

**Kingdom of Saudi Arabia** 

The National eHealth Program

Ahmed Balkhair, MD

The director of the National eHealth strategy and change management office

المملكة العربية السعودية

البرنامج الوطني للصحة الإلكترونية

الدكتور/ احمد محمد بلخير مدير مكتب الإستراتيجية الوطنية للصحة الإلكترونية وإدارة التغيير



المملكة العربية السنعودية

Provision of the integrated comprehensive health care service delivery model in accordance with the highest international levels of quality.



### eHealth Program

المملكة العربية السبعودية

The motivation behind the eHealth Program is to strengthen healthcare services. The eHealth projects are evaluated based on the alignment with the MOH strategy as well as their benefits and implementation risks.



Dr Abdullah Alwehaibi Advisor to the Minister and General Supervisor of ICT



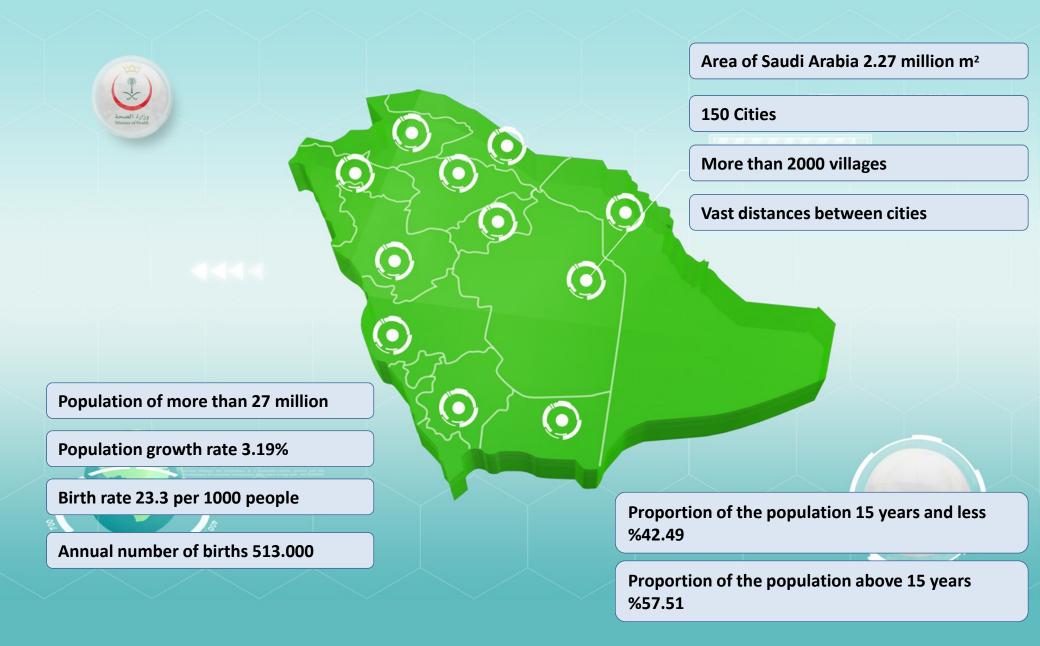


The Director of the National eHealth Strategy and change Management Office

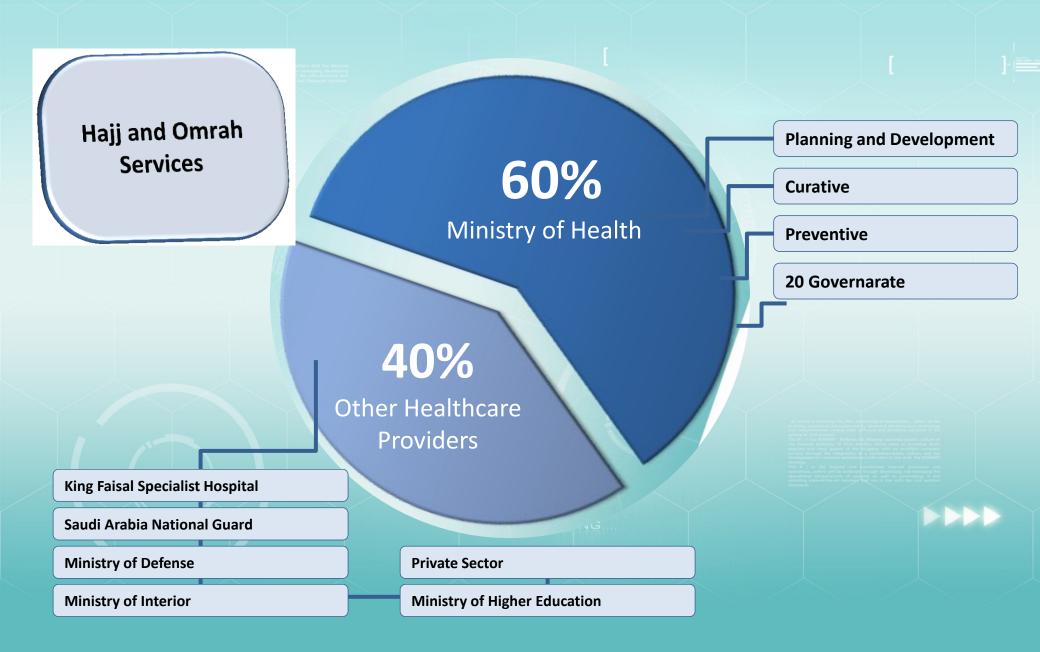


# Agenda MOH Challenges in Saudi Arabia Healthcare Resources MOH Strategy (Vision/Mission/Objectives) MOH National eHealth Strategy Some Lessons learned

#### Challenges of Ministry of Health in Saudi Arabia



#### Challenges of Ministry of Health in Saudi Arabia



#### Ministry of Health Challenges in Saudi Arabia



#### **MOH Facilities**

- ✓ More Than 2094 PHCs
- ✓ More Than 249 Hospitals

## MOH Healthcare Organization

- ✓ 20 Directorates
- ✓ Including PHCs, Hospitals, Labs, Pharmacies, and Allied Health

#### **Geographical Distribution**

√ 5 Geographical Zones

Urban and Remote

### Ministry of Health Challenges for the Next Five Years

Current	After 5 Years
34,000 Beds	66,000 Beds
250,000 Employees	400,000 Employees
249 Hospitals	370 Hospitals



