



Regional Roaming Agreement

Agency for Electronic Communications
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Initiative 1/2

- Roaming initiative was first time presented on Vienna 2012 Plenary Meeting by AEC.
- Discussions with the European Commission
 - initiating communication for possible regional approach
- Trilateral agreement of cooperation in 2013 signed by the Ministries responsible for the area of electronic communications.

Initiative 2/2

- Regional approach initiated by EKIP
- Skopje preparatory meeting in August 2014
- Regional Roaming Agreement was signed in Budva in September 2014 by Ministries responsible for the area of electronic communications from: Bosnia and Herzegovina, Republic of Macedonia, Montenegro and Republic of Serbia.

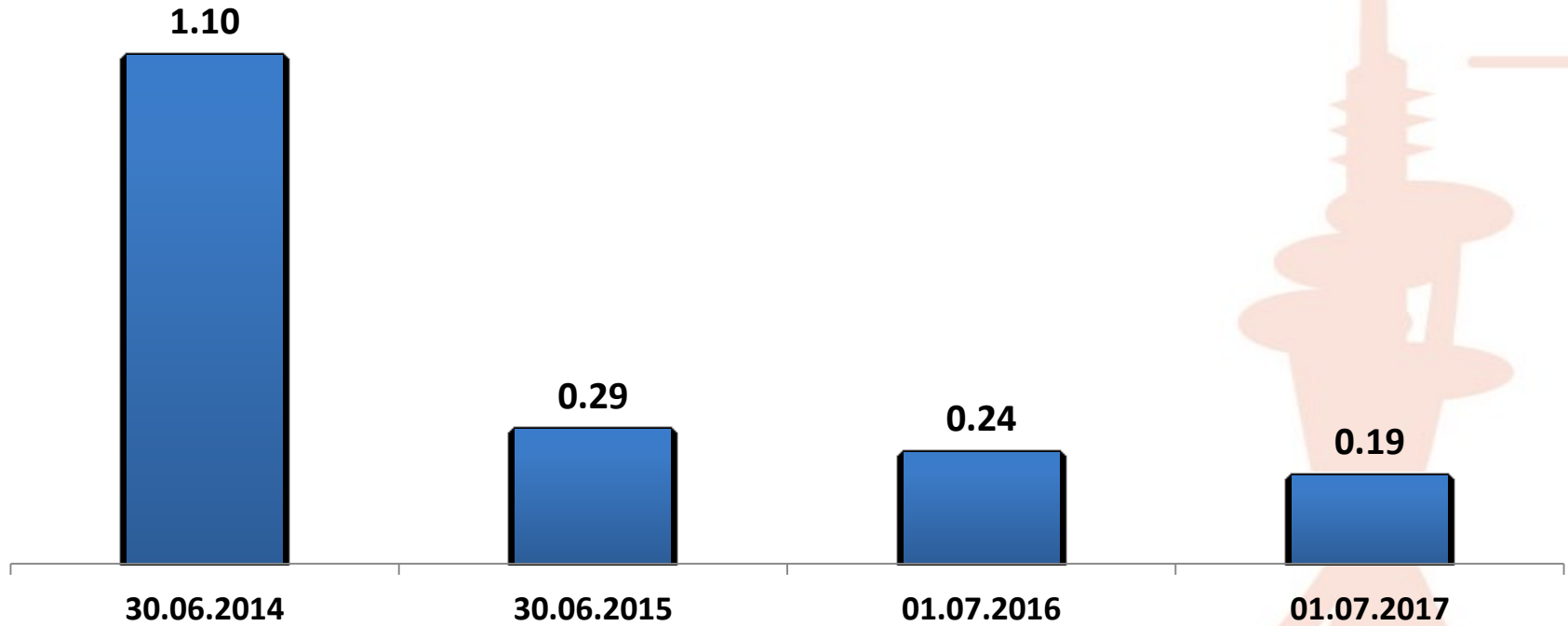
The Agreement 1/2

- The Ministries have agreed that maximum prices of roaming services should be reduced to the level of those prices payable in the European Union.
- The Ministries shall, within 30 days of the signing of this Agreement, initiate procedures for amendments to the laws on electronic communications of the signatory countries.
- National regulatory authorities for electronic communications in signatory countries shall be responsible for the implementation of this Agreement

