

Managing the risk associated with bandwidth demand uncertainty

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Content

- Uncertain bandwidth requirements
 - Quantification
 - Risk management
- Implementation of capacity instalment process
- Estimating time to capacity expiry
- Optimal timing of capacity instalment
- Use of real options

Bandwidth demand risk

- *“Every day I look at the decision: should we build or should we lease”?*
- Unknown demand for bandwidth
 - Uncertain future applications
 - Uncertain uptake of future applications
 - Uncertain customer base

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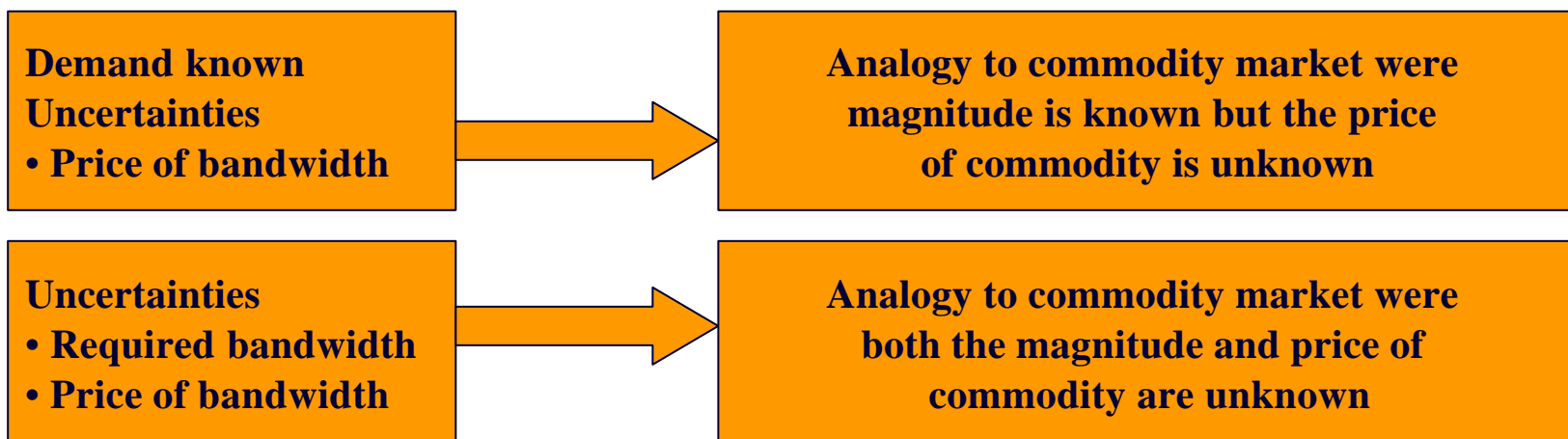
Bandwidth price risk

- Unknown price of bandwidth
 - Prices are on their way down
 - The rate of decline is unknown \Rightarrow risk



What uncertainties?

- Possible scenarios



- Require different risk management
- Most risk management procedures assume
 - Known demand (currency, commodity,...)
 - Uncertain price

Aim of risk management

- Identify risk sources
- Quantify the risk caused
- Control the risk
 - Hedge
 - only some risks can be hedged (commodities markets,.....)
 - More efficient decision making
 - operational caution
 - insurance
 - real options

Bandwidth demand risk

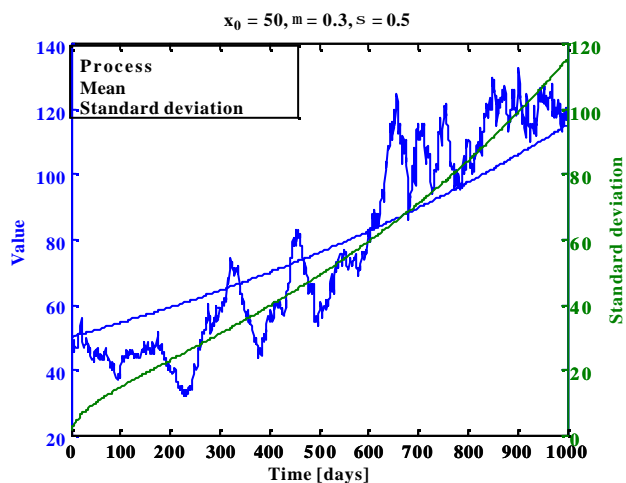
- Required bandwidth can be acquired in different ways
 - Building networks
 - Install additional capacity, lit fibre
 - Lease
 - Enter derivative contracts (futures, swaps, options)
- Before deciding on action
 - Model bandwidth demand evolution
 - Model price evolution

Modelling bandwidth demand

- Evidence for “exponential growth”
- But, rate of growth is uncertain
- Model as geometric Brownian motion

$$dD_t = \mathbf{m}D_t dt + \mathbf{s}D_t dW_t \quad \left| \quad \begin{array}{l} dW_t = \mathbf{h}_t \sqrt{dt} \\ \mathbf{h}_t \in N(0,1) \end{array} \right.$$

- Therefore



[gbmo\(50,0.3,0.5,1/360,1000,1\)](#)