#### Healthcare Resources In MOH

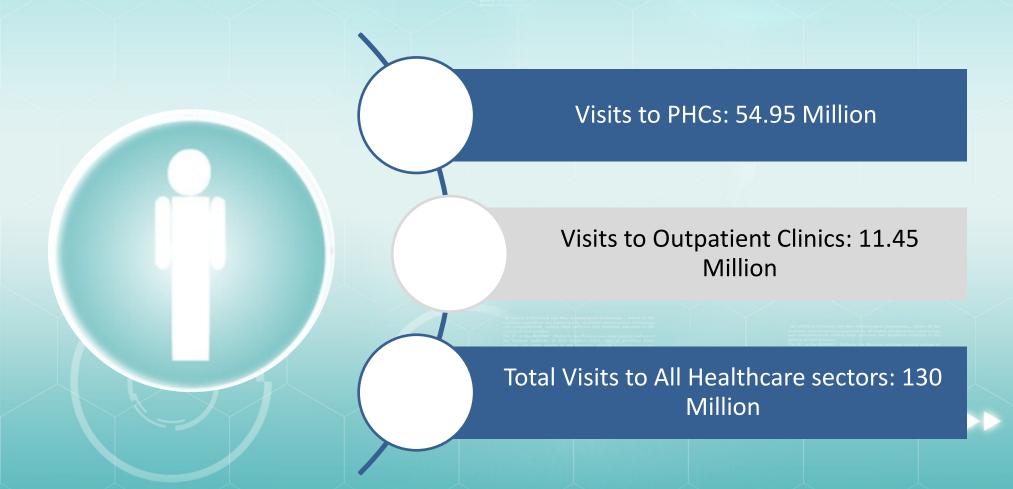
Total Workforce In MOH		
Physicians	31,516	
Nurses	75,978	
Pharmacists	1,790	
Medical Support Staff	40,110	
Other	100,606	
Total	250,000	

#### Healthcare Resources in Saudi Arabia

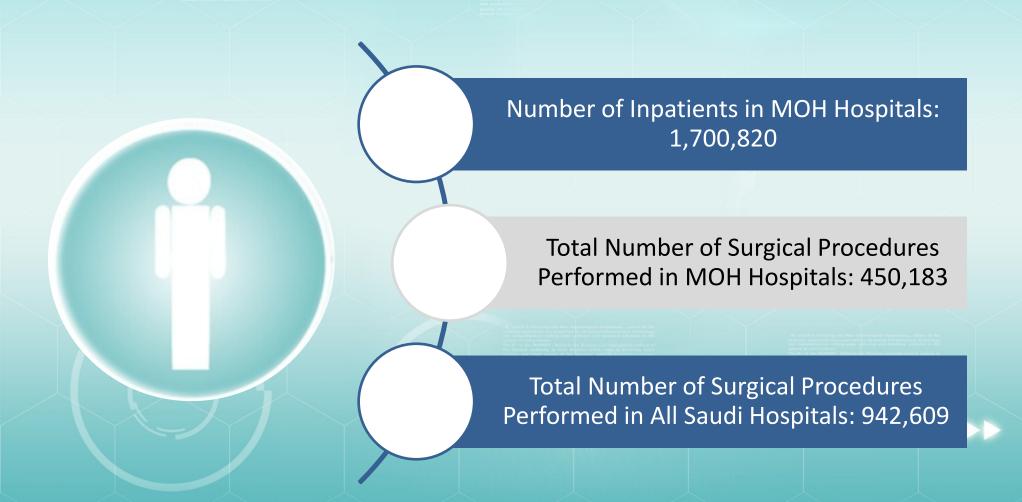
Number of Beds by Health Sector in Saudi Arabia		
Ministry of Health	34,370	
Other Government Sectors	10,939	
Private Sector	12,817	
Total	58,126	

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#### **Patient Visits**



### **Inpatients and Surgeries**



### Number of Hospitals in Saudi Arabia

#### **Number of Hospitals in Saudi Arabia**

Health Sector	Current	In 5 Years
МОН	249	370
Other Government Sectors	39	50
Private Sector	127	200
Total	415	620

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#### What We Want to Achieve?

- Interoperable Electronic Health Record (iEHR) for All Patients.
- Patient Health Information Available to Clinicians in All Health Facilities.
- Provide an Efficient System to Transfer Patients Between Health Facilities.
- Deliver Electronic Services to All Health Facilities.

#### eHealth Strategy development project Introduction:

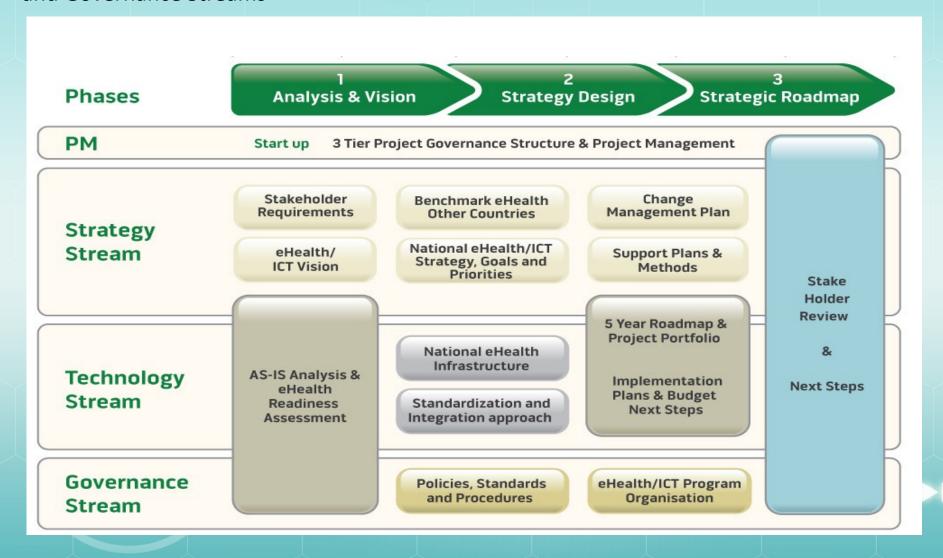
- eHealth is a trend that is growing across the world, all countries especially those with more advanced health care systems are adopting eHealth to improve the delivery of care and increase effectiveness
- In Saudi Arabia eHealth has been identified as a strategic objective for the ministry, giving ICT a mandate to implement a program
- This strategy is the start of that program and of the transformation in the health care in Saudi Arabia as we adopt eHealth
- Over the last 6 months we have developed the strategy with our consultants and involving people from across the MOH
- The project is structured with 3 work streams, Strategy, Governance and Technology
- It has been supported by an Executive Steering Committee chaired by Dr Koshaim, National and International advisors as well as task groups working with each work stream

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# The strategy has been developed through a collaborative process with MOH

Key meetings and events		
Executive Steering Committees	Chaired by Dr Koshaim	
Reviews with National and International reviewers	2 sessions in Riyadh with 7 days of discussion and collaboration  To Hospitals and PHCs, blood bank, medical supply and Labs across the Kingdom.	
Site visits		
Workshops	A total of 16 workshops with the 3 workstreams, each workshop has involved up to 12 people and lasts 4 – 6 hours	
Data Gathering	Questionnaires and briefings with all the regions	
Meetings with other organisations	Council of Health Services Saudi Food and Drug Agency STC Saudi Red Crescent Armed Forces Hospital NGHA CBAHLONG	

The eHealth Strategy project has completed the three phases with the Strategy, Technology and Governance Streams



### **Executive Steering Committee**

International Advisory Board Executive Sponsor

Minister of Health His Excellency

Dr. Abdullah Al-Rabeah

International & National eHealth Review Board

Ehealth & Informatics Advisory Group Dr. Bassam Al Hemsi Dr. Al Bawardi

MOH Business Strategy Booz & Co eHealth/ICT Strategy Executive Steering Committee

