

Overview of ICT trends – emerging insights

**Caribbean Region Seminar: Issues in
Telecommunication economics and financing**
10-13 September 2007, Antigua and Barbuda

Regulatory & Market Environment Division
Telecommunication Development Bureau
International Telecommunication Union

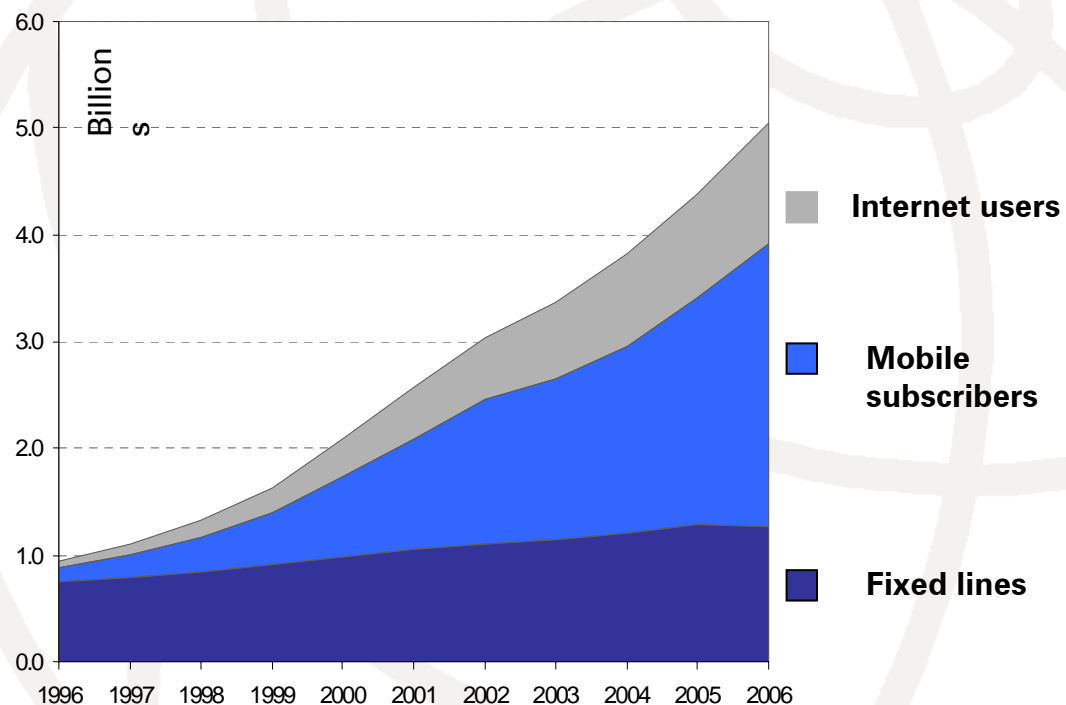
Outline of the presentation

- Overview of general ICT trends: Caribbean region in the context of world ICT
- Correlation between ICT trends and
 - Investments
 - Tariffs
- Emerging trends

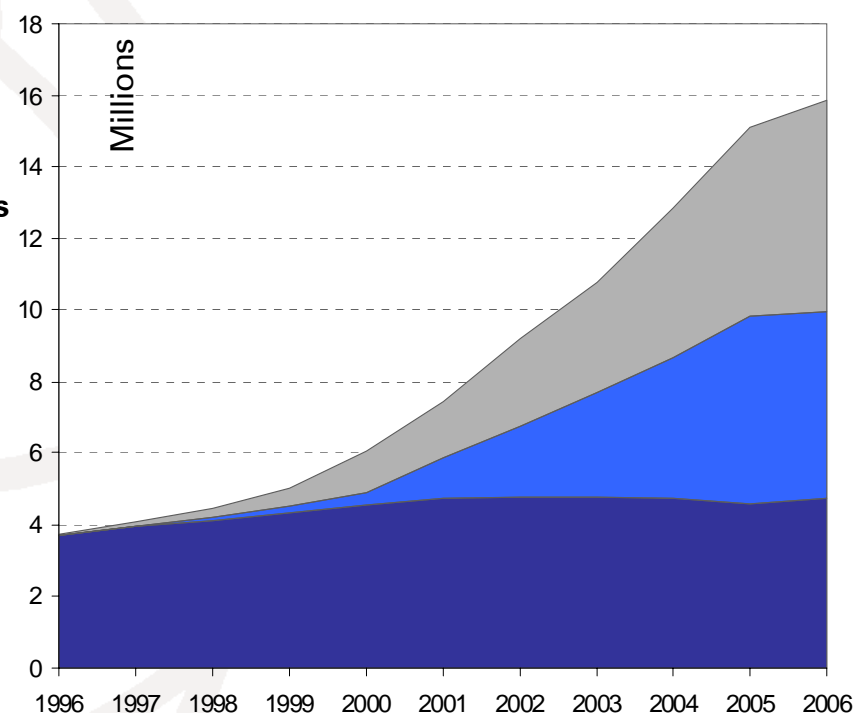
General ICT trends

Growth in fixed lines, mobile subscribers and Internet users

Worldwide



Caribbean Region

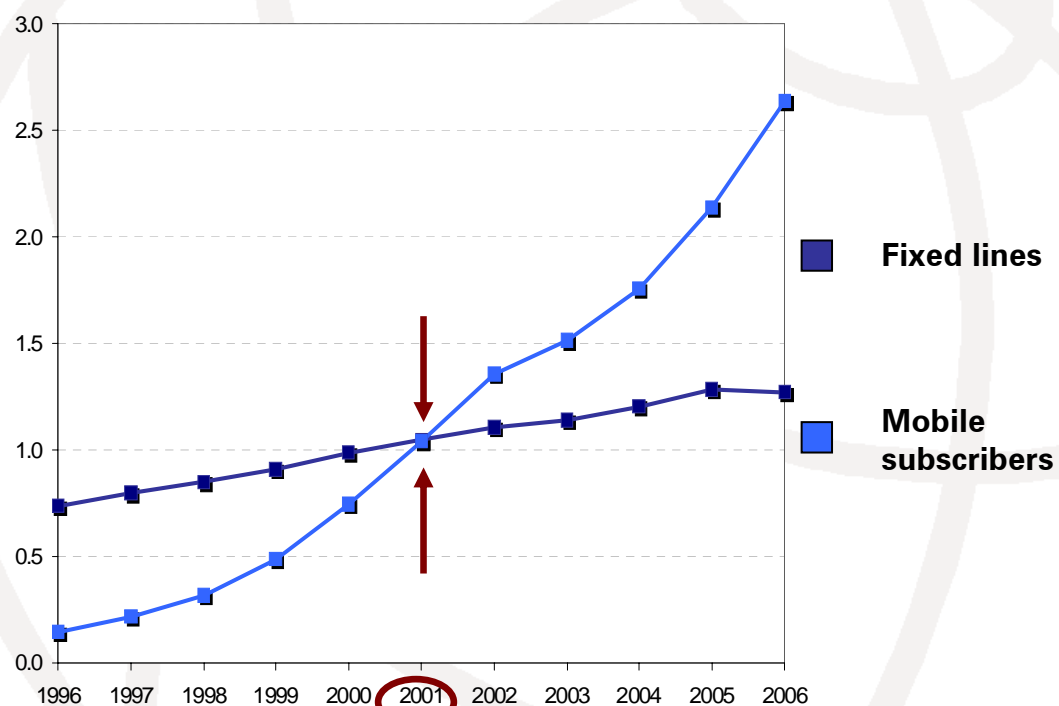


Source: ITU Trends in Telecommunication Reform 2007: The Road to NGNs and ITU World Telecommunication Indicators Database.