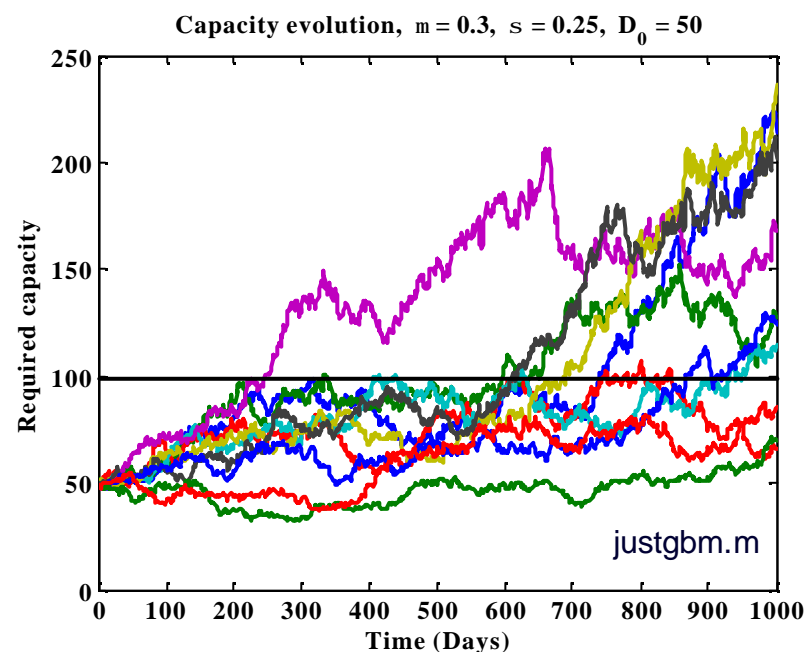
$$D_t = D_0 \exp \left\{ \left(\mathbf{m} - \frac{1}{2} \mathbf{s}^2 \right) t + \mathbf{s} W_t \right\}$$

$$E[D_t] = D_0 \exp(\mathbf{m}t) \quad ; \quad \text{var}[D_t] =$$



Possible demand scenarios

- Monte Carlo simulations – iterate a large number of scenarios each compatible with the assumptions

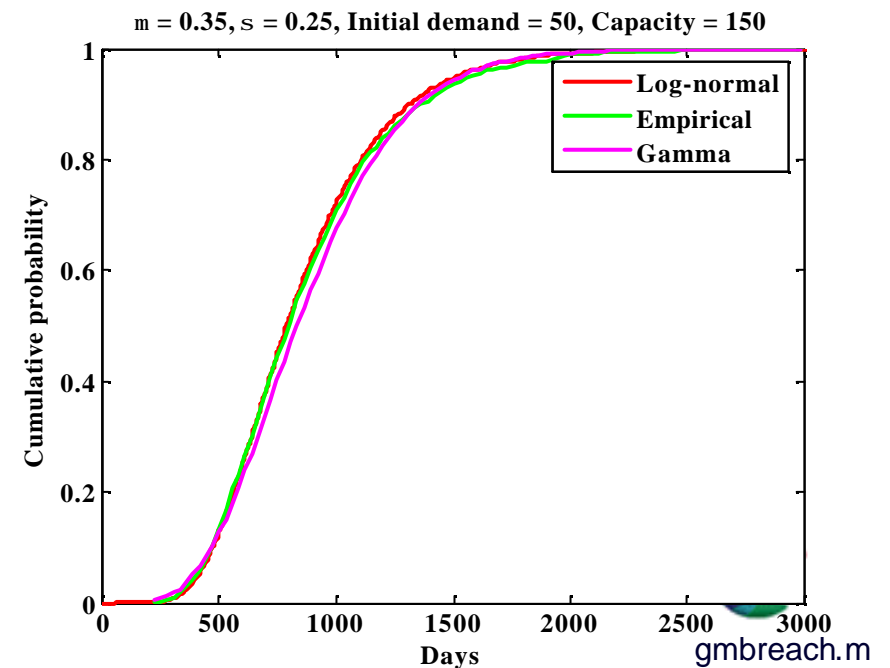
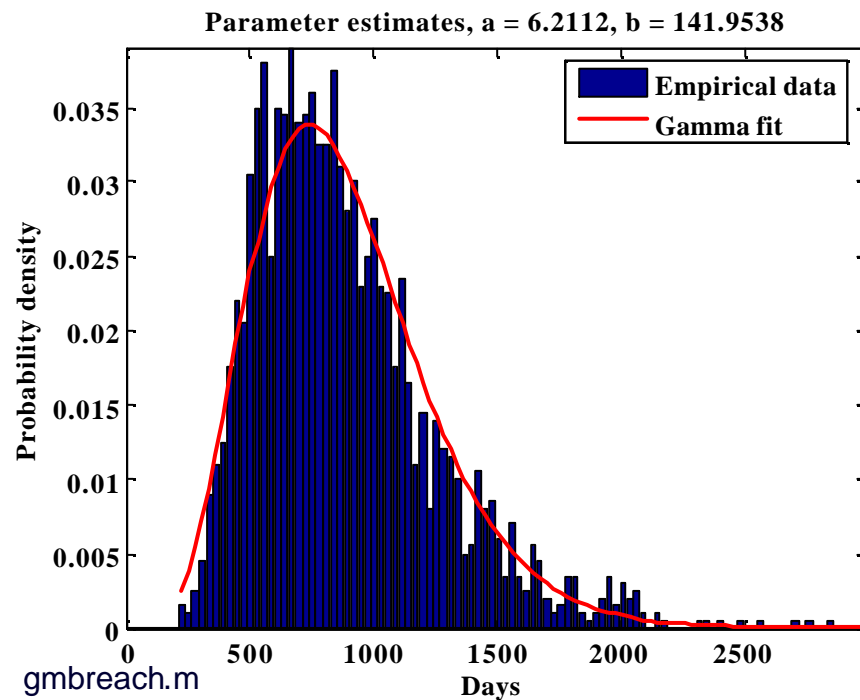


Assumptions and questions

- Given
 - Present demand D_0
 - Presently available capacity C_0 , $D_0 < C_0$
- Questions
 - What is the probability of exceeding the installed capacity within a given time?
 - What is the proper capacity instalment rate?
- Contrast the expected life of presently installed capacity with expectations about price evolution

Probability of exceeding capacity

- Probability of exceeding installed capacity
- Probability density function
- Cumulative probability function