Dr. Khoshaim (Deputy Minister Planning & Development - Committee Chair & Performance Management Lead)

Dr. Aqeel Al Ghamdi - Assistant Deputy for Medicine

Dr. Zayad Memesh - Assistant Deputy Minister Preventive Medicine

Dr. Salah Al-Mazroua - Chief of Medical Supplies

Dr. Yemeni - General Supervisor ICT

Mr. Saad Hujaili - Head of Finance and Administration

Dr. Abdullah Alamro - Medical City & Clinical Representative

Dr. Khaled Dhafer - General Director Health Region (Maccah)

Dr. Monirah Alosaimi - General Directorate Nursing

Dr. Wahaibi - Assistant General Supervisor ICT

Role: Lead and Guide eHealth/ICT Strategy

Meetings: Once Per Month, 2 Hours

Administration & Technical Enhancement Team Lead **Dr. Amari** 

Ad Hoc Committees and Advisors as required

> Executive Project Advisor Todd Kalyniuk

MOH Project Manager Ahmed Balkhair IBM Project Manager Andrew Beer

# eHealth Strategy eHealth/ICT Project Reviewers



 Eng Hamed Al Daaej, CIO KFSH & RC



 Eng Khalid Al Salamh, CIO KFMC



 Dr Mohammed Al Qasem, Advisor to the Minister, MCIT



 Dr Saad Al Qasabi, IT Consultant



• Dr Khalid Al Ghonaim, CEO Al-ELM



• Len Lerer, MD, MBA, France



Prof Stephen
 Walston, Member
 IAB, USA



David Garrett, SVP
 HIMMS, USA.



• Ed Percy, Orion Healthcare, UK



 Trevor Hodge, SVP Health Infoway, Canada

### eHealth Strategic Framework



**MOH** Vision

eHealth Vision

**MOH Strategic Objectives** 

eHealth Strategic Objectives

eHealth Strategic Initiatives

#### **MOH Strategy**

#### **MOH Vision**

"Provision of the integrated comprehensive healthcare service delivery model in accordance with the highest international levels of quality"

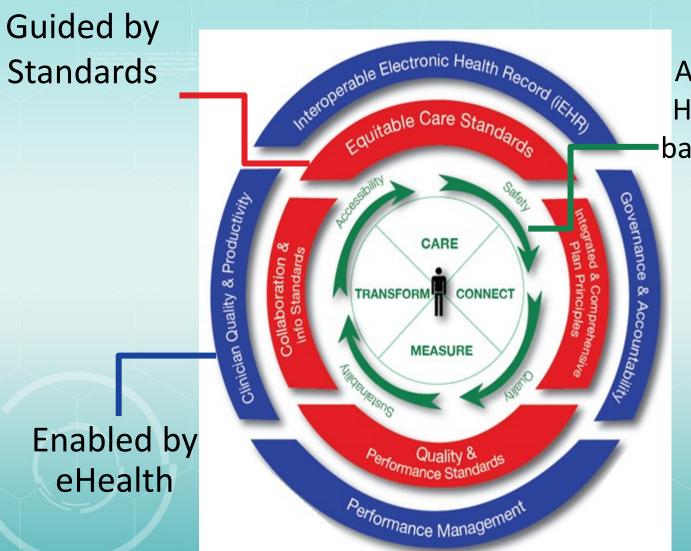
#### **MOH Mission**

"Providing healthcare at all levels, and promote public health, disease prevention, and development of laws and regulations governing the health sector and public sectors, and monitor performance with more focus on research and academic training and areas of health investment"



A Safe, Quality Health System, based on Patient Centric Care, guided by standards, enabled by eHealth





A Safe, Quality
Health System,
based on Patient
Centric Care



### MOH 5 Year Business Plan and requirements

MOH Strategic Objectives	Activities
1. Adopt the integrated and comprehensive health care plan (ICHCP) with attention to research and education	<ul> <li>Implement ICHCP 8 Initiatives</li> <li>Support Preventive Care and improve overall health</li> <li>Support Healthcare Research</li> </ul>
2. Raise the level of health care quality and support institutional performance improvement	<ul> <li>Support institutional Strategic Planning and Performance Management</li> <li>Develop administrative systems, Rules and Programs for Institutional Work</li> <li>Develop a comprehensive program for quality of care and Total Quality Management</li> <li>Develop an Internal and External Communications Strategy</li> <li>Develop strategic partnerships (public private) and collaborate with stakeholders</li> </ul>
3. Attract qualified personnel and develop human resources	<ul> <li>Enhance MOH capacity to attract and employ qualified personnel</li> <li>and Staff Development</li> <li>System for Human Resource Planning</li> </ul>
4. Develop eHealth, ICT and management information systems	<ul> <li>Develop eHealth Strategy and Roadmap</li> <li>Develop healthcare technology Infrastructure</li> </ul>
	<ul> <li>Develop a unified electronic management system MIS (e-gov)</li> <li>Attract and retain qualified ICT Staff</li> </ul>
5. Health Economics and Health Care Financing for optimum resource use	<ul> <li>Rationalize capital &amp; operational costs</li> <li>Undertake analysis of Health System Financing Studies and Models</li> </ul>

#### eHealth Strategic Framework

Provision of the integrated comprehensive health care service delivery model in accordance with the highest international levels of quality

A Safe, Quality Health System, based on Patient Centric Care, guided by standards, enabled by eHealth

MOH Strategic Objectives				
ICHCP, Public health/Prevention , Research & Education	Performance, Quality& Collaboration	Human Resource Development	eHealth & ICT	Optimize MOH Resources & HC Economics
eHealth Strategic Objectives				
Care for Patient	Measure & Collaborate	Transform Workforce	Connect & Integrate	Transform MOH

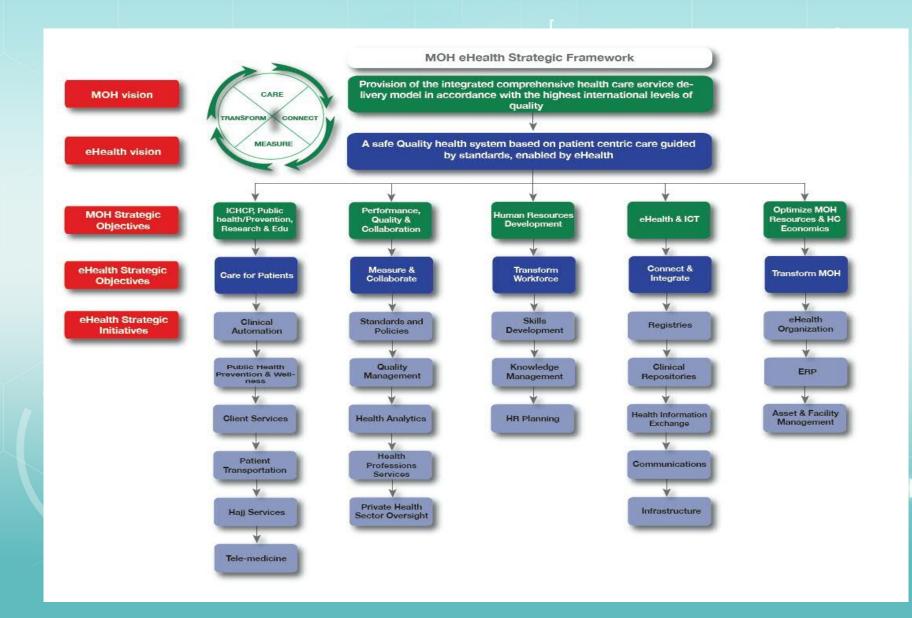
#### **eHealth Strategy**

**eHealth Strategic Objectives** 



Strategic Plan for 10 years

#### MOH eHealth Strategic and Initiatives

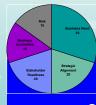


The roadmap was based on the Strategic Framework and developed through a consultative, analytical and review Process

