



# Regional Workshop on Costs, Tariffs and Universal Service for CEE and CIS Countries

Moscow (Russia), 14-18 April 2003

## PROVISIONAL AGENDA

### FIRST SESSION: UNIVERSAL SERVICE/ACCESS

*Resource Person: David Townsend*  
*President, David Townsend & Associates (DNTA)*

Time		Title
<b>14 April 2003</b>		
	09:00-09:50	Delegates Registration
1	10:00 – 10:30	Opening Ceremony: Presentations of Mr. B. Antonyuk, First Deputy Minister, Ministry for Communications and Informatization, Mr. V. Shakhgildyan, Rector, Moscow Technical University of Communications and Informatics, Mr. N. Stankovic, Head, Europe and CIS Unit, BDT/ITU Appointment of the Chairperson
	<i>Coffee break</i>	
2	10:45 – 11:15	<ul style="list-style-type: none"> <li>ITU's Role and Activities in the Europe and CIS Region (Nenad Stankovic)</li> </ul>
3	11:15 – 12:30	<ul style="list-style-type: none"> <li>Workshop objectives</li> <li>Context, Objectives, Policy and Regulatory Strategies</li> </ul> Discussion (roundtable country brief presentation)
	<i>Lunch</i>	
4	14.00 – 15.30	<ul style="list-style-type: none"> <li>Entrepreneurial Strategies for Enhancing Communications Access</li> </ul> Discussion
	<i>Coffee break</i>	
5	16.00 – 17.30	<ul style="list-style-type: none"> <li>Model Universal Access Fund Policies and Procedures</li> </ul> Discussion
<b>15 April 2003</b>		
6	09.00 – 10.30	<ul style="list-style-type: none"> <li>Minimum Subsidy Auction Mechanism for Funding Rural Access</li> </ul> Discussion
	<i>Coffee break</i>	
7	11.00 – 12.30	<ul style="list-style-type: none"> <li>Alternatives Auction mechanisms for CIS/CEE</li> </ul> Discussion
	<i>Lunch</i>	
8	14.00 – 15.30	<ul style="list-style-type: none"> <li>Tariff and Interconnection issues</li> </ul> Discussion
	<i>Coffee break</i>	
9	16.00 – 17.30	<ul style="list-style-type: none"> <li>Community Telecentres: Issues and Options</li> </ul> Discussion  Closing of the Universal service sessions

## SECOND SESSION: COST AND TARIFFS

**Resource Person: Dr. John Prince**  
**Senior Expert on Costs and Tariffs - ITU/BDT**

Time		Title
<b>16 April 2003</b>		
10	09.00 – 09.30	Objectives of this second part
11	09.30 – 10.30	<ul style="list-style-type: none"> <li>Experience in Costing and Setting Tariffs in their respective Countries</li> </ul> Presentation by Participants
		<i>Coffee break</i>
12	11.00 – 12.30	<ul style="list-style-type: none"> <li><b>Slide presentation:</b> Theoretical Aspects of the Software of Costs, Tariffs and Rates for Telephone Services COSITU, a practical tool for modeling cost &amp; tariff</li> </ul>
		<i>Lunch</i>
13	14.00 – 15.30	<ul style="list-style-type: none"> <li><b>Slide presentation re:</b> general application of COSITU in estimating cost and tariff of voice telephony on fixed line network.</li> </ul>
		<i>Coffee break</i>
	16.00 – 18.00	<ul style="list-style-type: none"> <li><b>Slide presentation:</b> Case study illustrating the application of COSITU to actual data of an ROA to derive costs, tariffs, USO and rebalancing parameters.</li> </ul>
	18:30 – 21:00	<i>Reception on behalf of MTUCI and OAO "Svyazinvest"</i>
<b>17 April 2003</b>		
14	08.30 – 10.30	<ul style="list-style-type: none"> <li><b>Group session re:</b> simulation of interconnect pricing and USO negotiations (groups of at least four persons including representatives from mobile operator, fixed line operator, a regulator and a policy maker)</li> </ul>
		<i>Coffee break</i>
	11.00 – 12.30	<ul style="list-style-type: none"> <li><b>Plenary session:</b> presentation of rapporteurs reports on their group sessions</li> </ul>
		<i>Lunch</i>
15	14.00 – 15.30	<ul style="list-style-type: none"> <li><b>Open session</b> where participants engage in hands-on application of COSITU using data from their respective countries (both fixed and mobile networks)</li> </ul>
		<i>Coffee break</i>
		<i>City tour including visit to the Christ the Saviour Cathedral</i>
<b>18 April 2003</b>		
16	08.30 – 10.30	<ul style="list-style-type: none"> <li><b>Simulated Exercise Re:</b> data collection, collation and interpretation of output generated by COSITU</li> </ul>
		<i>Coffee break</i>
	11.00 – 12.30	<ul style="list-style-type: none"> <li>Participants presentation of results</li> </ul>
		<i>Lunch</i>
17	14.00 – 15.30	<ul style="list-style-type: none"> <li>Participants presentation of results</li> </ul>
		<i>Coffee break</i>
18	16.00 – 17.00	<ul style="list-style-type: none"> <li>Wrap up discussion &amp; Workshop Closure</li> </ul>