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Impact of uncertainty

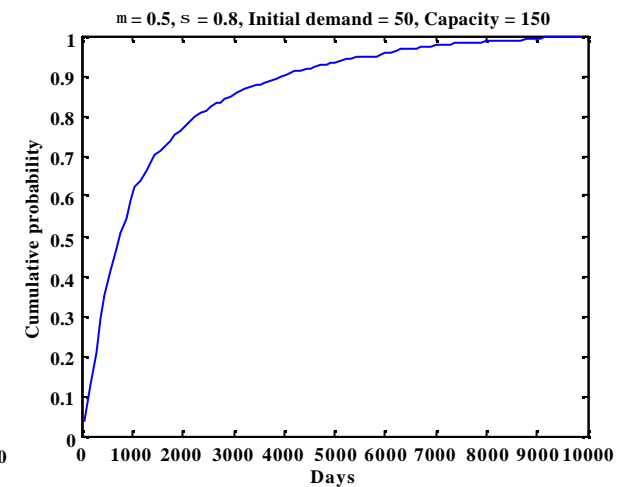
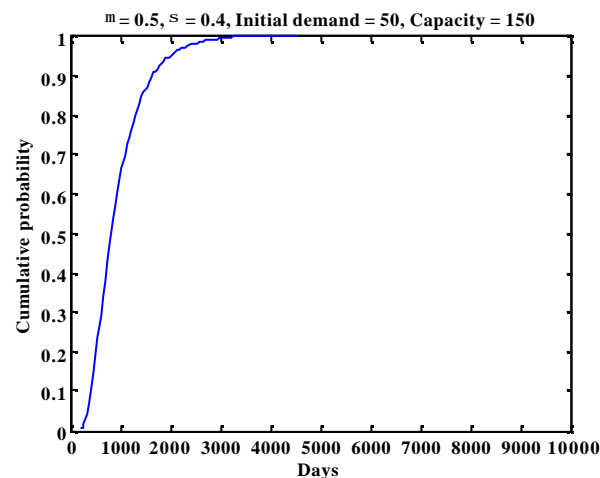
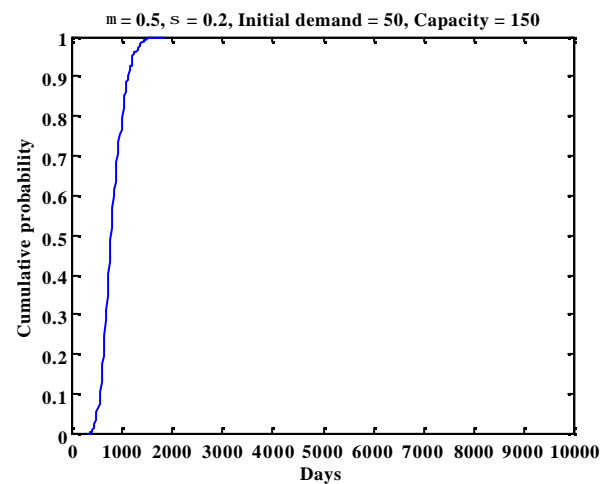
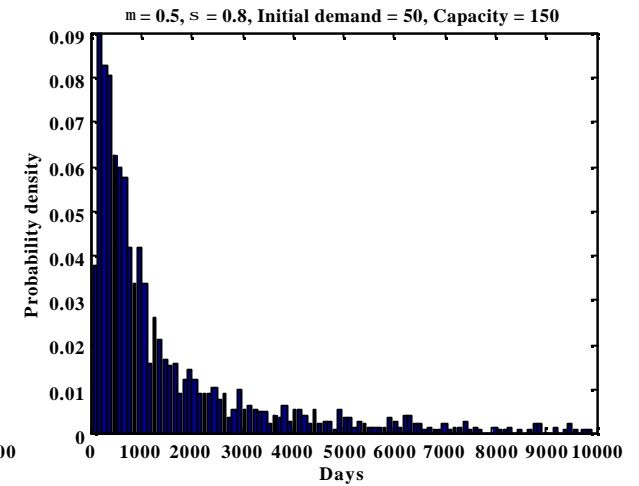
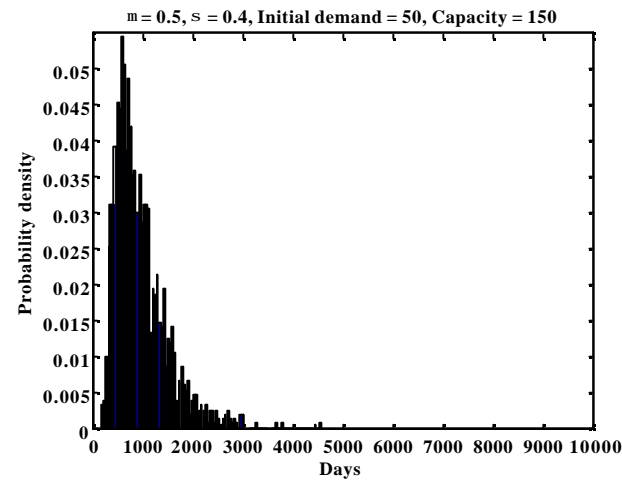
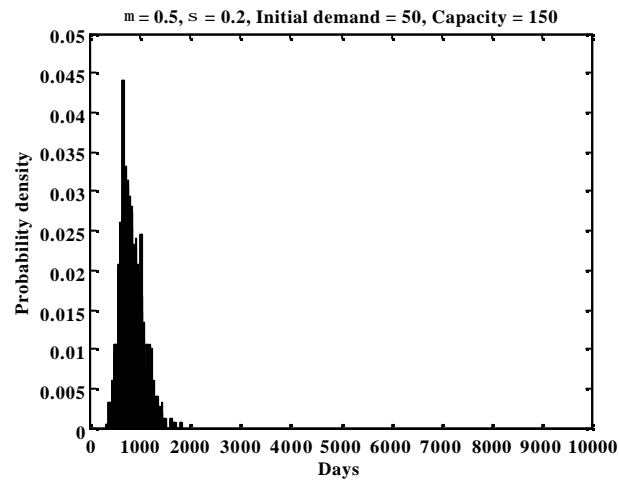
All scenarios have the same mean capacity life