#### **eHealth Strategic Framework**

eHealth Foundation Projects
International Benchmarks
MOH Business Priorities

MOH Stakeholder requirements
Unconstrained Candidate Project
List developed



Project List
Prioritised by
Strategy Task Force

Roadmap iteratively reviewed by MOH, MOH Advisors, IBM, SMEs International & National Reviewers Review with ICT Management, discussed with International reviewers 26-27 July

Analyzed and initial roadmap by IBM team and SMEs 3-7
Sept, reviewed and constrained roadmap

Input from International Reviewers & MOH team, constraints applied by IBM

Detailed review by ICT Leadership, National and International Reviewers 2-6 Oct, further constrained

#### International Reviewers

Trevor Hodge, SVP Health Infoway, Canada.

Ed Percy, Orion Healthcare, UK.

David Garets, SVP HIMMS, USA •

Prof Stephen Walston, Member IAB, USA.

#### **National Reviewers**

Dr Majid Al Twaijri, Executive Director ICT NGHA.

Dr Khalid Al Ghonaim, CEO Al-ELM.

Dr Saad Al Qasabi, IT Consultant.

Dr Mohammed Al Qasem, Advisor to the Minister, MCIT•

Eng Khalid Al Salamh, CIO KFMC•

Eng Hamed Al Daaej, CIO KFSH & RC.

#### Roadmap Guiding Principles

## Align eHealth Projects with MOH Business Needs

- Enable MOH Business Transformation with eHealth
- Prioritize and sequence eHealth projects within strategic initiatives, and integrate
- Establish standard phases, gates and planning mechanisms for individual projects

## Manage Change & Reduce Adoption Risks at Project

- Imbed Change Management into every projects
  - Stagger implementation of new functionality and adoption of new platforms
  - Bundle services & Incrementally add advanced functionality

## Quick Win Projects Rapid Time to Clinical Value

- Create a solid foundation that meets current & future business requirements
- Quickly deploy projects with high clinical value to stakeholders in Facilities
- •At onset provide basic EHR at point of service

# Provide Flexibility Reduce Total Cost of Ownership

- Standardize components, provide options when needed
- Common Clinical and Business requirements will drive implementation models
- Deploy shared services on standards based MOH technology

### Protect Technology Investments

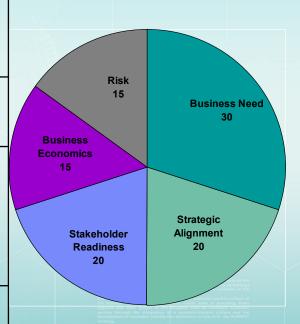
- Where possible, build on existing platforms
- Share services, ,components and expertise
- Accommodate standards compliant stand alone existing solutions
- Buy proven, Build when buy not available, anticipate advanced future technology

## Develop Internal Capability in Core Competencies

- Create a learning culture, reward skills development
- Create resource pools for standardized components
- Cannot execute everything at once, align internal skills development with needs

# The potential projects were prioritised by the MOH Strategy Task force, prior to being added to the roadmap

Category of Scoring	Definition	Weight
Business Need	Assess the project in terms of business intensity to MOH and the overall clinical value and clinical safety this project brings to MOH specific business functions, or the value of the information provided in managing	25%
Ctrotogio	MOH, Regions or facilities.	20%
Strategic Alignment	Assess the project alignment with MOH business strategy. Is it strongly aligned with an MOH Strategic Objective?	20%
Stakeholder Readiness	Assess stakeholder readiness from the perspective of project implementation and adoption. Do end users of the project understand the value, and are they ready to adopt such a system? Will it be visible to patients and/or MOH employees? How much training do users need?	20%
Business Economics	Assess the impact of project cost and the time to realize benefits. Does this project deliver benefits quickly, or over a longer period?	15%
Risk	Assess the risk of undertaking this project, from low to high risk. Is this project doing something new, that has never been done before (high risk) or is it a proven initiative (low risk)?	20%



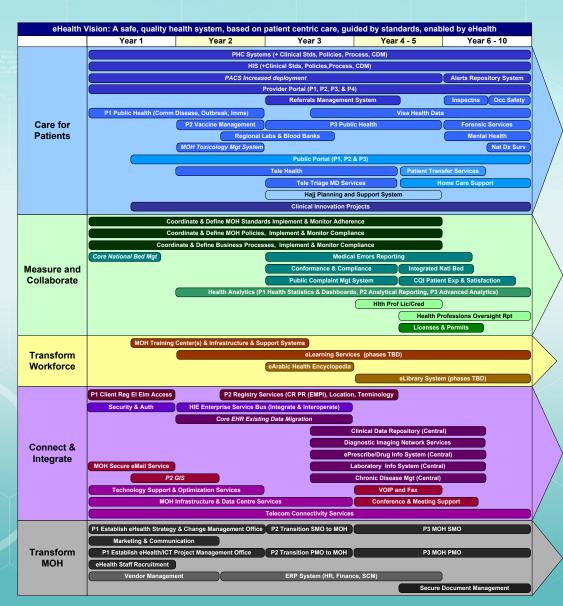
## Once the projects were evaluated they were plotted to show low risk have value projects for the first wave



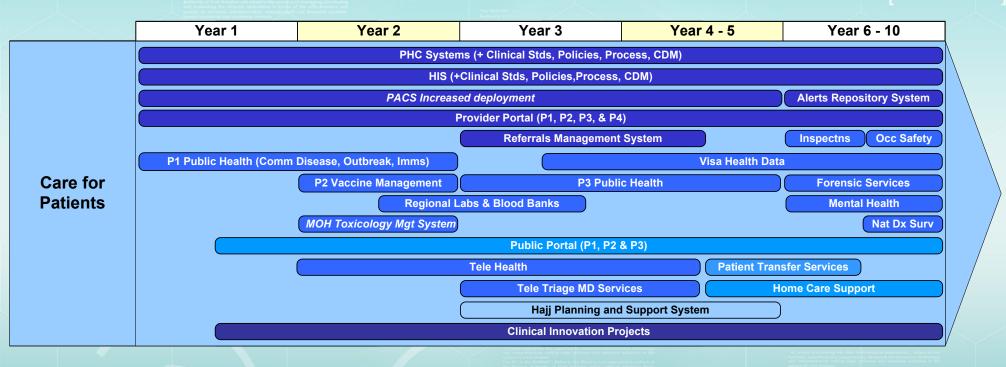
Projects were reviewed and adjusted to complete the prioritisation