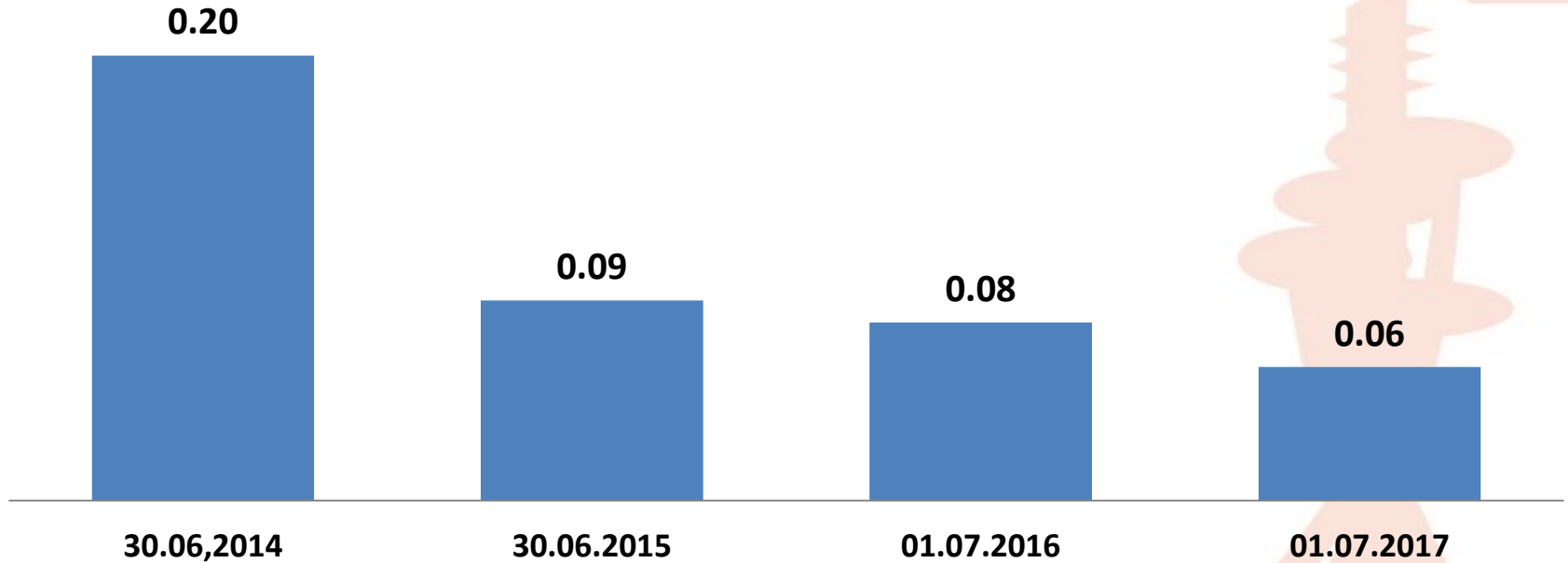
The Agreement 2/2

- It is Agreement for amendments to legislation of the signatory countries to create environment to reduce the prices of roaming services to achieve benefits for the signatory countries and end users.
- It is not formal contracts regarding roaming between governments.
- This Agreement is open and can be acceded by all the states of the region, the European Union and other countries, with making an Annex to this Agreement under the same procedure applied herein, about which they will notify the competent ministries of the parties to this Agreement.

