly successful with satisfied operator and happy users
 - Going commercial in summer 2006
 - Spectrum: work closely with Regulator
 - Services: site engineering; wireless experience important
 - Partnerships, relationships important for success

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Session 3: Regulatory aspects of Wireless Broadband (1/3)



Session Chairman: Mouloud Irzouni (Algérie Télécom)

9. Le développement de la technologie WiMAX: Situation et Perspectives en Algérie



- **Leïla Cherid** (Autorité de Régulation des Postes et Télécommunications/ARPT, Algérie)
 - Many points favour WiMAX: rapid evolution, non-proprietary, complements other BWA technologies, IP packet-based, ...
 - Algerian WiMAX experience is at its start, but it is promising



10. Wi-MAX: Cas de la Tunisie

- **Sami Derouiche** (Agence Nationale des Fréquences, Tunisia)
 - 802.16 complements 802.11: complete WAN-MAN solution
 - WiMAX has many advantages: helps reduce digital divide
 - Several other technologies are emerging for providing BWA

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Session 3: Regulatory aspects of Wireless Broadband (2/3)



11. WiMAX Regulatory and Spectrum issues



- **Turhan Muluk** (Intel)
 - BB is vital & WiMAX is real solution for true personal mobile BB service in developing and developed countries :
 - Standards and certified products are ready, with commercial fixed deployment today, mobile WiMAX is coming
 - To benefit, regulations and spectrums should be ready.

12: BWA in Italy - The WI-FI and WIMAX Experience

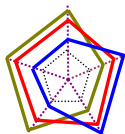


- **Fabrizio Savi** (Telecom Italia)
 - Review of Wi-Fi regulation, relaxed requirements from 2005
 - WiMAX trial launched Jul 2005: spectrum 'borrowed' from military; sensitive to interests of UMTS operators

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Session 3: Regulatory aspects of Wireless Broadband (3/3)

13bis. Mobile WiMAX Technique & Solution



- **Fareed Al-Attaie** (ST-Samsung Company, Syria)
 - Mobile WiMAX encompasses fixed WiMAX
 - See WiMAX as part of 4G
 - WiMAX is a key service enablers for “anytime, anywhere, any device” IP-based personal broadband services
 - Mobile WiMAX provides the means to realize converging services: voice, data, entertainment, finance, broadcasting

Session 4: International Wireless Broadband Standards (1/2)

Session Chairman: Nataša Gospić (U. of Belgrade)



14: BWA Standards and Spectrum



- **José Costa** (Nortel); presented by John Visser
 - Overview of ITU activities: BWA, NGN, WMAN, RLAN, IMT
 - BB wireless MANs based on IEEE, ETSI standards, work on RLANs & IMT leading to ubiquitous BB wireless access
 - ITU spectrum allocations will enable global BB systems

15: Information on IEEE 802.20 on Mobile Broadband Wireless Access



- **Luigi Gasparollo** (Qualcomm Incorporated)
 - Summary of technology being standardized in IEEE 802.20, including comparisons with WiMAX; positioning 802.20 as most advanced long term evolution path beyond 3G

Session 4: International Wireless Broadband Standards (2/2)



16: WiMAX Forum RWG: Regulatory issues and progress in support of WiMAX deployment

- **John Visser** (Nortel on behalf of WiMAX Forum)
 - Summary of WiMAX Forum vision, charter, principles
 - Why "WiMAX Forum Certified™" and why it's valuable
 - Activities of RWG: emphasis on "WiMAX friendly regulation"



17: ETSI Technical Committee BRAN and some applications



Bernd Friedrichs (Ericsson), **Mariana Goldhammer** (Alvarion); presented by John Visser

- HiperAccess, HiperMAN, HiperLAN
- Significant effort on test specs, basis for "WiMAX Forum Certified™"
- Works closely with IEEE 802.16 and WiMAX Forum



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Session 5: Broadband Technologies and Solutions (1/6)



Session Chairman: Nataša Gospić (U. of Belgrade)



18: 3G/UMTS & its evolution: worldwide deployments and services, perspectives for the Arab Region

- **Jean-Pierre Bienaimé** (Chairman, UMTS Forum); presented by Rémi Thomas (Orange)
 - Deployment of W-CDMA, EDGE, both, now widespread
 - HSDPA providing high speed mobile broadband, making high b/w services (mobile TV, music, etc.) a market reality



19: CDMA 2000 at 450 MHz: Present and Future for the Middle East and Africa

- **George Mansho** (CDG)
 - Emerging Markets need voice and internet access on affordable devices; 450 & 800 MHz for geographic coverage



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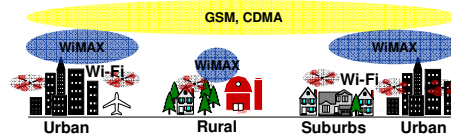
Session 5: Broadband Technologies and Solutions (2/6)

