

## Curriculum Vitae

**Name:** Hasan ALKAS  
**Date of Birth:** 20 November 1969  
**Nationality:** Turkish/German  
**Current Position:** Senior Economist at Deutsche Telekom, Regulatory Strategy, Bonn  
**Former Position:** Senior Economist at the Wissenschaftliches Institut für Kommunikationsdienste (WIK), Bad Honnef  
**Key Qualifications:** Specialist for energy and telecommunications in pricing, strategies and regulatory economics

Main research and working areas:

- strategy design
- pricing and bundling strategies
- regulatory and industrial economics, competition theory
- mechanism design of incentive compatible instruments
- investment theory of real options
- methods of defining user cost of capital
- spectrum pricing and auctions design

**Language Skills:** Fluent English, German and Turkish

Mr. Alkas holds an Economics Degree from the University of Bonn and an Masters Degree from the University of Sussex. From 1996 to 2001 he has done several research and consultancy projects on price regulation and competition policy in network industries, in particular the energy and telecom markets for various regulatory institutions, such as the German Regulatory Authority of Telecommunications and Posts (RegTP), German Federal Ministry of Economics, Monopoly Commission, the Turkish Regulatory Authority and the EU-Commission. Since 2001 he is working as an Senior Economist at Deutsche Telekom in the Department for Regulatory Strategy. Mr Alkas has several publications on pricing, regulatory economics and investment theory.