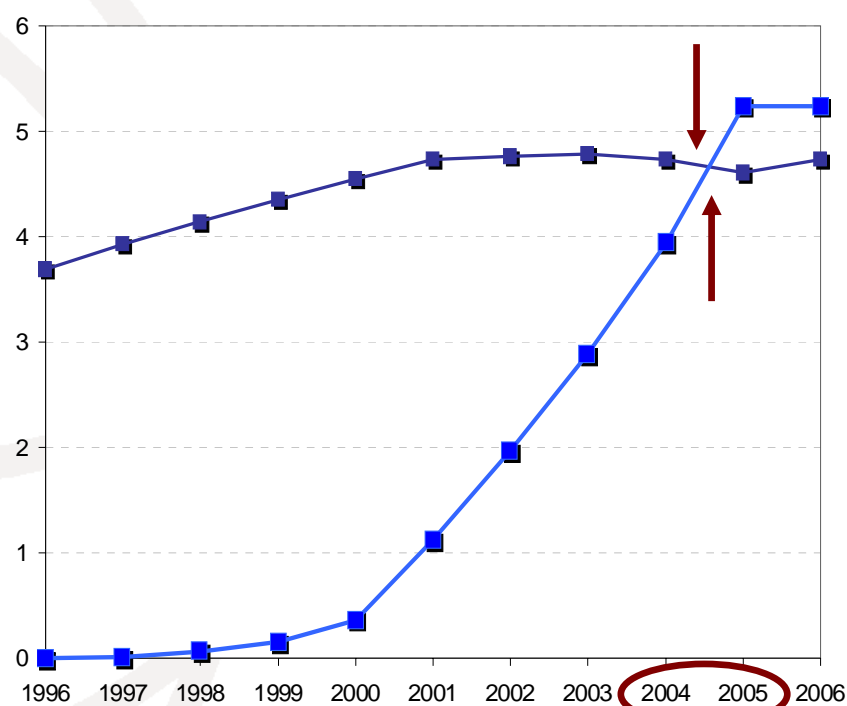
General ICT trends

Fixed-mobile substitution

Worldwide



Caribbean Region

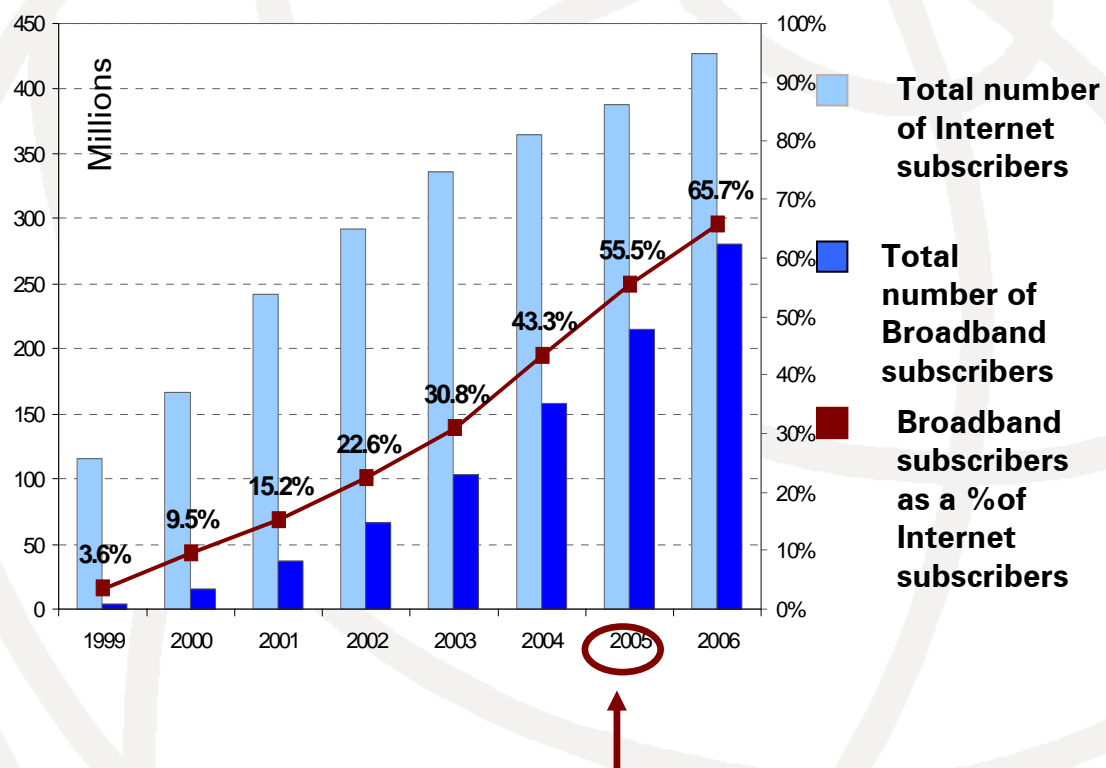


Source: ITU World Telecommunication/ICT Regulatory Database.

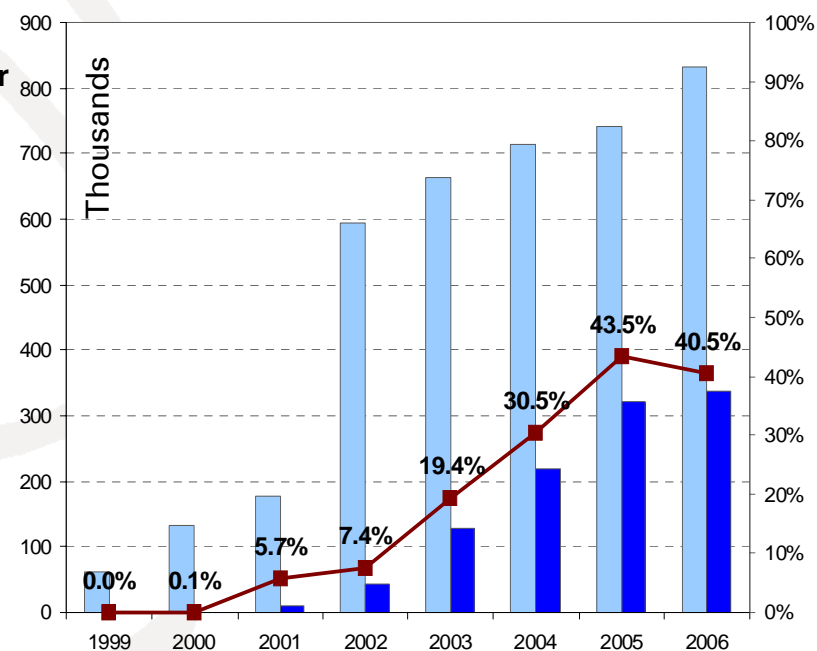
General ICT trends

Growth in Internet and broadband subscribers

Worldwide



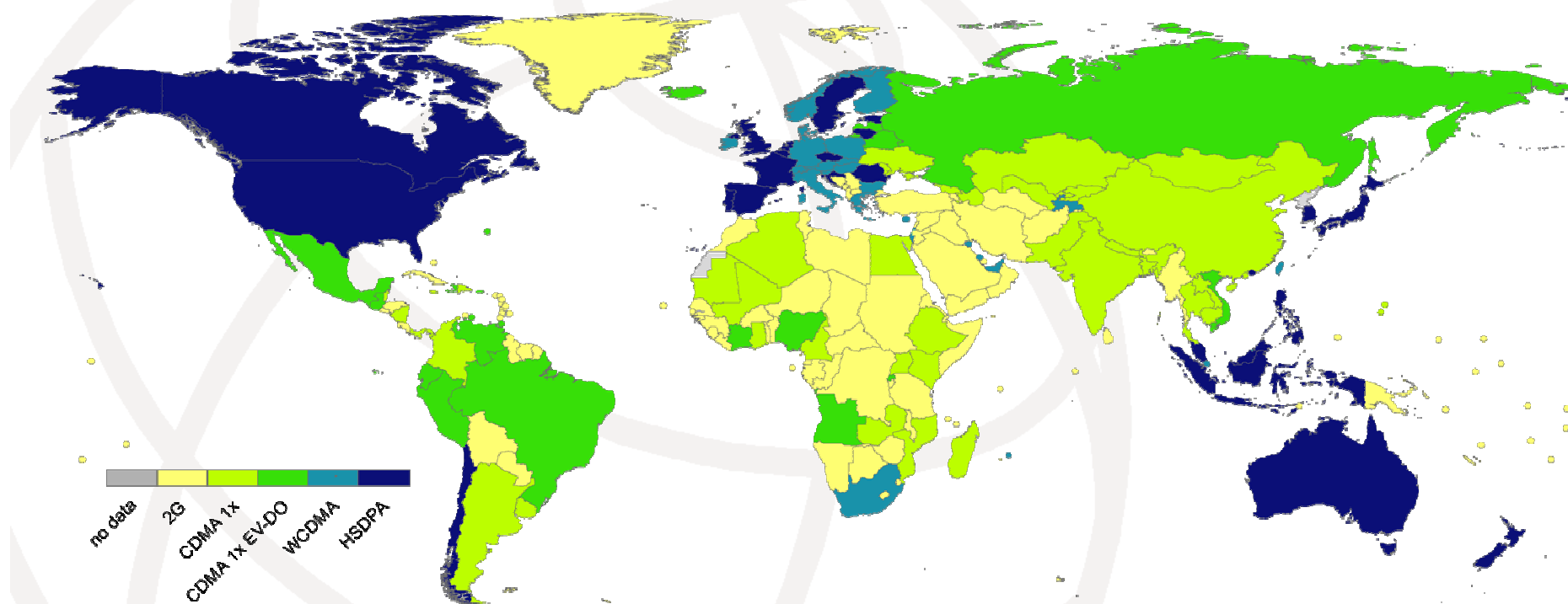
Caribbean Region



Source: ITU World Telecommunication/ICT Regulatory Database.