20: WiMAX Forum– Enabling Personal Internet



• Bilel Jamoussi (Nortel)

- WiMAX is part of an ecosystem enabling personal Internet
- Attractive business proposition, open standard, low cost, multi-vendor



21: 3G CDMA Broadband Wireless



• Luigi Gasparollo (Qualcomm Incorporated)

- There is a significant BWA market opportunity
- Need to ensure that all options are considered
- Suggested criteria: technical performance, time to market, cost and scale, business case

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Session 5: Broadband Technologies and Solutions (3/6)

22: Accès large bande satellite d'Algérie Télécom Satellite ATS



• Nabil Chouam (Algérie Télécom)

- Brief history of ATS followed by information on services, coverage, satellite technologies and coverage
- Multiple satellites provide a range of services

23: Developments in EVDO Wireless Broadband Access Networks



• Hamdi Breik (Lucent Technologies)

- Wireless innovations driven by demand for data rates and bandwidth, flat IP-based architecture, converging services
- Standards evolving in parallel and converging*: 3GPP (UMTS, HSPA+, LTE), 3GPP2 (EV-DO Rev. C), IEEE (802.16/WiMAX, 802.20)

* Mathematically impossible! Reality: moving from parallel to convergence



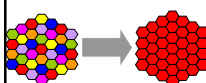
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Session 5: Broadband Technologies and Solutions (4/6)



24: IMT-2000/UMTS delivering full BWA

- Rémi Thomas (Orange France)
 - UMTS & evolution (HSDPA, HSUPA, ...): solution for BWA
 - Protects investment, enables smooth migration while keeping benefits of GSM (security, worldwide coverage)
 - Evolution: basic & BB services to 14 Mb/s with HSDPA
 - GSM, UMTS in bands <600 MHz are cost effective



25: WiMAX Wireless Networks in rural area



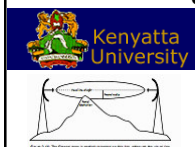
- Roland Thies (Alcatel)
 - WiMAX is the way to connect the next billion users
 - WiMAX complements 3G and is part of the LTE
 - Users "want it all", and at the lowest possible price
 - Approach should not be limited by "old style" thinking



Session 5: Broadband Technologies and Solutions (5/6)

26: Basics of Broadband Wireless Technology

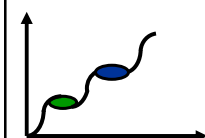
- Jared Baraza (Kenyatta University, Kenya)
 - Radio is a very important tool for modern communications but is a complex transmission medium
 - Higher data speeds & bandwidth, less available spectrum: must design radio with narrow channels, tight power control



27: Broadband Network Rationalisation and it's effect on prices



- Mahmood Faraj Ali Hashimi (BATELCO, Bahrain)
 - Converged services: increase demand for cost effective transmission capacity
 - Complementary and package of Wireless and Wireline
 - Customers mix mobility and wireless: get right requirement
 - To gain trust: start with Wi-Fi



Session 5: Broadband Technologies and Solutions (6/6)

27bis: VSAT Applications Delivering Broadband Services in Sudan

- **Salma Nasir Elseed** (Sudan)
 - 1994 Sudan Telecommunications Public Corp. became:
 - Sudan Telecommunications Co. (Sudatel), private co.
 - National Telecommunications Council (NTC), regulator
 - While penetration is low, growth rate is high
 - National fibre backbone misses many
 - Hindered by monopoly, need for less restrictive regulation
 - VSAT is a possible solution to enhance the availability of broadband, and a means to enhance the situation for the Sudanese people



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Session 6: Broadband Technologies and Solutions (1/4)

Session Chairman: Oscar Gonzalez Soto (ITU)

28: Réseau multiservices large bande de technologie IP/MPLS d'Algérie Télécom

- **Amrane Raouli** (Algérie Télécom)
 - Description of MPLS core network, access and services
 - NGN ready, integrates existing NWs, enables convergence

29: From GSM to UMTS and HSDPA: The BWA solution

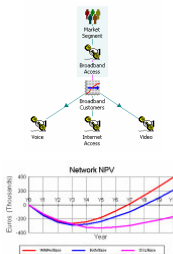
- **Rémi Thomas** (Orange France)
 - Architecture, coverage of UMTS & EDGE BB mobile NW
 - Features and services, some commercial results
 - Achieving high QoS in a dense UMTS environment
 - Moving to HSDPA with **NORTEL** and **ALCATEL**



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Session 6: Broadband Technologies and Solutions (2/4)