$$t = \frac{1}{m} \log\left(\frac{C_0}{D_0}\right)$$

$m = 0.5, s = 0.2$

$m = 0.5, s = 0.4$

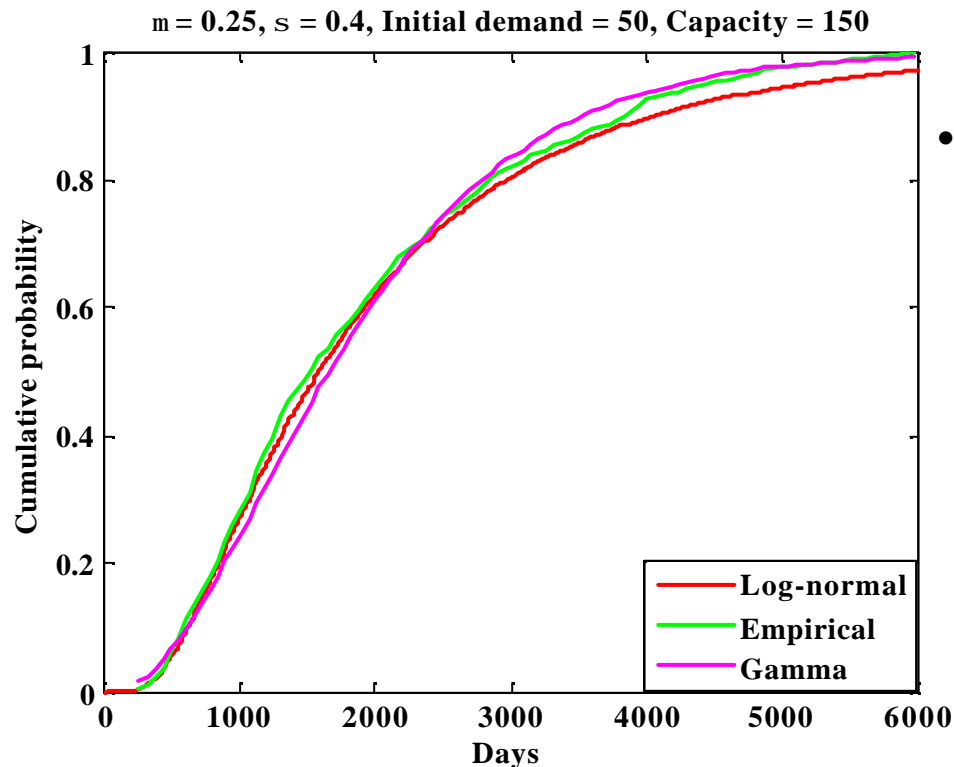
$m = 0.5, s = 0.8$



Justification for log-normal modelling

- The empirical cumulative probability is well approximated by the log-normal distribution

$$CP(D_t \leq C, t) = \frac{1}{2} \left(1 + \operatorname{erf} \left(\frac{\log(C / D_0) - (m - s^2 / 2)t}{s \sqrt{2t}} \right) \right)$$



- Deviations are explained by demand exceeding installed capacity and then go down below installed capacity again

Criteria for delaying instalment

- There are benefits in delaying the acquirement of additional capacity
 - Cost
 - Efficient usage
- Risks
 - QoS reduction
 - Loss of customers
- Quantifying the criteria requires assumptions on the price evolution

Bandwidth demand risk

- Bandwidth evolution is a stochastic process $D(t)$
- Match installed capacity optimally to demand
- Upgrade sequence

$$\Omega = \{t_1, \Delta C_1, \dots, t_k, \Delta C_k; \dots\}$$

- The process $C(t)$ should stochastically dominate $D(t)$

$$\Pr(C(t) \geq D(t)) \rightarrow 1$$

- Approach
 - Dynamic programming, simulation, real options

Controlled instalments

- Probability to exceed installed capacity

$$CP(D_t \leq C_0, t) = \frac{1}{2} \left(1 + \operatorname{erf} \left(\frac{\log(C_0 / D_0) - (\mathbf{m} - \mathbf{s}^2 / 2)t}{\mathbf{s} \sqrt{2t}} \right) \right)$$

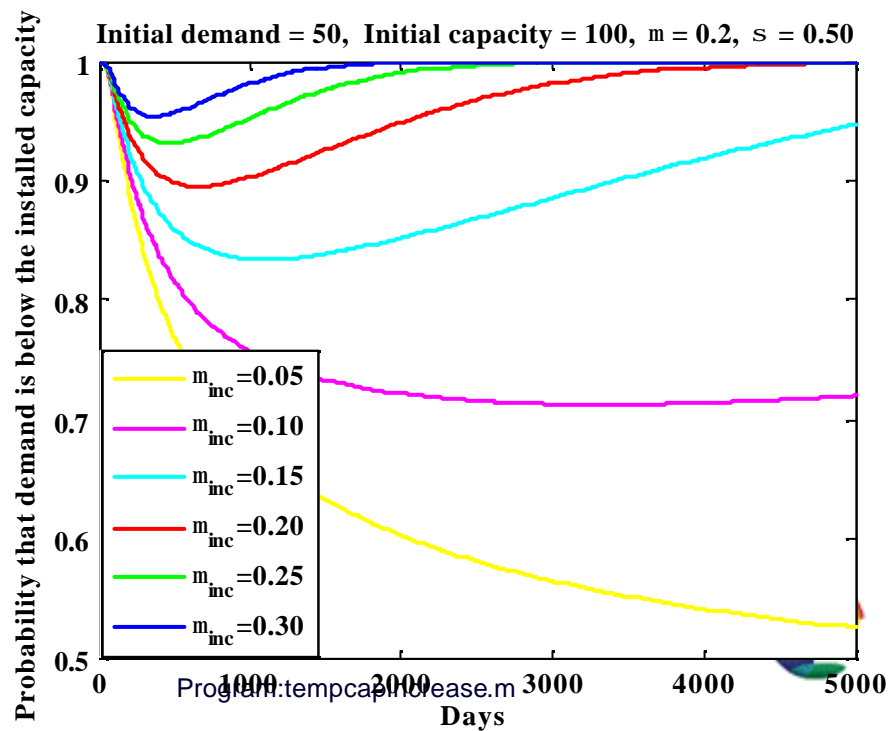
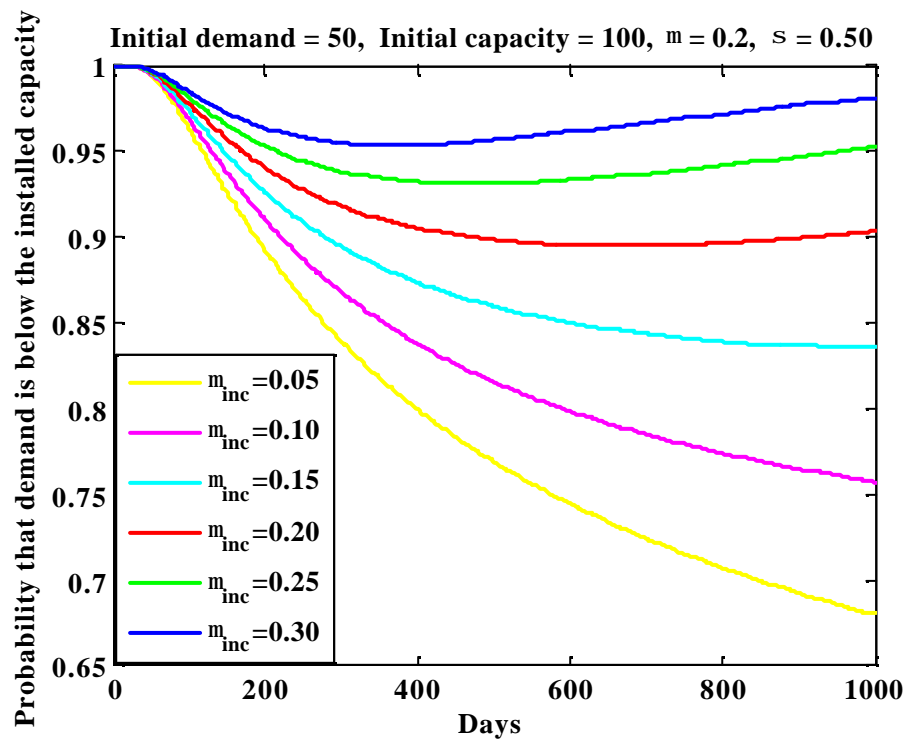
$$D_t \rightarrow D_{t+1} = D_t + dD_t \quad [GBM, uncontrolled]$$