General ICT trends

Internet and broadband goes mobile worldwide

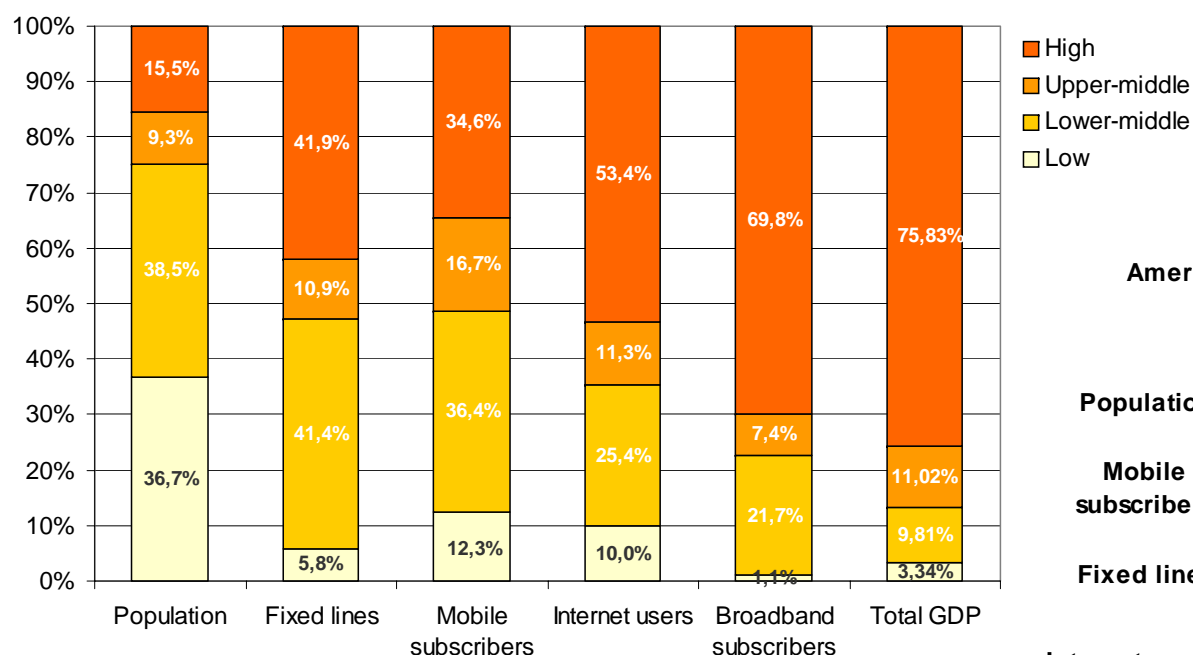


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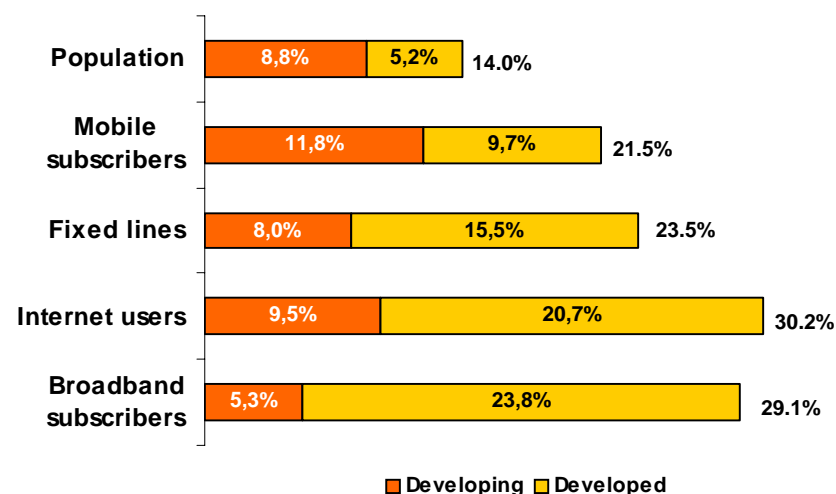
Source: ITU Trends in Telecommunication Reform 2007: The Road to NGNs

General ICT trends: disparities

Distribution of major ICTs by income group, 2006



Americas' share of the global total for various services, 2006

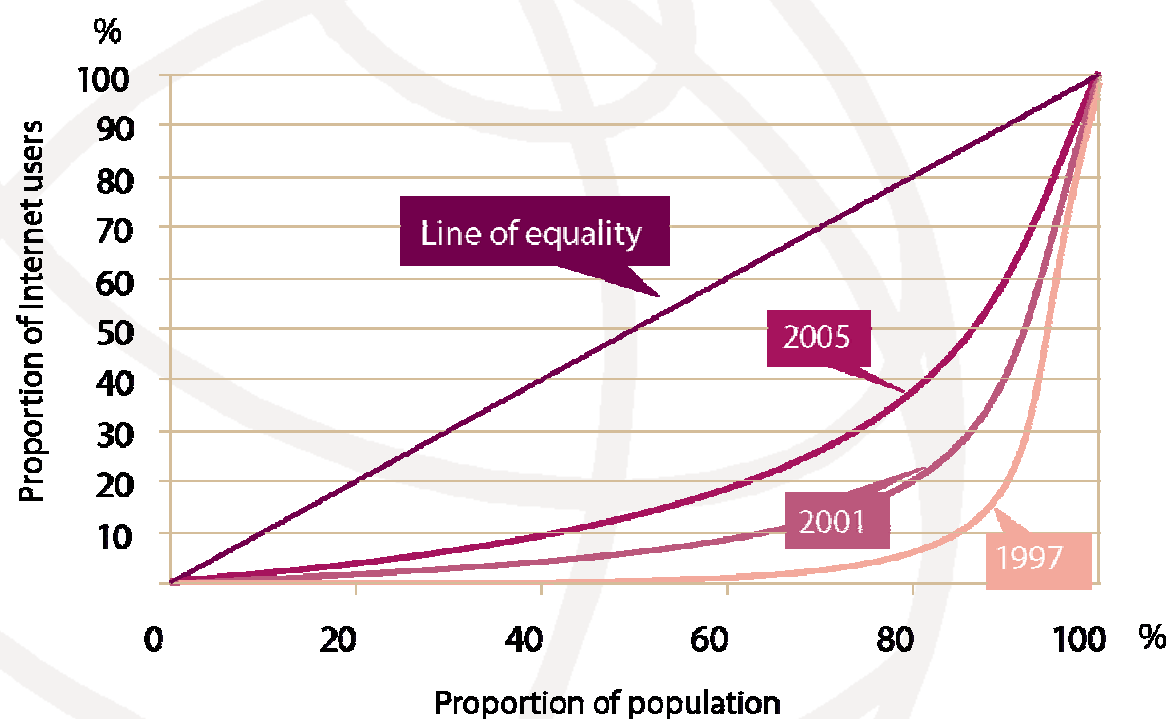


Source: ITU Trends in Telecommunication Reform 2007: The Road to NGNs and ITU World Telecommunication/ICT Indicators Database.

