



INTERNATIONAL TELECOMMUNICATION UNION  
**TELECOMMUNICATION DEVELOPMENT BUREAU**

**WORLD TELECOMMUNICATION DEVELOPMENT  
CONFERENCE (WTDC-98)**

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*For action*

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**SUB-COMMITTEE A/2**

**Vice-Chairman of Committee A**

**REPORT OF THE INFORMAL WORKING GROUP MEETING  
OF SUB-COMMITTEE A/2**

As decided at the first meeting of Sub-Committee A/2, an informal working group was set up under the chairmanship of Mr. E. Behdad (Islamic Republic of Iran).

The terms of reference of this group were to review and harmonize the contributions of outside documents relating to partnership or financing.

Four documents were discussed, including Document 34 (France Telecom), Document 35 (Asia Pacific Telecommunity) and Document 117 (CITEL). The group decided to merge those documents and Document 11 (Brazil) into a resolution concerning financing and partnership.

The group met on 27 March 1998 with the following participants:

Mr. Pape Gorgui Touré  
Mr. Emamgholi Behdad  
Mr. Bernard Rouxville  
Mr. Voisin Ratelle  
Mr. Abdulaziz Taryam  
Mr. Ahmed Halil  
Mr. John Dijkxhoorn  
Ms. Irene Albers  
Ms. Anita Kaufman  
Ms. Mindel DeLaTorre  
Mr. Victor Hugo Perez Salinas  
Mr. Solardo Rivero  
Ms. Alejandro Vidal  
Ms. Janett Zerpa  
Mr. Mohamed Kamil Ali

Mr. José Leite Pereira Filho  
Mr. José Monedero  
Mr. Mulyono Djoyowisuko  
Ms. Christine Pech  
Mr. Jean-Paul Bonhoure  
Ms. Allyn Enderlyn  
Mr. Philippe Lecharny

It was decided that Document 34 should be the substance of a new resolution concerning partnership. Draft Resolution APT/35/4 was also noted as the basis for the new resolution.

Document 11 was to be sent to the working group, although some parts of it had to be considered in the new partnership resolution.

Document 117 should be referred back to Committee A.

The Chairman noted that the documents of the BDT had not yet been examined and would be the subject of additional resolutions.

**Annex: 1**

ANNEX

DRAFT RESOLUTION

**RESOURCE MOBILIZATION AND PARTNERSHIP FOR ACCELERATING  
TELECOMMUNICATION DEVELOPMENT**

The World Telecommunication Development Conference (Valletta, 1998),

*considering*

- a) that the development of telecommunications in many developing countries suffers from a shortage of financial resources, especially foreign investment capital;
- b) that traditional methods of funding have not reduced the gap between developing and developed countries,

*recognizing*

- a) that in many countries the telecommunication sector does not get due priority in budget allocation;
- b) that the telecommunication sector offers a high rate of return on investment and these returns are obtained more rapidly than in other sectors, yet financing from financial institutions in the telecommunication sector is relatively low;
- c) that practical and quick approaches are required for mobilizing funds for the telecommunication sector;
- d) that partnership should be mutually beneficial to narrow the gap,

*resolves*

- 1 that investment should be encouraged and innovative partnership schemes such as BOT, BTO, BLT and joint ventures should be explored for financing telecommunication development;
- 2 that administrations should continue to take the necessary steps for making the telecommunication sector more attractive for investment;
- 3 that there should be continued dialogue among telecommunication operators and funding agencies for preparing commercially attractive projects;
- 4 that efforts should be made to reduce the funding and implementation cycles of projects,

*invites BDT*

- 1 to be the intermediary, facilitating contact among all the players. Its involvement in specific projects amounts to a guarantee and ensures the project continuity which keeps private and public investors happy;
- 2 to reflect in its work the following:
  - encouraging regional activities;
  - participating in the organization of training seminars;
  - signing agreements with other international organizations involved in development;

- 3 promoting transnational partnerships of knowledge-based enterprise incubators, in the telecommunication sector, involving developing countries;
  - 4 promoting transnational partnerships of emergent companies, in the telecommunication sector, involving developing countries;
  - 5 promoting education and training, in developing countries, on the complete industrial cycle, from the design of products and services to the establishment and operation of the corresponding companies;
  - 6 promoting, in the developing countries, the conditions required for a successful knowledge-based enterprise incubator process;
  - 7 continuing to assist developing countries to respond to global telecommunication restructuring, especially regarding financial issues.
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