Broadband Wireless Access - Enabling Broadband Qatar

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Broadband Service Option

	Wireline	Wireless
	xDSL Fiber	3G 1x EVDO
	Cable	Broadband Wireless • WiFi Hot Spot • WiFi Mesh • WiMAX Satellite
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Wireless Concept

- Subscribers farther from the base station use lower modulation efficiency (adaptive modulation)
- Capacity depends on distribution of subscribers sharing the channel
- Range decreases as operating frequency increases
- Range greatly reduced in non-line-of-sight vs. line-of-sight
- Life gets much more complicated with mobile clients



Rural & Urban Requirement

Rural Needs

BWA for affordable broadband access Little/no profit motive= Government involvement Digital Divide

Urban Needs

Wi-Fi, mesh Focus on mobility and amenity, not access WiMAX for backhaul Profit motive for private operators Government as catalyst Digital Divide

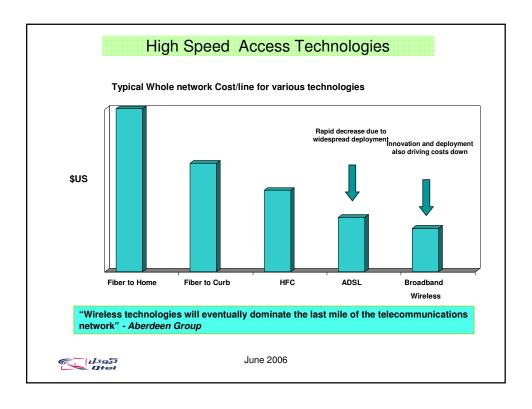


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Customer's Requirement

- Starved for Cheap Access
 - Costs are rising
 - 30-50% of WAN costs
 - · Increases 5-10% / year
 - No access providers to choose from
 - More dependence on a single access provider (ILEC)
 - · Less redundancy
- Next-generation access options are widely UNavailable
 - Metro dark fiber is nowhere
 - Ethernet WAN (VPLS) in early stage, and 2+ years to widespread availability

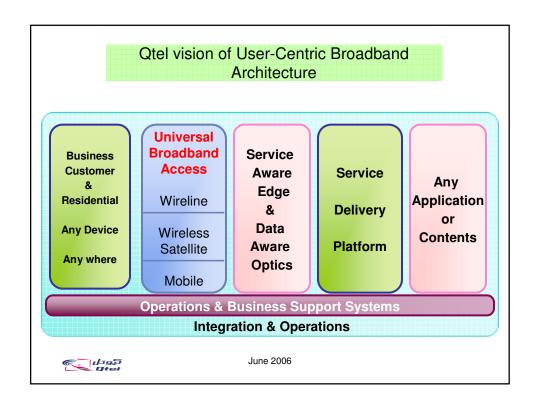


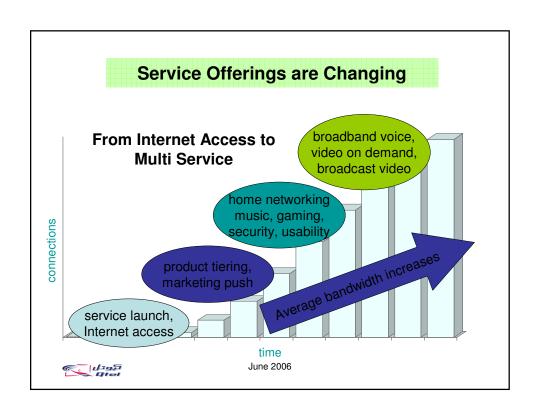


Why to Deploy BWA

- Where copper is prevalent "Wired ADSL" deployment will undoubtedly be the key technology access for broadband internet deployment, other technologies have complementary roles.
- The eventual mix of technologies used to deploy the access network for internet is unknown, but will dominated by Copper based ADSL.
- Wireless ADSL is the key complementary technology.
- Telco's without access to copper networks must invest in Wireless systems.
 - Or face losing market share to carriers who rollout "Wired" ADSL services
- Telco's <u>with</u> access to copper network must invest is Wireless Access systems.
 - To ensure that they can reach the 40-50% of users whose copper pairs are not suitable for "Wired ADSL".







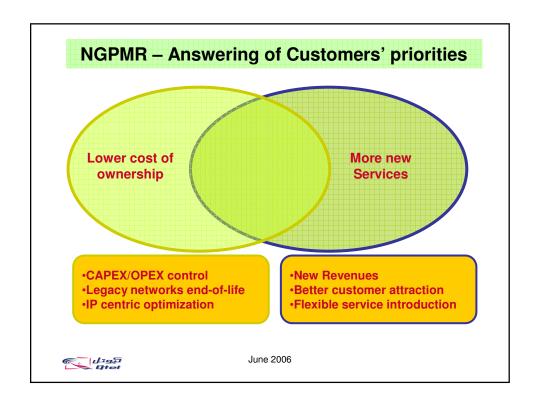
New Generation Point to Multi-point Radio (NGPMR)



Called Broadband Wireless in Access (BWA) or Fixed Wireless Access (FWA)

NGPMR is a system that connects subscribers to the Public Switched Telephone Network (PSTN) and ISP using radio signals as a substitute for copper for all or part of the connection between the subscriber and the Switch/Router





NGPMR Background Prior to 2004 Why NGPMR Voice (Service): Convergence and future-proof Toll Quality POTS Customer loyality Transparency to Supplementary Services Key Factors: Supports G3 and Super G3 Fax No Broadband & POTS features Supports CLI Replacement of Outdated equipment Operates when power is down Vacation of frequency for 3G ADSL (Service) No NMS Always-On Packet Data Timeline: 256/64 kbit/s Started in April 04 512/128 kbit/s MC approved in May 2004 1.5 Mbit/s / 384 kbit/s Tender Evaluation submitted August 04 in 2 Mbit/s / 512 kbit/s favour of Airspan Quality: MC has re-tendered due Business case - Latency less than 5ms Approved in January 05 for Airspan Availability Up to 99.99% Scope of Work (15 BS & 1500 CPE): Survey Internal Cabling Installation Simple to Install Commissioning Operation Range: Maintenance Supports Deployment beyond 3km Better than 70% coverage if within range June 2006 दिश्यो Qtel