General ICT trends

ICTs become more equally distributed over time

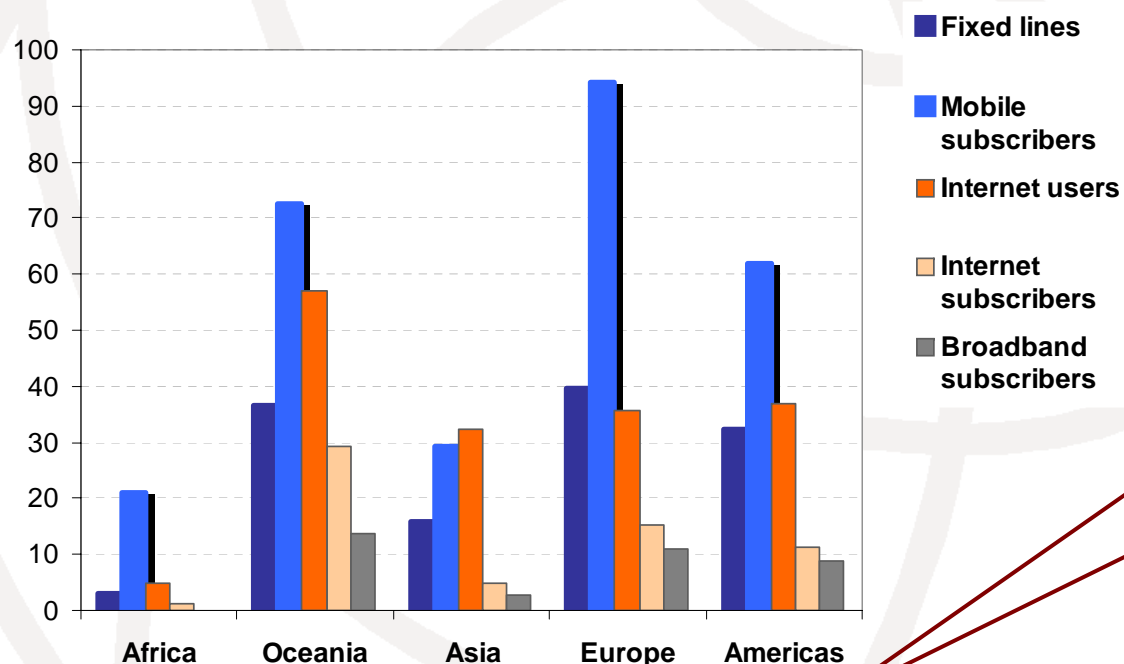
Growing equality in the worldwide cumulative share of Internet users in 1997, 2001 and 2005.



Source: World Information Society Report 2007: Beyond WSIS, using data from the ITU World Telecommunication/ICT Indicators Database

But disparities between regions persist

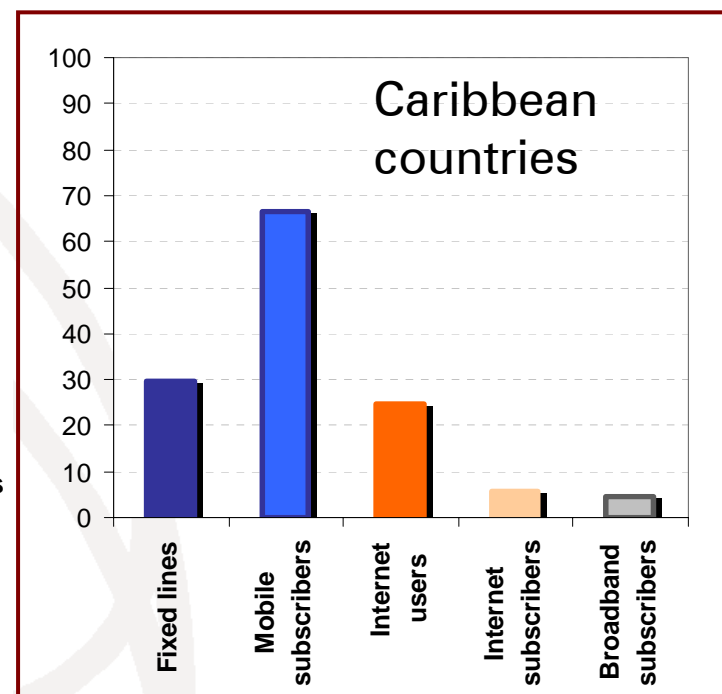
Penetration of majors ICT, 2006*



* Users per 100
inhabitants

Source: ITU World Telecommunication/ICT Indicators Database

September 2007

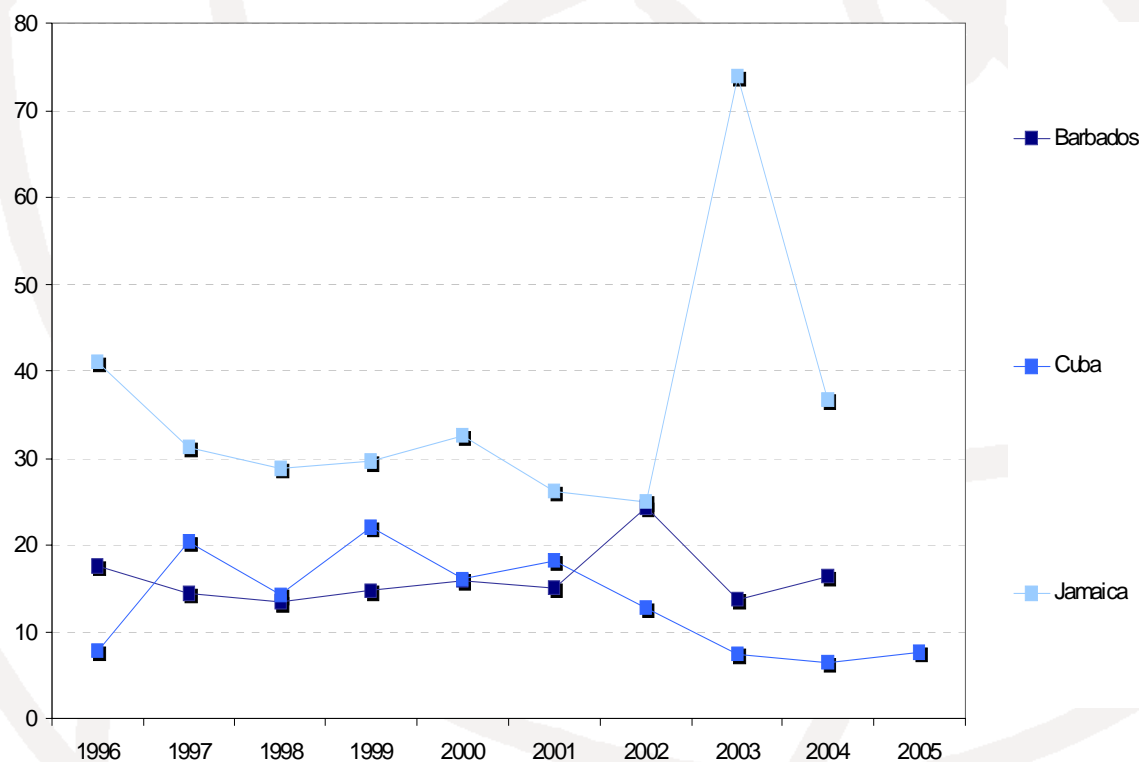


Are these
disparities caused
by differences in
investments and/ or
services tariffs?