$$C_T \rightarrow C_{T+1} = C_T + dC_T \quad [controlled instalment]$$

- The instalment process will depend on
 - Expected growth
 - Expected volatility
 - Required QoS

Instalment strategy

- Probability that demand does not exceed installed capacity for different instalment strategies



Time to capacity exhaustion

- Assume additional capacity is installed at the average rate m_i

$$D_t = D_0 \exp\left(\left(\mathbf{m} - \frac{\mathbf{s}^2}{2}\right)t + \mathbf{s}W(t)\right) = C_0 \exp(\mathbf{m}_i t)$$

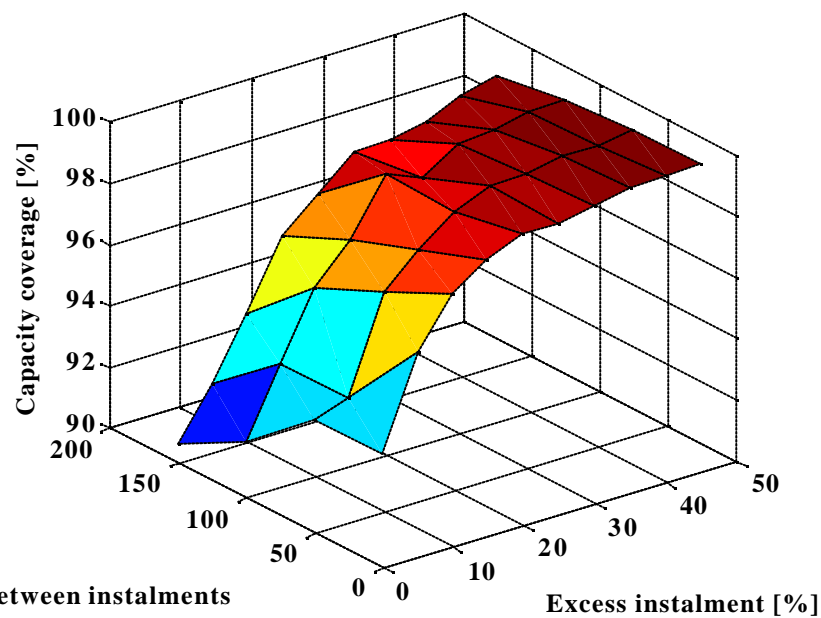
- Time to exhaustion

$$t = \frac{\log\left(\frac{C_0}{D_0}\right)}{\mathbf{m} - \mathbf{m}_i - \frac{\mathbf{s}^2}{2} + \mathbf{s}W(t)} \quad \xRightarrow{E(W)=0} \quad E(t) = \frac{\log\left(\frac{C_0}{D_0}\right)}{\mathbf{m} - \mathbf{m}_i - \frac{\mathbf{s}^2}{2}}$$

Different instalment strategies

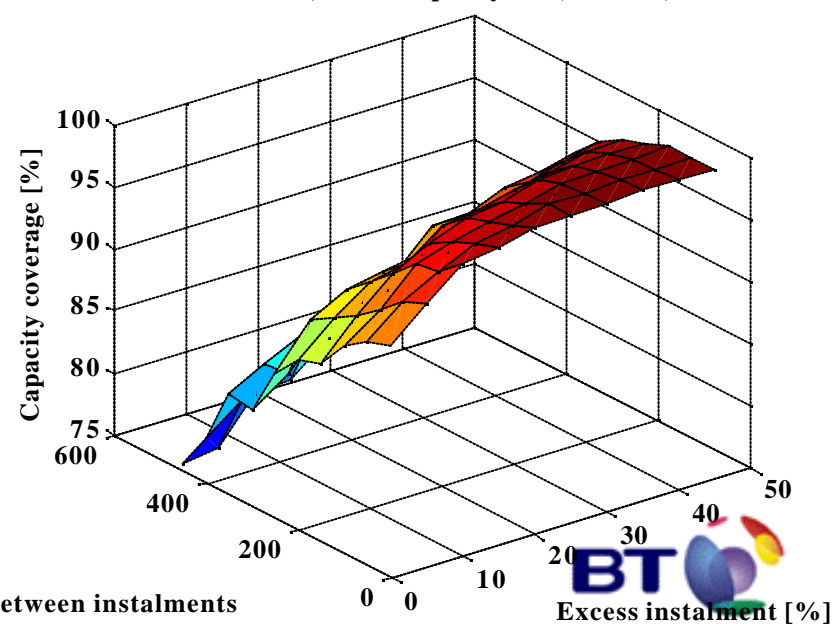
- Installing capacity at different
 - Rates
 - Time intervals