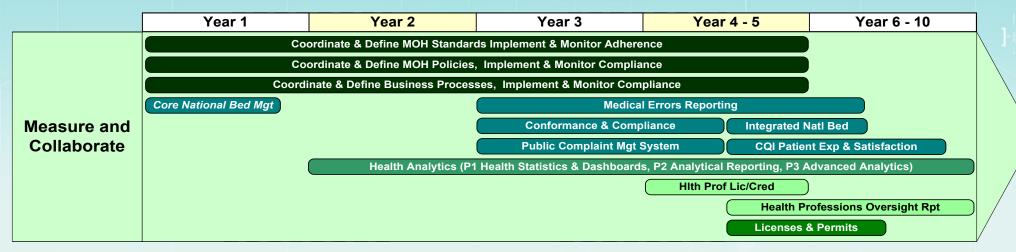
### Integrated Roadmap



### Care for Patients Projects



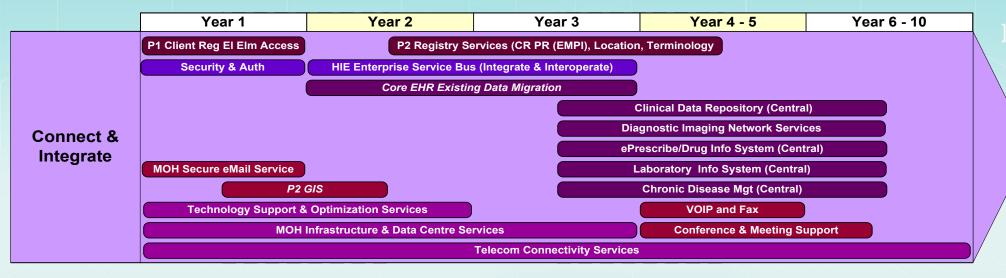
#### Measure and Collaborate



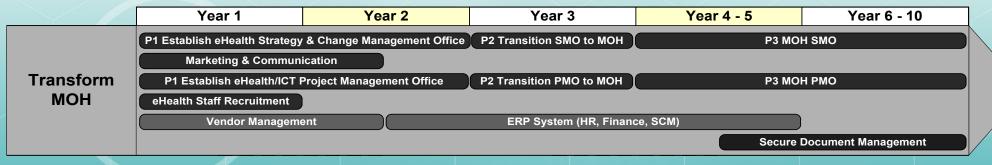
#### Transform Workforce



# Connect and Integrate



## **Transform MOH**



# eHealth Strategy Target State

### Kingdom of Saudi Arabia MOH eHealth Strategy Target State

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Care for Patients Yr 1-3 Priority		Clinical Automation		iEHR	iEHR	
Measure & Collaborate	En	terprise Standards & Policio	es	Quality Analytics	Clinician Quality & Productivity	
Transform Workforce		Skills Development		Internal Capability	Performance Culture	
Connect & Integrate Yr 1-3 Priority	С	onnectivity & Data Centres	And the second s	Integration	Vertical Integration	
Transform MOH		Resource Management	LOADING.	Resource Optimization	Health Economics	

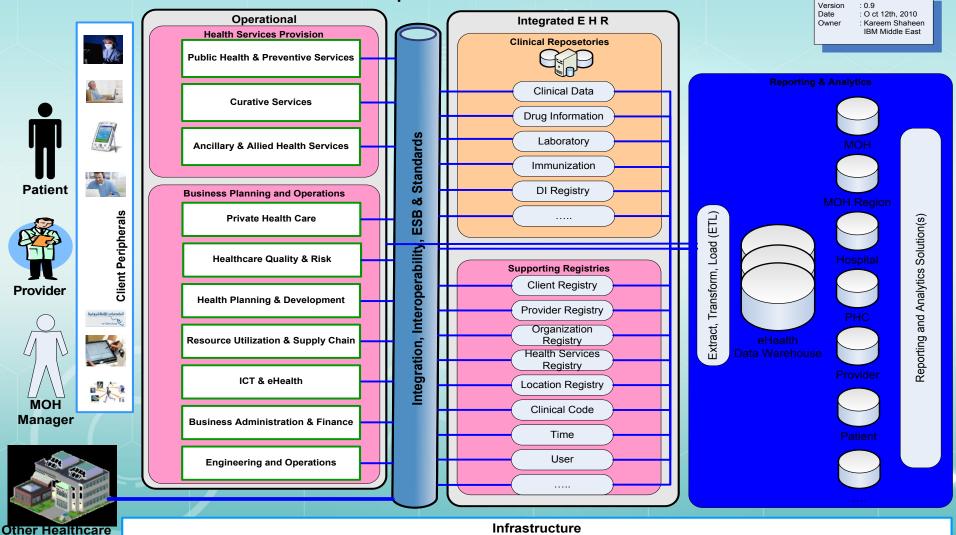
# Key Recommendations from the International Review 5-6 October 2010

- Initial roadmap too ambitious, other countries have been working on eHealth for 20 years
- The roadmap should be realistic and achievable by MOH
- Projects must have a senior executive business sponsor who 'owns' the Project and Business Case
- For the HIS and PHC solutions implement a limited number of modules first then add more. Go broad then deep, do not customize, remain as "off the shelf" as possible.
- Identify visible champions to support clinical automation
- Provide incentives for clinical groups that have the potential of being change champions.
- Do not underestimate the importance of change management, Canada Health Infoway allocates 15 to 30 % of projects budget to change management.
- The scale of the change in clinical automation is unprecedented challenges will be substantial.
- Communications and Marketing is very important, Canada Health Infoway has a team of 20 dedicated resources
- Include a Clinical Innovation project to fund and leverage innovative ideas.
- Introduce KPIs to evaluate the strategy, its progress and achievements.

# eHealth Conceptual Architecture

eHealth Conceptual Architecture

**Providers** 



**Data Centre and Enterprise Command & Control Center** 

**Enterprise Architecture** 

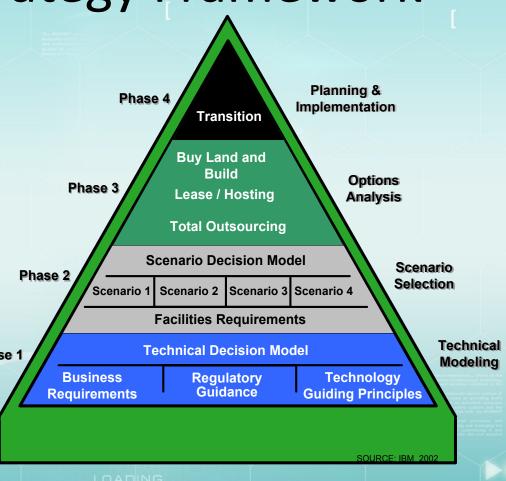
Data Center Strategy Framework

The "Data Center Strategy Framework" guides

through a structured methodology to focus<sub>Phase 1</sub>

Diverse thoughts and theories concerning the

Operations model,

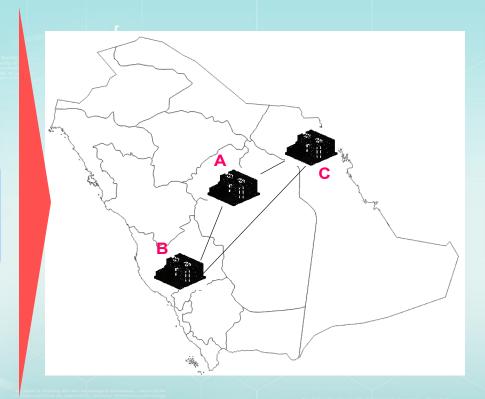


## Data Center Strategy Recommendations and Plan

MOH HQ existing Data Center will be ufficient for the next 12 months and needs to be utilized as the primary Data Center for MOH