Investments

Telecommunication investments as % of revenue

Caribbean countries



EU countries

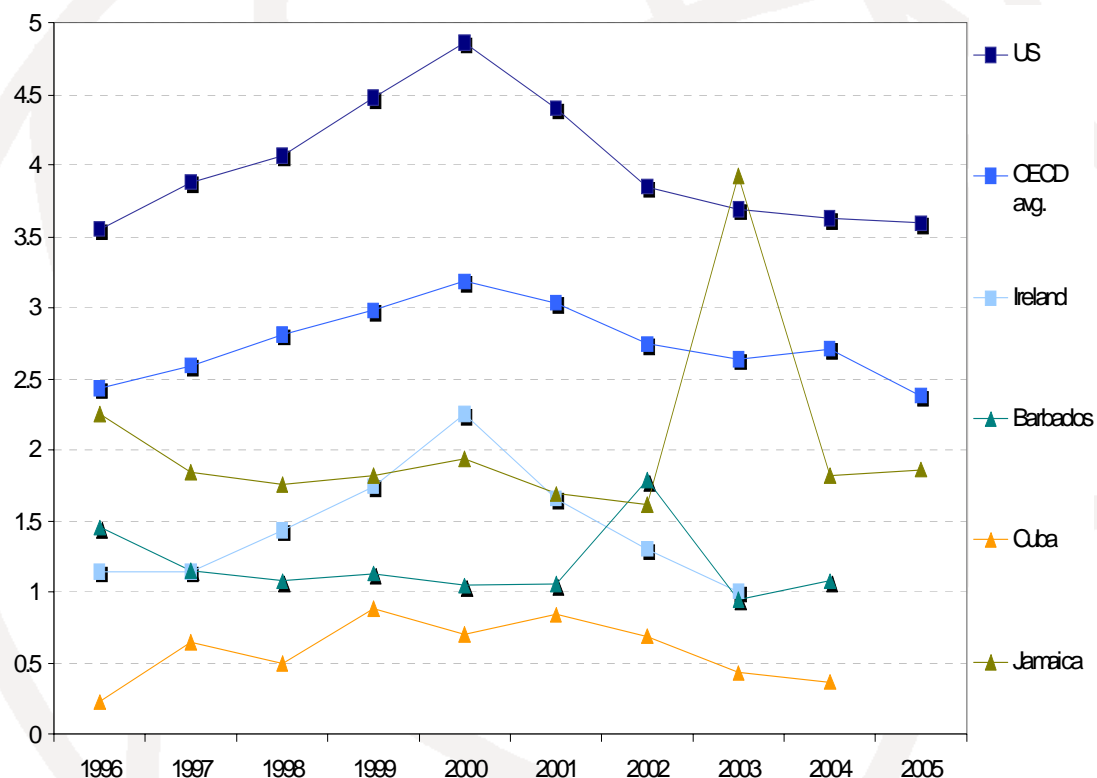
- Investments of the fixed incumbent operator in the EU in average reached 13.3 per cent of the received revenues;
- Investments of the main mobile operator – approximately 12.7 per cent of their received revenues in year 2006.

Source: ITU World Telecommunication/ICT Indicators Database and EC 12th Report on the Implementation of Telecommunications Regulatory Package - 2006

September 2007

Investments

Telecommunication investments as % of GDP

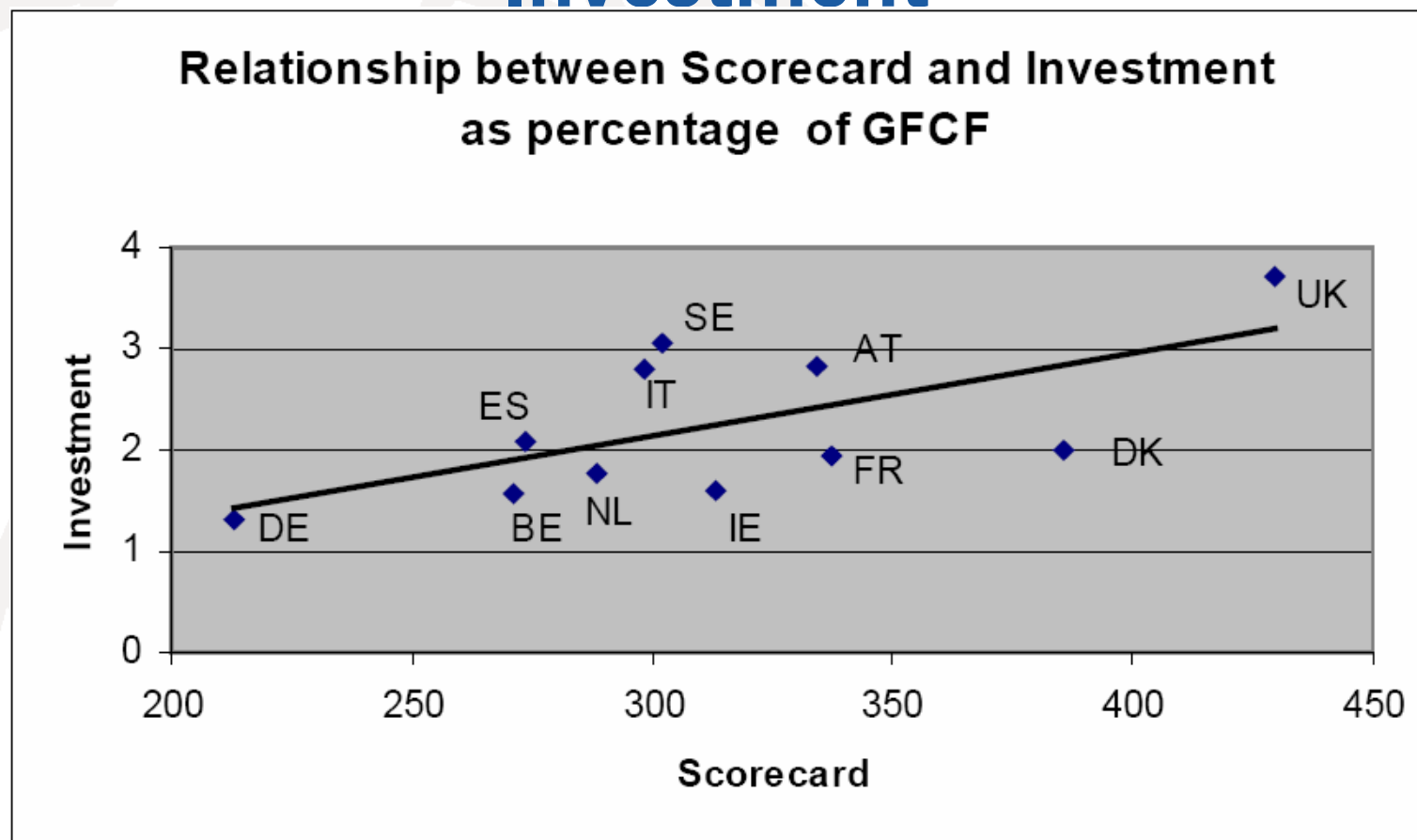


Source: ITU World Telecommunication/ ICT Indicators Database and OECD databases

Investments into ICT sector are cyclical. The duration, periodicity and ect. of these cycles are determined by many factors:

- Current infrastructure;
- Current and potential competition;
- Technological development;
- Existing and potential demand;
- Timing of regulatory decision.

Effective Regulation Linked to Investment



Source: ECTA Regulatory Scorecard 2005

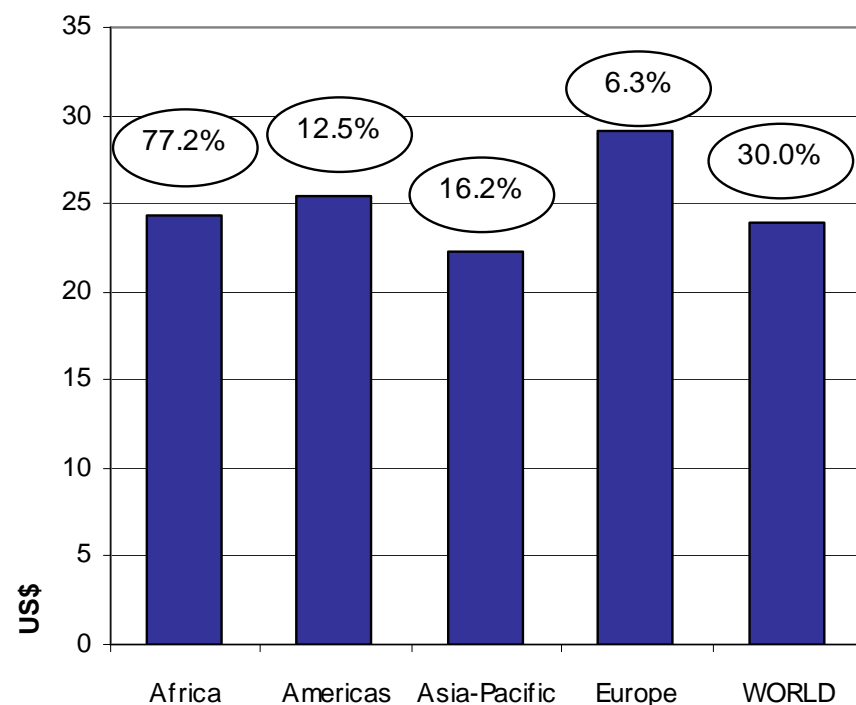
Investments: key drivers

Primary Drivers	Level of expected returns Risk and uncertainty associated with expected returns		
Secondary Drivers	Economy-wide	Industry-specific	Company-specific
	GDP per capita	Regulation by NRA	Cost of capital
	Demographic/geographic characteristics	Competition	Credit rating & debt levels
	Economic cycle (financial bubble)	Technological progress	Take-overs and mergers
	General regulation (not sector-specific)	Demand for E-communications services	Company performance