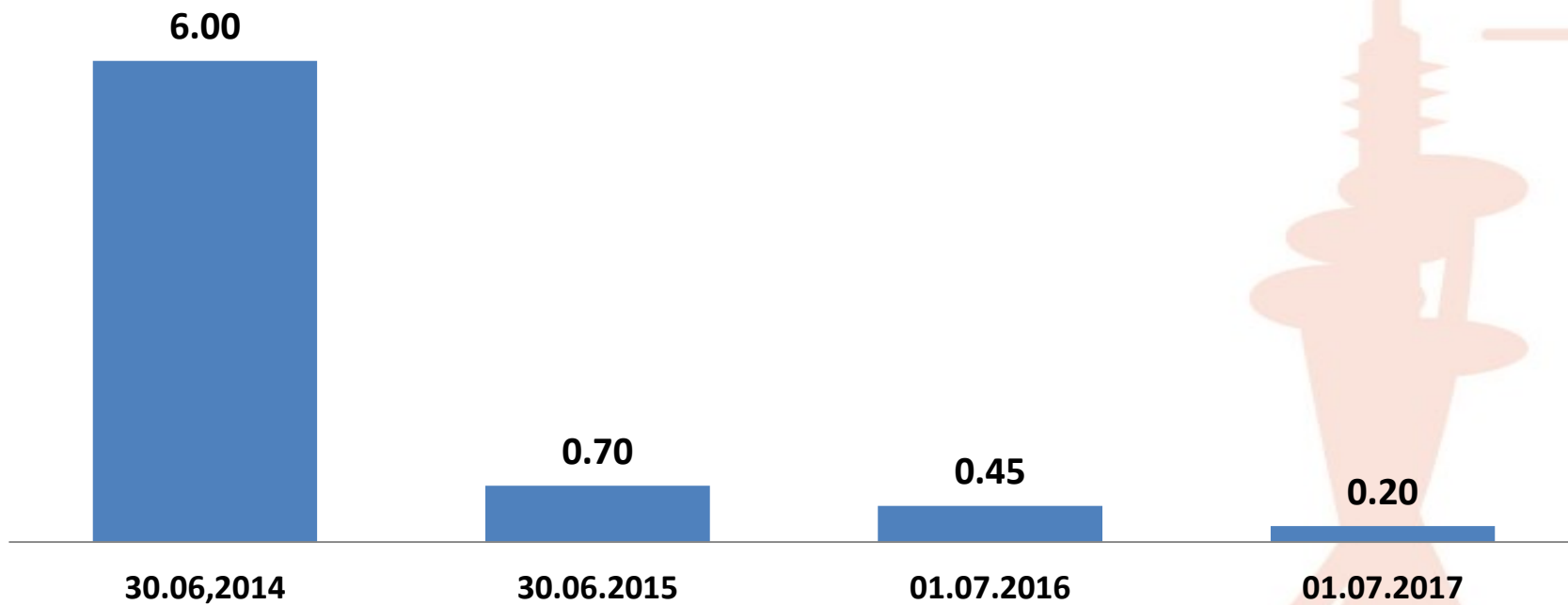
Price per outgoing minute in roaming in Euros according to the agreement