Initial demand =50, Initial capacity = 75, $m = 0.35$, $s = 0.25$



[capacityplot\(\[0:0.05:0.45\],\[1:50:200\],50,75,0.35,0.25,1/360,1000,1000,1.5\);](#)

Initial demand =50, Initial capacity = 75, $m = 0.35$, $s = 0.25$



[capacityplot\(\[0:0.05:0.45\],\[1:50:500\],50,75,0.35,0.25,1/360,1000,1000,1.5\);](#)



Simple model for price of bandwidth

- Price of bandwidth has been going down
 - [P] = \$/year/mile/megabit
- The real uncertainty is regarding the rate of decline in price

$$S(t+1) = aS(t) + \mathbf{h}_{t+1}$$

$$\mathbf{h}_t \in N(0, \mathbf{s}_h), \quad E_t\{\mathbf{h}_{t+1}\} = 0, \quad \text{var}(\mathbf{h}_t) = E\{\mathbf{h}_t^2\} = \mathbf{s}_h^2$$

$$S(t+k) = a^k S(t) + \sum_{i=1}^k a^{k-i} \mathbf{h}_{t+i}$$

Simple model for price of bandwidth

- Price expectations and variance

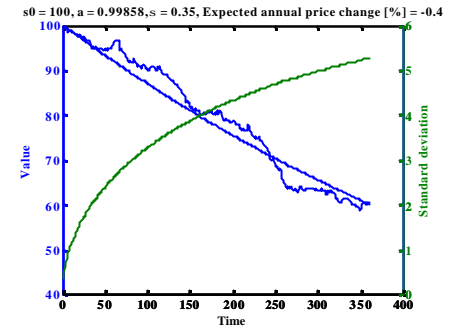
$$E_t \{S(t+k)\} = a^k S(t)$$

$$\mathbf{s}_s^2(k) = \text{var}(S(t+k)) = \mathbf{s}_h^2 \sum_{n=0}^{k-1} a^{2n} = \mathbf{s}_h^2 \left(\frac{1-a^{2k}}{1-a^2} \right)$$

- Therefore - even if the future expected spot price *decreases* its variance *increases* as long as $a < 1$

$$E\{S(t+k)\} > E\{S(t+k+1)\} > \dots > E\{S(t+\infty)\}$$

$$\mathbf{s}_s^2(k) < \mathbf{s}_s^2(k+1) < \dots < \mathbf{s}_s^2(\infty)$$

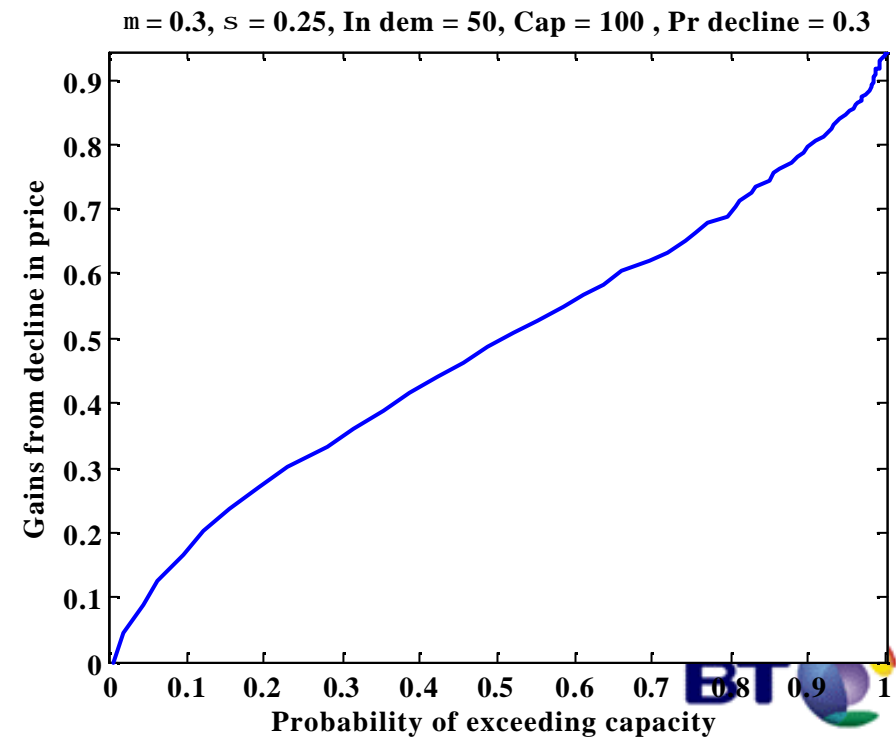
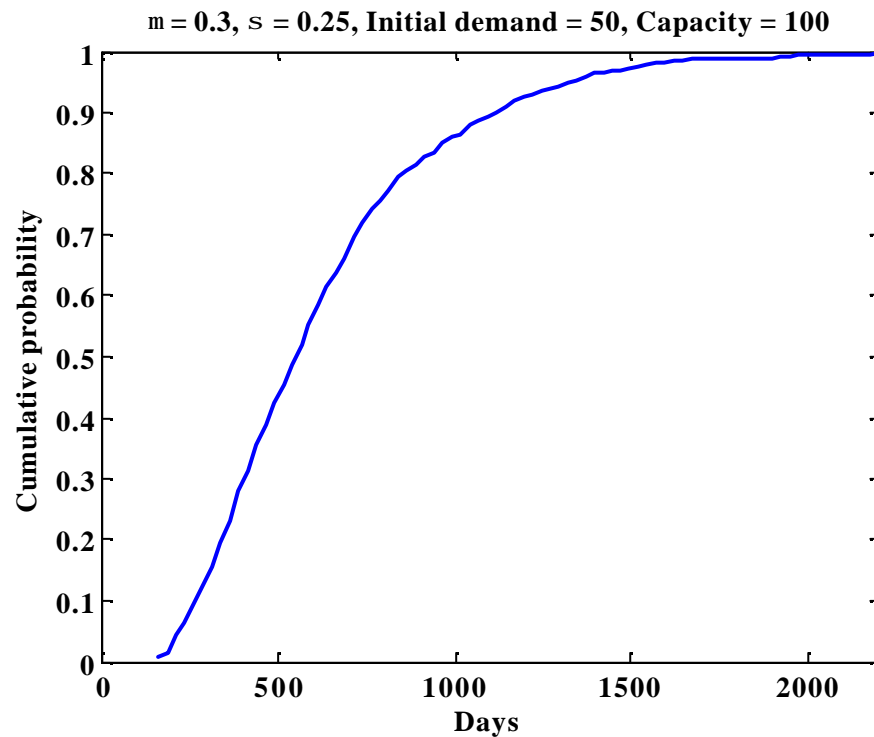