MOH needs to outsource STC Tier 4
Data Center in Jeddah and it will be the
Backup / Disaster Recovery Site

MOH needs to build its own Data Center in Riyadh



2015 2016 - 2020 2011 2012 2013 2014

**MOH HQ Existing DC** 

**Outsourcing – STC Jeddah Data Center** 

Buy Land and Build - MOH DC in Riyadh

**Buy Land and Build in Dammam** 

### Connectivity (Telecommunication) Strategy Recommendations and Plan

MOH should use multiple WAN technologies for each site

MOH seek alternative lecommunication service provider for each node

Service Level Agreement (SLA)
for RTO & RPO
are met and HA & DR are assured

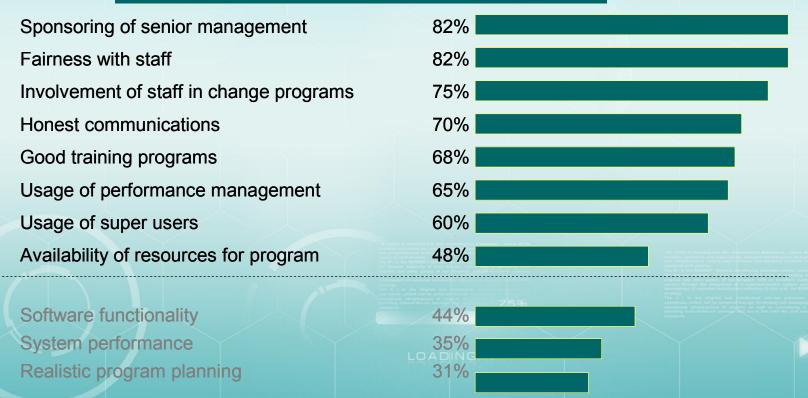
Availability %	Downtime per year	Downtime per month	Downtime per week	
95%	18.25 days	36 hours	8.4 hours	
98%	7.30 days	14.4 hours	3.36 hours	
99.95%	4.38 hours	21.56 minutes	5.04 minutes	
99.99% ("four nines")	52.6 minutes	4.32 minutes	1.01 minutes	

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# Case for Change

The key success factors for transformation are organizational rather than technical

### Change Management is a key driver of success



Source: IBM Institute for Business Value

# Better Change Methodology



# Change Management Guiding Principles

# Central Transition Office with Standard Tools & Methods

- Establish SCMO, single point of accountability
- Use Common methods and apply lessons learned from other eHealth Programs
- Deliver standardized Change Services in an effective and consistent manner

# Manage Change & Reduce Adoption Risks at Project

- ■Imbed Change Management into every projects
  - Stagger implementation of new functionality and adoption of new platforms
  - •Multi discipline teams
  - Phased Incremental functionality, provide training just in time by role

# Business Process Focus

- Establish single point of contact, and use a common replicable approach, clinician led
- •Develop reusable toolkits and templates with business processes, rules, standards and policies included
- Harvest effort and lessons and apply to next rollout

### Engage Stakeholders, Peer to Peer Teams, & Showcases

- Segment stakeholders in a meaningful way
- Engage clinical champions early, Use peer to peer teams and shadowing and showcase implementations
- Obtain user input and feedback on a regular basis

# Coordinate Implementations

- Coordinated EHR Services implementations to user communities
- Sequence and bundle activities, minimize disruption to operations
- Coordinate multiple projects and activities for integration and to reduce change fatigue

# Market & Communicate Consistently & Often

- Develop enterprise wise marketing & communications strategy
- Brand eHealth, Sponsors
- ■Target consistent messages to stakeholders
- Multi channel strategy

# Change Management Services

Ehealth
Executive Board
Executive Sponsors

eHealth Advisors & Advocates

#### **Project Management Office**

Project Leaders & Sponsors

#### Program Level

- -Project Leadership
- -Project Deployment Strategy
- -Core Project Management Methodology
- -Project Frameworks
- -Project Resources
- -Project Knowledge Repository
- -Project Team Leadership

Coordination(e.g.,HIS, PHC, Public

Health. Infrastructure)

-Input from Project Teams, Clinical Users Working Group and Project

Review Committee

#### Project Specific - SHARED

- -Co-Plan and coordinate Change Management Services with Project Deployment
- -Project Resource Planning
- -Project Champions, Sponsors
- -Peer to Peer Members
- -Test & Train technical environment
- -Communications & Marketing Liaison
- -Training & Skills Development Liaison

### Training & Skills Development

**8S** Manager

#### Program Level

- -Training Coordination
- -Roadmap Alignment
- -Training Services
- -Role & Skills Profiles
- -Training Methods
- -Training Methods
  -Training Content
- -Training Channels
- -Training Resources
- -Training Platforms
- -Module Management
- Scheduling
- -Training & Knowledge Repository

#### Project Specific

- -Skills Assessment
- & Planning
- -Plan & Provide Training Resources & Materials
- -Configure Toolkits
- -Curriculum Content
- -Schedule & Certification
- -Facility Training Platform
- -Train staff, champions.
- peers, super users, support
- -Release & Refresh Course
- -Knowledge Repositories & eLearning

#### Communications & Marketing

#### Program Level

- -eHealth Brand
- -Roadmap Alignment
- -C&M Stakeholder segmentation
- -Content Management -C&M Channel Strategy &
- Management
- -Messages & Themes
- -C&M Resources, tools, -Campaign Management
- (Soft, Hard Launches)
  -Press & Publications
- -Knowledge Repository

#### Project Specific

- -Campaign &
- Communications
- Management
- -Channels
- -National, Region, Facility
- communication
- coordination
- -Awareness and Orientation Sessions
- Orientation Sessions
  -Champions and Advocates
- -Evaluation of Marketing Campaign
- -Hotline and Support

## Strategy & Change Management Office

Change Leaders & Champion

#### Program Level

- -Change Leadership and Strategy
- -Roadmap Alignment
- -Core Change Management Methodology
- -Stakeholder segmentation
- -Frameworks, Toolkits
- -Budget & Planning
- -Resources
- -Communications, Marketing,
- Training & Skills Development
- Training & Skills Development
- -Change Knowledge Repository -Input from all Working Groups
- Clinical Integration, Policy &
- Standards, Architecture Review Board. Human Resources