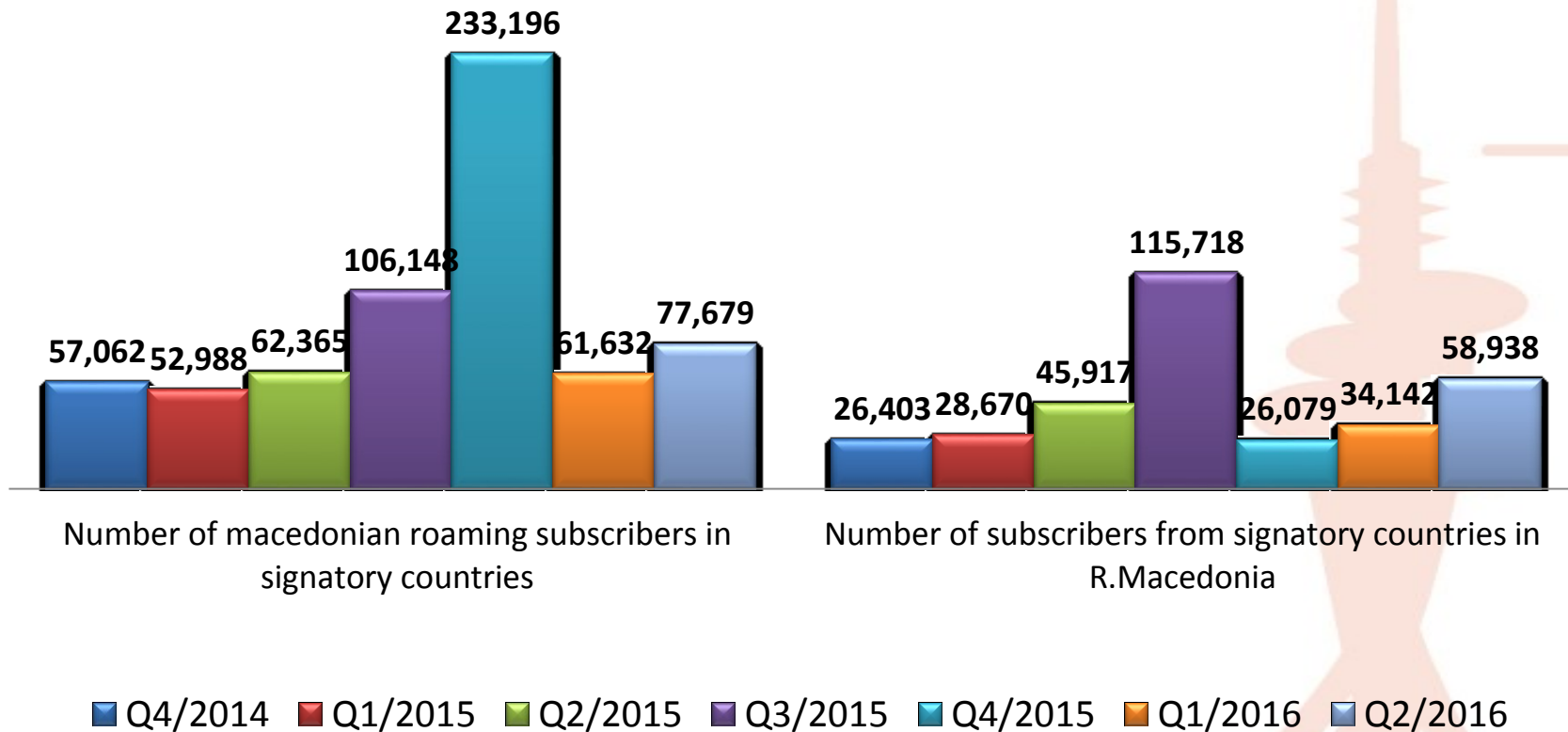
Price per SMS in roaming in Euros according to the agreement



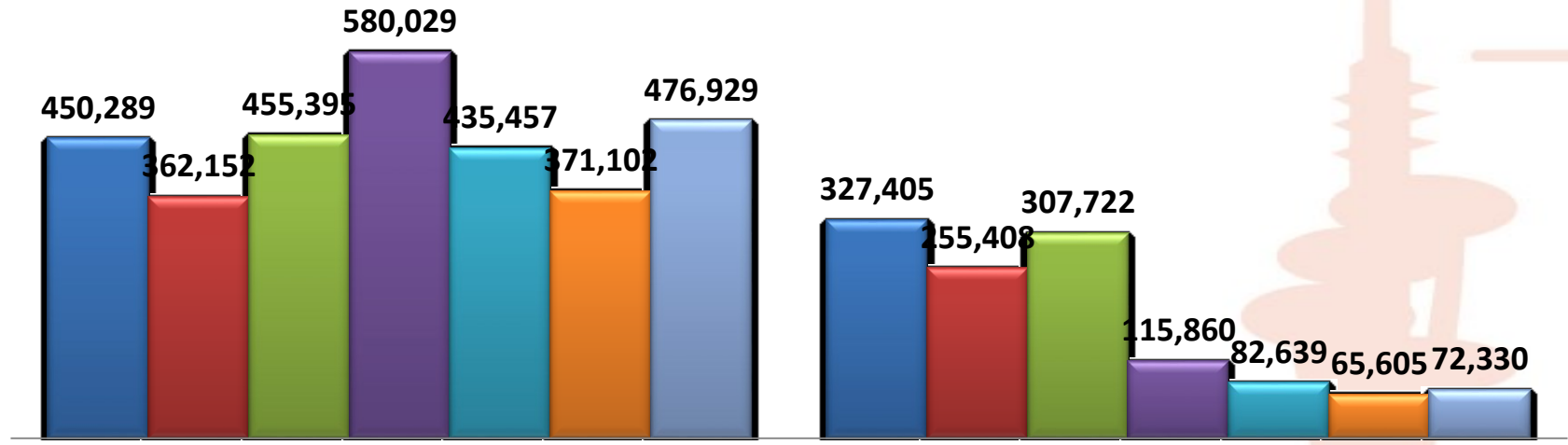
Price for data transfer (MB) in roaming in Euros according to the agreement