30: The business case for WiMAX vs. DSL in rural areas



- **Robin Bailey** (Analysys Consulting Ltd.)
 - Described and demonstrated a software tool useful in making business decisions on which technology to deploy.
 - Demonstration looked at WiMAX vs. DSL, including variations in uptake, other options.
 - Emphasized need to consider technology independent customer behaviour as part of process of using model.
 - STEM user group meeting: 20–21 Sep 2006, Cambridge, UK

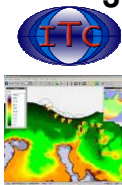
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Session 6: Broadband Technologies and Solutions (3/4)

Session Chairman: Robin Bailey (Analysys)



31: Planning of Broadband Wireless Access for Rural and Remote Areas



- **Ignat Stanev** (International Teletraffic Congress, Bulgaria)
 - Need service/market forecasting, access network optimization, terrain analysis to apply planning tools
 - Case studies: Muscat-Oman, Papua New Guinea, Stuttgart

32: Tools for Radio planning and Implementation in a Wireless Network

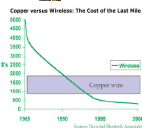


- **Jared Baraza** (Kenyatta University, Kenya)
 - IMT-2000 brings new applications and services to customers
 - Must obtain spectrum before investing in IMT-2000 systems
 - Proper design & planning necessary: demo'd software tool

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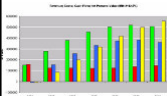
Session 6: Broadband Technologies and Solutions (4/4)

33: Planning of BWA for Rural & Remote Areas using Public-Private Partnership Scheme: Indonesia



- **Loso Judijanto** (Ministry of Information and Communications Technology, Indonesia)
 - Telecoms overview: good progress but more to be done
 - Declining wireless costs: apply to “Ringing Village” to “Smart Village” program, initially for basic service in remote villages, ready to support internet access on same infrastructure

34: Case study - planning of different broadband solutions in last mile for urban and suburban areas



- **Ignat Stanev** (International Teletraffic Congress, Bulgaria)
 - Described planning process for evaluation of BB solutions
 - Careful planning and comparison of economics essential
 - Study performed with network planning tools and real data

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Session 7: Fixed Mobile Convergence (1/3)

Session Chairman: John Visser (ITU / Nortel)



NORTEL

35: Mobile Next Generation Networks: An evolutionary path to NGN

ALCATEL



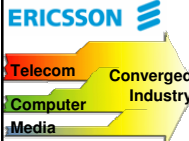
- **Roland Thies** (Alcatel)
 - Key aspect of NGN: separation of control and transport
 - NGN based on 3G UMTS R4/R5, CDMA2000 1x EV-DO
 - Common transport backbone for voice and data, on ATM or IP
 - Unified, merged services: standard access independent interfaces, independent of access type

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Session 7: Fixed Mobile Convergence (2/3)

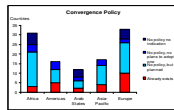
36: Ericsson View on Telecom Technology and Services Convergence

- **Wally Hariz** (Ericsson)
 - Media/telecom/data: new battleground & business models
 - Leads to service, device and network (IMS) convergence
 - Key enabler: bit rates with new radio access technologies
 - “Always Best Connected” (seamless access transitions)



37: A new regulation for converging services

- **Fabrizio Savi** (Telecom Italia)
 - There are many instances of privatization and liberalization; many moving to technology neutral light regulation
 - Success from synergies, optimizations, converged services
 - Need to match technology time constants in move to common network for all services, but still ensure fair competition

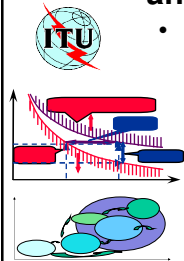


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Session 7: Fixed Mobile Convergence (3/3)

38: Convergence Strategy for a Universal Operator and role of Business Planning

- **Oscar Gonzalez-Soto** (ITU)
 - Customize modeling to situation: one size does not fit all
 - Best solution applies appropriate technology in each area
 - Many potential areas of convergence: service, network, radio access, operational, terminal; economies of scale are key
 - Use tools to model, maintain business indicators: multi-service, multi-customer approach for maximum returns



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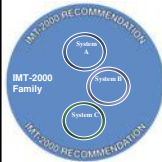
Session 8: Migration/Evolution – Guidelines for Developing Countries (1/6)

Session Chairman – John Visser (ITU / Nortel)



NORTEL

39: Guidelines on smooth transition ... to IMT-2000 for Developing Countries



- Nataša Gospić (ITU-D Rapporteur Q. 18/2)
 - Developing countries entering global e-economy markets
 - Telecom traditionally technology and supply driven, becoming end user and market driven: IMT-2000 is ready to meet needs
 - Mobile BB access enables personalized service portability across network boundaries and between terminals
 - Base transition on key aspects: demand, investment, revenues