#### Project Specific - SHARED

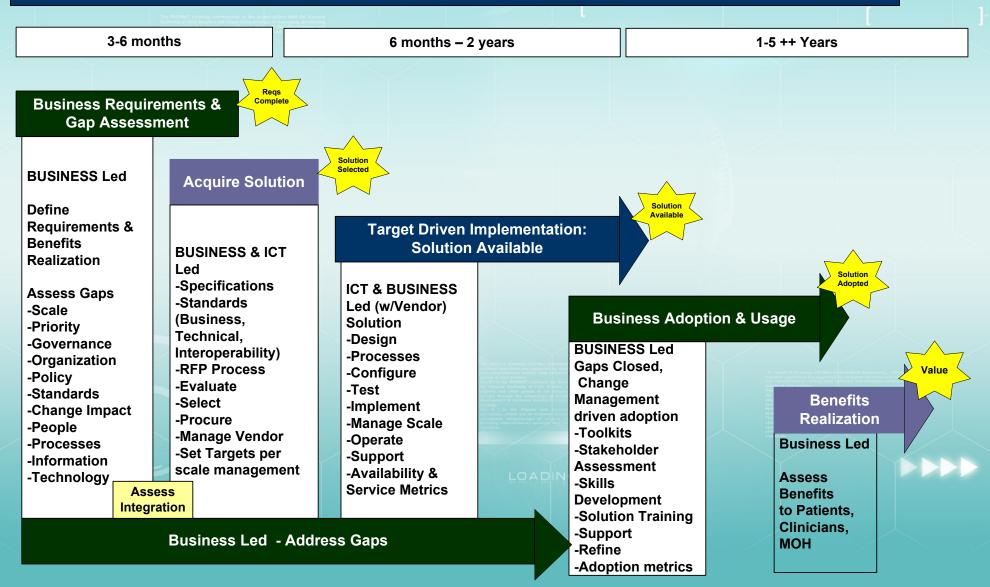
- -Provide Change Management Methodology , Toolkits and frameworks integrated with Project
- Deployment Model
  -Change Management Services
- -Schedulina
- -Change Resource Planning
- -Peer to Peer Network Champions
- -Communications & Marketing
- Management
- -Training and Skills Development
  Management

# **EHealth Adoption Barriers**

Clinical Staff Adoption Barriers	Patient Adoption Barriers		
<ul> <li>Experience a loss of Personal Control</li> <li>Lack confidence in new systems or</li> </ul>	<ul> <li>Lack confidence in eHealth tools</li> <li>Have concerns about reassigned to physicians and not have access</li> </ul>		
ability to learn new skills, low levels of computer literacy	<ul><li>to physicians known to them</li><li>Not trust e-services which replace</li></ul>		
<ul> <li>Have anxiety around KPIS and transparency iEHR creates in clinical practices</li> </ul>	face to face encounters with administrative and clinical staff (ebooking for example)		
Fail to see value in eHealth solutions	Have concerns about limitations on facility choices		
Associate eHealth enablers with Performance Management	Concerns about inappropriate LOAD information protection and sharing		

### Project solution availability, adoption and usage model

### (Project) Solution Availability, Adoption & Usage Model



# Implementation Target of Clinical Automation

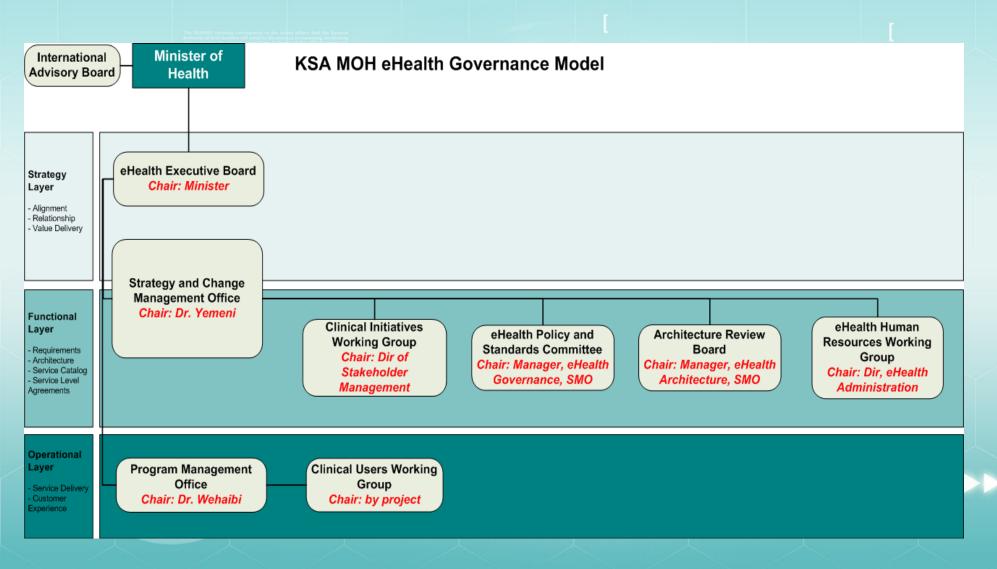
"Basic Automation and phased deployment of HIS, PHC, Clinical Solutions and EHR to thousands of PHC and Hospital facilities, kingdom wide"

MOH National Role	Medical City Role	Health Region Role	Health Facility Role
<ul> <li>Accountable</li> <li>Top Down (Directive)</li> <li>Change Sponsors and Champions</li> <li>Define or Adopt Standards</li> <li>Define Business and eHealth Policies, Rules, Procedures</li> <li>Specify Requirements</li> <li>Certify Vendors &amp; Best Pricing</li> <li>Funding</li> </ul>	<ul> <li>Clinical Leadership</li> <li>Center of Excellence</li> <li>Change Leaders and Champions</li> </ul>	<ul> <li>Mid Level Coordinate RFPs for Region Solutions based on national standards</li> <li>Provide training and technical resources for implementation</li> <li>Change Agents and Champions</li> </ul>	<ul> <li>Coordinate RFPs for Facility solutions based on National Standards</li> <li>Responsible for Adoption of policies, standards and solutions</li> <li>Bottom Up Center of Excellence</li> <li>Change Agents and Champions</li> <li>Select solutions</li> <li>Design processes &amp; workflows</li> <li>Configure</li> <li>Training</li> </ul>