Number of subscribers



Roaming traffic (minutes) and income in € (VAT excl.) after the implementation

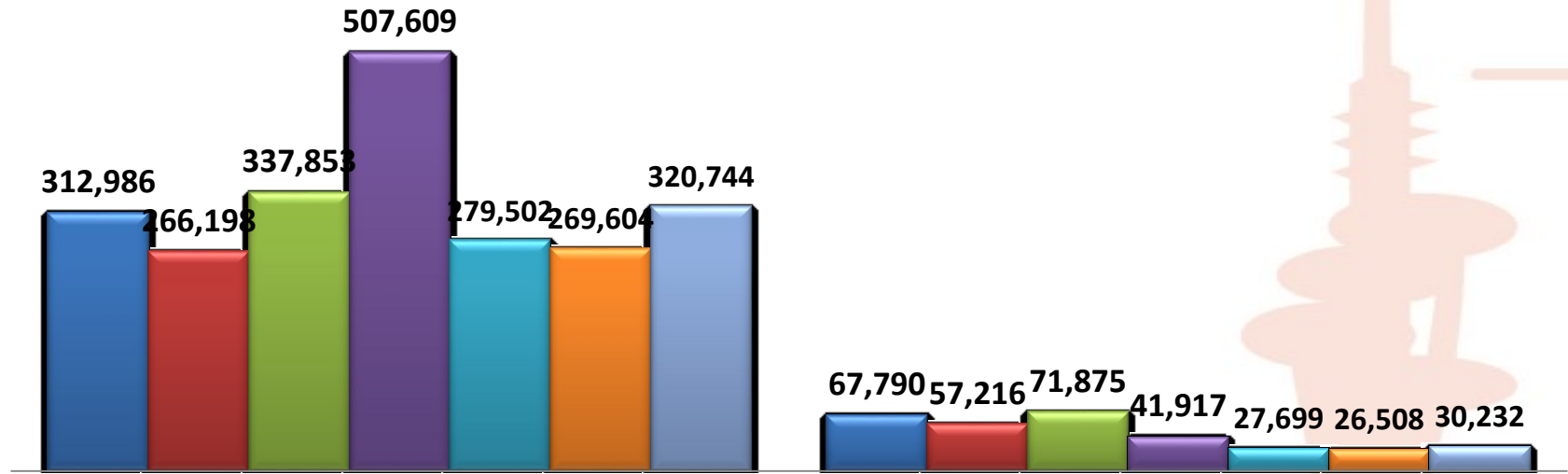


Roaming traffic voice calls (minutes)

