



Training workshop on the software for the calculation of costs, tariffs and rates for telephone services (COSITU)

TEST 1

- a. Calculate endogenous tariffs and rates based on GSMNET data provided in the document entitled "Mobile Case"
- b. Calculate retail prices for GSMNET

TEST 2

(Participants must import the session named Telcor.itu from the server)

Telcor is imposed a cap on monthly rental fee and on retail prices, and 25% of its customers are using prepaid cards.

- a. Which services can GSMNET offer to Telcor
- b. How much should those services be charged to TELCOR?
- c. How much should those services cost to Telcor's customers?
- d. If no constraint is put on GSMNET, how could GSMNET and Telcor compete on retail prices?
- e. The competition on retail international outgoing is unfair. Why?
- f. How can we make it fair?

TEST 3 No constraint is put on Telcor
Answer the same questions as in TEST 2

TEST 4 Termination of calls

- a. With conditions set in TEST 2, calculate the inbound settlement rate of Telcor;
- b. With conditions set in TEST 3, calculate the inbound settlement rate of Telcor;