When to install additional capacity

- Take into account the “damage” of capacity exhaustion
- Develop analogies to efficient frontier in portfolio management
- Optimal decisions
 - » Attitudes to risk
 - » Utility function
 - » etc

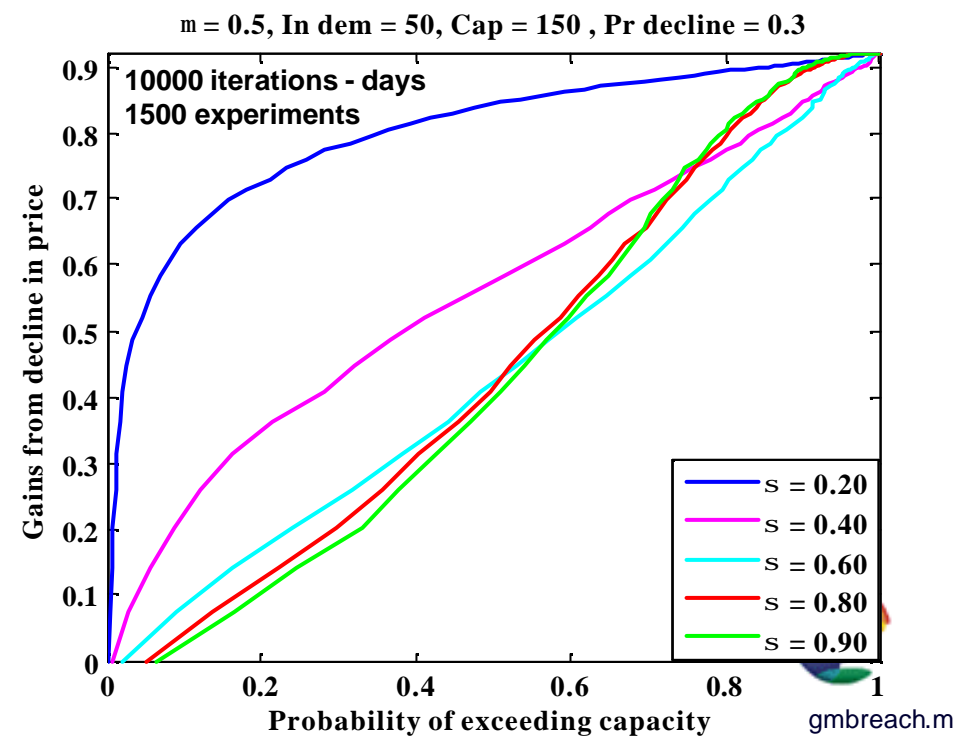
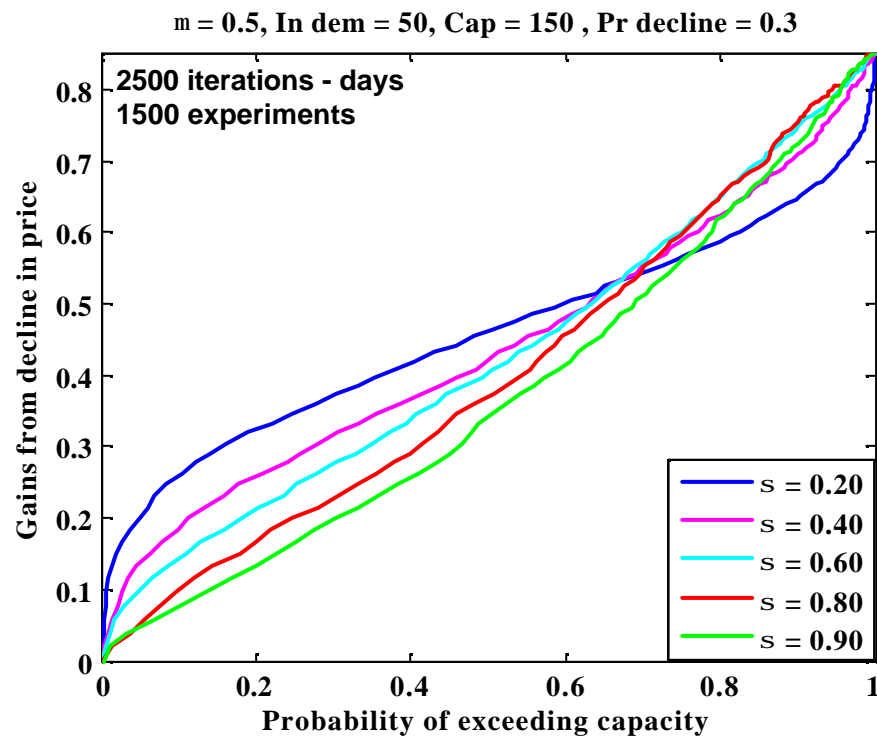
When to install additional capacity?