Income made by roaming voice calls

■ Q4/2014
 ■ Q1/2015
 ■ Q2/2015
 ■ Q3/2015
 ■ Q4/2015
 ■ Q1/2016
 ■ Q2/2016

Roaming number of SMS and income in € (VAT excl.) after the implementation

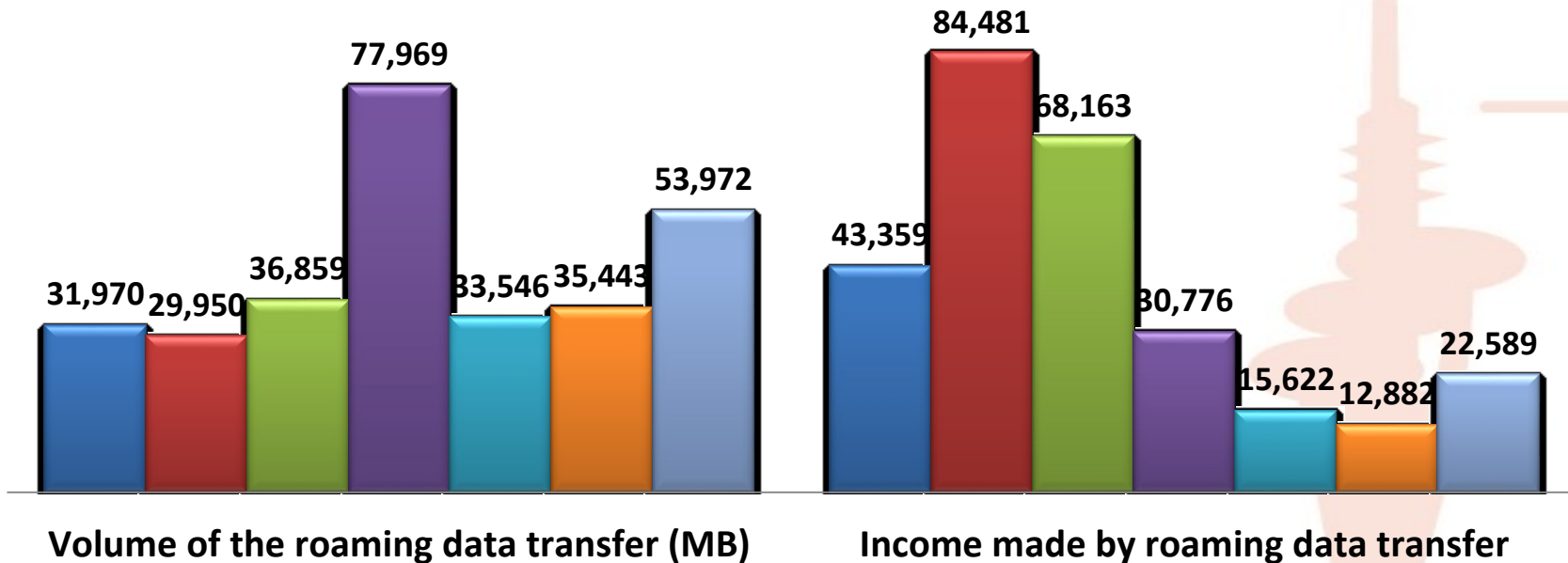


Roaming number of SMS

Roaming SMS income

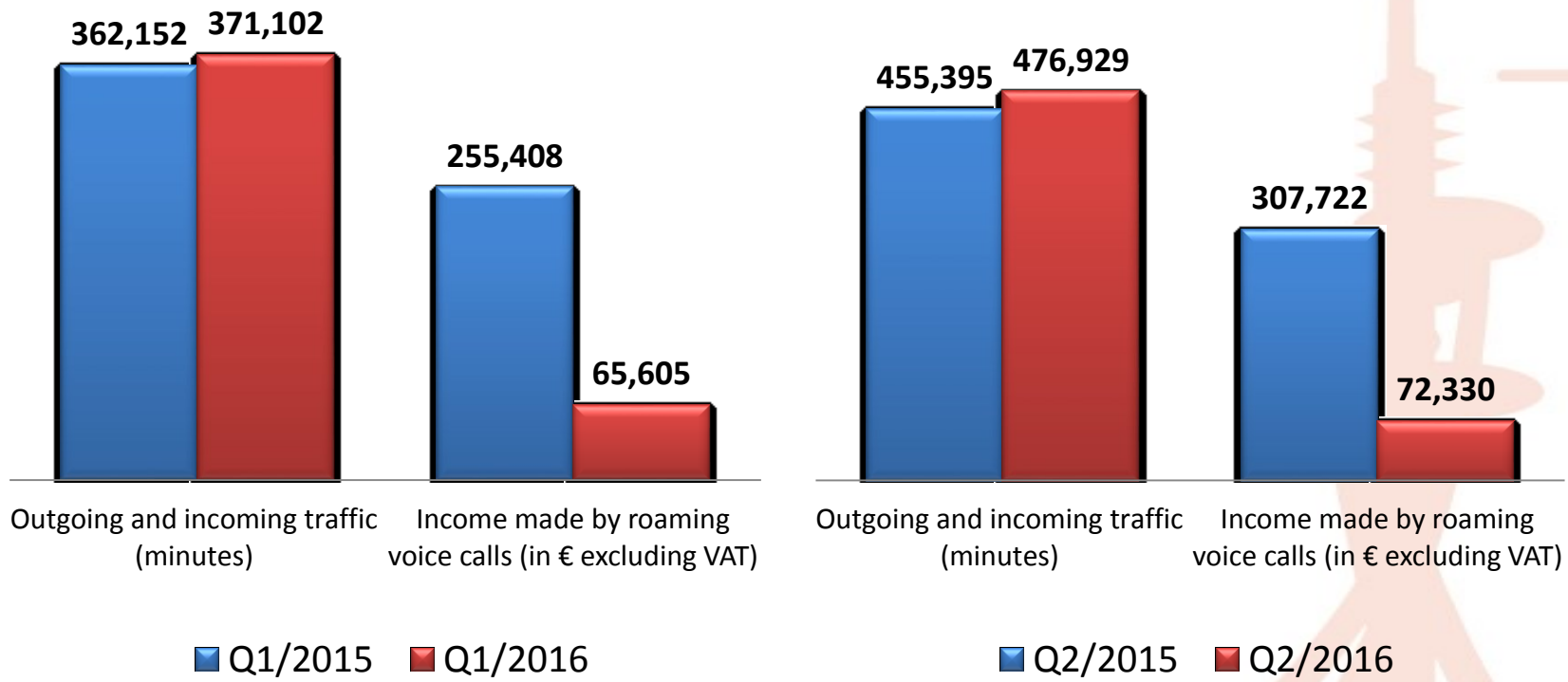
- Q4/2014
- Q1/2015
- Q2/2015
- Q3/2015
- Q4/2015
- Q1/2016
- Q2/2016