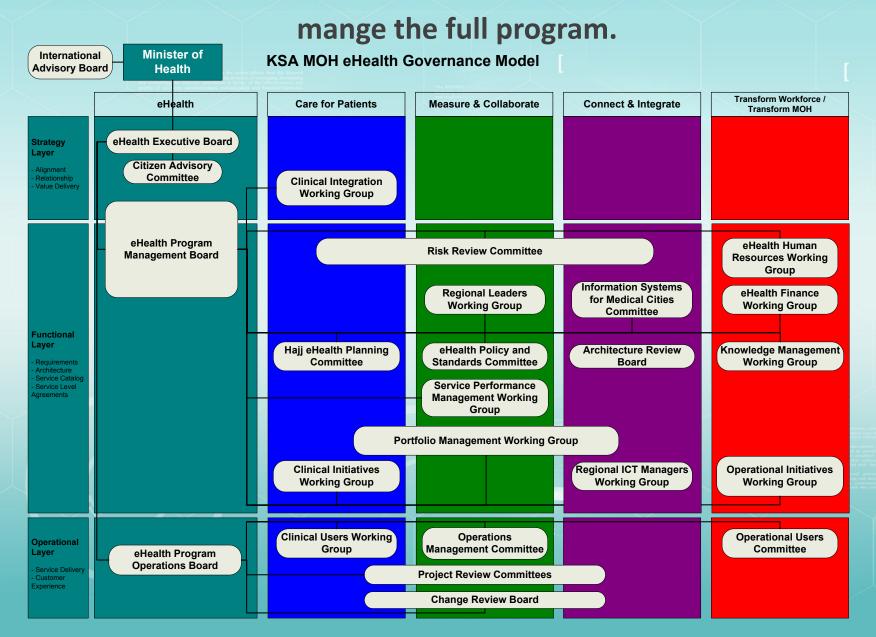
#### MOH eHealth Strategy Change Management Activity Template (Modify by Facility Class/Solution) Month 1-2 Month 2-3 Month 4-5 Month 6 Month 7+ Communicate, Raise Awareness & Orient Reinforce Benefits **Survey Satisfaction** Engage & What, Why, When, Who & Feedback What, Why, When, Who & Feedback What, Why, When, Who & Feedback **Prepare** Activity, Timing, Progress, Milestone Activity, Timing, Progress, Milestone Activity, Progress, Milestone **Stakeholders** MOH Executive Sponsors, Business Owner & Facility Executive Sponsors **External Clinical Champions & Advocates Identify Change** Internal Clinical Champions & Advocates Agents Peer to Peer Peer Networks Internal Trainers, Super Users, Support Readiness Assessment using Role based Survey & Monitor templates Address Gaps using Toolkits for Assess Staff Development, -Management & Clinical Staff Awareness, Knowledge, Training, Skills Satisfaction & **Stakeholders** -Health Records **Build Knowledge Repository** Address Gaps -IT Staff Bundle Driven Training Platform Provide Training Platforms (classroom, virtual etc) Train, Develop Assess Assess Skills & Define Skills Profile per Role Provide Skills Development Services per Role readiness readiness Gaps Gaps Knowledge **Deliver Training Modules per Role** Design Training Modules per Role **Grow Knowledge Repository Local Facility Support** MOH Region/Help Desk **Support Users** MOH National/Help Desk/Change Resources, Templates & Toolkits **Vendor & Partners Org Development** Conduct Assess **Assess Evaluate Peer Networks & Communications** Baseline on Gaps re Staff Adoption & Usage Rates Measure Staff **Evaluate Change Methods, Toolkits, Templates** Satis-Change, **Effectiveness** Knowledge & Attitudes faction & **Assess Skills Evaluate Training & Skills Development** Attitudes vs vision **Progress KPIs**

	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Year 2+	
Communicate		Who, When, What, How & Feedback				
Public (Communicate	Soft Launch Orientation	-Hard Launch New Facility & e-Services	Public and Patient Advocate Focus Groups for	Hard Launch using multi channels Public e-Services	Stagger Soft and Hard Launches of new public services &	
to General Public)	eHealth Benefits Patient Impact Changes	(Tactical campaign) Strategy Benefits	Awareness & Needs -Survey Public subsets	(portal etc) Facility Events	facility openings & Progress & results	
MOH	Soft Launch using 2	Hard Launch – multi				
(communicate cross MOH HQ,	channels (MOH+e) Strategy Orientation	channel Gov Meetings	MOH Focus Groups for Awareness Progress Reporting	Hard Launch Strategy Impact	Stagger Soft and Hard Launches of new services & facility	
Regions & Facilities & Staff)	New Gov Committees Roadmap Benefits	Roadmap, New facility Resource Pool	Anticipated Benefits Assess and add Channels	Roadmap Rollout Plan Resource Pool	openings & Roadmap Progress & results	
Health Region	Orientation	Hard Launch – multi	Region Focus Groups for Awareness	Hard Launch – multi	Stagger Soft and Hard Launches of new	
(communicate to all facilities &	Strategy Impact Governance Region Impact	Facility Opening Roadmap impact	Progress Reporting Anticipated Benefits	channel Local Facilities Activities	services & facility openings &	
staff in Region)	Joint Planning	Rollout Plan Resource Pool	Assess and add Channels	E-Services	Region Progress & results	
Facility	Soft Launch using 2	Hard Launch multi	Facility Focus Grous		Stagger Soft and Hard	
(communicate o facility staff &	channels (MOH+e) Orientation HIS/PHC Plans	channel announce New Facility -Champion & Sponsor	for Awareness Progress Reporting Milestones	Hard Launch for New Facility opening	Launches of new services & facility	
community it serves)	Earliest Adopter Rollout Schedule	& Peer to Peer Roles -Open Schedule	Anticipated Benefits Add Channels	-Champion & Sponsor -Events	openings & Facility Progress & results	
Providers	Soft Launch using 2		Hard Launch using	Hard Launch -multi	Stagger Soft and Hand	
(communicate within Provider networks across	channels (MOH+e) Orientation and GP& Medical Specialties target messages	Local Focus Groups Survey Attitudes & Knowledge & Needs	multi channels & Prof Peers, Forums Education re New Skills & Incentives	channel New Facilities Provider Portal Peer to Peer Networks	Stagger Soft and Hard Launches of new services for providers (portal etc), Progress & results	

## Governance Model - Initial



## Over time the governance model will evolve to what is expected to



### Some Lessons Learned

### Importance of Adopting a National Strategic Plan for eHealth

- Feedback from strategy reviewers.
- Benchmark Studies of Other Countries.
- Alignment with the National Healthcare Plan.
- Establishment of Strategy and Change Management Office (SCMO).

### **Patience in Implementation Projects**

- Commitment to the Implementation of Projects in Aligned to the Strategic Plan.
- Starting with Projects having Quick Results (Short-Term Implementation with Significant Impact).

# Implementation of Major National Projects in Several Stages While Engaging Stakeholders to Ensure Successful Implementation and Acceptance

■ Implementation on a Broad Scope but with Limited Number of Systems.

### **Some Lessons Learned**

# Adoption of National-Level Strategies for Change Management and Allocating Adequate Financial Support

- Do not Underestimate the Extent of Change Resistance from System Users.
- Many Studies show that the Biggest Reasons for Failure are People-Related and not Technology-Related.

Simplifying Implementations by reducing the number of Health Information Systems thereby reducing Interdependence and Integration

Usually Health System Vendors Paint an Unrealistic Picture over Simplifing the Challenges

# Identification and Engagement of the Recipients of the Systems (Business Owners) is an essential factor of success

- The Formation of Project Steering Committees
- The Active Participation of the main stakeholders at the beginning of determining the Project Requirements

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