Source: London Economics

Tariffs: mobile services

Mobile tariffs, by region, 2006



■ Cost of 100 minutes of use (USD) as a % of monthly GNI

Mobile penetration*:

Africa 21%

Americas 62%

Asia 29%

Oceania 72%

Europe 94%

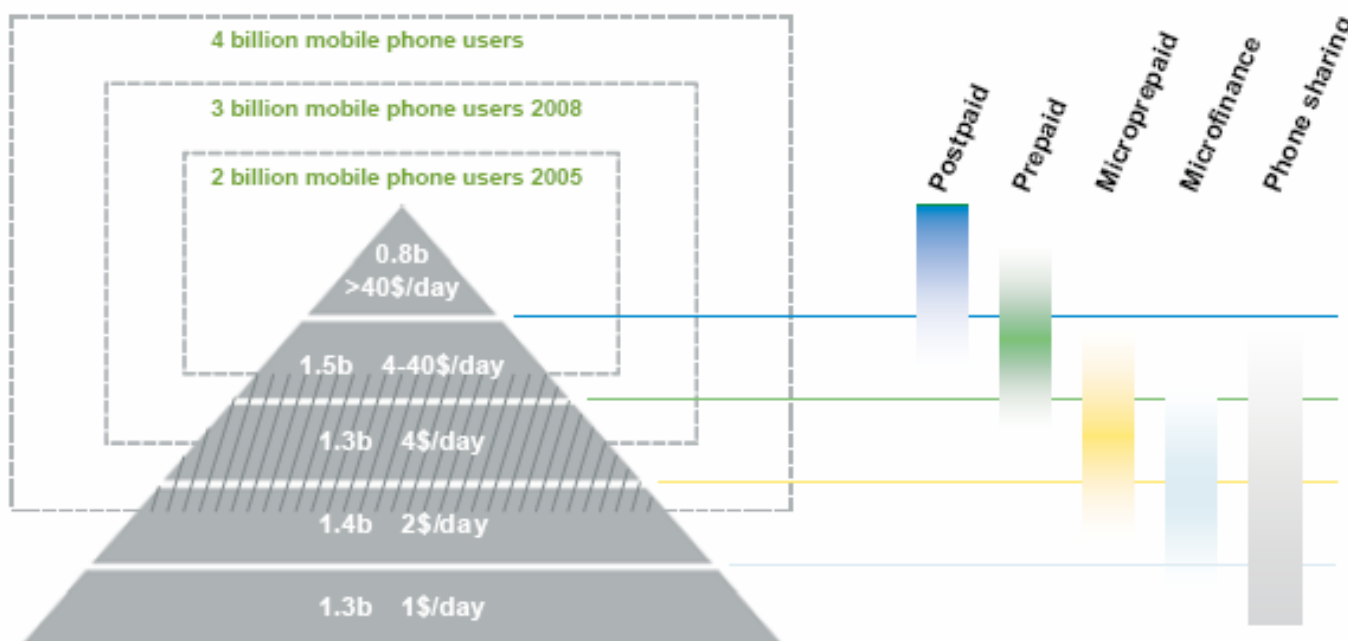
* Users per 100 inhabitants

Source: ITU Trends in Telecommunication Reform 2007: The Road to NGNs and ITU World Telecommunication/ICT Indicators Database.

New business models enable growth into low-income segments

World population split according to income segment (USD per capita per day)

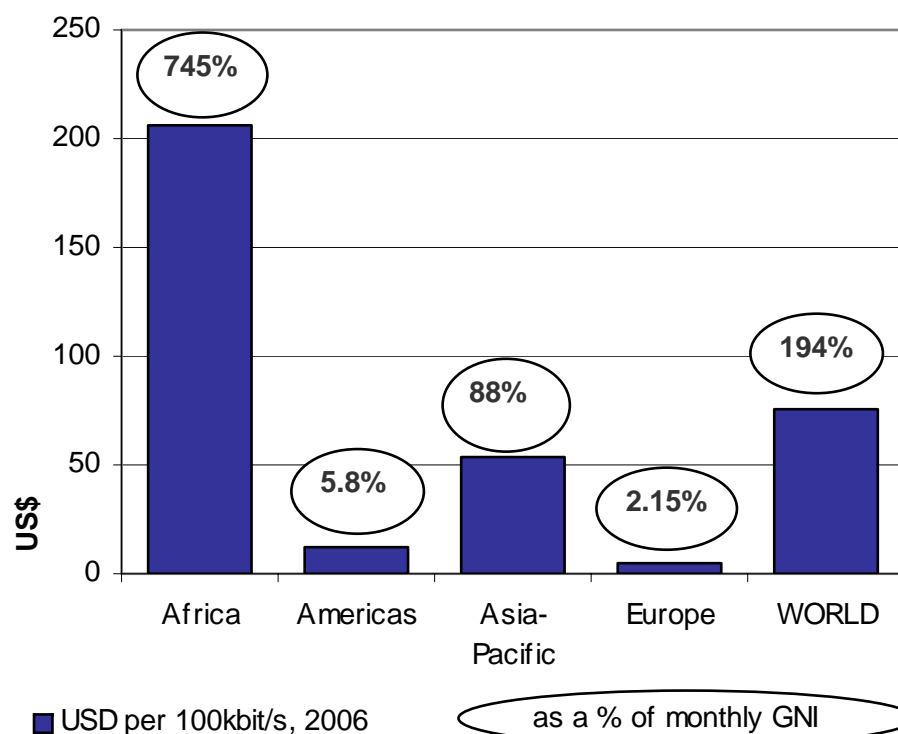
Business model



Source: "Voice services in new growth markets", presentation to the ITU Workshop, The Future of Voice (15-16 January 2007, Geneva), by Rauno Granath, Nokia

Tariffs: broadband

Broadband tariffs worldwide, 2006



Broadband penetration*:

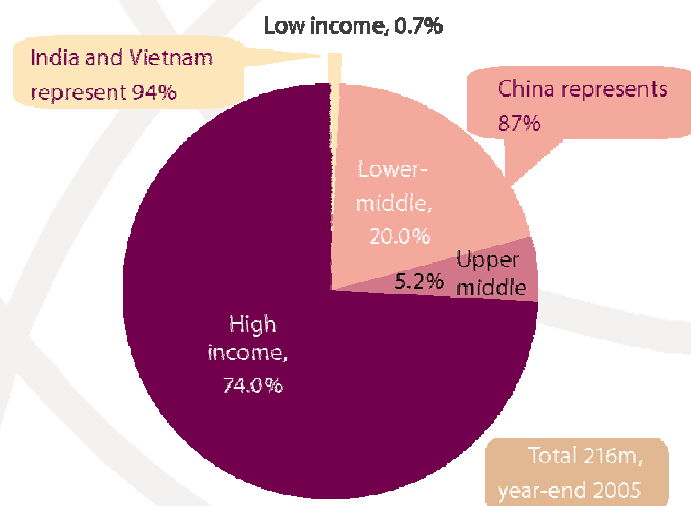
Africa 0.12%
Americas 8.93%
Asia 2.71%
Oceania 13.69%
Europe 11.02%

* Users per 100 inhabitants

Source: ITU Trends in Telecommunication Reform 2007: The Road to NGNs and ITU World Telecommunication/ICT Indicators Database.