Volume of the roaming data transfer (MB) and income in € (VAT excl.) after the implementation

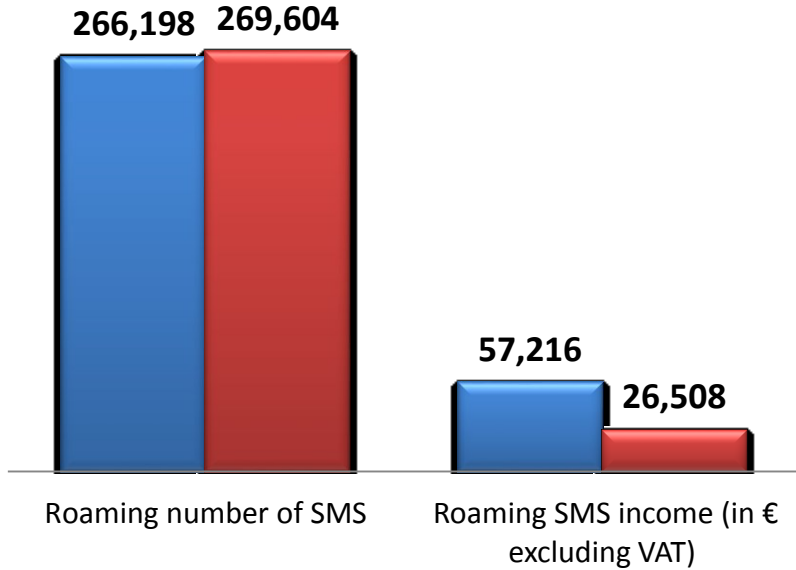


■ Q4/2014
 ■ Q1/2015
 ■ Q2/2015
 ■ Q3/2015
 ■ Q4/2015
 ■ Q1/2016
 ■ Q2/2016

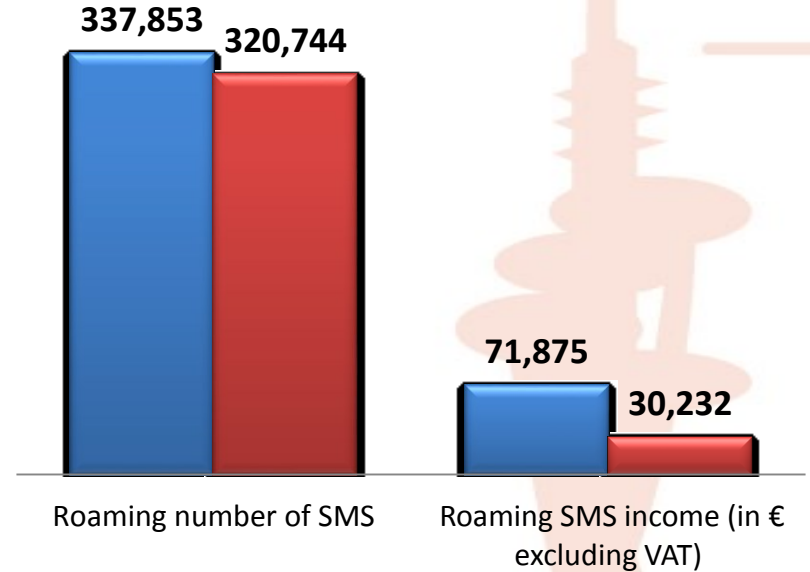
Roaming traffic (minutes) and income in € (VAT excl.) comparison between quarter in different year



