

### **COSITU Course Description**

This training is directed at regulators and operators of countries in the Arab Region. Its objective is to give to these countries the opportunity to appreciate and learn how to manipulate this user-friendly methodology and software to estimate parameters including:

- *Per minute costs and tariffs for international calls terminated on fixed and mobile networks;*
- *Per minute costs and tariffs for transiting and terminating calls on the domestic network;*
- *Per minute costs and tariffs of services delivered over the local access network;*
- *Per minute costs interconnect cost on fixed and mobile networks;*
- *Access deficit;*
- *Cost of universal service obligation.*

The training workshop will also address issues faced by the needs of regulators/ policy makers in respect of:

- Evaluation of global cost of USO policies;
- Setting cost oriented interconnect tariffs (tariffs based on cost incurred);
- How USO policies can impact the attractiveness of domestic markets to potential investors;
- Equitably sharing of USO costs among all the service providers in the market;
- Treating with the regulation VoIP services;
- Analysis as to whether competition rules are biased by regulatory arbitrages;
- Evaluation of state of readiness to supervise a liberalized market.