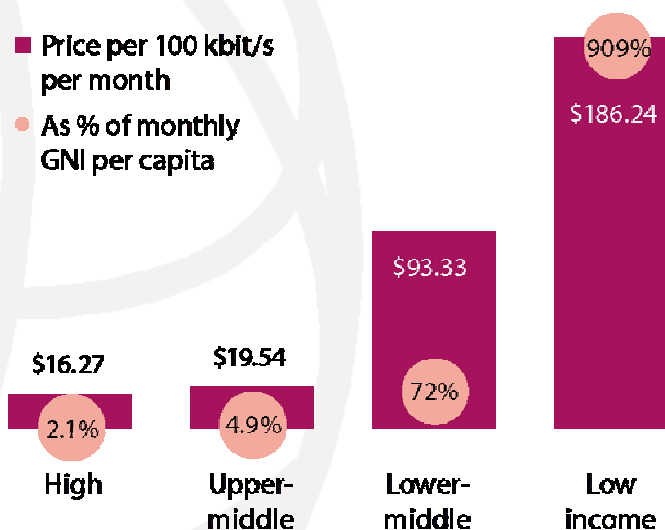
Broadband inequality... and it cause

Distribution of fixed broadband subscribers, by income group, 2005



Broadband prices and affordability, by income group, 2006 (in USD per month)

■ Price per 100 kbit/s per month
● As % of monthly GNI per capita



Source: World Information Society Report 2007: Beyond WSIS, using data from the ITU World Telecommunication/ICT Indicators Database

Tariffs: broadband

International survey of broadband prices

- Based on 133 economies that had broadband as early as 2004

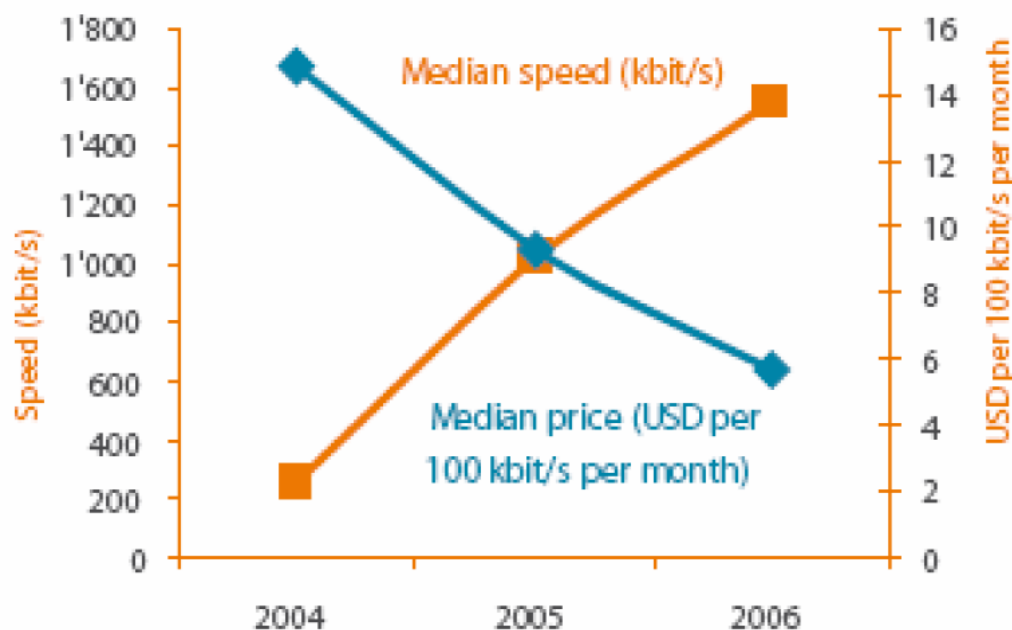
Methodology

- Based on price in US\$ per 100 kbit/s

Price trends

- Median price has fallen by 41% p.a.
- Median speed has risen by 66% p.a.
- Faster than Moore's Law

Broadband price and speeds
(for 133 economies)



Source: ITU Internet Reports 2006: Digital.Life.

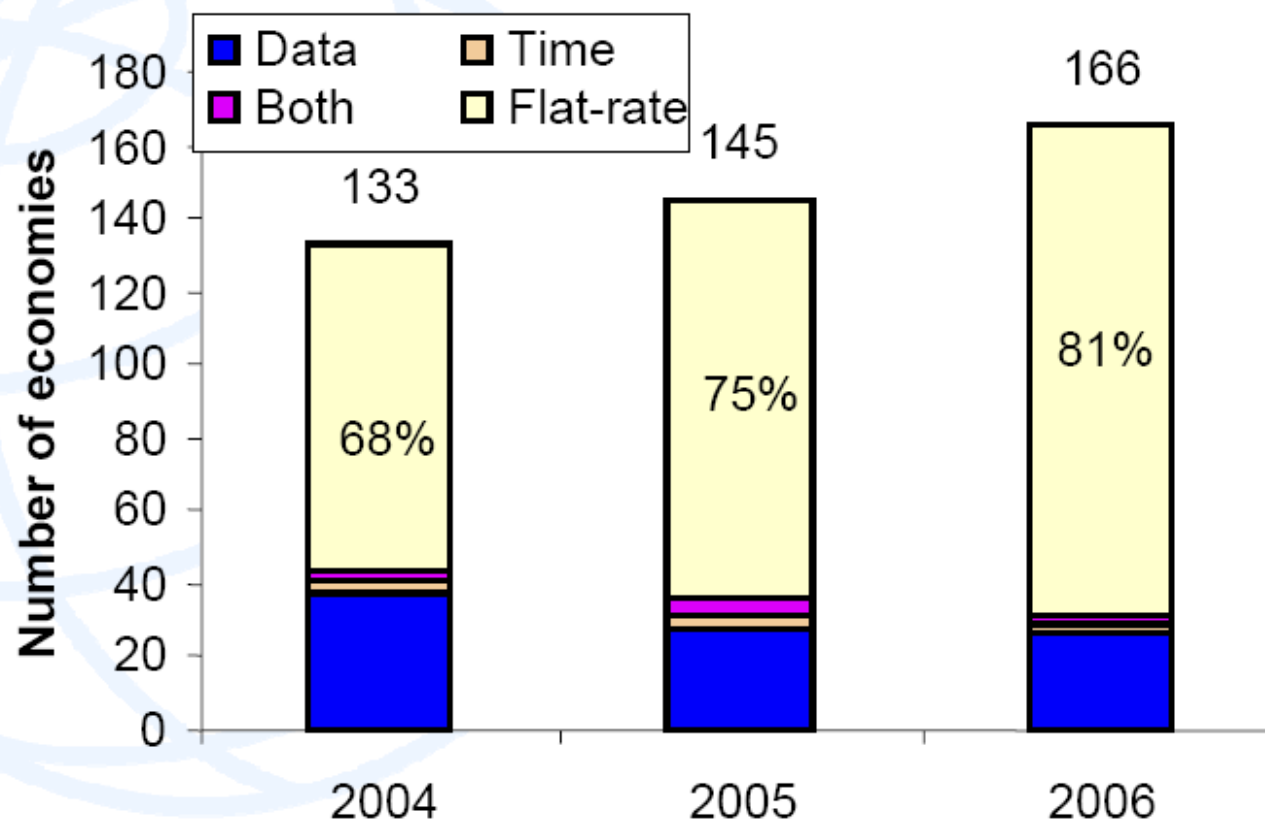
Tariffs: broadband

	Economy	Company	Speed Mbit/s	Price per month USD	Price per 100 kbit/s	Change 2005-06
1	Japan	Yahoo! BB	51.2	31.19	0.07	-12.5%
2	Rep. of Korea	Hanaro	51.2	40.59	0.08	...
3	Netherlands	Internet Access	20.4	27.97	0.14	-81.3%
4	Taiwan, China	Chunghwa	12.3	22.67	0.18	...
5	Sweden		24.6	56.08	0.23	-6.5%
6	Singapore	Starhub	30.7	73.17	0.24	-85.0%
7	Italy	Libero	12.3	37.23	0.30	-73.8%
8	Finland	Elisa	24.6	85.64	0.36	-51.4%
9	France	Free	10.2	37.29	0.36	-90.1%
10	United States	Comcast	4.1	20.00	0.49	...
11	Germany	Freenet.de	6.0	30.95	0.52	...
12	United Kingdom	Pipex	8.1	50.89	0.63	-53.6%
13	Hong Kong, China	Netvigator	6.1	51.17	0.83	...
14	Portugal	Sapo	8.1	75.82	0.93	...
15	Canada	Bell	4.0	41.26	1.01	-3.9%
	Unweighted Average		18.3	44.33	0.42	-50.8%