Roaming number of SMS and income in € (VAT excl.) comparison between quarter in different year

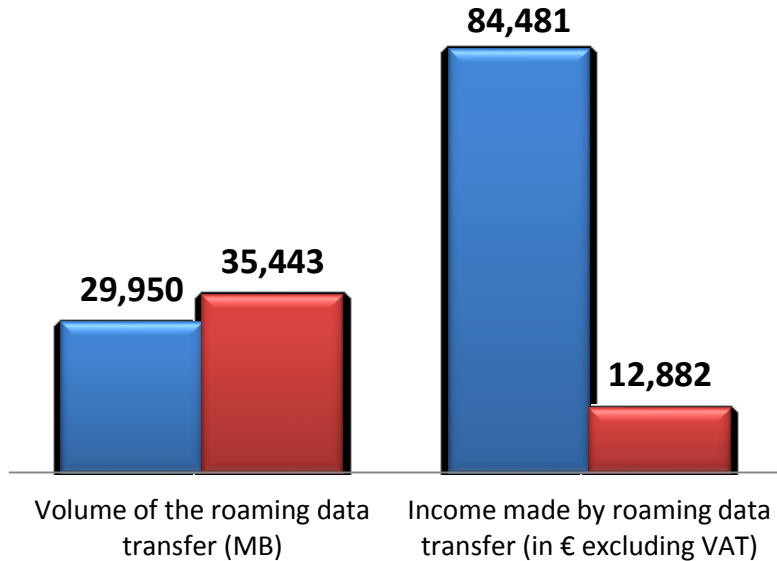


■ Q1/2015 ■ Q1/2016

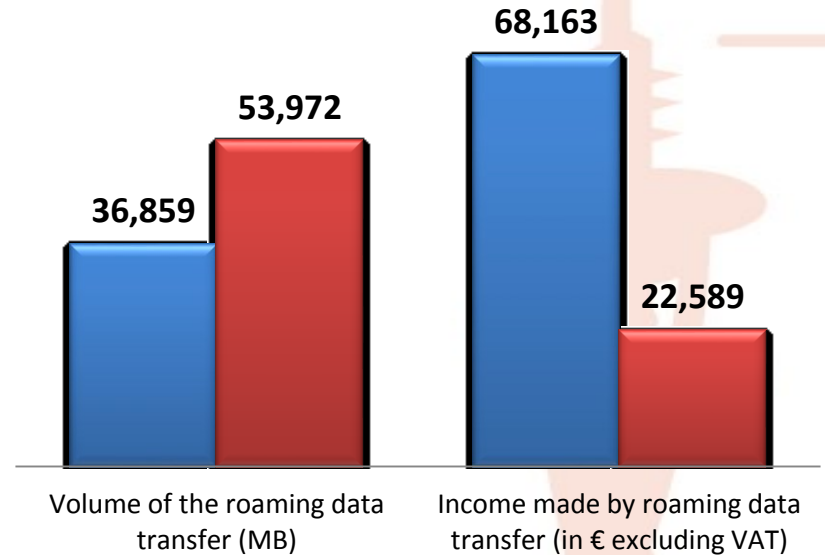


■ Q2/2015 ■ Q2/2016

Volume of the roaming data transfer (MB) and income in € (VAT excl.) comparison between quarter in different year



■ Q1/2015 ■ Q1/2016



■ Q2/2015 ■ Q2/2016