*Presentations in this session are summarized
in the order in which they were given.*

Session 8: Migration/Evolution – Guidelines for Developing Countries (2/6)

40: Spectrum Considerations & Licensing Aspects for Migration of 2nd Generation Systems to IMT-2000



- Samantha Craig (Qualcomm)
 - Spectrum is a scarce and critical resource
 - Considerations in assigning frequencies reviewed
 - Presented overview of spectrum identified for IMT-2000
 - Bands are identified for IMT-2000 systems and services, not specific technologies
 - Bands <600MHz: cost and coverage advantages a good match to developing country needs
 - IMT-2000 key role in achieving universal access for Africa
 - Recommending flexible spectrum policies

41: Refarming spectrum from 2G to 3G



- Roberto Ercole (GSMA)
 - Not presented

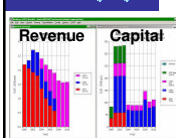
Session 8: Migration/Evolution – Guidelines for Developing Countries (3/6)

42: Conducting auction for allocating frequency for IMT-2000: The case study of Indonesia



- Loso Judijanto (Ministry of ICT, Indonesia)
 - Auctions provide effective, transparent process of allocation
 - Auction design: must suit market and policy situation
 - Auction design: simple to manage with limited resources
 - Learn from other countries' experience!
 - High costs and fees not a necessary part of auction process!

48: Adding data revenues in transition from GSM to UMTS



- Robin Bailey (Analysys Consulting Ltd.)
 - Model used to illustrate effects of revenues and licensing fees as part of developing business case analysis
 - Consider distinctions among different customer revenue types, demand, geographical aspects and deployment aspects
 - Modelling should be "detailed enough" to meet needs

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Session 8: Migration/Evolution – Guidelines for Developing Countries (4/6)

43: Licensing Aspects



- Riccardo Passerini (ITU-BDT)
 - Background on licensing, supplements Indonesia presentation
 - Briefly described hybrid approach: combination of "beauty contest" and auction; described tools for decision process
 - Emphasized need to tailor approach to local circumstances



44: New ITU-D Q. 18/2 "Implementation aspect of IMT- 2000 and systems beyond IMT-2000 for developing countries"



Q.18/2

- Title
- Issues
- Outputs
- Inputs

- Nataša Gospić (ITU-D Rapporteur Q. 18/2)
 - Issues for study:
 - Ways to implement IMT-2000, including satellites
 - Key elements for cost effective implementation, evolution
 - Propose content for ITU-D training modules on IMT-2000
 - Impact on women, youth, indigenous people, disabled
 - Information on systems beyond IMT-2000

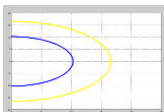
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Session 8: Migration/Evolution – Guidelines for Developing Countries (5/6)

45: Introduction of 3G technologies in 2G bands, the example of UMTS-900



Jesús de Viguri Garay (Nortel)



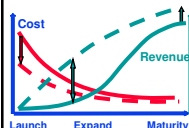
- Optimum solution for rural rollout: coverage, fewer sites
 - Access capex savings due to need for fewer Node B units
- A good solution when 2G and 3G networks merge
 - Good indoor coverage in urban areas
- Node B products and terminals will be available very soon

46: Business Planning and Migration to 3G



Oscar Gonzalez-Soto (ITU)

- Dynamic and flexible modelling essential to study key economic factors in developing business case
- High impact on profitability
 - Sharing infrastructure to decrease costs
 - Stimulate service take-up rate to increase revenues
- Critical multiple dimensioning criteria for QoS in 3G



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Session 8: Migration/Evolution – Guidelines for Developing Countries (6/6)

47: Réseau Mobile 3G d'Algérie Télécom Mobile MOBILIS



- Fayçal Touati (Algérie Télécom MOBILIS)
 - Overview of Algerian market & position of MOBILIS in market
 - Users want high quality advanced services, high speed access
 - 3G target: high end, multimedia users
 - Approach: cost effective deployment (infrastructure reuse), upgradeable nodes, integration into existing network, service continuity

49: MVNO an efficient alternative to develop telecommunications services market

- René Andreescu (Polytechnic School of Bucharest Association)
 - no presentation

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Panel Discussion

Topic: How to foster regional and global cooperation for development of wireless broadband?

Moderator:

- John Visser, ITU / Nortel

Panellists:

- Fabrizio Savi, Telecom Italia
- Samantha Craig, Qualcomm
- Nataša Gospić, ITU-D Rapporteur Q.18/2
- Loso Judijanto, Indonesia Ministry of ICT
- Mustapha Lounis, Algérie Télécom
- Oscar Gonzales Soto, ITU
- Nabil Choubam, Algérie Télécom
- Mahmood Faraj Ali Hashimi, BATELCO

Thank you!