Source: ITU Internet Reports 2006:Digital.Life

Tariffs: broadband

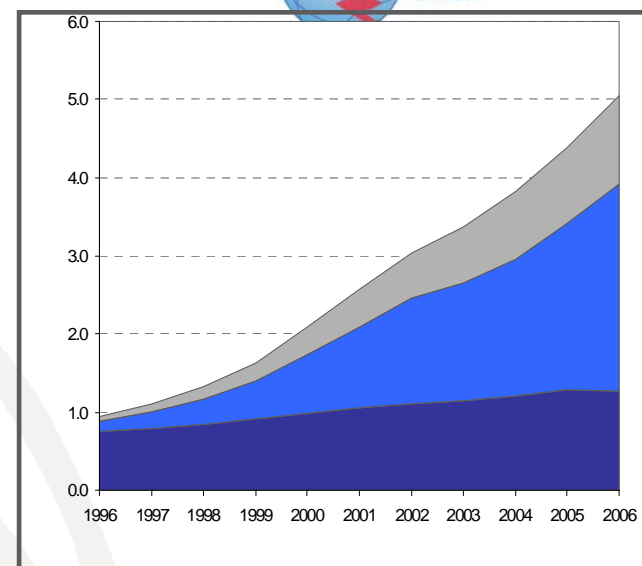
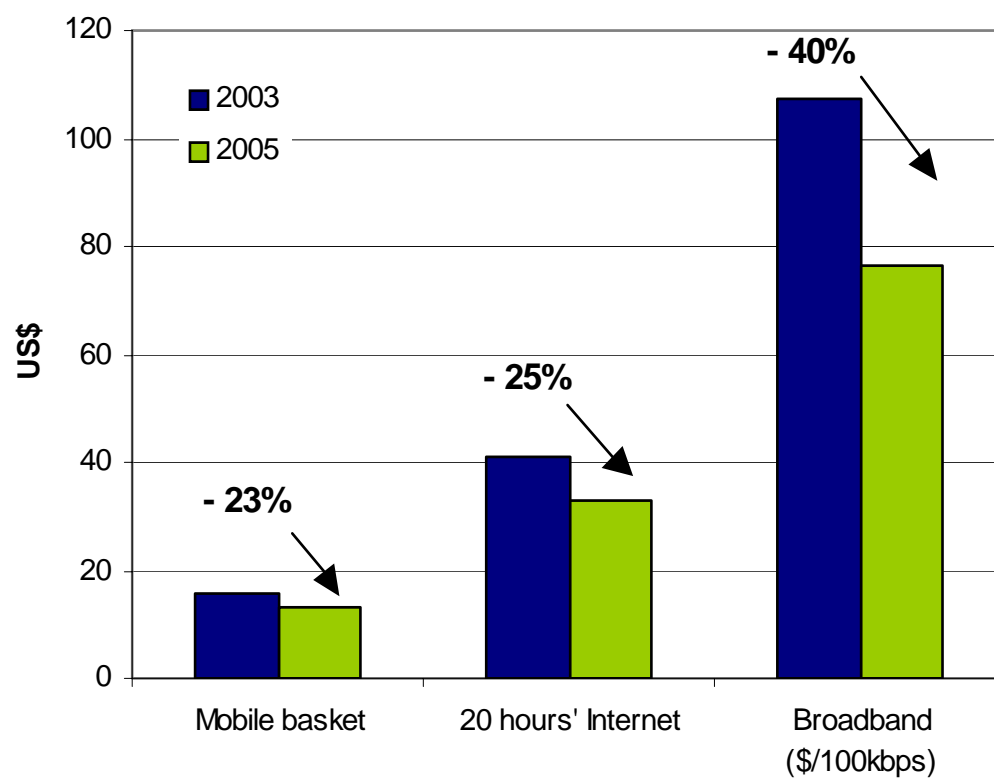
Global trends in broadband pricing schemes



Note: "Data" refers to price packages with bit caps. "Time" refers to time-metering. "Both" refers to packages with both data and time caps. "Flat rate" implies unlimited monthly use.

Source: World Information Society Report 2006

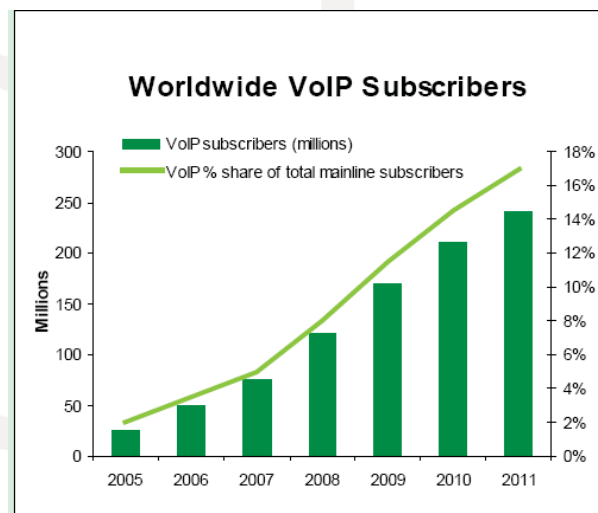
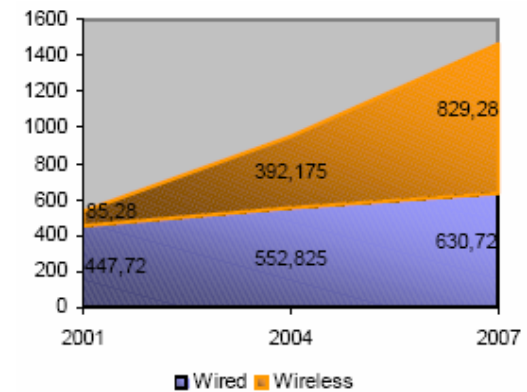
Average cost of ICTs worldwide, 2003-2005



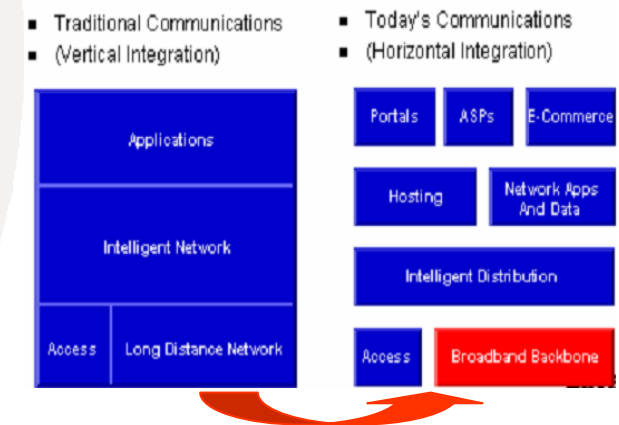
Source: ITU World Telecommunication/ICT Indicators Database

Emerging trends

- Demand and supply of the “ubiquitous” connectivity – wireless networks
- Consumption and provision of global services
- Technological disintegration of vertically integrated structures of services provision
- All over IP



Source: The state of VoIP worldwide 2006



Source: Ministry of Economic Affairs, Netherlands

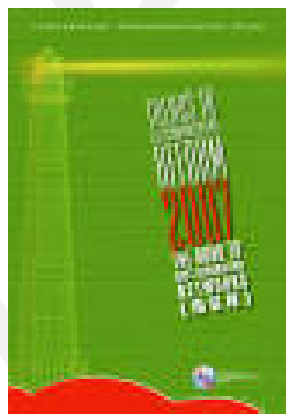
Emerging trends

- ➔ From “one network, one service approach” to multi-service IP-native interoperable networks
- ➔ Convergence of IP-based networks with telephone, mobile and TV networks to build more efficient NGNs
- ➔ Reduced cost of deploying new networks that have more capabilities (voice, broadband, multi-media)
- ➔ Towards always on services: anywhere, anytime, anything
- ➔ Which are going to be the main drivers of the sector?
- ➔ What regulation in the NGN environment?
- ➔ How developing countries will benefit from these trends?



For more information on regulatory policy issues (research, data, publications), please visit:

www.itu.int/ITU-D/treg



Trends in Telecommunication Reform 2007: The Road to NGN

Thank you!
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