- Delaying capacity instalment
 - Provides monetary benefits
 - Incurs risk



When to install additional capacity?

- The impact of volatility on expected benefits



Cost benefit analysis

- Delaying capacity instalment is not only a question of making monetary savings
- What are the implications for deterioration in QoS on customers?
- The expected gains from delaying investment

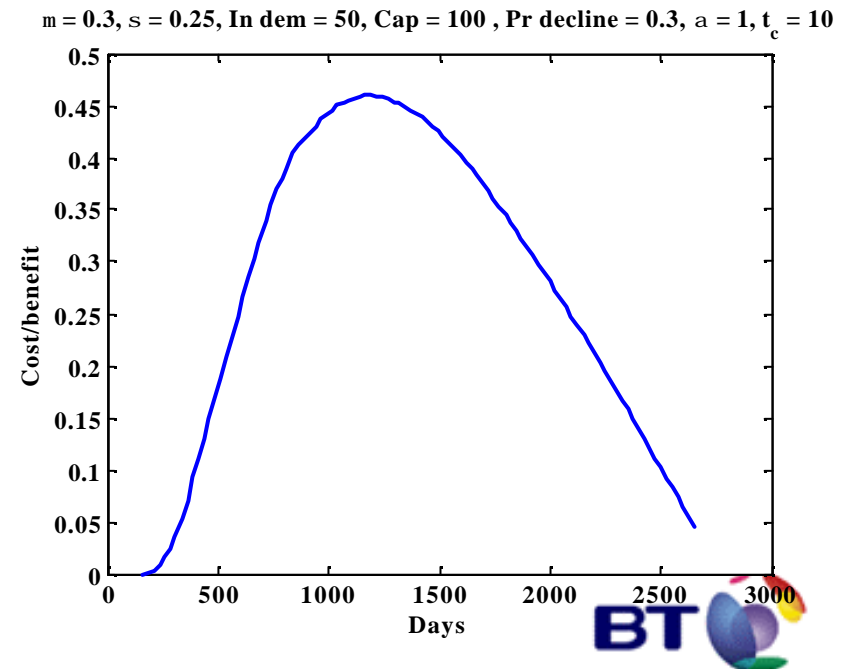
$$g(t) = p(0)(1 - \exp(-kt))$$

- We assume the following loss as a function of time

$$c(t) = \mathbf{a}q(t - t_c)t \quad ; \quad \mathbf{q}(x) = \begin{cases} 1 & ; \text{if } x > 0 \\ 0 & ; \text{if } x \leq 0 \end{cases}$$

Cost benefit analysis

- Benefits from delaying capacity investment
- Disadvantage from exceeding installed capacity – resulting service deterioration
- “Optimal” instalment time depends on the assumptions made about
 - price decline
 - losses from QoS depreciation



Hedge against price risk

- Hedge ratio,
 - h =(size of futures contract/size of exposure)
- Consider short hedge

$$\Pi = S - hF \quad \Rightarrow \quad \Delta\Pi = \Delta S - h\Delta F$$

$$\mathbf{s}_h^2 = \mathbf{s}_S^2 + h^2\mathbf{s}_F^2 - 2hrs_S\mathbf{s}_F$$

$$\frac{\partial \mathbf{s}_h^2}{\partial h} = 2h\mathbf{s}_F^2 - 2rs_S\mathbf{s}_F = 0 \quad \Rightarrow \quad h = r \frac{\mathbf{s}_S}{\mathbf{s}_F}$$

$$\text{var}(S) = \mathbf{s}_S^2$$

$$\text{var}(F) = \mathbf{s}_F^2$$

$$r = \frac{\text{cov}(S, F)}{\mathbf{s}_S\mathbf{s}_F}$$

- This assumes known demand but uncertain price

Hedge against price and demand risk

- Demand for and price of future capacity are unknown
- Then, the correlation between demand and price matters
- Put together a portfolio

$$\Pi = DS - hF \Rightarrow \mathbf{s}_{\Pi}^2 = \text{var}(DS) + h \text{var}(F) - 2h \text{cov}(DS, F)$$

- Optimal hedge ratio

$$h = \frac{E(D)\text{cov}(S, F) + E(S)\text{cov}(D, F) + E((D - E(D))(S - E(S))(F - E(F)))}{\text{var}(F)}$$

Real options approach

- The starting point is that demand follows

$$dD_t = \mathbf{m}D_t dt + \mathbf{s}D_t dW_t$$

- If $F = F(D, C, P, t)$ is value of investment which depends
 - Demand, $D(t)$
 - Instalment strategy, $C(t)$
 - Price evolution, $P(t)$
- The conditions $F = F(D, C, P, t)$ has to satisfy can be derived from Ito's Lemma

Real options approach

- Differential equation for value of investment

$$\frac{\partial F}{\partial t} - \frac{1}{2} \sigma^2 D^2 \frac{\partial^2 F}{\partial D^2} - (\mathbf{m} - \mathbf{k}\sigma) \frac{\partial F}{\partial D} + rF - \min(D, C(t))LP(t) = 0$$

- With \mathbf{k} , market price of risk, r risk free interest rate, $C(t)$ presently installed capacity
- Market price of risk captures the tradeoffs between risk and return for investments in capacity. The expected return on investment is

$$\bar{R} = r + \mathbf{k}\sigma$$

Summary

- Stochastic models for bandwidth demand and price evolution are considered
- In spite of falling bandwidth prices there is still a considerable risk exposure
- Stochastic modelling of bandwidth demand and price evolution allow
 - Operator risk exposure to be quantified
 - Bandwidth instalment strategies to be formulated
- After making assumptions on the cost of running out of bandwidth the optimal timing of capacity instalment is decided
- We consider real options approach where value is controlled by price evolution and instalment strategy

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References

